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Andrew J Patton, Tarun Ramadorai  
and Michael Streatfield

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**Andrew J Patton, Duke University and Oxford-Man Institute of Quantitative  
Finance**

**Tarun Ramadorai, Said Business School, University of Oxford, Oxford-Man  
Institute of Quantitative Finance and CEPR**

**Michael Streatfield, Said Business School, University of Oxford and Oxford-  
Man Institute of Quantitative Finance**

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Centre for Economic Policy Research  
77 Bastwick Street, London EC1V 3PZ, UK  
Tel: (44 20) 7183 8801, Fax: (44 20) 7183 8820  
Email: [cepr@cepr.org](mailto:cepr@cepr.org), Website: [www.cepr.org](http://www.cepr.org)

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## ABSTRACT

### Change You Can Believe In? Hedge Fund Data Revisions\*

We analyze the reliability of voluntary disclosures of financial information, focusing on widely-employed publicly available hedge fund databases. Tracking changes to statements of historical performance recorded at different points in time between 2007 and 2011, we find that historical returns are routinely revised. These revisions are not merely random or corrections of earlier mistakes; they are partly forecastable by fund characteristics. Moreover, funds that revise their performance histories significantly and predictably underperform those that have never revised, suggesting that unreliable disclosures constitute a valuable source of information for current and potential investors. These results speak to current debates about mandatory disclosures by financial institutions to market regulators.

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Andrew J Patton  
Department of Economics  
Duke University  
213 Social Sciences Building  
Durham, NC 27708-0097  
USA

Tarun Ramadorai  
Saïd Business School  
University of Oxford  
Park End Street  
Oxford OX1 1HP

Email: [andrew.patton@duke.edu](mailto:andrew.patton@duke.edu)

Email: [tarun.ramadorai@sbs.ox.ac.uk](mailto:tarun.ramadorai@sbs.ox.ac.uk)

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Michael Streatfield  
Saïd Business School  
University of Oxford  
Park End Street  
Oxford OX1 1HP

Email:  
Michael.Streatfield@sbs.ox.ac.uk

For further Discussion Papers by this author see:  
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## I. Introduction

In January 2011 the Securities and Exchange Commission proposed a rule requiring U.S.-based hedge funds to provide regular reports on their performance, trading positions, and counterparties to a new financial stability panel established under the Dodd-Frank Act. A modified version of this proposal was voted for adoption in October 2011, and will be phased in starting late 2012. The proposal requires detailed quarterly reports (using new Form PF) for 200 or so large hedge funds – those managing over U.S.\$1.5 billion – which collectively account for over 80% of total hedge fund assets under management; and for smaller hedge funds, these reports will be less detailed, and required only annually. The proposal states clearly that the reports would only be available to the regulator, with no provisions in the proposal regarding reporting to funds’ investors. Nevertheless, hedge funds argued against the proposal, citing concerns that the government regulator responsible for collecting the reports could not guarantee that their contents would not eventually be made public.<sup>1</sup>

The economic theory literature almost uniformly predicts that providing more information to consumers is welfare enhancing (an early example is Stigler (1961), also see Jin and Leslie (2003, 2009) and references therein). Hedge funds, however, are notoriously protective of their proprietary trading models and positions, and generally disclose only limited information, even to their own investors. One important piece of information that many hedge funds do offer to a wider audience is their monthly investment performance. This information (as well as information on fund characteristics and assets under management),<sup>2</sup> is self-reported by thousands of individual hedge funds to one or more publicly available databases. These databases are widely used by researchers, current and prospective investors, and the media. As SEC rules preclude advertising by hedge funds, disclosing past performance and fund size to these publicly available databases is thought to be one of the few channels that hedge funds can use to market themselves to potential new investors (see Jorion and Schwarz (2010) for example).

In this paper we closely examine hedge fund disclosures to these publicly available databases, with the goal of providing empirical evidence to underpin the current debate on hedge fund disclosure regulation. We are particularly interested in whether these voluntary disclosures by hedge funds are reliable guides to their past performance, and we attempt to answer this question by

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<sup>1</sup>See SEC press releases 2011-23 and 2011-226, available at [www.sec.gov/news/press.shtml](http://www.sec.gov/news/press.shtml). For response from the hedge fund industry, see “Hedge Funds Gird to Fight Proposals on Disclosure”, *Wall Street Journal*, February 3 2011.

<sup>2</sup>Note that the information provided does not include the holdings or trading strategies of the fund.

tracking changes to statements of performance in these databases recorded at different points in time between 2007 and 2011. In each “vintage” of these databases,<sup>3</sup> hedge funds provide information on their performance from the time they began reporting to the database until the most recent period. We find evidence that in successive vintages of these databases, older performance records (pertaining to periods as far back as fifteen years) of hedge funds are routinely revised. This behavior is widespread: nearly 40% of the 18,382 hedge funds in our sample have revised their previous returns by at least 0.01% at least once, over 20% of funds have revised a previous monthly return by at least 0.5%, and over 15% by at least 1%. These are very substantial changes, comparable to, or exceeding the average monthly return in our sample period of 0.64%.

While positive revisions are also commonplace, negative revisions are more likely and larger when they occur, i.e., on average, initially provided returns present a more rosy picture of hedge fund performance than finally revised performance. This suggests the danger of prospective investors being wooed into making decisions based on initially reported histories which are then subsequently revised. Moreover, these revisions are not random, indeed, we employ information on the characteristics and past performance of hedge funds to predict them. For example, Funds-of-Funds and hedge funds in the Emerging Markets style are significantly more likely to have revised their histories of returns than Managed Futures funds. Larger funds, more volatile funds, and less liquid funds are also more likely to revise.

To provide an example of the sort of episode to which we refer, consider the (anonymized but true) case of Hedge Fund X, which was incorporated in the early 1990s. Four months later the fund began reporting to a database, and a year after inception it reported assets under management (AUM) in the top quintile of all funds. In the mid 2000s, the fund experienced a troubled quarter and saw its AUM halve in value. It then ceased reporting AUM figures. The fund’s performance recovered, and during the last quarter of 2008 it reported a particularly good double digit return, putting it in the top decile of funds. However a few months later this high return was revised downward significantly, into a large negative return. A similar pattern emerged later that year, when a previously reported high month return was substantially adjusted downward in a later vintage, along with two other past returns altered. A further sequence of poor returns was then revealed, and the fund was finally reported as closed in 2009.

The example provided above suggests that these revisions should be interpreted as negative signals by investors, that is, that they are manifestations of the asymmetric information problem

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<sup>3</sup>This has links with the “real time data” literature in macroeconomics, see Croushore (2011) for a recent survey.

embedded in voluntary disclosures of financial information. However, it is entirely possible that revisions are innocuous despite being systematically associated with particular fund characteristics. For example, they may simply be corrections of earlier mistakes, and therefore contain no information about future fund performance – although such corrections would have to be substantive, as simple errors such as digit transpositions and decimal point errors make up only a negligible fraction of the revisions observed in our sample.

To better understand the information content of revisions, at each vintage of data we categorize hedge funds into those that have revised their return histories at least once (revisers) and the remainder (non-revisers). We find that on average, revising funds significantly underperform non-revising funds, and that there is a far greater risk of experiencing a large negative return when investing in a revising fund. In short, this method reveals in real time that funds with unreliable reported returns are likely to underperform in the future. The finding is virtually unchanged by risk-adjustment using various models, not greatly affected by varying the size threshold for detecting significant revisions, stronger for revisions pertaining to periods far back in time, stronger for funds with higher levels of asset illiquidity, and robust to various other changes in parameter values. The results from these robustness checks also provide some evidence that performance differentials between revisers and non-revisers are higher for more illiquid funds, but they are by no means restricted to these funds.

Our analysis suggests that mandatory, audited disclosures by hedge funds, such as those proposed by the SEC in 2011, could be beneficial to investors and not just regulators, and contributes to a growing list of examples highlighting the benefits of an independent auditor or regulator for financial institutions. For example, Danielsson, *et al.* (2001) note that under Basel II European banks were given the choice of either using a standardized model to measure their risk exposures (used in setting their capital requirements), or using their own in-house models. These in-house models were subject to audit by the banking regulator, but due to the complexity of each bank's models it is questionable whether it was possible or feasible for the regulator to properly monitor their effectiveness. After the financial crisis, it was noted in the press and in the finance literature that these models appear to have under-estimated the true risk of many banks' positions.

The remainder of the paper is structured as follows. In Section II we review related literature. In Section III, we describe the data and introduce how we determine revisions. Section IV outlines our methodology. We present our main empirical results in Section V, and some robustness checks in Section VI. Section VII concludes. An internet appendix contains additional analyses.

## II. Related literature

Several previous authors have noted problems with self-reported hedge fund returns. The fact that hedge fund managers voluntarily disclose returns to hedge fund databases means that they are able to choose if and when to start reporting, and when to stop reporting. This leads to substantial data biases not seen in traditional data sets, such as listed equities or registered mutual funds. Ackermann, McEnally, and Ravenscraft (1999), Fung and Hsieh (2000), Fung and Hsieh (2009) and Liang (2000) provide an overview of these biases such as survivorship, self-selection and backfill.

Self-reporting also leads to the possibility of using different models to value assets, as well as the possibility of earnings smoothing. For example, Getmansky, Lo, and Makarov (2004) document high serial correlation in reported hedge fund returns relative to other financial asset returns, and consider various reasons such as underlying asset illiquidity to explain this. Asness, Krail, and Liew (2001) note that the presence of serial correlation leads reported returns to appear less risky and less correlated with other assets than they truly are, thus providing an incentive for hedge fund managers to intentionally “smooth” their reported returns, a form of earnings management for the hedge fund industry. Cassar and Gerakos (2011) match due diligence reports with smoothing measures, and find that smoother returns are associated with managers who have greater discretion in sourcing the prices used to value the fund’s investment positions. Bollen and Pool (2008) extend Getmansky, Lo, and Makarov (2004) to consider autocorrelation patterns that change with the *sign* of the return on the fund, with the hypothesis being that hedge fund managers have a greater incentive to smooth losses than gains, and they find evidence of this in their analysis. This finding is reinforced using a different approach in Bollen and Pool (2009), who document that there are substantially fewer reported monthly returns that are small and negative than one might expect. When aggregating to bimonthly returns no such problem arises, suggesting that the relative lack of small negative returns in the data is caused by temporarily overstated returns. Jylha (2011) extends Bollen and Pool (2009) work on misreporting by conditioning the search for pooled distribution discontinuities on various fund attributes.

Agarwal, Daniel, and Naik (2011) find evidence that hedge funds tend to underreport returns during the calendar year, leading to a spike in reported returns in December that cannot be explained using risk-based factors (a similar result for quarter-end returns for mutual funds can be found in Carhart *et al.* (2002)). The motivation for doing so is that hedge funds are paid incentive



fees once a year based on annual performance. At higher frequencies, Patton and Ramadorai (2012) find that estimated hedge fund risk exposures appear to be highest at the beginning of the month, and lowest just prior to end of month reporting periods.

Others have looked at 13-F filings by hedge funds to uncover evidence of unreliable voluntary disclosure, such as Cici, Kempf, and Puetz (2011) who find evidence that these filings often appear to be valued at prices different from prevailing closing prices in CRSP, Ben-David *et al.* (2011) who present evidence that hedge funds appear to increase holdings of illiquid stocks at critical reporting valuation dates, and Agarwal *et al.* (2011) who find that hedge funds are the greatest users of confidentiality provisions to delay reporting of sensitive positions in 13-F filings.<sup>4</sup> While our paper is related to this stream of research, the new empirical phenomenon we document might be better labeled “history management” – with closer parallels to earnings restatements rather than to earnings management (see Dechow *et al.* (2010) for a comprehensive review of the accounting literature on the subject).

The literature on hedge funds has also considered the role of mandatory disclosures for hedge funds. For a unique, and brief, period in 2006 before the rule was vacated, the SEC required hedge funds to disclose a variety of information such as potential conflicts of interest, and past legal and regulatory problems. These Form ADV disclosures were designed to deter fraud, or control operational risk more generally. Brown *et al.* (2008, 2012) report evidence that these mandatory disclosures of information related to operational risk were beneficial to investors. The authors find that the information in these disclosures enabled investors to select managers that went on to have better performance, and that conflicts identified in the Form ADV filings were correlated with other flags for operational risks.

Our analysis of changes in the reported histories of hedge fund returns is also related to Ljungqvist, Malloy, and Marston (2009), who study changes in the I/B/E/S database of analysts’ stock recommendations. These authors document that up to 20% of matched observations are altered from one database to the next, using annual vintages of the IBES database from 2001-2007. Like us, they find that these revisions are not random: recommendations that were further from the consensus, or from “all star” analysts, were more likely to be revised than others, and undoing these changes reduces the persistence in the performance of analyst recommendations. While the

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<sup>4</sup>Along the same lines, Aragon and Nanda (2011) examine the timing issues surrounding short-run history management. While they do not examine return revisions, they find that the reporting of bad news by hedge funds is strategically delayed until weak performance reverses.

focus of these authors was primarily to illuminate problems of replicability in academic research, our concerns run deeper on account of the environment of limited disclosure for hedge funds. This environment generates a greater reliance on self-reported hedge fund data. We demonstrate that hedge fund return revisions could skew allocations by investors reliant on the initial return presented. Moreover, the significantly lower future returns and greater downside risks in troubled times experienced by funds with unreliable disclosures suggests that the issue that we identify represents a source of risk to hedge fund investors, and quite possibly a broader systemic risk.

Finally, it is worth noting here that information on the trading strategies and positions of hedge funds also has implications for how they are compensated. Foster and Young (2010) show theoretically the difficulty of devising a performance-based compensation contract for hedge fund managers that rewards skilled managers but not unskilled managers. With only returns histories made available for performance evaluation, unskilled managers can mimic skilled managers arbitrarily well simply by taking on an investment with a small probability of a large crash. Foster and Young (2010) argue that transparency of positions, not just performance, is needed to separate skilled managers from unskilled managers.

### **III. Data**

#### **III.A. Consolidated hedge fund and fund-of-fund data**

We employ a large cross-section of hedge funds and funds-of-funds over the period from January 1994 to May 2011, which is consolidated from data in the TASS, HFR, CISDM, Morningstar, and BarclayHedge databases. Appendix A contains details of the process followed to consolidate these data. The funds in the combined database come from a broad range of vendor-classified strategies, which are consolidated into ten main strategy groups: Security Selection, Macro, Relative Value, Directional Traders, Funds-of-Funds, Multi-Process, Emerging Markets, Fixed Income, Managed Futures, and Other (a catch-all category for the remaining funds).<sup>5</sup> The set contains both live and dead funds. Returns and assets under management (AUM) are reported monthly, and returns are net of management and incentive fees.

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<sup>5</sup>The mapping between these broad strategies and the detailed strategies provided in the databases is reported in the Internet appendix.

### III.B. Hedge fund database vintages

Hedge fund data update their databases from time to time. These updates not only include the incremental changes since the previously published version, but also the entire history of returns for each fund including incremental changes. This allows us to compare reported histories across vintages of these databases at various points in time. We compare a total of 40 vintages of the different databases between July 2007 and May 2011.<sup>6</sup> At each of these vintages  $v \in \{1, 2, \dots, 40\}$ , we track changes to returns for all available databases. Not every database is updated with the same periodicity, and in those cases the newer vintage is simply set to the previous one, thus forcing zero detected changes.

We apply some standard filters to the data before analysis. First, we remove 82 funds with very large or small returns to eliminate a possible source of error (truncating between monthly return limits of -90%, and +200%).<sup>7</sup> Second, we remove 186 funds that report data only quarterly. Third, we remove funds with insufficient return histories (less than 12 months) and missing fund level data (such as no “Strategy” or “Offshore” indicators recorded). Fourth, as less than one-third of Morningstar funds passed these quality filters, we remove the remaining 832 Morningstar funds to ensure sufficient depth by database. The final cleaned dataset contains 18,382 unique hedge funds.

Table I shows some characteristics of the sample. On average, funds report for five and a half years, have US \$104 MM in assets, and generate returns of approximately 0.64% per month. Slightly over a quarter of them are Funds-of-Funds, with Security Selection and Managed Futures being the predominant hedge fund strategies represented in the data. Approximately one-third of the funds are from the TASS database, with the CISDM database accounting for the smallest share of the four databases represented in our final sample, at just under 10% of funds.

[Insert Table I here]

### III.C. Changes: Revisions, deletions, and additions

We compare return histories across successive vintages and group changes into three categories, namely, additions, deletions, and revisions. To help elucidate these categories, consider  $Ret_{i,t,v}$ , the return for fund  $i$  at time  $t$  reported in vintage  $v$  of the database. We drop  $i$  and  $t$  for ease

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<sup>6</sup>Vintages were collected in July 2007, and then monthly from January 2008 to May 2011, with February and November 2009 omitted due to data download errors.

<sup>7</sup>Although -100 would be the natural choice, we used -90 to specifically remove cases in which data providers use large negative returns as placeholders for missing observations.

of exposition, and let  $v - 1$  indicate the previously available vintage for the database in which the fund’s data was reported (this may not necessarily be immediately one vintage prior as not all databases update simultaneously). An addition implies that a ‘new’ return appears in a later vintage, i.e.,  $Ret_{v-1}$  was not in the database, but  $Ret_v$  is present. Clearly there are legitimate circumstances in which this would happen, such when a new fund launches or when new return updates are provided for months between the dates at which the two vintages were captured. In order to rule these cases out when counting additions we exclude all fund launches (in which there is no return for the entire fund in the preceding vintage) and exclude return months within 12 months from the vintage  $v - 1$  (to avoid picking up late reporting).<sup>8</sup> A deletion implies that a return goes missing between vintages, i.e.,  $Ret_{v-1}$  was reported but  $Ret_v$  was not. We define as revisions cases in which both  $Ret_{v-1}$  and  $Ret_v$  are available but are not equal to each other. As mentioned above, we filter out small changes (less than 1 basis point) that may be attributable to rounding.

Table II shows the prevalence of these three different types of changes to funds’ return histories. Over 40% of funds have one of the three types of changes described above (“Any Change”). Of these, revisions of pre-existing data are the most frequent, at 38%, followed by deletions at 6%, and additions at 2%. (Some funds have multiple types of changes, and so the sum of the individual categories is greater than the “Any Change” proportion.) This large percentage of funds with revisions demonstrates that this is a widespread problem: funds that have had at least one change in their reported history manage around 46% of the average total assets under management (this number peaks at \$1.8 trillion in June 2008).

Panels B and C of Table II report summary statistics on the size of revisions observed in our sample. We observe that 38% (6,906 funds) of funds revise their returns at least once by at least 1 basis point, and 22% of funds revise at least once by at least 50 basis points. Panel C reveals that the mean absolute revision is 82 basis points. To provide an appropriate comparison, the mean monthly return across hedge funds is 64 basis points, as reported in Table I, i.e., lower than the mean absolute monthly revision. The revisions that we detect are therefore substantial.

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<sup>8</sup>For example, consider the case in which vintage  $v - 1$  for a fund was captured in June 2009, and this vintage shows fund histories up to February 2009. The next vintage  $v$  is captured in August 2009 and this vintage shows fund histories up to July 2009. We would disregard any additions of data occurring after the month of June 2008 when computing the additions for this fund. So for example, if March 2009 and April 2009 returns are missing in  $v - 1$  but present in  $v$ , these months would not be counted as additions, to ensure that we do not capture late updates of returns by the fund’s manager to the database provider. Our focus for additions is backfilling of past history rather than short-term lags in fund reporting.

Panel D of Table II reports on the “recency” of the revisions that we detect in our data, defined as the difference between the date of the return and the date at which a revision was detected. Each of the columns of Panel D shows the proportion of revising funds remaining once we exclude revisions near the vintage date (for example, when  $k > 3$  we ignore revisions of returns that occur within three months of the date of the return). As we increase  $k$ , the proportion of funds that are flagged as having revised their returns declines, from 37.6% in total, down to 18.7% when we ignore any revision within a year of the return date. This reveals that almost one half of the return revisions in our sample relate to returns that are more than 12 months in the past. Presaging results from later in the paper, it seems unlikely that these revisions are merely corrections of data entry errors or a simple consequence of illiquid positions being marked-to-market.

Panel E of Table II attempts to determine whether the revisions that we find in our data are mainly attributable to common data entry errors. We consider three such errors: sign changes (where the revised return is identical to the original return except for the sign), decimal place errors (where the revised return differs from the original return by exactly a factor of 0.01, 0.1, 10 or 100), and transposition errors (where adjacent digits in the original return are transposed in the revised return). We find that these contribute only a negligible fraction of the observed revisions – only 3.3% of funds have one of these types of errors, compared with the 37.6% of funds that have revised their returns at least once. Thus these common types of data entry errors do *not* appear to be the primary source of the return revisions that we uncover in our data.

