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**THE SUSTAINABLE DEBTS OF PHILIP  
II: A RECONSTRUCTION OF SPAIN'S  
FISCAL POSITION, 1560-1598**

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***INTERNATIONAL MACROECONOMICS***



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## ABSTRACT

### The Sustainable Debts of Philip II: A Reconstruction of Spain's Fiscal Position, 1560-1598\*

The defaults of Philip II have attained mythical status as the origin of sovereign debt crises. The king failed to honour his debts four times during his reign. In this paper, we reassess the fiscal position of Habsburg Spain. New archival evidence allows us to derive comprehensive estimates of debt and revenue. These show that primary surpluses were sufficient to make the king's debt sustainable for most of his reign. Spain's debt burden was manageable up to the 1580s, and its fiscal position only deteriorated for good after the defeat of the "Invincible Armada". We also estimate fiscal policy reaction functions, and show that Spain under the Habsburgs was at least as "responsible" as the US in the 20th century or as Britain in the 18th century. Our results suggest that the outcome of uncertain events such as wars may have more influence on a history of default than strict adherence to fiscal rules.

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## I. INTRODUCTION

Spain under the Habsburgs ruled an empire on which the sun never set. Her financial troubles appear to have stretched every bit as far. Habsburg Spain was the first “serial defaulter” in history (Reinhart, Rogoff, and Savastano 2003). Philip II failed to honor his debts four times, in 1557, 1560, 1575 and 1596. Fernand Braudel (1966) famously argued that only the indulgence of irrational bankers allowed Spain to incur towering debts at a time when her fiscal position was deteriorating. When *The Economist* writes about the origins of debt crises and the dangers of fiscal profligacy, it refers to sixteenth century Spain.<sup>1</sup> Fighting a series of expensive wars in a bid for European hegemony, Spain’s public finances were heavily strained. Eventually, Spain went on to hold the record for the total number of state bankruptcies. She failed to meet her obligations 13 times between 1500 and 1900.<sup>2</sup> There is also a widespread belief that ‘imperial overstretch’ led to Spain’s poor economic performance after 1600 (Kennedy 1987).<sup>3</sup>

Contrary to the received wisdom, we show that Philip II’s debts were sustainable for most of his reign. The fiscal position did not deteriorate decisively until the defeat of the ‘Invincible Armada’ in the late 1580s. Far from being undermined by reckless spending and weak fiscal institutions, Spain’s finances suffered from unexpected, large, negative shocks to her military position. Philip’s first three bankruptcies were caused by temporary liquidity shocks, not structural revenue shortfalls.

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<sup>1</sup> “The dark side of debt”, *The Economist*, 21.9.2006.

<sup>2</sup> Reinhart, Rogoff and Savastano (2003).

<sup>3</sup> Spain’s poor long run economic performance has been most recently documented by Alvarez Nogal and Prados de la Escosura (2008).

Overall, Habsburg Spain's fiscal discipline was similar to that of other hegemonic powers, such as eighteenth-century Britain or twentieth-century America.

We provide the first comprehensive account of Philip II's finances. Our yearly estimates of fiscal variables, stretching from 1566 to 1596, are the earliest constructed for a sovereign state in history. We start with a new data series on the Crown's short-term debts compiled from the Archive of Simancas. When combined with other existing data, this series serves as the linchpin with which we reconstruct Philip II's overall financial position. We derive yearly estimates of revenues, debt service, primary surplus, budget deficit, short-term borrowing and the stock of long-term debt. We also present new estimates of the cost of financing for the Crown in several periods.

We use our estimates of Philip's fiscal position to evaluate debt sustainability, exploring the evolution of debt relative to GDP. Next, we estimate fiscal policy functions in the style of Bohn (1998), and compare the results for Spain with those for 18<sup>th</sup> century Britain and 20<sup>th</sup> century US. In combination, our findings suggest that earlier assessments of Philip's finances have been too pessimistic. We show that Habsburg Spain passes several tests of fiscal sustainability, and actually conducted a more fiscally responsible policy than the UK under Pitt. During the first three decades of Philip's reign, Spanish fiscal policy was even more 'virtuous' than that of the US between Woodrow Wilson and Bill Clinton.