*[Insert Tables II and III here ]*

Table III shows the prevalence of return revisions by strategy, and reveals the degree of heterogeneity across hedge fund strategies. The style with the highest proportion of revising funds is the Fund of Funds category (52.5%), followed by the Relative Value (43.6%) and Emerging Markets (42.9%) categories. The style categories with the lowest proportions of revising funds are Managed Futures (28.4%), Security Selection (28.7%) and Macro (30.4%). This ordering is in line with previous studies of hedge fund liquidity, see Getmansky, Lo, and Makarov (2004) for example, and suggests that funds in less liquid styles are more likely to revise their reported returns. It also seems to be the case that conditioning on the minimum size of revisions does not greatly affect these relative proportions across strategies. We study the determinants of revising behaviour, including strategy affiliations, in more detail using a probit model described in the next section.

### III.D. Hedge fund return factors

To make appropriate risk adjustments in analyzing portfolio performance for the revising and non-revising funds, we calculate alphas via the widely-used Fung and Hsieh seven-factor model for hedge fund returns (Fung and Hsieh (2001)). The Fung-Hsieh factors have been shown to have considerable explanatory power for hedge fund and fund-of-fund returns. They comprise four market related factors: an equity market factor (S&P 500); equity size factor (Russell 2000 less S&P 500); bond market factor using a constant-maturity adjusted ten-year Treasury bond yield; bond credit spread factor, using change in Moody's BAA credit spread over a constant-maturity adjusted ten-year Treasury bond yield; and three trend-following strategy factors formed from excess returns on portfolios of lookback straddle options for bonds (PTFSBD), currencies (PTFSFX), and commodities (PTFSCOM)<sup>9</sup>. In robustness checks, we also add an eighth factor to the Fung-Hsieh set, namely, MSCI Emerging Market index returns; and employ the Fama-French-Carhart and Pastor-Stambaugh models as alternative risk-adjustment models.

## IV. Methodology

We begin by documenting the characteristics of funds that are prone to return history changes, focusing our analysis mainly on the most prevalent category of changes, namely revisions. We then go on to analyze the determinants of the size and sign of revisions, documenting the differences between initially perceived and final histories. This enables a better understanding of how an investor using the database would see different pictures of hedge fund performance if he or she had employed different vintages of the data. Finally, we form portfolios of reviser and non-reviser funds to ascertain the information content of revisions for future performance and shortfalls.

### IV.A. Which funds revise?

Our first step is to assign a '1' to any fund which experiences a revision of returns across any two vintages of data. Assigning a '0' to all other funds, we then estimate a cross-sectional fund level probit regression, conditioning this variable (which we label  $Rev_i$  for fund  $i$ ) on various fund characteristics, which are described below, and denoted by the vector  $X_i$ :

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<sup>9</sup>Data for the trend following factors can be found on David Hsieh's website (<http://faculty.fuqua.duke.edu/~dah7/HFRFDData.htm>). Datastream and the Federal Reserve website are sources for the equity and bond factors respectively.

$$Rev_i = \alpha + X_i' \beta + u_i. \quad (IV.1)$$

In the above regression, the right-hand side comprises pure cross-sectional variables, including lifetime summaries of variables such as fund performance and fund size. While it is a useful summary of the fund characteristics associated with revisions, it does not permit us to make any causal statements. We therefore also estimate a version of the above specification in which the right-hand-side variables are computed at vintage  $v - 1$ , in order to explain revisions occurring between vintages  $v - 1$  and  $v$ . This also allows us to understand whether revisions are autocorrelated across vintages, i.e., whether funds that have revised returns in the past are likely to do so again in the future.<sup>10</sup>

$$Rev_{i,v} = \alpha + \gamma Rev_{i,v-1} + X_{i,v-1}' \beta + u_{i,v} \quad (IV.2)$$

In these specifications, we employ a range of conditioning variables on the right-hand-side. We employ assets under management (AUM) to study whether changes are more likely to occur for larger or smaller hedge funds, ranking funds by their lifetime average AUM computed using data at the final vintage available for the fund (or vintage  $v - 1$  in (IV.2)). We also use the average of lifetime returns for each fund, again computed using data at the final vintage (or vintage  $v - 1$  in (IV.2)). This is to capture the possibility that weaker performing funds might resort to changes to recast their histories. Third, we use the standard deviation of lifetime returns, to capture the fact that funds with more volatile returns might experience pressure to delete or recast disappointing performance. Finally, we use a measure of return smoothing suggested by Getmansky, Lo, and Makarov (2004), namely the first-order autocorrelation coefficient of lifetime returns. In all cases in which we employ ranks, they are standardized between 0 and 1.

In addition to these variables computed from return and AUM histories, we also consider a variety of fund characteristics as explanatory variables. We include strategy fixed effects in our specifications to control for the possibility that differences in volatility and liquidity occasioned by the use of these different strategies, as well as differential access to information about these

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<sup>10</sup>Standard errors are clustered by database in equation (IV.1) and by vintage in equation (IV.2). The former is to control for the possibility that errors across funds are correlated according to the database as there may be unobserved determinants controlling revisions in specific databases. The latter is to control for the possibility that there are certain periods in which unexplained revisions are more likely to be prevalent. The internet appendix also presents results which explain the prevalence of additions, deletions and ‘any change,’ a catch-all category encompassing all three types of changes.

strategies (for example, underlying returns for obscure investments by Emerging Markets funds may be difficult to independently verify) might lead to differences in the propensity to alter data. We also include database fixed effects as controls, such as verification of returns pre-loading, implemented by each database vendor may vary, thus influencing the propensity for changes. We employ an indicator for whether the fund is offshore or onshore, as funds in offshore jurisdictions may be subject to less scrutiny, and condition on the lockup restrictions imposed by the fund on its investors – these restrictions provide liquidity safeguards for the fund manager but also may allow managers to hide from the reputational consequences of changing data within the period of the lockup. We also include an indicator for whether a fund has a high-water-mark or a hurdle rate, as well as an indicator for whether the fund has any audit information available in the database.<sup>11</sup>

Finally, we include a variable which computes the number of returns in fund  $i$ 's lifetime history up to vintage  $v$ . This is to control for the purely mechanical possibility that if there is a small fixed chance of data capture error, then a longer return history provides more exposure to return revisions. Of course, this is also a measure of the age of a fund, so this variable has multiple interpretations. The internet appendix contains descriptive statistics for several of these variables.

#### **IV.B. Determinants of the size and direction of revisions**

Having determined which funds revise, we turn next to understanding the impact of revising history on the historical performance record of funds. We do so by comparing the initially reported return for fund  $i$  in month  $t$  with the same fund-month return as seen in the last database vintage in which it appears. This analysis attempts to answer the following question: if an investor only looked at a return expressed by the fund's portfolio manager the first time it was made public, how does this differ from what the investor might see in the database at the last available vintage?

Our next step is to condition the return differences occasioned by revisions on various fund characteristics and period fixed effects. The dependent variable in these regressions is the average difference, for all years in which a fund experienced return revisions, between the final set of annual returns provided by a fund and the first set of annual returns provided by the same fund for the same year. For example, if a fund X initially reported 6% average annual return for year  $t$ , and at the final vintage this average stood at 4%, then the return difference variable would be computed

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<sup>11</sup>Underlying databases differ in the types and level of information they provide, with some providing the date of last audit, other providing annual audit flags, and yet others providing auditor names. Our indicator takes the value '1' if *any* audit information is available for the fund, and zero otherwise.



as -2%.

In these specifications, we only include periods in which the fund had at least 6 months of return observations, to reduce the noise in the dependent variable. We explain both the absolute value of all such differences as well as the signed revisions on the independent variables. Period dummies include crisis dummies for the 1998-1999 period, the 2000-2001 period, and the 2008-2009 period. Several of the remaining regressors have been described earlier, with three new additions, namely the rank of flows experienced by the fund relative to all other funds in the same year; the management fee; and the incentive fee of the fund.

#### **IV.C. Are revisions informative about future performance?**

Our final question is whether knowing that a fund has revised its past performance constitutes useful information about its future performance. The null hypothesis here is that these revisions are innocuous and provide no information about future returns. One alternative is that they are an indicator of either poor operational controls or of dishonesty, both of which provide negative information about revising funds (as in Brown *et al.* (2008)). A third possibility is that revisions are a sign of honesty, in the sense that revisers ‘fess up’ to past mistakes. In this case, we might expect performance to be higher for revisers than non-revisers.

To consider these hypotheses rigorously, we employ two methods to determine the performance differentials between revising and non-revising funds. Our first approach is to form portfolios of the returns of funds based on their revising behaviour, allocating funds to one of two groups, “reviser” funds that have revised at least once, and “non-reviser” funds that have had no revisions up until a given vintage. At the first vintage, by definition, all funds are non-revisers. At each subsequent vintage, once we observe revising behaviour, we allocate funds into these two groups, moving several funds from the non-reviser portfolio to the reviser portfolio at each step. Once a fund is categorized as a reviser, we track all its subsequent returns in the reviser portfolio.

Note that this is a real-time strategy: consider the example of a fund making its first ever return revision, say of its previously reported January 2007 return, in the August 2008 database vintage. Once we detect this historical return revision, we immediately classify the fund as a reviser. The reviser portfolio will then include the fund’s returns from September 2008 until the end of our sample period, and the non-reviser portfolio will no longer track its returns from September 2008 onwards. Thus, at each time period, the non-reviser portfolio contains funds that have never revised data in any previous vintages, although it could contain funds that are yet to be identified

as revisers. Within each portfolio, we weight all monthly returns of funds equally, computing a time-series of portfolio returns.<sup>12</sup> We can then look at whether there are differences in the returns of reviser and non-reviser portfolios, and risk-adjust these return differences in various ways.

## V. Results

### V.A. Which funds revise?

Table IV shows the results of estimating the probit regression equation IV.1 for revisions. (The results for other change types, including whether a fund made any one of the three different types of changes, can be found in the internet appendix.) These regressions present the marginal effects of each continuous right hand side variable, that is, the change in probability in the dependent variable that results from an infinitesimal change in each of these variables. For dummy variables, such as offshore, the effect is captured for the discrete change of the variable from 0 to 1.

Table IV reveals that asset size and return autocorrelation are positive and significant determinants of a fund’s propensity to report a change in history.<sup>13</sup> The number of returns present for a fund has a significant effect on the propensity to make a revision, although this could be simply a mechanical effect as described above. Turning to the strategy indicators, Funds-of-Funds show the highest chance of reporting changes, which is perhaps unsurprising, as Fund-of-Fund performance numbers are a function of underlying hedge fund performance numbers, suggesting that their revisions may simply be a function of revisions in the hedge funds that they hold.<sup>14</sup>

An increase in the total restrictions (lockup plus redemption notice period) on removing capital from the fund has a positive and significant effect on the propensity to report changes in histories. This may be correlated with greater asset illiquidity, as suggested by Aragon (2007), or constitute evidence that having a “longer period in which to hide” prior to withdrawals by investors shields funds from the adverse consequences of revisions. The presence of a high-water-mark or hurdle rate provision in the fund is also associated with a higher propensity to revise, a finding to which we return a little later in the paper. The presence of audit information, reflected in the audit flag, has a large positive and marginally significant coefficient. At first glance this seems counter-intuitive,

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<sup>12</sup>In Section VI.E we consider using the median of the returns on the reviser and non-reviser funds to address concerns about outliers driving the results, and show that this is not an issue in our sample.

<sup>13</sup>Although these marginal effects are focused on the median rank, we confirm in the appendix that these effects are present when considering other quantiles.

<sup>14</sup>In Tables A.10 and A.11 in the internet appendix, we present results corresponding to Table IV and V but with Funds of Funds removed from the sample. The results are very similar and all of the main conclusions hold.

as one might expect that funds not subject to audits would have more latitude to change returns. However, it may be the case that auditing could trigger corrections in returns – alternatively frequent changes in returns might prompt investors to press for funds to undergo audits. Finally, fund performance rank is negatively correlated with the propensity to make any changes at the 10% significance level, suggesting that poorer performing funds are associated with revisions. However, the direction of causality is unclear from this analysis – as revisions might presage poorer performance – and we investigate it in greater detail below.

[Insert Table IV here.]

In Table V, we find that average returns forecast revisions with a positive coefficient, i.e., funds with better past performance are more likely to revise returns. Taken together with our finding from Table IV, this foreshadows a result from the next section, namely that reviser funds tend to perform poorly in periods *subsequent* to revisions. Using information from the previous vintage also enables us to include an indicator variable for whether the fund revised returns in the previous vintage. We find that the coefficient on this indicator variable is highly significant, revealing that some funds are regular revisers of their returns.

[Insert Table V here.]

## V.B. Determinants of the size and direction of revisions

We now turn to explaining the size and direction of revisions. As a first step, we take all 6,906 reviser funds and construct a portfolio using their reported returns, and report these returns using two different sets of data, namely the very first vintage of returns for each fund, and the final “true” vintage available for these funds, once the impact of all revisions has been incorporated. We plot the returns on this portfolio in Figure 1. While the first vintage appears in July 2007, revisions occur across the entire possible range of return history from 1994 to 2011, hence this figure plots these two alternative reported histories.

The figure shows clearly that the cumulative difference between final and initial returns has a significant negative trend. What a prospective investor infers about fund performance depends on when he or she sees it, apparently, and (especially in periods of stress, as we shall see later) “true,” performance is significantly lower than initially reported performance. This suggests the danger of prospective investors being wooed into making decisions based on initially reported histories which are then subsequently revised.

[Insert Figure 1 here.]

While it is tempting to infer a great deal from this plot, it is certainly consistent with multiple possibilities. The first is dishonesty – that is, performance is reported to be higher than actual in order to increase commitments to funds, and subsequently revised back once many years have elapsed. Another possibility is that valuation errors of both types may occur, but fund managers may have greater incentives to correct them downwards rather than upwards. That is, acknowledging overestimation of past returns may allow managers to push historical high-water-marks down, thus allowing the earlier collection of incentive fees – an interpretation that gains support from the higher propensity of funds with high-water-mark provisions to revise. Conversely, acknowledging underestimation of past returns requires payments to investors (without even accounting for high-water-marks), hence there may be few incentives to do so.<sup>15</sup> A third is that changes in management or auditors cause re-evaluations of accounting techniques and past reported performance figures, generating significant revisions to previously optimistic assessments in the future. Fourth, fee revisions may cause a chain of NAV re-valuations with consequences for older performance numbers, a possibility for which we attempt to control a little later in the paper. Finally, illiquidity and the consequent possibility of original estimates being revised upon finally realized valuations is also a possibility. However, it is important to keep in mind that the revisions pertain to periods many years in the past – in some cases, up to 15 years, making it harder to explain all revisions as consequences of later marking to market, and even if the illiquidity explanation is the proximate cause, there is clearly a significant positive bias in initial estimates. In our predictive analysis of revisions, we explore the possibility of many of these explanations for revisions.

Our next step, as described in the methodology section, is to construct calendar-year returns for any fund/year that contained at least one revised return using both initial and finally reported data, and explain the difference between the two, i.e., final less initial, using a number of variables. Panel A of Table VI, which analyzes the absolute value of these differences, shows that return revisions are on average large. Moreover, these revision are larger in absolute value during crises, with all three of the crisis dummy variables having significantly positive coefficients. Of these, the very largest revisions pertain to the 1998-1999 crisis period, adding 1.75% to the already large baseline revision. This is followed by the 2000-2001 NASDAQ crisis period with roughly 80 bp per annum, and the most recent crisis, with 60 bp per annum.

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<sup>15</sup>We thank Istvan Nagy for suggesting this explanation.

Turning to the fund characteristics, it appears that offshore funds have larger absolute revisions, in line with our conjecture that potentially weaker enforcement in such jurisdictions may lead to more important revisions. Perhaps surprisingly, funds with audit information appear to be associated with revisions that are larger in absolute value, suggesting that at least some revisions may be occasioned by the enhanced scrutiny generated by recent audits or the appointment of a new auditor. In keeping with this result, Jylha (2011) finds that funds with prominent auditors have more misreporting discontinuities, although Liang (2003) finds no such evidence in his earlier study of the auditing of TASS returns. Finally, the table shows that smaller funds, and those with high incentive fees have larger revisions, which is consistent with greater incentives for dishonesty, as well as with the possibility of larger revaluations when fee-structures change.

Panel B of Table VI explains return differences, rather than their absolute values, and finds that during crisis periods, in particular the 2000-01 and 2008-09 periods, revisions are significantly negative, meaning that the initially reported return tends to be revised downwards in subsequent vintages of the database, as seen earlier. The table also shows that large funds with high management fees tend to make upward revisions.

*[Insert Table VI here]*

We now turn to evaluating the predictive content of revisions, constructing portfolios of revisers and non-revisers as successive vintages reveal their identities.

### **V.C. The future performance of revisers and non-revisers**

Figure 2 plots the cumulative performance of the reviser and non-reviser portfolios constructed as described in section IV.C. Panel A shows that the returns of the revisers are appreciably lower than those of non-revisers. This difference is economically substantial with a cumulative difference of 11.2% emerging after just over three years.<sup>16</sup> This substantial return difference between the two portfolios, at first glance suggests that our classification of funds into revisers and non-revisers has substantial predictive content. However, in order to better understand these differences, and to ensure that they are not simply driven by differences in the risk-loadings or characteristics of funds, we need to risk-adjust (and potentially characteristic-adjust) these returns.

*[Insert Figure 2 here.]*

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<sup>16</sup>Note that even in the early periods of the out-of-sample period, we still have a substantial number of firms in the “reviser” portfolio, growing from 274 revising firms detected in the first month.

Before moving to risk-adjusted returns, Figure 2 Panel B plots cumulative flows (as usual, flows are computed as changes in AUM unaccounted for by returns, i.e.,  $F_{it} = \frac{AUM_{it} - AUM_{it-1}(1+R_{it})}{AUM_{it-1}}$ ) for both reviser and non-reviser portfolios, using data from the final vintage. The plot shows that the reviser portfolio experiences very significant outflows beginning in August-September 2008, during the Lehman collapse. The impact of big outflows and subsequent fire sales of fund assets might be one potential reason for the poor performance of the reviser portfolio (see Coval and Stafford (2007), and Jotikasthira *et al.* (2011) for evidence of the importance of this mechanism). The flows may also simply be responding to poor performance, a la DeLong *et al.* (1990).

Table VII presents results from a variety of models for risk adjusting the return difference between the reviser and non-reviser portfolios, and shows that the findings are very robust to this choice. The alpha of the non-reviser-reviser difference from the Fung-Hsieh seven factor model is 0.23% per month, or 2.8% per annum net of all fees and costs. We plot cumulative alpha (i.e.,  $\alpha + \varepsilon_t$  for each time-series portfolio regression) estimated using the Fung-Hsieh seven factor model in Figure 3, and find that it resembles the plot of raw returns: the non-revisers consistently outperform the revisers. We also consider risk adjustment using the Fama-French three factor model, as well as augmented variants that include momentum and liquidity factors, and find that the future poor performance of the “reviser” portfolio is not explained by these alternative models.<sup>17</sup>

[Insert Table VII here.]

[Insert Figure 3 here.]

Having established that the reviser/non-reviser return differential is not explained by differences in exposure to risk factors, we next consider several possibilities for drivers of this result. One inference is to consider revisions as a sign of dishonesty or poor operational controls within the fund. If either of these were the case, we might also expect to see differences in the tail risk of revisers relative to non-revisers – the dramatic outflows from the reviser portfolio suggest that these differences may be stark. To verify this, we employ the historical simulation method, in which we estimate the bottom decile of performance from all returns seen from the beginning of the reviser portfolio up until each date, moving through time (this is done at the individual fund level within each of the portfolios). We also average the returns falling below these empirically computed decile thresholds to arrive at an expected shortfall measure.

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<sup>17</sup>Table A.12 in the internet appendix presents results that correspond to Table VII but with funds of funds excluded. The risk-adjusted excess performance is smaller for non-FOFs, around 0.17% per month compared with 0.23% per month, however the difference in performance is still strongly statistically significant across all risk adjustment models.

Figure 4 plots these measures for the cross section of underlying funds of the respective portfolios. We caution here that we have a relatively small sample of data, implying that our estimates of tail quantities are somewhat imprecise, and these plots should be taken as suggestive rather than definitive. Nevertheless, the figures show that the empirical bottom decile and the expected shortfall of the reviser portfolio is virtually always below the non-reviser portfolio over the entire period for both portfolio and cross-sectional measures. There is a dramatic divergence during the crisis with the empirical percentile and the expected shortfall collapsing in the months of October and November 2008. While the tail risk of the revisers at the fund level recovers and seems quite similar to that of the non-revisers in the more recent periods, this could be attributed to the weakest funds having been eliminated from the portfolio during the period of the crisis. Overall, it appears from this analysis that investors are at greater downside risk when investing in funds that revise their returns. We also checked the results using lower percentile thresholds, and the conclusions are similar.