How could Philip II default so often and yet keep borrowing so much? Braudel (1966) emphasized the role of gullible bankers. Conklin (1998) interpreted the availability of funds in the style of the classic paper by Bulow and Rogoff (1989), arguing that the ability of bankers to impose sanctions on the king was key. Genoese

lenders could stop the transfer of funds from Spain to the battlefields in the Netherlands, forcing the king to settle his debts or risk the mutiny of unpaid armies. We do not question that the ability to punish may have facilitated borrowing at certain critical junctures. Rather, we argue that it was the overall health of Habsburg Spain's fiscal position and the responsiveness of the Crown's taxing and spending behavior to rising debt levels that made the continued flow of funds possible.

Our attempt to shed new light on the history of fiscal policy is related to a wider research effort in recent years to expand our knowledge of early modern European state finances. Reinhart, Rogoff and Savastano (2003) carefully reconstruct the long-run history of debt and defaults since 1500. Bonney's European State Finance Database (Bonney 1995-2007) and the associated papers (Bonney 1999) represent a major effort to compile a comprehensive overview of existing data sources. Other important contributions in the same spirit include Hoffman and Norberg (1994), and W. M. Ormrod et al. (1999). In combination, they offer insights into the "sinews of power" of almost every nascent European national state. Spain, as one of the major players in the European scene throughout most of modern history, has also attracted her share of scholarly attention.<sup>4</sup>

We proceed as follows. In section II, we present our summary of Philip II's fiscal position, as it emerges from our new archival data. The sustainability of the debt path is assessed in section III, using the traditional analytical tools such as the primary surplus required to stabilize debt. Next, we estimate fiscal policy functions in the style of

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<sup>4</sup> For the sixteenth century, the classic works are Ruiz Martín (1965; 1968), Ulloa (1977), and Artola (1982). More recently Thompson (1994), Gelabert (1999), Marcos Martín (2000), Tortella and Comín (2001), Yun Casalilla (2002; 2004), and Alvarez Nogal and Prados de la Escosura (2008), have contributed much to our understanding of Spanish economic and fiscal history.

Bohn (1998), and offer some comparisons across time and space. The concluding section discusses our main findings and puts them in context.

## II. DATA

While her numerous defaults are widely cited in the literature on sovereign debt crises, we know remarkably little about Spain's overall fiscal position in the sixteenth century. Existing evidence on tax revenues, expenditure, and debt is fragmentary. This is a consequence of the decentralized nature and rudimentary information collection of early modern states. Philip II himself – like most early modern rulers – did not have access to consolidated figures of revenue, expenditure, or debt. Any attempt at estimating them requires the painstaking assembly of disaggregated data sources and the careful use of assumptions regarding the nature of missing data.

We first construct new revenue estimates by aggregating data from published sources, and compare them with existing benchmark estimates. We then review the characteristics of Spanish debt instruments, and introduce our new series of short-term debt, constructed entirely from archival sources. Combined with existing estimates on long-term bonds, we obtain yearly estimates of outstanding debt and the budget deficit. Next, we use data on debt service costs to derive measures of revenue growth and primary surplus for four different sub-periods. Finally, we feed these results into a simple fiscal accounting framework to obtain yearly estimates of the fiscal position of Spain between 1566 and 1596.<sup>5</sup>

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<sup>5</sup> Technically speaking, all our estimates use data on the kingdom of Castile. While Philip II ruled over many territories, it was Castile that financed his military enterprises and overseas empire. Philip also had