*[Insert Figure 4 here.]*

The recovery of the tail risk in the reviser portfolio towards the end of the sample period that we consider does suggest that these funds might hold more illiquid assets in their portfolios, which simultaneously drives revisions, sharp falls in asset values, and subsequent recoveries. In this sense, we might simply be picking up differences in asset holdings. The next section explores this and other potential determinants of our findings.

## **VI. Robustness checks**

In this section we present the results of a battery of robustness checks of our main empirical findings. We vary several of the parameters in our analysis, double-sort the funds by various characteristics as well as by revisers/non-revisers, consider the impact of extreme returns, exclude funds of funds, and examine results for individual hedge fund databases separately. The internet appendix presents additional robustness checks and analyses.

### **VI.A. Varying the minimum size of the revision**

The first parameter that we vary is the minimum size of a change for it to be labelled a “revision.” This is one way to control for the possibility that our results may be driven by the initial marking to market of illiquid assets. It also allows us to see if we can obtain stronger predictability signals

by conditioning on larger revisions. Our main analysis uses a 1 basis point threshold for identifying revisions, and we increase this threshold to 10, 50, and 100 basis points as alternatives, in each case only classifying as revisions changes in returns across successive vintages that are greater than the threshold.

Panel A of Table VIII reveals that the return differences reported in Table VII persist, with the estimated monthly alphas across these thresholds ranging from 0.23% to 0.26%. Indeed, our results appear slightly stronger when we only consider funds with larger revisions in our set of revisers.

[Insert Table VIII here.]

### VI.B. Varying the minimum age of the revision

Our next robustness check is to give a “free pass” to revisions that occur close to the vintage date. We define the “recency”,  $k$ , of a revision as the number of months between the date of the return date and the date of the vintage in which the revision was observed. For example, if the return for the month of January 2008 was revised between the December 2008 and January 2009 vintages of data, then this revision would have  $k = 12$  months. The parameter  $k$  is useful for evaluating various different hypotheses. By setting  $k$  to be large, we can evaluate only those funds that revise “ancient history.” Moreover, using a large  $k$  eliminates the incorporation of funds into the reviser portfolio that relatively quickly revised returns. In other words, we can give a free pass to such small  $k$  revisers, to allow for the possibility that funds may employ estimated returns for recent time periods, which could be revised on account of accounting procedures, or because of the re-valuation of illiquid securities in light of more accurate information. The larger we set  $k$ , the less likely that we are picking up such revaluation revisions. In our baseline results, we set  $k \geq 1$ , i.e., we include all revisions. We employ  $k > 3$ , 6, and 12, to identify revisions older than one quarter, six months, and one year.

Panel B of Table VIII, shows that our results become slightly *stronger* as  $k$  increases, peaking at  $k > 6$ , and descending slightly for  $k > 12$ , but still higher than unrestricted  $k \geq 1$ . It is worth noting here that we take additional care with two cases: First, for each  $k$ , we ensure that funds revising returns more recent than the threshold  $k$  are *not* included in the *non-reviser* portfolio – that is, they do not appear in our plots – to ensure that we compare “true” non-revisers with high- $k$  revisers. Second, in any given vintage, we do not include funds in both reviser and non-



reviser portfolios if they simultaneously conduct low- *and* high- $k$  revisions.<sup>18</sup> This is to allow for the possibility of a benign AUM or valuation error found months ago that could, in some cases, cause a cascade of revisions. For example, an incorrectly processed share corporate event could trigger off such a case. Despite these exclusions, high- $k$  revisions are associated with significant return differentials between revisers and non-revisers - Figure 5 plots the return difference between revisers and non-revisers for  $k > 12$ .

### VI.C. Two-way sorts on fund characteristics

In our earlier probit analysis, we found that reviser and non-reviser funds have different characteristics.<sup>19</sup> While the factor loadings of the return difference between these groups should capture such differences, we perform an additional test to check that our results are not driven by such characteristic-based differences. To do so, we double-sort by these characteristics and the reviser/non-reviser classification. We consider five such fund characteristics, three of which have been identified in the literature as relevant for expected returns, namely, the first autocorrelation of fund returns (a measure of the smoothness of the fund’s returns a la Getmansky, Lo, and Makarov (2004), the total lockup period imposed by the fund (see Aragon (2007)) and the size of the fund, to control for the impact of capacity constraints (see Fung *et al.* (2008)). Additionally, we double-sort by the fund’s total return volatility and the history length (a measure of age) of the fund, as these were found (see Table A.9 of the internet appendix) to be significantly different across reviser and non-reviser funds.

Given the nature of the fund characteristics that we employ for these double sorts, this analysis also allows us to investigate whether fund asset illiquidity (correlated with both the GLM measure, and lockup periods, according to the extant literature) helps explain the reviser-non-reviser difference. Specifically, if this were the case, we would expect to see no differences between revisers and non-revisers within each portfolio of funds (independently) double-sorted by illiquidity proxies (autocorrelation, lockup, fund size), but pronounced differences across these illiquidity-sorted groups. If, however, we continue to see variation in reviser and non-reviser portfolio returns within these groups, this would suggest that the revisions provide orthogonal information to underlying asset

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<sup>18</sup>Of course, if they only conducted a high- $k$  revision in a subsequent vintage they would then be included in the reviser portfolio.

<sup>19</sup>Table A.9 of the internet appendix presents a formal comparison of some key characteristics of reviser and non-reviser funds. This sub-section presents two-way sorts for all variables that are found to be significantly different across revisers and non-revisers.

illiquidity.<sup>20</sup>

The alphas of the return differences between reviser and non-reviser funds of these double-sorted portfolios are reported in Table IX, and are all statistically significant, at varying degrees. There are several interesting features in this table. First, we find that reviser-non-reviser differences are particularly stark among funds that have high return autocorrelation. Getmansky, Lo, and Makarov (2004), for example, highlight that their measure of return smoothness could be either on account of true asset illiquidity or deliberate return-smoothing among funds. Our result that smooth-return-revisers have worse performance than smooth-return-non-revisers suggests that our measure may allow investors to discriminate between these two possibilities for observed return smoothness. Second, small funds, young funds, and funds with volatile returns all show stark differences between reviser and non-reviser portfolio returns. This suggests that when revising behaviour is detected in funds with relatively higher incentives to establish their reputations, it might well be construed as a particularly negative signal about their future return prospects.

*[Insert Table IX here.]*

#### VI.D. Controlling for extreme returns

One may worry that the poor future performance of hedge funds that have revised their returns is attributable to a few extreme returns. In this section we consider the reviser/non-reviser performance differential using the *median* return on for each of these groups rather than the mean return. Of course, the median return cannot be interpreted as the return on a portfolio of hedge funds, unlike the mean return, but it does allow us to investigate the sensitivity of our results to rare, large returns.

Table X presents results that correspond to Table VIII, using the same set of models to estimate risk adjusted returns. We find that the risk-adjusted median return is slightly smaller than the risk-adjusted mean return (around 0.21% per month compared with 0.23%), but is strongly significant across all risk adjustment models. Thus the negative future performance of revising funds is *not* attributable to the extreme poor performance of a few revising funds or, conversely, to the extreme high performance of a few non-revising funds.

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<sup>20</sup>Of course if these proxies for illiquidity are not as good a measure of underlying asset illiquidity as our revisions measure, it is possible that the explanation might still apply. In that case, the interpretation is that we have found a better measure of asset illiquidity - although the other robustness checks (especially varying  $k$ ) militate against this explanation.

[Insert Table X somewhere]

### VI.E. Excluding funds of funds

The returns reported by funds of hedge funds (FOFs) are of course a function of the returns earned by the individual hedge funds in which the FOF is invested. If an individual fund revises past returns then, unless it is offset by a revision in the opposite direction by another hedge fund, the FOF will have to revise its past returns. This leads to worries of double counting, and to whether our results are robust to the removal of FOFs from the analysis.

Tables A.10, A.11 and A.12 in the internet appendix replicate the results presented in Tables IV, V and VII. The former two tables refer to the results from probit regressions on the types of funds that revise their returns, and are largely unchanged following the exclusion of FOFs. The latter table presents results on the future performance differential between revisers and non-revisers. We find that the risk-adjusted average return on the difference portfolio is slightly lower when FOFs are excluded (0.17% per month compared with 0.23%), but it remains strongly significant across all risk adjustment models. Thus revising returns remains a significant predictor of poor future performance for both individual funds and funds of hedge funds.

### VI.F. Empirical results for single databases

In addition to tracking vintages of hedge fund databases over the period July 2007 to May 2011, this project also involves the consolidation of the four largest hedge fund databases (TASS, HFR, BarclayHedge and CISDM). Part of this consolidation process, described in detail in Appendix A of the internet appendix, involves the identification of funds that appear in more than one database. To avoid labeling as a “revision” a return that differs across two databases, we associate each fund with a *single* database (choosing the database with the longest history for that fund, if more than one database is available). Nevertheless, to address any concerns that the revisions we detect are due to the computationally-intensive tasks associated with merging and tracking vintages of multiple hedge fund databases, we also present results separately using just a single database at a time.

Tables A.13 and A.14 in the internet appendix replicate the probit model results presented in Tables IV and V. We see from these tables that the parameter estimates and significance levels are quite consistent across databases. The only noteworthy difference is that the “prior revision indicator” variable, capturing autocorrelation in a fund’s tendency to revise returns, is significant

for TASS, HFR and BarclayHedge, but not for CISDM. This is likely due to the fact that the CISDM database is updated less frequently than the other three databases.

In Table A.15 we present results on the reviser/non-reviser performance differential separately for each database, using the Fung-Hsieh seven-factor model to risk adjust the returns. For the CISDM database we have too few updates in the out-of-sample period to include it separately in this analysis. The results for the other three databases are in line with the main results: the reviser portfolio underperforms the non-reviser portfolio. The degree of under-performance is weakest in the TASS database (0.16% per month) and greatest in the BarclayHedge database (0.53%) per month, and in all three cases this difference is statistically significant. Thus these results are not driven by our use of a consolidated hedge fund database.

## VII. Conclusions

This paper examines the reliability of voluntary disclosures of performance information by hedge funds. We do so by tracking revisions to historical performance records by hedge funds in several publicly available hedge fund databases. We find evidence that in successive vintages of these databases, older performance records (pertaining to periods as far back as fifteen years) of hedge funds are routinely revised. These revisions are widespread, with nearly 40% of the 18,382 hedge funds in our sample (managing around 45% of average total assets) having revised their historical returns at least once. These revisions are not merely random reporting errors: they are partly predictable using information on the characteristics and past performance of hedge funds, with larger, more volatile, and less liquid funds more likely to revise their returns. Initially reported performance track records present a far rosier picture of historical performance than track records that include all changes made in subsequent data vintages. Perhaps most interestingly, detecting that a fund has revised one of its past returns helps us to predict that it will subsequently underperform funds that have never revised their returns.

Recent policy debates on the pros and cons of imposing stricter reporting requirements on hedge funds have raised various arguments. The benefits of disclosures include market regulators having a better view on the systemic risks in financial markets, and investors and regulators being able to better determine the true, risk-adjusted, performance of the fund. The costs include the administrative burden of preparing such reports, and the risk of leakage of valuable proprietary information, in the form of trading strategies and portfolio holdings. Our analysis suggests that mandatory, audited disclosures by hedge funds, such as those proposed by the SEC last year and

due to be implemented in 2012, would be beneficial to regulators. We believe that it would also be worth considering how these reporting guidelines, which currently only apply to funds' disclosures to regulators, could also apply to disclosures to prospective and current investors so as to help them make more informed investment decisions.

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**Table I**  
**Summary Statistics, Overall Dataset**

This table shows summary statistics on funds that we employ in our analysis, with time-series statistics in Panel A computed only using the May 2011 (final) vintage of the 40 vintages of data that we capture. AUM refers to assets under management. Panel A shows broad statistics on returns and AUM, Panel B shows the strategies into which the funds are classified, and Panel C shows the databases from which the funds are sourced.

| <b>Panel A: Fund Summary Statistics</b> |   |                                    |  |
|---|---|------------------------------------|--|
| <b>Num.<br/>Funds</b>                   | <b>Average<br/>Fund AUM<br/>US\$ MM</b> | <b>Average<br/>Fund<br/>Return</b> | <b>Average Fund<br/>History<br/>Length<br/>(years)</b> |
| 18,382                                  | 104.19                                  | 0.640                              | 5.535  |

| <b>Panel B: Fund Strategies</b> |                   |               |
|---------------------------------|-------------------|---------------|
|                                 | <b>Fund Count</b> | <b>Count%</b> |
| Security Selection              | 3,009             | 16.37%        |
| Macro                           | 1,201             | 6.53%         |
| Relative Value                  | 250               | 1.36%         |
| Directional Traders             | 2,358             | 12.83%        |
| Fund-of-Funds                   | 4,846             | 26.36%        |
| Multi-Process                   | 1,877             | 10.21%        |
| Emerging                        | 821               | 4.47%         |
| Fixed Income                    | 957               | 5.21%         |
| Other                           | 174               | 0.95%         |
| Managed Futures                 | 2,889             | 15.72%        |
| Total                           | 18,382            | 100.00%       |

| <b>Panel C: Funds by Database</b> |                   |               |
|-----------------------------------|-------------------|---------------|
|                                   | <b>Fund Count</b> | <b>Count%</b> |
| TASS                              | 6,604             | 35.93%        |
| HFR                               | 4,742             | 25.80%        |
| CISDM                             | 1,698             | 9.24%         |
| BarclayHedge                      | 5,338             | 29.04%        |
| Total                             | 18,382            | 100.00%       |

**Table II**  
**Summary Statistics on Return Changes across Vintages**

This table shows summary statistics of changes in returns between successive vintages. If  $Ret(v)$  is the return for a fund  $i$ , for month  $t$ , at vintage  $v$ , Deletion (Del) means that  $Ret(i,t,v-1)$  was available but  $Ret(i,t,v)$  is not available. Addition (Add) means that  $Ret(i,t,v-1)$  was missing but  $Ret(i,t,v)$  is available. (Add excludes fund launches; the first time a return appears for a fund; and additions within 12 months of the vintage  $v-1$  date so as to avoid picking up late reporting.) Revision (Rev) means that  $Ret(i,t,v-1)$  and  $Ret(i,t,v)$  are both available but are not equal to one another. (Rev excludes revisions that are less than 1 bp in absolute value to avoid picking up spurious changes in significant digits in reporting e.g. from 2 to 4 decimal places.) Any Change means the fund experienced at least one of the change types (Del, Add, Rev) in the period of analysis. Panel A shows counts of these types of changes, Panel B shows the proportion of revising funds with at least one revision that is greater than or equal to (in absolute value) various size thresholds, Panel C shows the proportion of revising funds after excluding revisions near the vintage date (for example, when  $k > 3$  only funds with revisions that occur three months prior to the date of the vintage are considered revisers), Panel D shows various percentiles of revisions, their absolute value, and separately for positive and negative revisions, and finally Panel E explores potential reasons for innocuous revisions: *sign changes* are revisions where the return is identical across vintages, except for their sign, *decimal errors* are revisions that differ between vintages by 1 or 2 decimal places (e.g., 1.75 and 0.175), and *digit transpositions* identify revisions which are re-orderings of adjacent digits (e.g., 1.75 and 1.57).

**Panel A: Changes Breakdown at Fund Level**

|                  | <b>Fund Count</b> | <b>Any Change Count</b> | <b>Deletions Count</b> | <b>Additions Count</b> | <b>Revisions Count</b> |
|------------------|-------------------|-------------------------|------------------------|------------------------|------------------------|
| Funds            | 18,382            | 7,421                   | 1,078                  | 370                    | 6,906                  |
| % of Total Funds | 100.0%            | 40.4%                   | 5.9%                   | 2.0%                   | 37.6%                  |

**Panel B: Size of Revisions**

|                  | <b>Fund Count</b> | <b>Revisions Count</b> |                      |                      |                    |
|------------------|-------------------|------------------------|----------------------|----------------------|--------------------|
|                  |                   | <b>at least 0.01%</b>  | <b>at least 0.1%</b> | <b>at least 0.5%</b> | <b>at least 1%</b> |
| Funds            | 18,382            | 6,906                  | 5,803                | 3,972                | 2,973              |
| % of Total Funds | 100.0%            | 37.6%                  | 31.6%                | 21.6%                | 16.2%              |

**Panel C: Summary Statistics for the Distribution of Revisions**

|           | <b>Revisions</b> | <b>Absolute Revisions</b> | <b>Positive Revisions</b> | <b>Negative Revisions</b> |
|-----------|------------------|---------------------------|---------------------------|---------------------------|
| Count     | 87,504           | 87,504                    | 42,815                    | 44,689                    |
| Mean      | -0.044           | 0.815                     | 0.788                     | -0.841                    |
| Median    | -0.020           | 0.130                     | 0.130                     | -0.134                    |
| 99th perc | 6.449            | 10.700                    | 10.454                    | -0.014                    |
| 95th perc | 1.585            | 3.386                     | 3.240                     | -0.020                    |
| 75th perc | 0.128            | 0.480                     | 0.470                     | -0.050                    |
| 25th perc | -0.140           | 0.050                     | 0.050                     | -0.486                    |
| 5th perc  | -1.770           | 0.020                     | 0.020                     | -3.500                    |
| 1st perc  | -7.190           | 0.013                     | 0.013                     | -10.942                   |

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**Panel D: Recency of Revisions**

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**Minimum Recency of Revisions Count**

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|                  | <b>Fund Count</b> | <b>1 or more months</b> | <b>more than 3 months</b> | <b>more than 6 months</b> | <b>more than 12 months</b> |
|------------------|-------------------|-------------------------|---------------------------|---------------------------|----------------------------|
| Funds            | 18,382            | 6,906                   | 5,461                     | 4,355                     | 3,436                      |
| % of Total Funds | 100.0%            | 37.6%                   | 29.7%                     | 23.7%                     | 18.7%                      |

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**Panel E: Potentially Innocuous Revisions**

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|                      | <b>Reviser Count</b> | <b>Sign Change</b> | <b>Decimal Place</b> | <b>Digit Transposition</b> | <b>Sign or Decimal or Transpose</b> |
|----------------------|----------------------|--------------------|----------------------|----------------------------|-------------------------------------|
| Funds                | 6,906                | 246                | 74                   | 340                        | 604                                 |
| % of Total Funds     | 37.6%                | 1.34%              | 0.40%                | 1.85%                      | 3.29%                               |
| Revisions            | 87,504               | 280                | 424                  | 389                        | 1093                                |
| % of Total Revisions | 100.0%               | 0.32%              | 0.48%                | 0.44%                      | 1.250%                              |

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**Table III**  
**Summary Statistics of Revisions by Strategy**

This table shows the percentage of funds in each strategy with absolute value revisions of at least 1 bp, 10bp, 50bp, or 100bp. For example, of the 3,009 Security Selection funds, 28.7% have past history which is revised by at least 1 bp, 22.9% by at least 10bp, 16% by at least 50 bp, and 12.1% by at least 1%.

| <b>Strategy</b>     | <b>Fund Count</b> | <b>Revisions as % of Funds in Strategy</b> |                      |                      |                    |
|---------------------|-------------------|--|----------------------|----------------------|--------------------|
|                     |                   | <b>at least 0.01%</b>                      | <b>at least 0.1%</b> | <b>at least 0.5%</b> | <b>at least 1%</b> |
| Security Selection  | 3,009             | 28.7%                                      | 22.9%                | 16.0%                | 12.1%              |
| Macro               | 1,201             | 30.4%                                      | 24.5%                | 15.4%                | 11.2%              |
| Relative Value      | 250               | 43.6%                                      | 32.8%                | 20.8%                | 15.6%              |
| Directional Traders | 2,358             | 31.5%                                      | 24.4%                | 16.5%                | 12.4%              |
| Funds-of-Funds      | 4,846             | 52.5%                                      | 47.4%                | 33.5%                | 25.0%              |
| Multi-Process       | 1,877             | 37.8%                                      | 31.4%                | 19.8%                | 15.0%              |
| Emerging            | 821               | 42.9%                                      | 35.6%                | 27.4%                | 22.7%              |
| Fixed Income        | 957               | 34.6%                                      | 27.6%                | 18.2%                | 12.9%              |
| Other               | 174               | 40.8%                                      | 35.1%                | 27.0%                | 20.7%              |
| Managed Futures     | 2,889             | 28.4%                                      | 22.8%                | 14.6%                | 10.5%              |
| All Funds           | 18,382            | 37.6%                                      | 31.6%                | 21.6%                | 16.2%              |

**Table IV**  
**Probit Regression for Revisions**

The table shows the marginal effects from a probit regression. The dependent variable takes the value of 1 if a fund had revised data over any of the 40 vintages that we capture, and 0 otherwise. The independent variables are lifetime average returns, lifetime average AUM, standard deviation of returns, and the autocorrelation of returns, all measured as ranks relative to the other funds in the data; and the number of return observations in the return history of the fund. Other relevant fund variables are a dummy variable which takes the value of 1 if the fund is located Offshore, a total restrictions variable (measured as the sum of the reported lockup and redemption notice periods) and a flag which takes the value of 1 if there is any information pertaining to audits available in any of the databases. We also include database and strategy fixed-effects in the regressions. dF/dx shows the change in the independent variable for a discrete change in any independent dummy variable from 0 to 1, and the slope at the mean for continuous independent variables. Robust standard errors control for heteroskedasticity, and cluster by database. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

|                               | <b>dF/dx</b> | <b>Mean</b> | <b>Z-stat</b> |     |
|-------------------------------|--------------|-------------|---------------|-----|
| Lifetime Avg. AUM (Rank)      | 0.238        | 0.500       | 3.990         | *** |
| Lifetime Avg. Ret (Rank)      | -0.084       | 0.500       | -1.920        | *   |
| Lifetime Ret. Std. (Rank)     | 0.077        | 0.500       | 1.930         | *   |
| Return Autocorrelation (Rank) | 0.116        | 0.500       | 7.750         | *** |
| Return History Length         | 0.024        | 5.535       | 5.550         | *** |
| Offshore                      | -0.043       | 0.501       | -21.440       | *** |
| Total Restrictions            | 0.009        | 1.829       | 2.260         | **  |
| Audit                         | 0.137        | 0.712       | 1.480         |     |
| High-Water Mark or Hurdle     | 0.185        | 0.604       | 5.660         | *** |
| <i>Database Fixed Effects</i> |              |             |               |     |
| HFR                           | -0.064       | 0.258       | -3.750        | *** |
| CISDM                         | -0.039       | 0.092       | -0.520        |     |
| BarclayHedge                  | 0.091        | 0.290       | 4.750         | *** |
| <i>Strategy Fixed Effects</i> |              |             |               |     |
| Macro                         | 0.087        | 0.065       | 25.500        | *** |
| Relative Value                | 0.180        | 0.014       | 3.180         | *** |
| Directional Traders           | 0.007        | 0.128       | 0.580         |     |
| Funds-of-Funds                | 0.252        | 0.264       | 17.660        | *** |
| Multi-Process                 | 0.098        | 0.102       | 4.620         | *** |
| Emerging                      | 0.117        | 0.045       | 20.320        | *** |
| Fixed Income                  | 0.038        | 0.052       | 0.900         |     |
| Other                         | 0.138        | 0.009       | 1.470         |     |
| Managed Futures               | 0.179        | 0.157       | 5.050         | *** |
| N                             | 18,382       |             |               |     |
| Pseudo R <sup>2</sup>         | 0.135        |             |               |     |

**Table V**  
**Probit Regression for Revisions at Vintage Level**

This table runs essentially the same specification as in Table IV, the difference is that we employ the panel structure of the data, and the fund-vintage is now our unit of analysis. The dependent variable takes the value of 1 if a fund revised data between the last available vintage  $v-1$  and the current vintage  $v$ . The ranks of the lifetime variables are therefore now measured using data in vintage  $v-1$  on assets under management, and returns. We also add an independent variable that takes the value of 1 if the fund experienced a data revision in the prior vintage, and 0 otherwise. Other relevant fund variables are a dummy variable which takes the value of 1 if the fund is located offshore, a total restrictions variable (measured as the sum of the reported lockup and redemption notice periods) and a flag which takes the value of 1 for the fund if there is any information pertaining to audits available in any of the databases. We also include database and strategy fixed-effects in the regressions.  $dF/dx$  shows the change in the independent variable for a discrete change in any independent dummy variable from 0 to 1, and the slope at the mean for continuous independent variables. Robust standard errors control for heteroskedasticity, and cluster by vintage. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

|                                     | <b>dF/dx</b> | <b>Mean</b> | <b>Z-stat</b> |     |
|-------------------------------------|--------------|-------------|---------------|-----|
| Lifetime Avg. AUM (Rank) (v-1)      | 0.030        | 0.50        | 15.040        | *** |
| Lifetime Avg. Ret (Rank) (v-1)      | 0.013        | 0.50        | 3.760         | *** |
| Lifetime Ret. Std. (Rank) (v-1)     | 0.002        | 0.50        | 0.810         |     |
| Return Autocorrelation (Rank) (v-1) | 0.008        | 0.50        | 3.520         | *** |
| Return History Length (v-1)         | 0.001        | 5.31        | 5.630         | *** |
| Prior Vintage Revision Indicator    | 0.227        | 0.068       | 16.610        | *** |
| Offshore                            | -0.004       | 0.502       | -3.570        | *** |
| Total Restrictions                  | 0.001        | 1.902       | 4.860         | *** |
| Audit                               | 0.019        | 0.691       | 8.610         | *** |
| High-Water Mark or Hurdle           | 0.014        | 0.606       | 9.390         | *** |
| <i>Database Fixed Effects</i>       |              |             |               |     |
| HFR                                 | -0.001       | 0.256       | -0.350        |     |
| CISDM                               | -0.024       | 0.098       | -1.900        | *   |
| BarclayHedge                        | 0.014        | 0.285       | 2.320         | **  |
| <i>Strategy Fixed Effects</i>       |              |             |               |     |
| Macro                               | 0.015        | 0.065       | 8.170         | *** |
| Relative Value                      | 0.014        | 0.013       | 5.570         | *** |
| Directional Traders                 | -0.001       | 0.128       | -1.120        |     |
| Funds-of-Funds                      | 0.039        | 0.262       | 20.560        | *** |
| Multi-Process                       | 0.009        | 0.093       | 4.430         | *** |
| Emerging                            | 0.010        | 0.043       | 5.610         | *** |
| Fixed Income                        | 0.005        | 0.051       | 3.990         | *** |
| Other                               | 0.015        | 0.009       | 6.730         | *** |
| Managed Futures                     | 0.027        | 0.160       | 13.690        | *** |
| N                                   | 560,428      |             |               |     |
| Pseudo R <sup>2</sup>               | 0.219        |             |               |     |

**Table VI**  
**Explaining Revision Return Differences**

This table conditions the return differences occasioned by revisions on various fund characteristics and period fixed effects. The dependent variable is the average difference, for all years in which a fund experienced return revisions, between the final set of annual returns provided by a fund and the first set of annual returns provided by the same fund for the same year. For example, if fund X initially reported 4% average annual return for year t, and at the final vintage, this average stood at 6%, then the return difference variable would be 2%. We only include periods in which the fund had at least 6 months of return observations, to reduce the noise in the dependent variable. Panel A takes the absolute value of all such differences as the dependent variable, and Panel B conditions the signed revisions on the independent variables. Period dummies include crisis dummies for the 1998-1999 period, the 2000-2001 period, and the 2008-2009 period. The remaining regressors have been described earlier in these tables, with three new additions, namely the rank of prior flows and returns experienced by the fund relative to all other funds in the same year; the Management fee and the Incentive fee of the fund. *t*-statistics, shown in parentheses, are robust to heteroskedasticity and clustered at the fund-level. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

| <b>Panel A: Absolute Value of Differences</b> |              |                      |     |              |                      |     |
|---|--------------|----------------------|-----|--------------|----------------------|-----|
|   | <b>Coeff</b> | <b><i>t</i>-stat</b> |     | <b>Coeff</b> | <b><i>t</i>-stat</b> |     |
| Constant                                      | 1.099        | ( 24.976)            | *** | 1.153        | ( 6.167)             | *** |
| Crisis dummy1: 1998-99                        | 1.750        | ( 3.232)             | *** | 1.753        | ( 3.276)             | *** |
| Crisis dummy2: 2000-01                        | 0.784        | ( 2.601)             | *** | 0.765        | ( 2.551)             | **  |
| Crisis dummy3: 2008-09                        | 0.579        | ( 9.188)             | *** | 0.574        | ( 9.094)             | *** |
| Offshore                                      |              |                      |     | 0.233        | ( 2.732)             | *** |
| Total Restrictions                            |              |                      |     | -0.011       | (-0.818)             |     |
| High-Water Mark or Hurdle                     |              |                      |     | -0.158       | (-1.584)             |     |
| Audit   |              |                      |     | 0.278        | ( 2.309)             | **  |
| Management Fee                                |              |                      |     | 0.008        | ( 0.113)             |     |
| Incentive Fee                                 |              |                      |     | 0.020        | ( 3.440)             | *** |
| Asset t-1 rank                                |              |                      |     | -0.904       | (-5.853)             | *** |
| Return prior year t-1 rank                    |              |                      |     | -0.153       | (-1.220)             |     |
| Flow prior year t-1 rank                      |              |                      |     | -0.080       | (-0.753)             |     |
| N   | 10,004       |                      |     | 10,004       |                      |     |
| Adjusted R <sup>2</sup>                       | 0.012        |                      |     | 0.023        |                      |     |

| <b>Panel B: Return Differences</b> |              |               |     |              |               |     |
|------------------------------------|--------------|---------------|-----|--------------|---------------|-----|
|                                    | <b>Coeff</b> | <b>t-stat</b> |     | <b>Coeff</b> | <b>t-stat</b> |     |
| Constant                           | -0.005       | (-0.126)      |     | -0.172       | (-1.013)      |     |
| Crisis dummy1: 1998-99             | -0.390       | (-0.616)      |     | -0.410       | (-0.647)      |     |
| Crisis dummy2: 2000-01             | -0.783       | (-2.475)      | **  | -0.795       | (-2.524)      | **  |
| Crisis dummy3: 2008-09             | -0.348       | (-5.250)      | *** | -0.345       | (-5.204)      | *** |
| Offshore                           |              |               |     | -0.096       | (-1.360)      |     |
| Total Restrictions                 |              |               |     | 0.015        | ( 1.079)      |     |
| High-Water Mark or Hurdle          |              |               |     | -0.100       | (-1.098)      |     |
| Audit                              |              |               |     | -0.063       | (-0.574)      |     |
| Management Fee                     |              |               |     | 0.129        | ( 2.027)      | **  |
| Incentive Fee                      |              |               |     | 0.002        | ( 0.378)      |     |
| Asset t-1 rank                     |              |               |     | 0.210        | ( 1.820)      | *   |
| Return prior year t-1 rank         |              |               |     | 0.133        | ( 1.023)      |     |
| Flow prior year t-1 rank           |              |               |     | -0.170       | (-1.399)      |     |
| N                                  | 10,004       |               |     | 10,004       |               |     |
| Adjusted R <sup>2</sup>            | 0.003        |               |     | 0.004        |               |     |



**Table VII**  
**Do Revisions Predict Future Returns?**

This table regresses the difference in returns between the reviser and non-reviser portfolios over the 40 months from January 2008 to the end of the sample period, May 2011, on several different sets of factors. Panel A employs subsets, followed by the full set, of factors from the Fung-Hsieh model. Panel B employs the Fama-French 3 factor model, adds a momentum factor, and finally adds the Pastor-Stambaugh Liquidity factor (P-S factors are only available until December 2010). Newey-West heteroskedasticity and autocorrelation robust standard errors (with three lags) are employed to assess statistical significance. Regression betas are shown with *t*-statistics shown in parentheses beneath coefficients. The significance of the alpha is denoted by stars at the 10% (\*), 5% (\*\*), and 1% (\*\*\*) levels respectively.

| <b>Panel A: Return differences (Fung-Hsieh Model)</b> |                     |                     |                     |                     |                     |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>Factors</b>  | <b>Constant</b>     | <b>Market</b>       | <b>FH 4</b>         | <b>FH 7</b>         | <b>FH 8</b>         |
| Constant  | 0.256***<br>(3.388) | 0.252***<br>(4.202) | 0.235***<br>(2.993) | 0.229***<br>(2.877) | 0.228***<br>(2.922) |
| SP500   | -                   | 0.019<br>(1.631)    | 0.017<br>(1.166)    | 0.018<br>(1.422)    | 0.015<br>(0.952)    |
| SMB   | -                   | -                   | 0.028<br>(2.025)    | 0.025<br>(1.532)    | 0.026<br>(1.464)    |
| BOND10YR  | -                   | -                   | -0.163<br>(-0.930)  | -0.288<br>(-1.049)  | -0.280<br>(-0.993)  |
| CREDSR  | -                   | -                   | 0.043<br>(0.244)    | -0.026<br>(-0.107)  | -0.007<br>(-0.026)  |
| PTFSBD  | -                   | -                   | -                   | -0.288<br>(-0.439)  | -0.288<br>(-0.439)  |
| PTFSFX  | -                   | -                   | -                   | 0.950<br>(1.763)    | 0.944<br>(1.785)    |
| PTFSCOM   | -                   | -                   | -                   | -1.471<br>(-2.147)  | -1.457<br>(-2.133)  |
| EMERGING  | -                   | -                   | -                   | -                   | 0.003<br>(0.200)    |
| N   | 40                  | 40                  | 40                  | 40                  | 40                  |
| Adjusted R <sup>2</sup>                               |                     | 0.061               | 0.027               | 0.074               | 0.045               |

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**Panel B: Return differences (Fama-French 3 factors + Momentum +  
Pastor-Stambaugh Liquidity Model)**

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| <b>Factors</b>          | <b>FF3</b>          | <b>FF3 + Mom</b>    | <b>FF3 + Mom<br/>+ Liquidity</b> |
|-------------------------|---------------------|---------------------|----------------------------------|
| Constant                | 0.246***<br>(3.152) | 0.213***<br>(3.963) | 0.244***<br>(4.982)              |
| MKTRF                   | 0.755<br>(0.582)    | -0.604<br>(-0.648)  | 0.241<br>(0.304)                 |
| SMB                     | 1.186<br>(0.722)    | 1.848<br>(1.093)    | 2.209<br>(1.354)                 |
| HML                     | 3.112<br>(2.083)    | 0.467<br>(0.385)    | -2.649<br>(-1.509)               |
| UMD                     | -                   | -3.660<br>(-9.312)  | -3.420<br>(-9.288)               |
| PSLIQ                   | -                   | -                   | -2.339<br>(-2.663)               |
| N                       | 40                  | 40                  | 36                               |
| Adjusted R <sup>2</sup> | 0.152               | 0.095               | 0.090                            |

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**Table VIII**  
**Robustness Checks: Size and Recency**

This table conditions the results in Table VII on the size and recency of revisions. Panel A shows the impact of using different size thresholds for considering revisions as important. For example, the first column (1 bp) of Panel A reproduces the results from Panel A of Table VII, and ‘10bp’ only includes funds with revisions which are greater than 10bp in absolute value in the construction of the reviser portfolio. Panel B shows the impact of excluding recent revisions near the vintage date. For example, when  $k > 3$  only funds with revisions that occur three months prior to the date of the vintage are included, and when  $k > 12$ , only funds which revise returns over a year old are included in the construction of the reviser portfolio. Newey-West heteroskedasticity and autocorrelation robust standard errors (with three lags) are employed to assess statistical significance. Regression betas are shown with  $t$ -statistics shown in parentheses beneath coefficients. The significance of the alpha is denoted by stars at the 10% (\*), 5% (\*\*), and 1% (\*\*\*) levels respectively.

| <b>Panel A: Significance of Revision (Fung-Hsieh 7 Factor Model)</b> |  |                     |                     |                     |
|--|--|---------------------|---------------------|---------------------|
| <b>Factors</b>   | <b>Minimum Significance of Revisions</b> |                     |                     |                     |
|  | <b>1 bp</b>                              | <b>10 bp</b>        | <b>50 bp</b>        | <b>100 bp</b>       |
| Constant   | 0.229***<br>(2.877)                      | 0.252***<br>(3.043) | 0.241***<br>(2.768) | 0.258***<br>(2.741) |
| SP500  | 0.018<br>(1.422)                         | 0.018<br>(1.428)    | -0.001<br>(-0.086)  | -0.004<br>(-0.261)  |
| SMB  | 0.025<br>(1.532)                         | 0.023<br>(1.260)    | 0.011<br>(0.591)    | 0.016<br>(0.720)    |
| BOND10YR   | -0.288<br>(-1.049)                       | -0.138<br>(-0.498)  | -0.062<br>(-0.199)  | 0.114<br>(0.297)    |
| CREDSR   | -0.026<br>(-0.107)                       | 0.127<br>(0.482)    | 0.367<br>(1.255)    | 0.509<br>(1.380)    |
| PTFSBD   | -0.288<br>(-0.439)                       | -0.086<br>(-0.137)  | 0.175<br>(0.249)    | 0.608<br>(0.712)    |
| PTFSFX   | 0.950<br>(1.763)                         | 0.950<br>(2.086)    | 0.885<br>(1.929)    | 1.104<br>(1.546)    |
| PTFSCOM  | -1.471<br>(-2.147)                       | -1.410<br>(-2.202)  | -1.266<br>(-1.890)  | -1.767<br>(-1.627)  |
| N  | 40                                       | 40                  | 40                  | 40                  |
| Adjusted R <sup>2</sup>  | 0.074                                    | 0.015               | 0.069               | 0.152               |

| <b>Panel B: Recency of Revision (Fung-Hsieh 7 Factor Model )</b> |                                     |                     |                     |                     |
|--|-------------------------------------|---------------------|---------------------|---------------------|
| <b>Factors</b>   | <b>Minimum Recency of Revisions</b> |                     |                     |                     |
|  | <b>k = 1</b>                        | <b>k &gt; 3</b>     | <b>k &gt; 6</b>     | <b>k &gt; 12</b>    |
| Constant   | 0.229***<br>(2.877)                 | 0.284***<br>(3.396) | 0.301***<br>(3.459) | 0.247***<br>(2.881) |
| SP500  | 0.018<br>(1.422)                    | -0.000<br>(-0.024)  | -0.009<br>(-0.673)  | -0.009<br>(-0.679)  |
| SMB  | 0.025<br>(1.532)                    | 0.030<br>(2.005)    | 0.041<br>(2.276)    | 0.062<br>(1.992)    |
| BOND10YR   | -0.288<br>(-1.049)                  | -0.313<br>(-1.212)  | -0.268<br>(-1.069)  | -0.334<br>(-1.257)  |
| CREDSR   | -0.026<br>(-0.107)                  | -0.023<br>(-0.119)  | 0.059<br>(0.338)    | -0.004<br>(-0.024)  |
| PTFSBD   | -0.288<br>(-0.439)                  | -0.232<br>(-0.338)  | -0.137<br>(-0.189)  | -0.073<br>(-0.092)  |
| PTFSFX   | 0.950<br>(1.763)                    | 0.910<br>(1.637)    | 0.856<br>(1.589)    | 1.366<br>(1.969)    |
| PTFSCOM  | -1.471<br>(-2.147)                  | -1.017<br>(-1.509)  | -1.002<br>(-1.509)  | -1.934<br>(-2.253)  |
| N  | 40                                  | 40                  | 40                  | 40                  |
| Adjusted R <sup>2</sup>  | 0.074                               | -0.042              | 0.007               | 0.084               |

**Table IX**  
**Robustness Checks: Fund Characteristics**

This table conditions the results in Table VII on the cross section of various fund characteristics. We split both revisers and non-revisers by sorting funds on specific characteristics, into groups that are above (Hi) and below (Lo) the cross-sectional median of all funds reporting in each period. These characteristics are Rho1 (lifetime first return autocorrelation); the lockup period as at the last available vintage; fund size (AUM at the end of the prior period); Return Std. (lifetime return standard deviation); and history length (the number of return observations in the return history of the fund). Returns are equally weighted within portfolios. Newey-West heteroskedasticity and autocorrelation robust standard errors (with three lags) are employed to assess statistical significance. Regression betas are shown with *t*-statistics shown in parentheses beneath coefficients. The significance of the alpha is denoted by stars at the 10% (\*), 5% (\*\*) and 1% (\*\*\*) levels respectively.