## Revenues

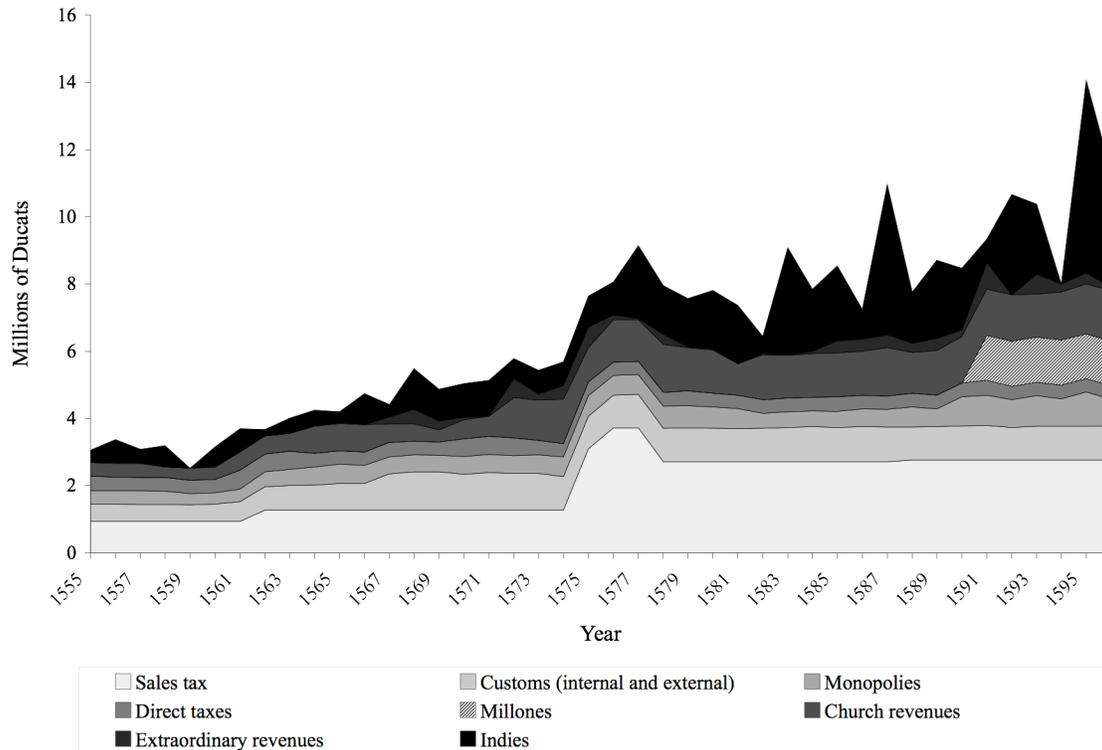
Figure 1 shows the evolution of Crown revenues by type between 1555 and 1596. While fragmentary data for individual tax streams are reported by Ulloa (1977) and Thompson (1976), this is to our knowledge the first time that the different series have been aggregated to produce a comprehensive annual series of fiscal income for this period. For many revenue streams, data are incomplete. We impute missing observations by assuming that, in years for which there is no information, revenues were equal to the lower of the two closest years for which data was available. We have also incorporated information on the frequency with which different taxes were collected when available.<sup>6</sup> Table A1 in the appendix reports the data used in Figure 1.

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much wider discretion over the use of Castilian revenues than over the resources of his other possessions (Drelichman and Voth 2008). For the remainder of the paper, we will use Castile and Spain interchangeably.

<sup>6</sup> This procedure and Ulloa's methodology bias the series downwards, yielding a lower bound of actual revenue. Since most of the revenue streams do not change for long periods, the actual impact of missing data turns out to be limited. Data for Indies revenue, the most volatile series, are available for every year throughout the period

Figure 1: Crown revenues, 1555-1596



Source: Ulloa (1977), Thompson (1976, p. 288), authors calculations.

Our new series broadly agrees with existing estimates for particular years.<sup>7</sup> With the exception of silver remittances (the topmost category in the chart), revenues were very stable as a result of being farmed out or contracted upon with the cities. Tax farmers or city councils agreed to fixed yearly payments and became the residual claimants. Almost the entire volatility of the series is driven by the treasure revenues, as both the nature of mining operations and the logistics of transferring the silver from the Bolivian plateau to Seville caused wild fluctuations in remittances.

Taxes were raised sharply twice. First came the increase in the sales taxes (*alcabalas*) in 1576-7, followed by the creation of the *millones* excises in 1591. Both

<sup>7</sup> For a more detailed comparison, see Appendix B.

were introduced in the face of dire financial and military emergencies. The jump in sales taxes followed the default of 1575 and the rapidly deteriorating situation in the Netherlands. The hefty increase, front-loaded in the first two years, allowed Philip to negotiate a settlement with his bankers, restart borrowing on a large scale, and resume payments to his armies.<sup>8</sup> The *millones*, a variety of new excises administered by the cities, were introduced in response to the disaster of the Armada in 1588. They were supposed to provide a one-time boost in revenue, spread over six years, to rebuild the fleet and defuse the British threat. Nonetheless, they were renewed time and again and became a permanent feature of Crown revenue. In both cases the king had to negotiate with the Cortes, an assembly composed by representatives of the urban elites. In 1590 he actually had to agree to a number of conditions imposed by the cities in order to obtain their consent.<sup>9</sup>

## Debt

The Spanish Crown borrowed using two main instruments: *asientos* and *juros* (short and long-term loans, respectively). Since our reconstruction of the Spanish fiscal position in the second half of the sixteenth century hinges on the relationship between these instruments, we describe them in more detail.