| Factors                 | Characteristic      |                    |                     |                    |                    |                     |                      |                      |                      |                      |
|-------------------------|---------------------|--------------------|---------------------|--------------------|--------------------|---------------------|----------------------|----------------------|----------------------|----------------------|
|                         | Rho1                |                    | Lockup              |                    | Fund Size          |                     | Return Std.          |                      | History Length       |                      |
|                         | Hi                  | Lo                 | Hi                  | Lo                 | Hi                 | Lo                  | Hi                   | Lo                   | Hi                   | Lo                   |
| Constant                | 0.283***<br>(3.479) | 0.111*<br>(1.689)  | 0.331***<br>(3.646) | 0.139*<br>(1.928)  | 0.146**<br>(2.397) | 0.337***<br>(3.335) | 0.270**<br>(2.573)   | 0.197***<br>(3.325)  | 0.108**<br>(2.073)   | 0.372***<br>(3.142)  |
| SP500                   | 0.042<br>(3.898)    | 0.008<br>(0.473)   | 0.070<br>(11.591)   | -0.015<br>(-0.685) | 0.027<br>(2.289)   | 0.023<br>(1.230)    | (0.046)<br>(2.584)   | (-0.023)<br>(-2.697) | (0.039)<br>(3.205)   | (0.010)<br>(0.708)   |
| SMB                     | 0.017<br>(1.043)    | 0.029<br>(1.415)   | 0.025<br>(1.705)    | 0.021<br>(1.126)   | 0.013<br>(1.005)   | 0.021<br>(0.739)    | (0.024)<br>(1.283)   | (0.025)<br>(1.409)   | (0.017)<br>(1.173)   | (0.040)<br>(1.716)   |
| BOND10YR                | -0.376<br>(-1.405)  | -0.463<br>(-1.778) | 0.043<br>(0.151)    | -0.569<br>(-1.727) | -0.459<br>(-2.427) | -0.001<br>(-0.002)  | (-0.387)<br>(-1.133) | (-0.096)<br>(-0.431) | (-0.234)<br>(-1.451) | (-0.208)<br>(-0.490) |
| CREDSR                  | -0.134<br>(-0.563)  | -0.438<br>(-2.032) | 0.075<br>(0.254)    | -0.436<br>(-1.921) | -0.334<br>(-1.552) | 0.276<br>(0.808)    | (-0.303)<br>(-1.066) | (0.434)<br>(2.100)   | (-0.191)<br>(-1.458) | (0.222)<br>(0.544)   |
| PTFSBD                  | -0.011<br>(-0.019)  | -1.291<br>(-1.858) | 0.199<br>(0.318)    | -1.398<br>(-1.852) | -0.604<br>(-1.382) | -0.066<br>(-0.059)  | (-0.937)<br>(-1.076) | (0.355)<br>(0.708)   | (-0.293)<br>(-0.713) | (-0.249)<br>(-0.263) |
| PTFSFX                  | 0.954<br>(1.764)    | 1.322<br>(2.487)   | 1.070<br>(1.990)    | 0.769<br>(1.202)   | 1.148<br>(2.762)   | 1.123<br>(1.285)    | (1.409)<br>(1.990)   | (0.260)<br>(0.613)   | (0.605)<br>(1.661)   | (1.212)<br>(1.397)   |
| PTFSCOM                 | -1.323<br>(-1.907)  | -2.449<br>(-3.373) | -0.876<br>(-1.228)  | -2.355<br>(-2.997) | -1.380<br>(-2.717) | -2.642<br>(-2.538)  | (-2.464)<br>(-2.743) | (-0.154)<br>(-0.242) | (-1.092)<br>(-2.200) | (-1.572)<br>(-1.413) |
| N                       | 40                  | 40                 | 40                  | 40                 | 40                 | 40                  | 40                   | 40                   | 40                   | 40                   |
| Adjusted R <sup>2</sup> | 0.351               | 0.284              | 0.508               | 0.206              | 0.352              | 0.110               | 0.366                | 0.468                | 0.469                | -0.015               |

**Table X**  
**Robustness Check: Regressions on Median Return Differences between Portfolios**

To test for the influence of extreme observations, this table shows the significance of the differences in returns between the Non-Reviser and Reviser portfolios using the portfolio's median return. The monthly return differences are analysed against different risk models. Panel A uses factors from the Fung-Hsieh model, such as a market model using S&P 500, four of the market related Fung-Hsieh factors, and then the Fung-Hsieh 7 and 8 Factor model. Panel B uses an alternate specification with the Fama-French 3 factor model, and then adds a momentum factor, and finally the Pastor-Stambaugh Liquidity factor. The PS-Liquidity factors are only available to December 2010. Newey-West heteroskedasticity and autocorrelation robust standard errors (with three lags) are used. Regression betas are shown with t-statistics shown in brackets beneath. Alpha significance is denoted by stars at 10% (\*), 5% (\*\*) and 1% (\*\*\*) respectively.

| <b>Panel A: Return differences (Fung-Hsieh Model)</b> |                    |                     |                     |                     |                     |
|---|--------------------|---------------------|---------------------|---------------------|---------------------|
| <b>Factors</b>  | <b>Constant</b>    | <b>Market</b>       | <b>FH 4</b>         | <b>FH 7</b>         | <b>FH 8</b>         |
| Constant  | 0.207**<br>(2.382) | 0.213***<br>(3.790) | 0.196***<br>(3.318) | 0.200***<br>(3.218) | 0.203***<br>(3.273) |
| SP500   | -                  | -0.032<br>(-2.316)  | -0.014<br>(-1.349)  | -0.012<br>(-1.263)  | -0.004<br>(-0.323)  |
| SMB   | -                  | -                   | 0.019<br>(1.480)    | 0.018<br>(1.384)    | 0.017<br>(1.161)    |
| BOND10YR  | -                  | -                   | -0.125<br>(-0.855)  | -0.125<br>(-0.542)  | -0.145<br>(-0.587)  |
| CREDSPR   | -                  | -                   | 0.494<br>(2.605)    | 0.431<br>(1.957)    | 0.380<br>(1.531)    |
| PTFSBD  | -                  | -                   | -                   | 0.063<br>(0.129)    | 0.062<br>(0.125)    |
| PTFSFX  | -                  | -                   | -                   | 0.450<br>(1.112)    | 0.466<br>(1.095)    |
| PTFSCOM   | -                  | -                   | -                   | -0.378<br>(-0.634)  | -0.414<br>(-0.712)  |
| EMERGING  | -                  | -                   | -                   | -                   | -0.007<br>(-0.588)  |
| N   | 40                 | 40                  | 40                  | 40                  | 40                  |
| Adjusted R <sup>2</sup>                               |                    | 0.210               | 0.378               | 0.348               | 0.334               |

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**Panel B: Return differences (Fama-French 3 factors + Momentum +  
Pastor-Stambaugh Liquidity Model)**

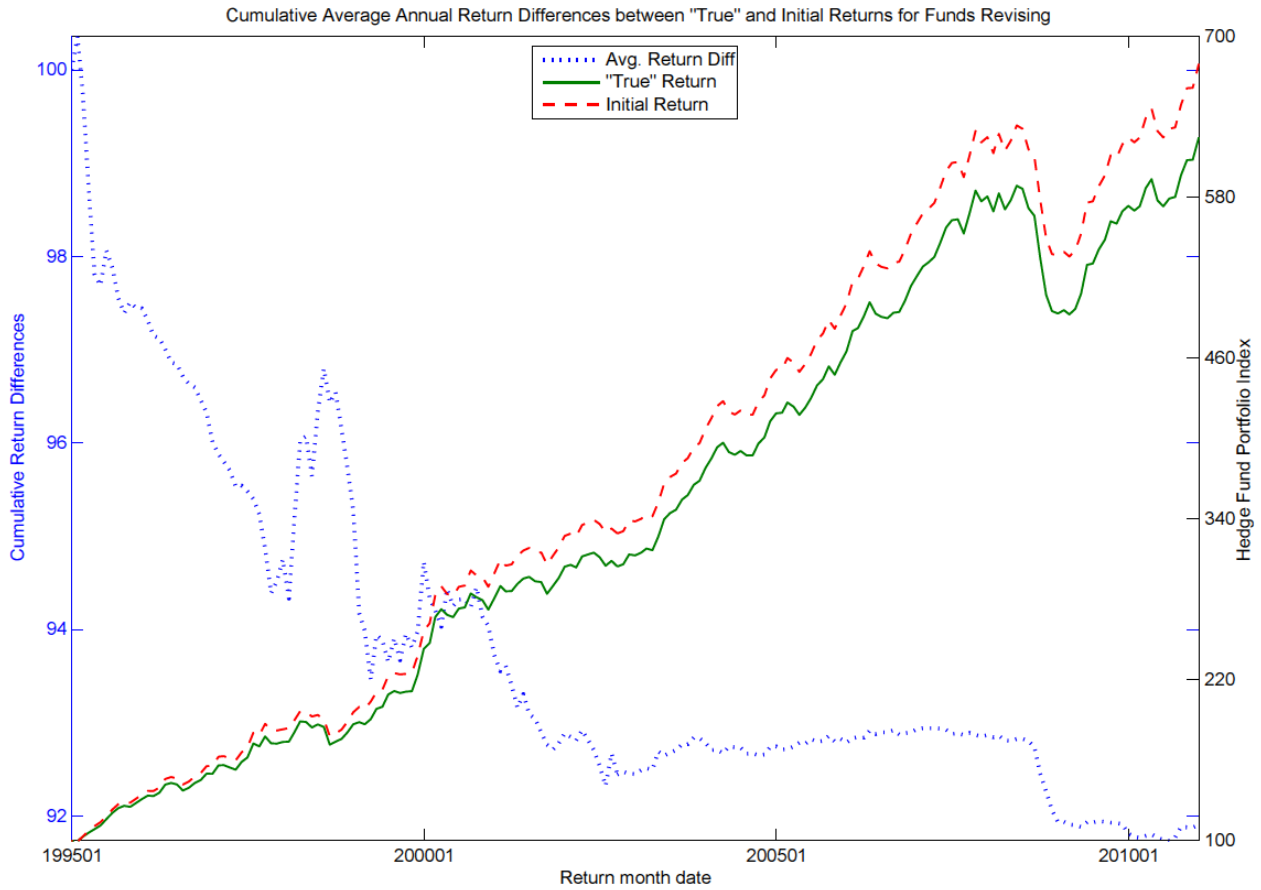
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| <b>Factors</b>          | <b>FF3</b>          | <b>FF3 + Mom</b>    | <b>FF3 + Mom<br/>+ Liquidity</b> |
|-------------------------|---------------------|---------------------|----------------------------------|
| Constant                | 0.224***<br>(3.557) | 0.208***<br>(3.741) | 0.227***<br>(4.470)              |
| MKTRF                   | -4.353<br>(-2.898)  | -5.019<br>(-3.437)  | -4.216<br>(-3.544)               |
| SMB                     | -0.487<br>(-0.333)  | -0.163<br>(-0.108)  | 0.171<br>(0.129)                 |
| HML                     | 4.768<br>(2.766)    | 3.473<br>(1.906)    | -0.071<br>(-0.039)               |
| UMD                     | -                   | -1.792<br>(-3.479)  | -1.628<br>(-3.320)               |
| PSLIQ                   | -                   | -                   | -2.809<br>(-2.689)               |
| N                       | 40                  | 40                  | 36                               |
| Adjusted R <sup>2</sup> | 0.107               | 0.095               | 0.088                            |

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**Figure 1**  
**Cumulative Differences between "True" and Initial Returns**

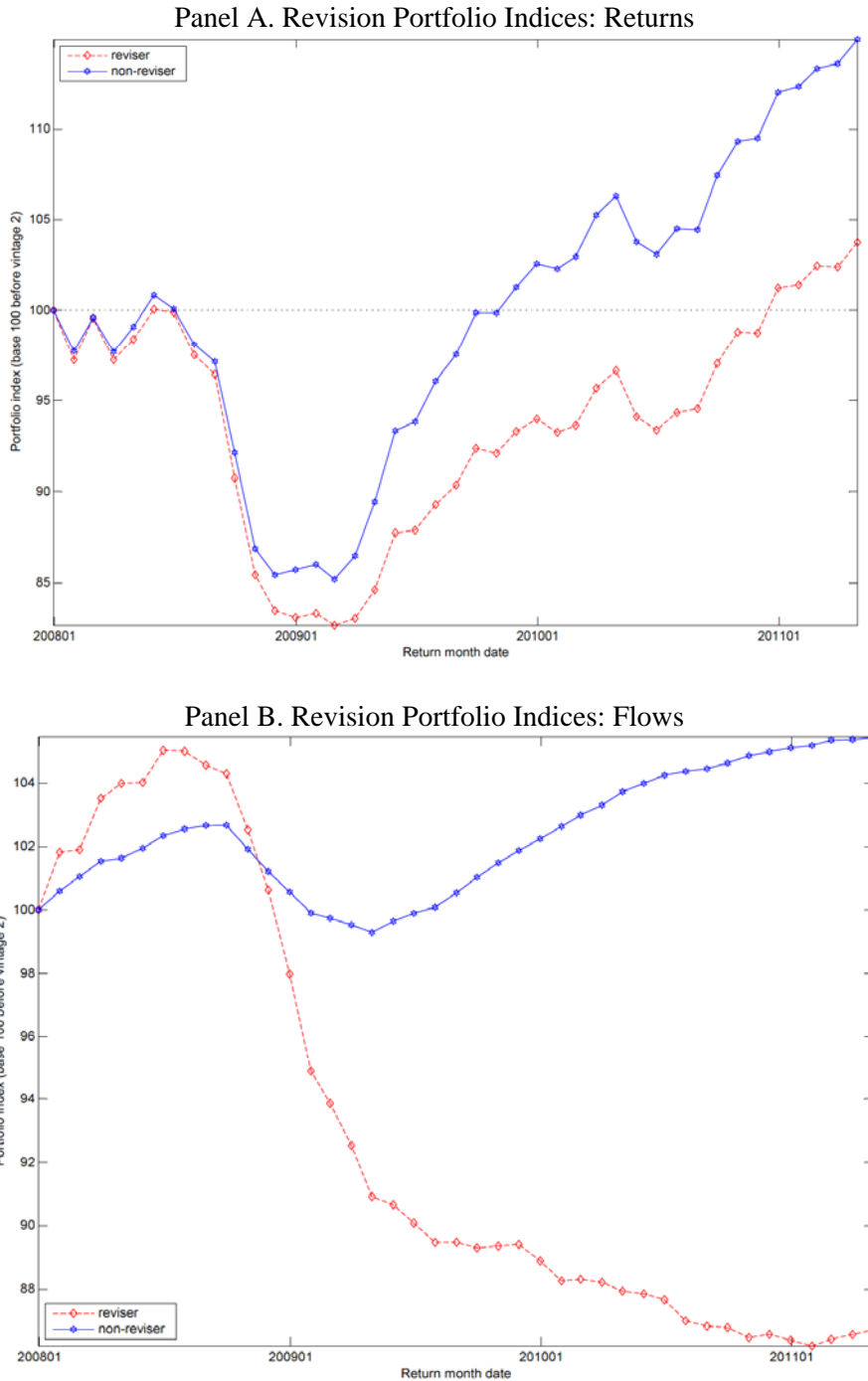
The figure shows the cumulative average return differences between the last expression of the return at the most recent available vintage (denoted "True") and the first time the return is expressed in a database (denoted Initial) for reviser funds. The picture shows the performance histories that would have been seen initially, versus that seen once the impact of all revisions has been taken into account. The index is based to 100 at the time of the second year of the return data, 31 December 1994.





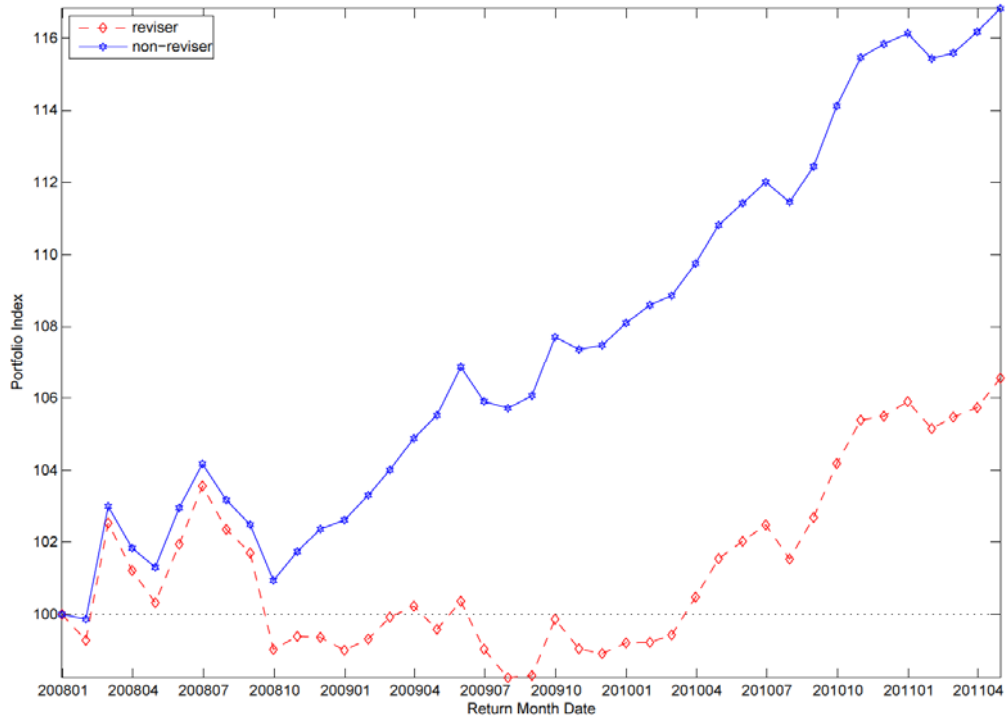
**Figure 2**  
**Portfolio Performance – Revisers and Non-Revisers**

This figure shows the cumulative performance of reviser and non-reviser portfolios. The non-reviser portfolio holds performance of funds that never revise between vintages plus the early records of funds before they become revisers. For example, if a fund first revises at vintage  $v$ ; its earlier performance will be included in the non-reviser portfolio as it had not yet been classified as a reviser. But once it joins the reviser portfolio it stays out of the non-reviser portfolio. The index is based to 100 at 31 December 2007, just before the second vintage starts. Returns are equally weighted in portfolios. Flow calculations employ average assets reported across all vintages.



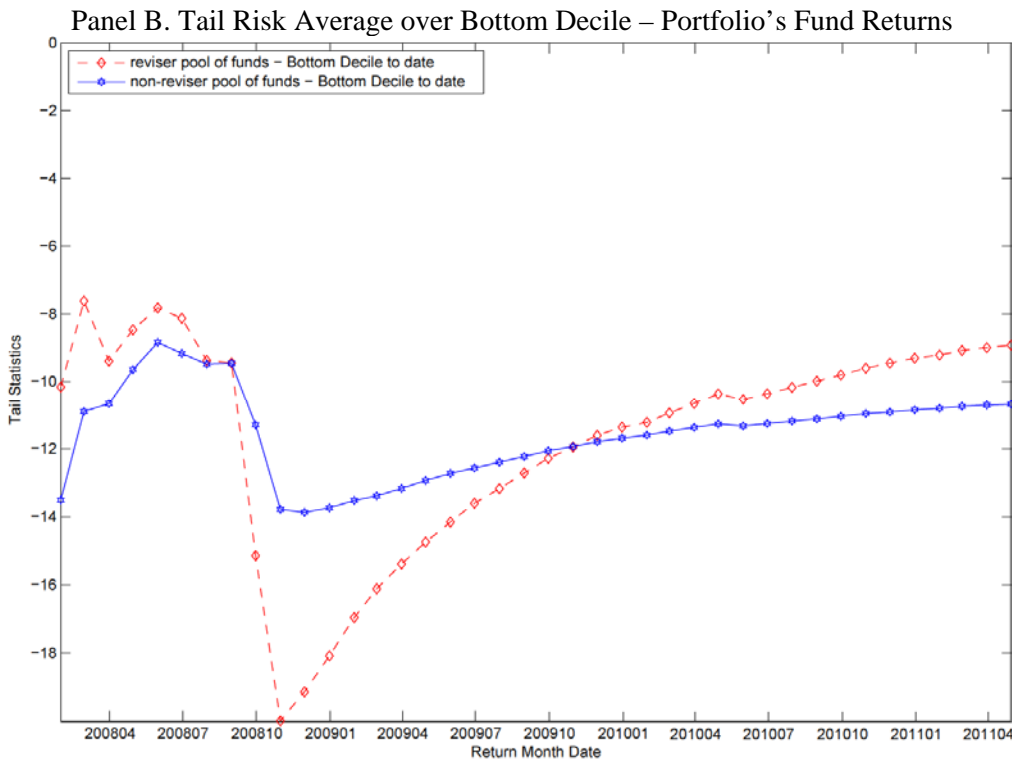
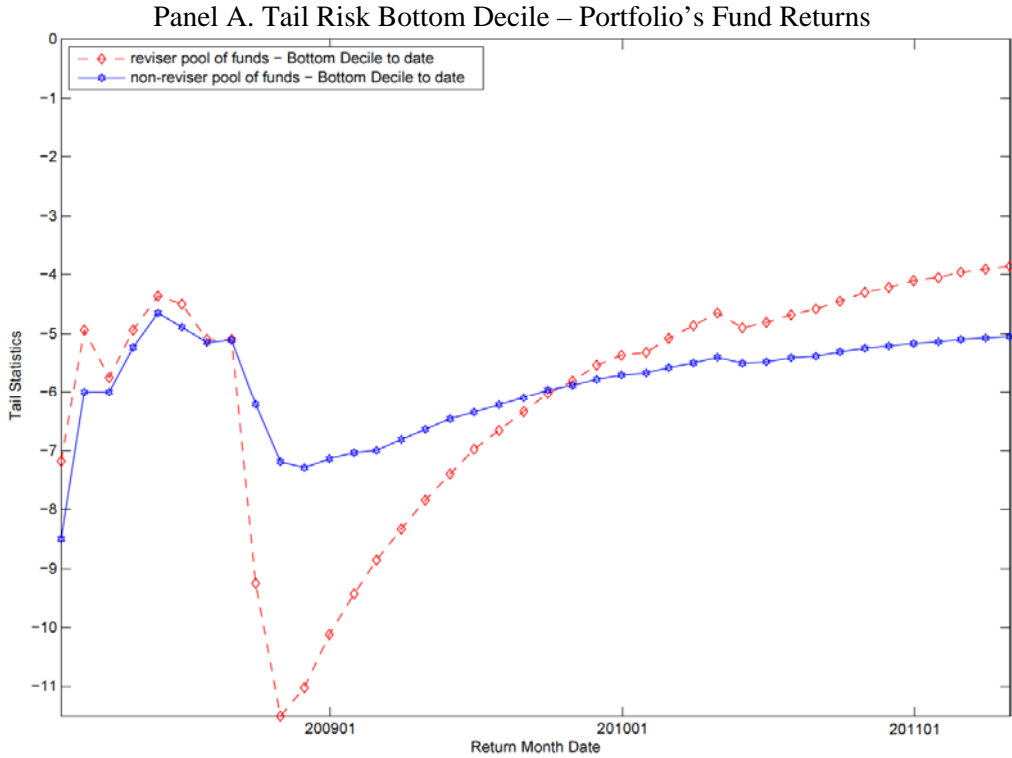
**Figure 3**  
**Cumulative Alpha – Revisers and Non-Revisers**

The figure plots cumulative alpha + epsilon using the Fung-Hsieh seven Factor model for the reviser portfolio and non-reviser portfolios. The index is based to 100 at 31 December 2007, just before the second vintage starts.



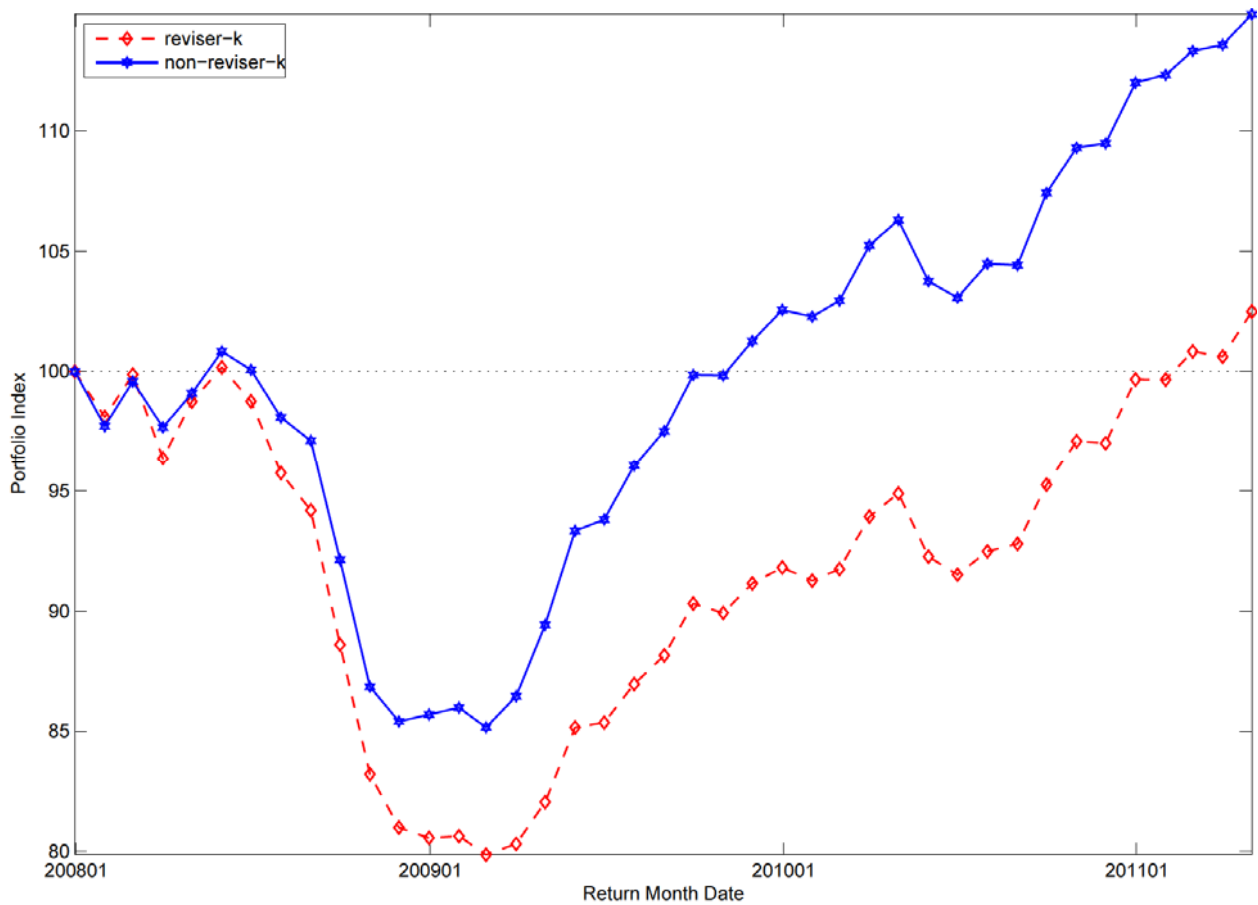
**Figure 4**  
**Tail Risk Percentiles for Reviser and Non-Reviser Portfolios**

The figure shows the bottom decile tail statistics for the Reviser portfolio and Non-Reviser portfolio. Panel A shows the empirical bottom decile for the portfolio fund returns using historical simulation. Panel B shows the average return of those portfolio fund returns in this bottom decile as a measure of expected shortfall.



**Figure 5**  
**Portfolio Performance – Conditioning on Recency**

The figure shows the cumulative performance of the reviser and non-reviser portfolios. The non-reviser portfolio holds performance of funds that never revise between vintages plus the early records of funds before they become revisers. For example, if a fund first revises at vintage  $v$ ; its earlier performance will be included in the non-reviser portfolio as it had not yet been classified as a reviser. But once it joins the reviser portfolio it stays out of the non-reviser portfolio. The index is based to 100 at 31 December 2007, just before the second vintage starts. The plot excludes recent revisions near the vintage date. That is, at each date, only funds which revise returns over a year old are included in the construction of the reviser portfolio.



# The Reliability of Voluntary Disclosures: Evidence from Hedge Funds Internet Appendix

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## **Appendix A**

### **The Consolidated Hedge Fund Database**

As hedge funds can report to one or more databases, the use of any single source will fail to capture the complete universe of hedge fund data. We therefore aggregate data from TASS, HFR, CISDM, BarclayHedge and Morningstar, which together have 74,742 records of fund entries that comprise administrative information as well as returns and AUM data for hedge funds, fund of funds and CTAs. However this number hides the fact that there is significant duplication of information, as multiple providers often cover the same fund. To identify all unique entities, we must therefore consolidate the aggregated data. To do so, we adopt the following steps:

1. **Group the Data:** Records are grouped based on reported management company names. To do so, we first create a 'Fund name key' and a 'Management company key' for each data record, by parsing the original fund name and management company name for punctuations, filler words (e.g., 'Fund', 'Class'), and spelling errors. We then combine the fund and management name keys into 8,390 management company groups.
2. **De-Duplication:** Within a management company group, records are compared based on returns data (converted into US dollars), and 27,395 match sets are created out of matching records, allowing for a small error tolerance limit (10% deviation) to allow for data reporting errors.
3. **Selection:** Once all matches within all management company groups are identified, a single record representing the unique underlying fund is created for each match set. We pick the record with the longest returns data history available is selected from the match set, and fill in any missing administrative information using the remaining records in the match set. The process thus yields 27,395 representative funds.

We filter the fund data in a few ways to ensure data integrity. For example, removing return outliers and quarterly reporting funds, and ensuring funds have sufficient return or asset information. We also remove the Morningstar funds (as less than a third passed these filters), to ensure sufficient depth by database. The result is 18,382 funds.

## Appendix B Strategy Mappings

This table shows the broad strategies to which the underlying source strategies of the database vendors, HFR, TASS, CISDM, and BarclayHedge, are mapped. Examples of strategies are shown in the second column; the full set of more than 600 mappings is not shown. We also make use of fund type in the source database to aid in allocating an appropriate mapping. For example, a CTA with a source strategy dubbed Other will be allocated to the Managed Futures strategy with the other CTAs and not into the Other hedge fund category.

---

| <b>Mapped Strategy</b> | <b>Examples of source strategies</b>   |
|------------------------|--|
| Security Selection     | Equity Long/Short, Equity Arbitrage, Equity Long/Short - Growth Bias, Equity Market Neutral, Equity Market Neutral - US Value Long/Short   |
| Macro                  | Global Macro, Global Macro - FX only, Global Macro - Quantitative, Macro - Active Trading  |
| Relative Value         | Merger Arbitrage, Equity Market Neutral - Relative Value, Single Strategy - Event Driven Risk Arbitrage, Statistical Arbitrage   |
| Directional Traders    | Dedicated Short Bias, Equity Long Only, Equity Long/Short - Long biased, Market Timing, Single Strategy - Tactical trading   |
| Funds-of-Funds         | (By fund type) , Fund of Funds, Fund of Funds - Strategic, Conservative - Absolute Return Fund of Funds, Fund of Funds - Nondirectional, Fund of Funds - Derivatives             |
| Multi-Process          | Multi-process, Multi Strategy - Arbitrage, Equity Hedge - Multi-Strategy, Event Driven Multi Strategy  |
| Emerging               | Emerging Markets, Emerging Markets - Central Asia focus, Equity Long/Short - Emerging Markets, Emerging Markets - Directional, Emerging Markets - Global                         |
| Fixed Income           | Convertible Arbitrage, Fixed Income - Arbitrage, Fixed Income - ABS/Sec. Loans, Fixed Income - Structured Credit, Global Debt, Distressed Securities - Stressed High Yield Bonds |
| Other                  | Other, Undefined.  |
| Managed Futures        | (By CTA fund type), Managed Futures, Global trend, Discretionary - CTA Managed Futures, Systematic - Systematic arbitrage & counter-trend  |

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**Table A.1**  
**Listing of Vintage Dates**

This table shows the vintage dates of the 40 snapshots.

---

| <b>Number</b> | <b>Vintage date</b> |
|---------------|---------------------|
| 1             | Jul 2007            |
| 2             | Jan 2008            |
| 3             | Feb 2008            |
| 4             | Mar 2008            |
| 5             | Apr 2008            |
| 6             | May 2008            |
| 7             | Jun 2008            |
| 8             | Jul 2008            |
| 9             | Aug 2008            |
| 10            | Sep 2008            |
| 11            | Oct 2008            |
| 12            | Nov 2008            |
| 13            | Dec 2008            |
| 14            | Jan 2009            |
| 15            | Mar 2009            |
| 16            | Apr 2009            |
| 17            | May 2009            |
| 18            | Jun 2009            |
| 19            | Jul 2009            |
| 20            | Aug 2009            |
| 21            | Sep 2009            |
| 22            | Oct 2009            |
| 23            | Dec 2009            |
| 24            | Jan 2010            |
| 25            | Feb 2010            |
| 26            | Mar 2010            |
| 27            | Apr 2010            |
| 28            | May 2010            |
| 29            | Jun 2010            |
| 30            | Jul 2010            |
| 31            | Aug 2010            |
| 32            | Sep 2010            |
| 33            | Oct 2010            |
| 34            | Nov 2010            |
| 35            | Dec 2010            |
| 36            | Jan 2011            |
| 37            | Feb 2011            |
| 38            | Mar 2011            |
| 39            | Apr 2011            |
| 40            | May 2011            |

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**Table A.2**  
**Summary Statistics for Lifetime Variables**

This table shows summary statistics of lifetime AUM and return averages, medians and standard deviations; the number of return observations in the return history of the fund; and the first sample autocorrelation of returns. (Data used to construct these variables is taken from the final vintage of the data.)

|              | Lifetime AUM<br>Average | Lifetime AUM<br>Std. | Lifetime AUM<br>Median | Lifetime Return<br>Average | Lifetime Return<br>Std. | Lifetime Return<br>Median | Return Auto-<br>correlation | Fund History<br>Length |
|--------------|-------------------------|----------------------|------------------------|----------------------------|-------------------------|---------------------------|-----------------------------|------------------------|
| Observations | 18,382                  | 18,382               | 18,382                 | 18,382                     | 18,382                  | 18,382                    | 18,382                      | 18,382                 |
| Mean         | 149,289,134             | 79,707,015           | 135,439,957            | 0.644                      | 4.102                   | 0.677                     | 0.139                       | 5.535                  |
| Std dev      | 1,491,667,969           | 744,463,251          | 1,413,991,918          | 1.180                      | 3.638                   | 1.008                     | 0.222                       | 3.778                  |
| 99th perc    | 1,723,491,752           | 972,471,117          | 1,595,549,937          | 4.652                      | 18.278                  | 3.770                     | 0.655                       | 17.250                 |
| 75th perc    | 73,538,781              | 35,962,608           | 64,020,000             | 1.008                      | 5.152                   | 1.020                     | 0.284                       | 7.333                  |
| Median       | 22,754,853              | 9,070,742            | 19,444,848             | 0.552                      | 3.032                   | 0.610                     | 0.139                       | 4.500                  |
| 25th perc    | 5,891,644               | 2,018,060            | 4,574,000              | 0.181                      | 1.813                   | 0.240                     | 0.005                       | 2.667                  |
| 1st perc     | 101,520                 | -                    | -                      | 2.283                      | 0.437                   | 2.047                     | 0.415                       | 1.083                  |

**Table A.3**  
**Probit Regression for Any Changes**

The table shows the marginal effects from a probit regression. The dependent variable takes the value of 1 if a fund had any change (Deletion, Revision or Addition) over any of the 40 vintages that we capture, and 0 otherwise. The independent variables are lifetime average returns, lifetime average AUM, standard deviation of returns, and the autocorrelation of returns, all measured as ranks relative to the other funds in the data; and the number of return observations in the return history of the fund. Other relevant fund variables are a dummy variable which takes the value of 1 if the fund is located Offshore, a total restrictions variable (measured as the sum of the reported lockup and redemption notice periods) and a flag which takes the value of 1 for the fund if there is any information pertaining to audits available in any of the databases. We also include database and strategy fixed-effects in the regressions. dF/dx shows the change in the independent variable for a discrete change in any independent dummy variable from 0 to 1, and the slope at the mean for continuous independent variables. Robust standard errors control for heteroskedasticity, and cluster by database. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

|                               | <b>dF/dx</b> | <b>Mean</b> | <b>Z-stat</b> |     |
|-------------------------------|--------------|-------------|---------------|-----|
| Lifetime Avg. AUM (Rank)      | 0.227        | 0.500       | 4.100         | *** |
| Lifetime Avg. Ret (Rank)      | -0.093       | 0.500       | -1.720        | *   |
| Lifetime Ret. Std. (Rank)     | 0.071        | 0.500       | 1.790         | *   |
| Return Autocorrelation (Rank) | 0.114        | 0.500       | 8.610         | *** |
| Return History Length         | 0.025        | 5.535       | 6.140         | *** |
| Offshore                      | -0.030       | 0.501       | -8.740        | *** |
| Total Restrictions            | 0.007        | 1.829       | 1.460         |     |
| Audit                         | 0.138        | 0.712       | 1.660         | *   |
| High-Water Mark or Hurdle     | 0.193        | 0.604       | 5.870         | *** |
| <i>Database Fixed Effects</i> |              |             |               |     |
| HFR                           | -0.067       | 0.258       | -3.550        | *** |
| CISDM                         | -0.059       | 0.092       | -0.870        |     |
| BarclayHedge                  | 0.076        | 0.290       | 3.900         | *** |
| <i>Strategy Fixed Effects</i> |              |             |               |     |
| Macro                         | 0.092        | 0.065       | 13.330        | *** |
| Relative Value                | 0.186        | 0.014       | 3.140         | *** |
| Directional Traders           | 0.008        | 0.128       | 0.510         |     |
| Funds-of-Funds                | 0.262        | 0.264       | 14.030        | *** |
| Multi-Process                 | 0.090        | 0.102       | 4.390         | *** |
| Emerging                      | 0.125        | 0.045       | 11.750        | *** |
| Fixed Income                  | 0.052        | 0.052       | 1.520         |     |
| Other                         | 0.156        | 0.009       | 1.500         |     |
| Managed Futures               | 0.175        | 0.157       | 5.090         | *** |
| N                             | 18,382       |             |               |     |
| Pseudo R <sup>2</sup>         | 0.135        |             |               |     |

**Table A.4**  
**Probit Regression for Additions**

The table shows the marginal effects from a probit regression. The dependent variable takes the value of 1 if a fund had added past data over any of the 40 vintages that we capture, and 0 otherwise. (Additions exclude fund launches; the first time a return appears for a fund; and additions within 12 months of the vintage v-1 date so as to avoid picking up late reporting.) The independent variables are lifetime average returns, lifetime average AUM, standard deviation of returns, and the autocorrelation of returns, all measured as ranks relative to the other funds in the data; and the number of return observations in the return history of the fund. Other relevant fund variables are a dummy variable which takes the value of 1 if the fund is located Offshore, a total restrictions variable (measured as the sum of the reported lockup and redemption notice periods) and a flag which takes the value of 1 if there is any information pertaining to audits available in any of the databases. We also include database and strategy fixed-effects in the regressions. dF/dx shows the change in the independent variable for a discrete change in any independent dummy variable from 0 to 1, and the slope at the mean for continuous independent variables. Robust standard errors control for heteroskedasticity, and cluster by database. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

|                               | <b>dF/dx</b> | <b>Mean</b> | <b>Z-stat</b> |     |
|-------------------------------|--------------|-------------|---------------|-----|
| Lifetime Avg. AUM (Rank)      | -0.002       | 0.500       | -1.850        | *   |
| Lifetime Avg. Ret (Rank)      | -0.005       | 0.500       | -0.740        |     |
| Lifetime Ret. Std. (Rank)     | 0.006        | 0.500       | 1.440         |     |
| Return Autocorrelation (Rank) | 0.003        | 0.500       | 0.720         |     |
| Return History Length         | 0.002        | 5.535       | 6.230         | *** |
| Offshore                      | 0.000        | 0.501       | -0.100        |     |
| Total Restrictions            | 0.000        | 1.829       | -0.290        |     |
| Audit                         | 0.008        | 0.712       | 1.780         | *   |
| High-Water Mark or Hurdle     | 0.007        | 0.604       | 3.720         | *** |
| <i>Database Fixed Effects</i> |              |             |               |     |
| HFR                           | -0.007       | 0.258       | -5.010        | *** |
| CISDM                         | -0.013       | 0.092       | -5.220        | *** |
| BarclayHedge                  | -0.004       | 0.290       | -3.410        | *** |
| <i>Strategy Fixed Effects</i> |              |             |               |     |
| Macro                         | -0.004       | 0.065       | -1.080        |     |
| Relative Value                | 0.003        | 0.014       | 0.360         |     |
| Directional Traders           | -0.004       | 0.128       | -0.870        |     |
| Funds-of-Funds                | 0.009        | 0.264       | 4.180         | *** |
| Multi-Process                 | -0.003       | 0.102       | -2.540        | **  |
| Emerging                      | 0.003        | 0.045       | 1.580         |     |
| Fixed Income                  | 0.006        | 0.052       | 0.780         |     |
| Other                         | 0.044        | 0.009       | 14.400        | *** |
| Managed Futures               | 0.005        | 0.157       | 1.430         |     |
| N                             | 18,382       |             |               |     |
| Pseudo R <sup>2</sup>         | 0.095        |             |               |     |

**Table A.5**  
**Probit Regression for Deletions**

The table shows the marginal effects from a probit regression. The dependent variable takes the value of 1 if a fund had deleted data over any of the 40 vintages that we capture, and 0 otherwise. The independent variables are lifetime average returns, lifetime average AUM, standard deviation of returns, and the autocorrelation of returns, all measured as ranks relative to the other funds in the data; and the number of return observations in the return history of the fund. Other relevant fund variables are a dummy variable which takes the value of 1 if the fund is located Offshore, a total restrictions variable (measured as the sum of the reported lockup and redemption notice periods) and a flag which takes the value of 1 if there is any information pertaining to audits available in any of the databases. We also include database and strategy fixed-effects in the regressions.  $dF/dx$  shows the change in the independent variable for a discrete change in any independent dummy variable from 0 to 1, and the slope at the mean for continuous independent variables. Robust standard errors control for heteroskedasticity, and cluster by database. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

|                               | <b>dF/dx</b> | <b>Mean</b> | <b>Z-stat</b> |     |
|-------------------------------|--------------|-------------|---------------|-----|
| Lifetime Avg. AUM (Rank)      | 0.011        | 0.500       | 2.270         | **  |
| Lifetime Avg. Ret (Rank)      | -0.030       | 0.500       | -1.200        |     |
| Lifetime Ret. Std. (Rank)     | 0.010        | 0.500       | 1.680         | *   |
| Return Autocorrelation (Rank) | -0.006       | 0.500       | -0.480        |     |
| Return History Length         | 0.003        | 5.535       | 28.990        | *** |
| Offshore                      | 0.016        | 0.501       | 2.590         | *** |
| Total Restrictions            | -0.002       | 1.829       | -0.880        |     |
| Audit                         | 0.015        | 0.712       | 2.560         | **  |
| High-Water Mark or Hurdle     | 0.021        | 0.604       | 9.250         | *** |
| <i>Database Fixed Effects</i> |              |             |               |     |
| HFR                           | -0.012       | 0.258       | -6.210        | *** |
| CISDM                         | -0.029       | 0.092       | -7.910        | *** |
| BarclayHedge                  | -0.023       | 0.290       | -10.100       | *** |
| <i>Strategy Fixed Effects</i> |              |             |               |     |
| Macro                         | 0.005        | 0.065       | 0.850         |     |
| Relative Value                | 0.049        | 0.014       | 4.120         | *** |
| Directional Traders           | 0.007        | 0.128       | 1.640         |     |
| Fund-of-Funds                 | 0.027        | 0.264       | 7.620         | *** |
| Multi-Process                 | -0.009       | 0.102       | -1.510        |     |
| Emerging                      | 0.020        | 0.045       | 2.670         | *** |
| Fixed Income                  | 0.017        | 0.052       | 1.200         |     |
| Other                         | 0.020        | 0.009       | 1.080         |     |
| Managed Futures               | 0.014        | 0.157       | 2.380         | **  |
| N                             | 18,382       |             |               |     |
| Pseudo R <sup>2</sup>         | 0.046        |             |               |     |

**Table A.6**  
**Explaining Revision Return Differences – Interactions Detail**

This table conditions the return differences occasioned by revisions on various fund characteristics and period fixed effects. (This table, similar to Table VI, holds the details of the interactions between strategy and crisis periods). The dependent variable is the average difference, for all years in which a fund experienced return revisions, between the final set of annual returns provided by a fund and the first set of annual returns provided by the same fund for the same year. For example, if fund X initially reported 4% average annual return for year t, and at the final vintage, this average stood at 6%, then the return difference variable would be 2%. We only include periods in which the fund had at least 6 months of return observations, to reduce the noise in the dependent variable. Panel A takes the absolute value of all such differences as the dependent variable, and Panel B conditions the signed revisions on the independent variables. Period dummies include crisis dummies for the 1998-1999 period, the 2000-2001 period, and the 2008-2009 period. The remaining regressors have been described earlier in these tables, with three new additions, namely the rank of flows experienced by the fund relative to all other funds in the same year; the Management fee and the Incentive fee of the fund. *t*-statistics, shown in parentheses, are robust to heteroskedasticity and clustered at the fund-level. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

| <b>Panel A: Absolute Value of Differences</b> |        |                |     |        |                |     |
|---|--------|----------------|-----|--------|----------------|-----|
|   | Coeff  | <i>t</i> -stat |     | Coeff  | <i>t</i> -stat |     |
| Constant                                      | 1.109  | ( 24.984)      | *** | 1.285  | ( 6.830)       | *** |
| Crisis1 * Security Selection                  | 1.869  | ( 1.525)       |     | 1.878  | ( 1.572)       |     |
| Crisis1 * Macro                               | 2.332  | ( 1.800)       | *   | 2.355  | ( 1.848)       | *   |
| Crisis1 * Relative Value                      | -      |                |     | -      |                |     |
| Crisis1 * Directional Traders                 | 4.662  | ( 2.260)       | **  | 4.554  | ( 2.254)       | **  |
| Crisis1 * Funds-of-Funds                      | 1.100  | ( 1.073)       |     | 1.302  | ( 1.276)       |     |
| Crisis1 * Multi-Process                       | -0.565 | (-1.296)       |     | -0.773 | (-1.505)       |     |
| Crisis1 * Emerging                            | -      |                |     | -      |                |     |
| Crisis1 * Fixed Income                        | -      |                |     | -      |                |     |
| Crisis1 * Managed Futures                     | -0.451 | (-1.606)       |     | -0.507 | (-1.298)       |     |
| Crisis2 * Security Selection                  | 0.348  | ( 0.553)       |     | 0.454  | ( 0.724)       |     |
| Crisis2 * Macro                               | 1.628  | ( 1.481)       |     | 1.527  | ( 1.397)       |     |
| Crisis2 * Relative Value                      | -      |                |     | -      |                |     |
| Crisis2 * Directional Traders                 | 1.553  | ( 1.707)       | *   | 1.474  | ( 1.692)       | *   |
| Crisis2 * Funds-of-Funds                      | 0.712  | ( 0.732)       |     | 0.824  | ( 0.862)       |     |
| Crisis2 * Multi-Process                       | -0.395 | (-1.147)       |     | -0.406 | (-1.153)       |     |
| Crisis2 * Emerging                            | 1.566  | ( 1.643)       |     | 1.216  | ( 1.297)       |     |
| Crisis2 * Fixed Income                        | -      |                |     | -      |                |     |
| Crisis2 * Managed Futures                     | 0.444  | ( 0.718)       |     | 0.317  | ( 0.528)       |     |
| Crisis3 * Security Selection                  | 0.717  | ( 3.763)       | *** | 0.610  | ( 3.128)       | *** |
| Crisis3 * Macro                               | 0.427  | ( 1.937)       | *   | 0.315  | ( 1.411)       |     |
| Crisis3 * Relative Value                      | 0.285  | ( 0.999)       |     | 0.210  | ( 0.758)       |     |
| Crisis3 * Directional Traders                 | 0.563  | ( 3.226)       | *** | 0.515  | ( 2.965)       | *** |
| Crisis3 * Funds-of-Funds                      | 0.479  | ( 5.592)       | *** | 0.641  | ( 7.191)       | *** |
| Crisis3 * Multi-Process                       | 0.678  | ( 3.643)       | *** | 0.684  | ( 3.667)       | *** |
| Crisis3 * Emerging                            | 2.084  | ( 4.885)       | *** | 2.005  | ( 4.703)       | *** |
| Crisis3 * Fixed Income                        | 0.639  | ( 2.388)       | **  | 0.644  | ( 2.425)       | **  |
| Crisis3 * Managed Futures                     | 0.158  | ( 1.272)       |     | -0.090 | (-0.651)       |     |

|                            |        |        |          |     |
|----------------------------|--------|--------|----------|-----|
| Offshore                   |        | 0.175  | ( 2.076) | **  |
| Total Restrictions         |        | -0.019 | (-1.401) |     |
| High-Water Mark or Hurdle  |        | -0.211 | (-2.126) | **  |
| Audit                      |        | 0.161  | ( 1.314) |     |
| Management Fee             |        | 0.013  | ( 0.181) |     |
| Incentive Fee              |        | 0.022  | ( 3.605) | *** |
| Asset t-1 rank             |        | -0.938 | (-6.132) | *** |
| Return prior year t-1 rank |        | -0.075 | (-0.597) |     |
| Flow prior year t-1 rank   |        | -0.082 | (-0.789) |     |
| N                          | 10,004 |        | 10,004   |     |
| Adjusted R <sup>2</sup>    | 0.021  |        | 0.032    |     |

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**Panel B: Return Differences**

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|                               | Coeff  | t-stat   |     | Coeff  | t-stat   |     |
|-------------------------------|--------|----------|-----|--------|----------|-----|
| Constant                      | -0.012 | (-0.291) |     | -0.080 | (-0.467) |     |
| Crisis1 * Security Selection  | -0.209 | (-0.148) |     | -0.179 | (-0.127) |     |
| Crisis1 * Macro               | -3.429 | (-2.639) | *** | -3.518 | (-2.809) | *** |
| Crisis1 * Relative Value      | -      |          |     | -      |          |     |
| Crisis1 * Directional Traders | 0.954  | ( 0.343) |     | 1.028  | ( 0.370) |     |
| Crisis1 * Funds-of-Funds      | -0.369 | (-0.326) |     | -0.431 | (-0.373) |     |
| Crisis1 * Multi-Process       | -0.358 | (-0.817) |     | -0.281 | (-0.551) |     |
| Crisis1 * Emerging            | -      |          |     | -      |          |     |
| Crisis1 * Fixed Income        | -      |          |     | -      |          |     |
| Crisis1 * Managed Futures     | 0.162  | ( 0.401) |     | 0.084  | ( 0.205) |     |
| Crisis2 * Security Selection  | -0.406 | (-0.636) |     | -0.393 | (-0.620) |     |
| Crisis2 * Macro               | -1.656 | (-1.441) |     | -1.612 | (-1.416) |     |
| Crisis2 * Relative Value      | -      |          |     | -      |          |     |
| Crisis2 * Directional Traders | -1.732 | (-1.683) | *   | -1.669 | (-1.635) |     |
| Crisis2 * Funds-of-Funds      | -0.269 | (-0.396) |     | -0.318 | (-0.485) |     |
| Crisis2 * Multi-Process       | -0.441 | (-1.246) |     | -0.391 | (-1.088) |     |
| Crisis2 * Emerging            | -0.596 | (-0.481) |     | -0.531 | (-0.431) |     |
| Crisis2 * Fixed Income        | -      |          |     | -      |          |     |
| Crisis2 * Managed Futures     | -0.321 | (-0.346) |     | -0.400 | (-0.413) |     |
| Crisis3 * Security Selection  | 0.041  | ( 0.236) |     | 0.101  | ( 0.573) |     |
| Crisis3 * Macro               | -0.330 | (-1.331) |     | -0.323 | (-1.274) |     |
| Crisis3 * Relative Value      | -0.571 | (-1.965) | **  | -0.527 | (-1.794) | *   |
| Crisis3 * Directional Traders | -0.090 | (-0.522) |     | -0.039 | (-0.228) |     |
| Crisis3 * Funds-of-Funds      | -0.719 | (-7.937) | *** | -0.774 | (-8.295) | *** |
| Crisis3 * Multi-Process       | -0.265 | (-1.420) |     | -0.260 | (-1.377) |     |
| Crisis3 * Emerging            | -0.713 | (-1.616) |     | -0.684 | (-1.541) |     |
| Crisis3 * Fixed Income        | 0.378  | ( 1.538) |     | 0.417  | ( 1.685) | *   |
| Crisis3 * Managed Futures     | 0.008  | ( 0.056) |     | 0.036  | ( 0.253) |     |
| Offshore                      |        |          |     | -0.049 | (-0.709) |     |
| Total Restrictions            |        |          |     | 0.018  | ( 1.272) |     |
| High-Water Mark or Hurdle     |        |          |     | -0.033 | (-0.352) |     |
| Audit                         |        |          |     | -0.076 | (-0.679) |     |
| Management Fee                |        |          |     | 0.138  | ( 2.203) | **  |
| Incentive Fee                 |        |          |     | -0.011 | (-1.878) | *   |

|                            |        |        |          |    |
|----------------------------|--------|--------|----------|----|
| Asset t-1 rank             |        | 0.242  | ( 2.108) | ** |
| Return prior year t-1 rank |        | 0.127  | ( 0.959) |    |
| Flow prior year t-1 rank   |        | -0.162 | (-1.341) |    |
| N                          | 10,004 | 10,004 |          |    |
| Adjusted R <sup>2</sup>    | 0.008  | 0.009  |          |    |

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**Table A.7**  
**Multinomial Logistic Regression on Revision Direction**

These are coefficients from a multinomial logit regression on revision direction relative to no change at all. Revision Direction is the net number of positive or negative revisions experienced by a fund. The base case of zeros refers to funds having no revisions at all. Funds with exactly equal positive and negative revisions were dropped (4.6% of funds). Regressors are as in Table IV. Standard errors are estimated by clustering by database.

| <b>Panel A: More Negative Revisions</b> |              |               |     |
|---|--------------|---------------|-----|
| <b>-1 to 0</b>                          | <b>Coeff</b> | <b>Z-stat</b> |     |
| Lifetime Avg. AUM (Rank)(v-1)           | 1.079        | 5.550         | *** |
| Lifetime Avg. Ret (Rank) (v-1)          | -0.788       | -2.640        | *** |
| Lifetime Ret. Std. (Rank) (v-1)         | 0.510        | 4.070         | *** |
| Return Autocorrelation (Rank) (v-1)     | 0.555        | 8.590         | *** |
| Return History Length(v-1)              | 0.009        | 4.160         | *** |
| Offshore                                | -0.095       | -2.030        | **  |
| Total Restrictions                      | 0.001        | 4.190         | *** |
| Audit                                   | 0.934        | 1.730         | *   |
| <i>Database Fixed Effects</i>           |              |               |     |
| HFR                                     | 0.100        | 3.270         | *** |
| CISDM                                   | -0.027       | -0.060        |     |
| BarclayHedge                            | 0.768        | 24.340        | *** |
| <i>Strategy Fixed Effects</i>           |              |               |     |
| Macro                                   | 0.326        | 5.390         | *** |
| Relative Value                          | 0.668        | 4.240         | *** |
| Directional Traders                     | -0.161       | -2.040        | **  |
| Funds-of-Funds                          | 0.884        | 9.470         | *** |
| Multi-Process                           | 0.136        | 1.460         |     |
| Emerging                                | 0.429        | 6.740         | *** |
| Fixed Income                            | -0.084       | -0.450        |     |
| Other                                   | 0.295        | 0.950         |     |
| Managed Futures                         | 0.548        | 2.120         | **  |
| Constant                                | -4.073       | -9.170        | *** |



**Panel B: More Positive Revisions**

| <b>+1 to 0</b>                      | <b>Coeff</b> | <b>Z-stat</b> |     |
|-------------------------------------|--------------|---------------|-----|
| Lifetime Avg. AUM (Rank)(v-1)       | 1.100        | 3.380         | *** |
| Lifetime Avg. Ret (Rank) (v-1)      | 0.071        | 0.570         |     |
| Lifetime Ret. Std. (Rank) (v-1)     | 0.065        | 0.270         |     |
| Return Autocorrelation (Rank) (v-1) | 0.587        | 6.600         | *** |
| Return History Length(v-1)          | 0.008        | 4.890         | *** |
| Offshore                            | -0.167       | -4.340        | *** |
| Total Restrictions                  | 0.001        | 5.040         | *** |
| Audit                               | 0.690        | 1.430         |     |
| <i>Database Fixed Effects</i>       |              |               |     |
| HFR                                 | -0.201       | -7.590        | *** |
| CISDM                               | -0.467       | -1.200        |     |
| BarclayHedge                        | 0.262        | 4.430         | *** |
| <i>Strategy Fixed Effects</i>       |              |               |     |
| Macro                               | 0.415        | 15.030        | *** |
| Relative Value                      | 0.882        | 2.240         | **  |
| Directional Traders                 | 0.088        | 2.340         | **  |
| Funds-of-Funds                      | 0.946        | 15.150        | *** |
| Multi-Process                       | 0.359        | 2.850         | *** |
| Emerging                            | 0.651        | 9.220         | *** |
| Fixed Income                        | 0.160        | 0.870         |     |
| Other                               | 0.663        | 1.320         |     |
| Managed Futures                     | 0.519        | 2.930         | *** |
| Constant                            | -3.832       | -12.430       | *** |

**Panel C: Regression Statistics**

|                       |        |
|-----------------------|--------|
| N                     | 17,587 |
| Pseudo R <sup>2</sup> | 0.092  |

**Table A.8**  
**Change in Predictions for Revision Direction**

The panels below show changes in predicted probabilities in the revision direction multinomial logit regression, where -1 indicates more negative revisions, 1 for more positive revisions in the fund and 0 for no revisions at all. Panel A shows impact of the Audit flag dummy and Panel B shows a change from 1st to 3rd quartile in lifetime ranks. Confidence intervals are estimated by the delta method.

| <b>Panel A: Audit</b> |              |                 |             |                   |             |
|-----------------------|--------------|-----------------|-------------|-------------------|-------------|
| <b>Audit flag</b>     | <b>Audit</b> | <b>No Audit</b> | <b>Diff</b> | <b>95% CI for</b> | <b>Diff</b> |
| Pr(y=-1 x):           | 0.189        | 0.093           | 0.095       | [ 0.0810,         | 0.1098]     |
| Pr(y=1 x):            | 0.182        | 0.115           | 0.067       | [ 0.0518,         | 0.0824]     |
| Pr(y=0 x):            | 0.630        | 0.792           | -0.163      | [-0.1821,         | -0.1428]    |

| <b>Panel B: Change in quartiles</b> |                 |                 |             |                   |             |
|-------------------------------------|-----------------|-----------------|-------------|-------------------|-------------|
| <b>Lifetime Average AUM</b>         |                 |                 |             |                   |             |
|                                     | <b>AUM 0.75</b> | <b>AUM 0.25</b> | <b>Diff</b> | <b>95% CI for</b> | <b>Diff</b> |
| Pr(y=-1 x):                         | 0.186           | 0.129           | 0.057       | [ 0.0462,         | 0.0679]     |
| Pr(y=1 x):                          | 0.194           | 0.133           | 0.061       | [ 0.0496,         | 0.0719]     |
| Pr(y=0 x):                          | 0.620           | 0.738           | -0.118      | [-0.1323,         | -0.1032]    |

| <b>Lifetime Return Average</b> |                 |                 |             |                   |             |
|--------------------------------|-----------------|-----------------|-------------|-------------------|-------------|
|                                | <b>Ret 0.75</b> | <b>Ret 0.25</b> | <b>Diff</b> | <b>95% CI for</b> | <b>Diff</b> |
| Pr(y=-1 x):                    | 0.131           | 0.184           | -0.053      | [-0.0636,         | -0.0421]    |
| Pr(y=1 x):                     | 0.168           | 0.154           | 0.015       | [ 0.0036,         | 0.0258]     |
| Pr(y=0 x):                     | 0.700           | 0.662           | 0.038       | [ 0.0238,         | 0.0524]     |

| <b>Lifetime Return Standard Deviation</b> |                 |                 |             |                   |             |
|---|-----------------|-----------------|-------------|-------------------|-------------|
|   | <b>Std 0.75</b> | <b>Std 0.25</b> | <b>Diff</b> | <b>95% CI for</b> | <b>Diff</b> |
| Pr(y=-1 x):                               | 0.173           | 0.140           | 0.033       | [ 0.0217,         | 0.0438]     |
| Pr(y=1 x):                                | 0.160           | 0.162           | -0.002      | [-0.0133,         | 0.0092]     |
| Pr(y=0 x):                                | 0.667           | 0.698           | -0.031      | [-0.0455,         | -0.0159]    |

| <b>Lifetime Return First Autocorrelation</b> |                 |                 |             |                   |             |
|--|-----------------|-----------------|-------------|-------------------|-------------|
|  | <b>Rho 0.75</b> | <b>Rho 0.25</b> | <b>Diff</b> | <b>95% CI for</b> | <b>Diff</b> |
| Pr(y=-1 x):                                  | 0.171           | 0.142           | 0.029       | [ 0.0184,         | 0.0397]     |
| Pr(y=1 x):                                   | 0.178           | 0.146           | 0.033       | [ 0.0219,         | 0.0435]     |
| Pr(y=0 x):                                   | 0.651           | 0.713           | -0.062      | [-0.0759,         | -0.0477]    |

**Table A.9**  
**Characteristics of the Reviser and Non-reviser funds**

This table shows the differences in characteristics between the reviser and non-reviser groups of funds using the status of the funds at the last vintage. The non-reviser funds at this stage have never revised between vintages. Once a fund revises a return it joins the reviser portfolio and it stays out of the non-reviser group. Lifetime AUM and return measures are used for the funds, not the period in which they belonged to the group. There are 11,476 non-reviser funds out of the 18,382 funds. *t*-statistics of the differences between groups assume a common variance.

| <b>Variable</b>               | <b>Revisers</b> |                | <b>Non-revisers</b> |                | <b><i>t</i>-stat diff</b> | <b><i>p</i>-value</b> |
|-------------------------------|-----------------|----------------|---------------------|----------------|---------------------------|-----------------------|
|                               | <b>Mean</b>     | <b>Std Dev</b> | <b>Mean</b>         | <b>Std Dev</b> |                           |                       |
| Lifetime AUM Average \$m      | 180.91          | 1,479.51       | 130.26              | 1,498.68       | 2.230                     | 0.026                 |
| Lifetime Return Average       | 0.636           | 0.987          | 0.649               | 1.282          | -0.680                    | 0.497                 |
| Lifetime Return Std.          | 3.726           | 3.098          | 4.327               | 3.909          | -10.884                   | 0.000                 |
| Return Autocorrelation        | 0.186           | 0.218          | 0.111               | 0.219          | 22.508                    | 0.000                 |
| Return History Length (years) | 6.635           | 4.201          | 4.873               | 3.329          | 31.420                    | 0.000                 |
| Total Restrictions (quarters) | 2.205           | 2.908          | 1.603               | 2.377          | 15.251                    | 0.000                 |

**Table A.10**  
**Robustness Check (excl. FOFs): Probit Regression for Revisions**

The table shows the marginal effects from a probit regression on the sample but excluding Funds-of-Funds (FOFs). (We remove funds marked with this strategy). The dependent variable takes the value of 1 if a fund had revised data over any of the 40 vintages that we capture, and 0 otherwise. The independent variables are lifetime average returns, lifetime average AUM, standard deviation of returns, and the autocorrelation of returns, all measured as ranks relative to the other funds in the data; and the number of return observations in the return history of the fund. Other relevant fund variables are a dummy variable which takes the value of 1 if the fund is located Offshore, a total restrictions variable (measured as the sum of the reported lockup and redemption notice periods) and a flag which takes the value of 1 for the fund if there is any information pertaining to audits available in any of the databases. We also include database and strategy fixed-effects in the regressions.  $dF/dx$  shows the change in the independent variable for a discrete change in any independent dummy variable from 0 to 1, and the slope at the mean for continuous independent variables. Robust standard errors control for heteroskedasticity, and cluster by database. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

|                               | <b>dF/dx</b> | <b>Mean</b> | <b>Z-stat</b> |     |
|-------------------------------|--------------|-------------|---------------|-----|
| Lifetime Avg. AUM (Rank)      | 0.187        | 0.482       | 4.000         | *** |
| Lifetime Avg. Ret (Rank)      | -0.023       | 0.544       | -0.710        |     |
| Lifetime Ret. Std. (Rank)     | 0.066        | 0.557       | 3.250         | *** |
| Return Autocorrelation (Rank) | 0.074        | 0.457       | 5.060         | *** |
| Return History Length         | 0.021        | 5.339       | 5.410         | *** |
| Offshore                      | -0.040       | 0.459       | -6.450        | *** |
| Total Restrictions            | 0.002        | 1.792       | 0.660         |     |
| Audit                         | 0.139        | 0.675       | 1.810         | *   |
| High-Water Mark or Hurdle     | 0.186        | 0.620       | 4.170         | *** |
| <i>Database Fixed Effects</i> |              |             |               |     |
| HFR                           | -0.044       | 0.272       | -1.840        | *   |
| CISDM                         | -0.023       | 0.088       | -0.380        |     |
| BarclayHedge                  | 0.089        | 0.313       | 3.530         | *** |
| <i>Strategy Fixed Effects</i> |              |             |               |     |
| Macro                         | 0.060        | 0.089       | 6.530         | *** |
| Relative Value                | 0.154        | 0.018       | 3.070         | *** |
| Directional Traders           | -0.004       | 0.174       | -0.190        |     |
| Multi-Process                 | 0.097        | 0.139       | 4.870         | *** |
| Emerging                      | 0.110        | 0.061       | 20.160        | *** |
| Fixed Income                  | 0.042        | 0.071       | 1.070         |     |
| Other                         | 0.141        | 0.013       | 1.450         |     |
| Managed Futures               | 0.157        | 0.213       | 5.120         | *** |
| N                             | 13,536       |             |               |     |
| Pseudo R <sup>2</sup>         | 0.109        |             |               |     |

**Table A.11**  
**Robustness Check (excl. FOFs): Probit Regression for Revisions at Vintage Level**

This table runs essentially the same specification as in Table A.10, excluding Funds-of-Funds (FOFs), the difference is that we employ the panel structure of the data, and the fund-vintage is now our unit of analysis. The dependent variable takes the value of 1 if a fund revised data between the last available vintage v-1 and the current vintage v. The ranks of the lifetime variables are therefore now measured using data in vintage v-1 on assets under management, and returns. We also add an independent variable that takes the value of 1 if the fund experienced a data revision in the prior vintage, and 0 otherwise. Other relevant fund variables are a dummy variable which takes the value of 1 if the fund is located offshore, a total restrictions variable (measured as the sum of the reported lockup and redemption notice periods) and a flag which takes the value of 1 for the fund if there is any information pertaining to audits available in any of the databases. We also include database and strategy fixed-effects in the regressions. dF/dx shows the change in the independent variable for a discrete change in any independent dummy variable from 0 to 1, and the slope at the mean for continuous independent variables. Robust standard errors control for heteroskedasticity, and cluster by vintage. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

|                                     | <b>dF/dx</b> | <b>Mean</b> | <b>Z-stat</b> |     |
|-------------------------------------|--------------|-------------|---------------|-----|
| Lifetime Avg. AUM (Rank) (v-1)      | 0.022        | 0.48        | 13.920        | *** |
| Lifetime Avg. Ret (Rank) (v-1)      | 0.014        | 0.54        | 8.590         | *** |
| Lifetime Ret. Std. (Rank) (v-1)     | 0.002        | 0.56        | 1.390         |     |
| Return Autocorrelation (Rank) (v-1) | 0.006        | 0.46        | 3.590         | *** |
| Return History Length (v-1)         | 0.001        | 5.18        | 7.240         | *** |
| Prior Vintage Revision Indicator    | 0.202        | 0.047       | 18.500        | *** |
| Offshore                            | -0.004       | 0.459       | -5.470        | *** |
| Total Restrictions                  | 0.000        | 1.855       | 0.690         |     |
| Audit                               | 0.014        | 0.655       | 8.860         | *** |
| High-Water Mark or Hurdle           | 0.014        | 0.616       | 9.790         | *** |
| <i>Database Fixed Effects</i>       |              |             |               |     |
| HFR                                 | 0.000        | 0.269       | 0.260         |     |
| CISDM                               | -0.017       | 0.092       | -1.710        | *   |
| BarclayHedge                        | 0.010        | 0.301       | 2.250         | **  |
| <i>Strategy Fixed Effects</i>       |              |             |               |     |
| Macro                               | 0.010        | 0.088       | 6.800         | *** |
| Relative Value                      | 0.010        | 0.017       | 5.290         | *** |
| Directional Traders                 | -0.002       | 0.174       | -1.460        |     |
| Multi-Process                       | 0.008        | 0.126       | 5.050         | *** |
| Emerging                            | 0.008        | 0.059       | 6.110         | *** |
| Fixed Income                        | 0.005        | 0.069       | 4.830         | *** |
| Other                               | 0.014        | 0.012       | 7.190         | *** |
| Managed Futures                     | 0.021        | 0.217       | 12.660        | *** |
| N                                   | 413,343      |             |               |     |
| Pseudo R <sup>2</sup>               | 0.179        |             |               |     |

**Table A.12**  
**Robustness Check (excl. FOFs): Regressions on Return Differences between Portfolios**

This table shows the significance of the differences in returns between the Non-Reviser and Reviser portfolios (on the sample excluding Funds-of-Funds). The monthly return differences are analysed against different risk models. Panel A uses factors from the Fung-Hsieh model, such as a market model using S&P 500, four of the market related Fung-Hsieh factors, and then the Fung-Hsieh 7 and 8 Factor model. Panel B uses an alternate specification with the Fama-French 3 factor model, and then adds a momentum factor, and finally the Pastor-Stambaugh Liquidity factor. The PS-Liquidity factors are only available to December 2010. Newey-West heteroskedasticity and autocorrelation robust standard errors (with three lags) are used. Regression betas are shown with *t*-statistics shown in brackets beneath. Alpha significance is denoted by stars at 10% (\*), 5% (\*\*) and 1% (\*\*\*) respectively.

| <b>Panel A: Return differences (Fung-Hsieh Model)</b> |                     |                     |                     |                     |                     |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>Factors</b>  | <b>Constant</b>     | <b>Market</b>       | <b>FH 4</b>         | <b>FH 7</b>         | <b>FH 8</b>         |
| Constant  | 0.204***<br>(2.278) | 0.198***<br>(2.805) | 0.183***<br>(2.247) | 0.165***<br>(2.417) | 0.166***<br>(2.470) |
| SP500   | -                   | 0.034<br>(2.841)    | 0.026<br>(1.338)    | 0.024<br>(1.538)    | 0.026<br>(1.247)    |
| SMB   | -                   | -                   | 0.026<br>(1.716)    | 0.022<br>(1.246)    | 0.022<br>(1.145)    |
| BOND10YR  | -                   | -                   | -0.135<br>(-0.861)  | -0.395<br>(-1.479)  | -0.399<br>(-1.423)  |
| CREDSR  | -                   | -                   | -0.115<br>(-0.581)  | -0.179<br>(-0.727)  | -0.190<br>(-0.638)  |
| PTFSBD  | -                   | -                   | -                   | -0.697<br>(-1.113)  | -0.697<br>(-1.112)  |
| PTFSFX  | -                   | -                   | -                   | 1.289<br>(2.612)    | 1.292<br>(2.576)    |
| PTFSCOM   | -                   | -                   | -                   | -2.355<br>(-3.251)  | -2.363<br>(-3.238)  |
| EMERGING  | -                   | -                   | -                   | -                   | -0.002<br>(-0.092)  |
| N   | 40                  | 40                  | 40                  | 40                  | 40                  |
| Adjusted R <sup>2</sup>                               |                     | 0.155               | 0.110               | 0.266               | 0.242               |

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**Panel B: Return differences (Fama-French 3 factors + Momentum +  
Pastor-Stambaugh Liquidity Model)**

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| <b>Factors</b>          | <b>FF3</b>          | <b>FF3 + Mom</b>    | <b>FF3 + Mom<br/>+ Liquidity</b> |
|-------------------------|---------------------|---------------------|----------------------------------|
| Constant                | 0.182***<br>(2.214) | 0.145***<br>(2.637) | 0.175***<br>(3.224)              |
| MKTRF                   | 2.504<br>(1.819)    | 1.017<br>(1.167)    | 1.852<br>(1.963)                 |
| SMB                     | 2.149<br>(1.086)    | 2.873<br>(1.325)    | 3.301<br>(1.502)                 |
| HML                     | 1.307<br>(0.973)    | -1.586<br>(-1.462)  | -4.670<br>(-2.950)               |
| UMD                     | -                   | -4.005<br>(-6.025)  | -3.779<br>(-5.134)               |
| PSLIQ                   | -                   | -                   | -2.251<br>(-2.354)               |
| N                       | 40                  | 40                  | 36                               |
| Adjusted R <sup>2</sup> | 0.219               | 0.152               | 0.154                            |

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**Table A.13**  
**Robustness Check (Single Database Check): Probit Regression for Revisions**

The table shows the marginal effects from a probit regression on the sample focusing on each database in turn. (We drop other funds not from the database in each case). The dependent variable takes the value of 1 if a fund had revised data over any of the 40 vintages that we capture, and 0 otherwise. The remaining regressors have been described earlier in these tables such as Table IV. We also include strategy fixed-effects in the regressions. dF/dx shows the change in the independent variable for a discrete change in any independent dummy variable from 0 to 1, and the slope at the mean for continuous independent variables. Robust standard errors control for heteroskedasticity. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

|                               | TASS   |     | HFR    |     | CISDM  |     | BarclayHedge |     |
|-------------------------------|--------|-----|--------|-----|--------|-----|--------------|-----|
|                               | dF/dx  |     | dF/dx  |     | dF/dx  |     | dF/dx        |     |
| Lifetime Avg. AUM (Rank)      | 0.183  | *** | 0.382  | *** | 0.063  | *   | 0.214        | *** |
| Lifetime Avg. Ret (Rank)      | -0.140 | *** | -0.090 | *** | -0.157 | *** | 0.006        |     |
| Lifetime Ret. Std. (Rank)     | 0.001  |     | 0.101  | *** | 0.073  | *   | 0.154        | *** |
| Return Autocorrelation (Rank) | 0.125  | *** | 0.058  | **  | 0.142  | *** | 0.113        | *** |
| Return History Length         | 0.029  | *** | 0.023  | *** | 0.023  | *** | 0.013        | *** |
| Offshore                      | -0.024 | *   | -0.038 | **  | -0.016 |     | -0.042       | **  |
| Total Restrictions            | 0.003  |     | 0.015  | *** | 0.021  | *** | 0.009        | *** |
| Audit                         | 0.243  | *** | -0.105 | *** | 0.138  | *** | 0.210        | *** |
| High-Water Mark or Hurdle     | 0.180  | *** | 0.117  | *** | 0.118  | *** | 0.265        | *** |
| <i>Strategy Fixed Effects</i> |        |     |        |     |        |     |              |     |
| Macro                         | 0.071  | **  | 0.050  |     | 0.024  |     | 0.088        |     |
| Relative Value                | 0.390  | *** | 0.202  | *** | 0.058  |     | 0.076        |     |
| Directional Traders           | 0.046  |     | -0.030 |     | -0.039 |     | 0.015        |     |
| Funds-of-Funds                | 0.229  | *** | 0.197  | *** | 0.200  | *** | 0.277        | *** |
| Multi-Process                 | 0.112  | *** | 0.053  |     | 0.105  | **  | -0.018       |     |
| Emerging                      | 0.125  | *** |        |     | 0.061  |     | 0.097        | **  |
| Fixed Income                  | -0.056 | *   | 0.076  | *   | 0.021  |     | 0.020        |     |
| Other                         | 0.214  | *** |        |     | 0.157  |     | -0.179       | *   |
| Managed Futures               | 0.107  | *** | 0.470  | *** | 0.276  | *** | 0.231        | *** |
| N                             | 6,604  |     | 4,742  |     | 1,698  |     | 5,338        |     |
| Pseudo R <sup>2</sup>         | 0.147  |     | 0.122  |     | 0.188  |     | 0.157        |     |



**Table A.14**  
**Robustness Check (Single Database Check): Probit Regression for Revisions at Vintage Level**

This table runs essentially the same specification as in Table A.13, the difference is that we employ the panel structure of the data, and the fund-vintage is now our unit of analysis. We also focus on each database in turn. The dependent variable takes the value of 1 if a fund revised data between the last available vintage v-1 and the current vintage v. The remaining regressors have been described earlier in tables such as Table V. We also include strategy fixed-effects. dF/dx shows the change in the independent variable for a discrete change in any independent dummy variable from 0 to 1, and the slope at the mean for continuous independent variables. Robust standard errors control for heteroskedasticity, and cluster by vintage. \*, \*\*, \*\*\* denote significance at the 10%, 5%, and 1% levels respectively.

|                                     | TASS    |     | HFR     |     | CISDM  |     | BarclayHedge |     |
|-------------------------------------|---------|-----|---------|-----|--------|-----|--------------|-----|
|                                     | dF/dx   |     | dF/dx   |     | dF/dx  |     | dF/dx        |     |
| Lifetime Avg. AUM (Rank)(v-1)       | 0.023   | *** | 0.049   | *** | 0.003  | *   | 0.032        | *** |
| Lifetime Avg. Ret (Rank) (v-1)      | 0.012   | *   | 0.008   |     | -0.001 |     | 0.027        | *** |
| Lifetime Ret. Std. (Rank) (v-1)     | -0.005  |     | 0.007   |     | -0.001 |     | 0.004        | *   |
| Return Autocorrelation (Rank) (v-1) | 0.011   | *** | 0.011   | *** | 0.002  |     | 0.008        | **  |
| Return History Length(v-1)          | 0.001   | *** | 0.001   | *** | 0.000  | *** | -0.001       | *** |
| Prior Vintage Revision Indicator    | 0.199   | *** | 0.224   | *** | -0.005 |     | 0.341        | *** |
| Offshore                            | -0.004  | *   | -0.006  | *** | 0.000  |     | -0.003       | **  |
| Total Restrictions                  | 0.000   |     | 0.001   | *** | 0.001  | *** | 0.002        | *** |
| Audit                               | 0.031   | *** | 0.002   |     | 0.003  |     | 0.027        | *** |
| High-Water Mark or Hurdle           | 0.011   | *** | 0.014   | *** | 0.004  | *** | 0.025        | *** |
| <i>Strategy Fixed Effects</i>       |         |     |         |     |        |     |              |     |
| Macro                               | 0.005   | *   | 0.010   | *** | 0.001  |     | 0.023        | *** |
| Relative Value                      | 0.035   | *** | 0.027   | *** | -0.001 |     | -0.008       | *   |
| Directional Traders                 | 0.007   |     | -0.007  | *** | -0.002 |     | 0.001        |     |
| Funds-of-Funds                      | 0.037   | *** | 0.029   | *** | 0.010  | *** | 0.057        | *** |
| Multi-Process                       | 0.011   | *** | 0.004   |     | 0.005  | *** | 0.004        |     |
| Emerging                            | 0.014   | *** |         |     | 0.004  | **  | 0.007        | *** |
| Fixed Income                        | 0.003   |     | 0.003   |     | 0.004  | *** | 0.003        |     |
| Other                               | 0.031   | *** |         |     | 0.005  |     | -0.034       | *** |
| Managed Futures                     | 0.027   | *** | 0.080   | *** | 0.013  | *** | 0.037        | *** |
| N                                   | 202,051 |     | 143,632 |     | 55,026 |     | 159,719      |     |
| Pseudo R <sup>2</sup>               | 0.179   |     | 0.209   |     | 0.052  |     | 0.277        |     |

**Table A.15**  
**Robustness Check (Single Database Check): Regressions on Return Differences between Portfolios**

This table shows the significance of the differences in returns between the Non-Reviser and Reviser portfolios (focusing on each database in turn). CISDM is not shown due to the slower updating of the database. The monthly return differences are analysed against different risk models. Panel A analyses return differences against the Fung-Hsieh 7 Factor model. Panel B uses an alternate specification with the Fama-French 3 factor model, with a momentum factor, and the Pastor-Stambaugh Liquidity factor. The PS-Liquidity factors are only available to December 2010. Newey-West heteroskedasticity and autocorrelation robust standard errors (with three lags) are used. Regression betas are shown with *t*-statistics shown in brackets beneath. Alpha significance is denoted by stars at 10% (\*), 5% (\*\*) and 1% (\*\*\*) respectively.

| <b>Panel A: Return differences (Fung-Hsieh 7 Factor Model)</b> |                           |            |                      |
|--|---------------------------|------------|----------------------|
| <b>Factors</b>   | <b>Database Selection</b> |            |                      |
|  | <b>TASS</b>               | <b>HFR</b> | <b>Barclay-Hedge</b> |
| Constant   | 0.161*                    | 0.214***   | 0.528***             |
|  | (1.858)                   | (2.784)    | (4.578)              |
| SP500  | -0.033                    | 0.040      | 0.044                |
|  | (-2.114)                  | (3.350)    | (2.637)              |
| SMB  | 0.026                     | 0.038      | 0.048                |
|  | (1.376)                   | (2.490)    | (2.030)              |
| BOND10YR   | -0.450                    | -0.111     | 0.074                |
|  | (-1.614)                  | (-0.415)   | (0.209)              |
| CREDSR   | -0.188                    | -0.043     | 0.343                |
|  | (-0.979)                  | (-0.183)   | (1.007)              |
| PTFSBD   | -0.431                    | -0.017     | 0.002                |
|  | (-0.615)                  | (-0.027)   | (0.002)              |
| PTFSFX   | 0.574                     | 0.666      | 1.116                |
|  | (0.915)                   | (1.063)    | (1.626)              |
| PTFSCOM  | -1.062                    | -0.938     | -0.867               |
|  | (-1.233)                  | (-1.358)   | (-0.988)             |
| N  | 32                        | 32         | 40                   |
| Adjusted R <sup>2</sup>  | -0.001                    | 0.412      | 0.133                |

**Panel B: Return differences (Fama-French 3 factors + Momentum +  
Pastor-Stambaugh Liquidity Model)**

| <b>Factors</b>          | <b>Database Selection</b> |                     |                      |
|-------------------------|---------------------------|---------------------|----------------------|
|                         | <b>TASS</b>               | <b>HFR</b>          | <b>Barclay-Hedge</b> |
| Constant                | 0.138***<br>(2.297)       | 0.239***<br>(5.077) | 0.588***<br>(7.723)  |
| MKTRF                   | -3.368<br>(-3.712)        | 2.909<br>(3.566)    | 0.621<br>(0.381)     |
| SMB                     | 2.520<br>(1.453)          | 3.188<br>(2.595)    | 3.070<br>(1.278)     |
| HML                     | -3.584<br>(-1.677)        | -0.900<br>(-0.541)  | -0.133<br>(-0.050)   |
| UMD                     | -3.554<br>(-6.474)        | -1.778<br>(-7.679)  | -3.226<br>(-5.961)   |
| PSLIQ                   | -1.533<br>(-1.469)        | -2.199<br>(-3.454)  | -4.126<br>(-3.016)   |
| N                       | 28                        | 28                  | 36                   |
| Adjusted R <sup>2</sup> | 0.138                     | 0.049               | 0.156                |