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<sup>8</sup> For an account of the king's negotiations with the Cortes of 1576 that led to the increase in the *alcabalas* see Jago (1985).

<sup>9</sup> The Cortes nonetheless failed to transform their temporary bargaining strength into permanent political gains. For a thorough discussion of the effect of silver revenues on the interaction between king and Cortes see Drelichman and Voth (2008).

### *Characteristics and chronology*

*Asientos* were short-term loans contracted with individual bankers or companies. Their term typically ranged from six months to three years. When the contracts called for disbursements abroad, usually to pay and supply warring armies and fleets, the stipulated exchange rate was normally used to increase the effective interest rate while circumventing usury laws. During Philip's reign, *asientos* usually included a license to export bullion from Castile, as well as clauses protecting the bankers against variations in the metallic content of the currency.

*Juros* were long-term bonds secured against a particular revenue stream, such as the sales taxes of the city of Seville. *Juros* were normally perpetual, although lifetime bonds were not uncommon. While interest on *juros* could only be collected by the person in whose name they had been issued, a secondary market of sorts in them existed. The Crown was all too willing to grant licenses to transfer them in exchange for fees, loans or other favors. Since their annual or semi-annual interest payments were directly disbursed by the treasurer or tax farmer in control of the revenue stream that guaranteed the bond, the value of a *juro* was directly related to the liquidity and reliability of that particular revenue stream.<sup>10</sup>

While Charles V assiduously serviced his loans with German bankers, Philip did not go to the same lengths. Barely a year after ascending to the throne, he defaulted on outstanding *asientos*. His first debt rescheduling unfolded in two stages in 1557 and 1560. The settlement, which included handing over control of several Crown monopolies

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<sup>10</sup> The market for *juros* remains a fertile area for research. A good overview is provided by Toboso Sánchez (1987).

to the Fugger bank, was not fully negotiated until 1566. In that year lending resumed in earnest. 1566 also marked the resumption of large military commitments abroad. The Dutch Revolt flared up, and Spain began to build up the Mediterranean fleet that would defeat the Ottomans at Lepanto in 1571. The Genoese *asientos* that financed these and other expenses differed from those previously extended by German bankers. Many were collateralized through *juros*. In the first few years after 1566 the bankers held onto these *juros* (called *de resguardo*, or safeguards) until the *asiento* was repaid. Soon, however, many *asientos* allowed the bankers to sell the collateral on the secondary market, even when the *asiento* guaranteed by it was in good standing.<sup>11</sup> When an inventory of the outstanding *asientos* and *juros* was taken prior to the negotiations to settle the suspension of payments of 1575, it was found that about two thirds of outstanding short-term loans were collateralized by *juros*.<sup>12</sup>

The crisis of 1575 is possibly the single most studied episode in sixteenth century Spanish financial history.<sup>13</sup> The Dutch Revolt and the Mediterranean campaign had put severe strain on the royal finances. These were compounded by the cost of the gigantic palace-monastery at El Escorial. When Philip asked for a threefold increase in the sales taxes that were the mainstay of fiscal revenue, the Cortes, in the first show of force in half a century, refused to oblige.<sup>14</sup> While the king eventually managed to obtain a large increase in revenues, it came too late to avoid a suspension of payments on

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<sup>11</sup> For a description of the interplay of *asientos* and *juros* see Ruiz Martín (1965).

<sup>12</sup> This number emerges from our calculations based on the full text of the final settlement with the bankers. *Asiento y Medio General de la Hacienda*. Archivo General de Simancas; Consejo y Juntas de Hacienda; Libro 42. See Appendix B for a detailed analysis.

<sup>13</sup> For a meticulous description of the suspension and ensuing settlement see Lovett (1980; 1982).

<sup>14</sup> Jago (1985).

*asientos*, as well as on collateral *juros* still held by the bankers. The total outstanding amount was roughly 15 million ducats, or two years' worth of revenue. Five and a half million ducats had been collateralized through standard *juros*, while 4.3 million were backed by *juros* guaranteed by the *Casa de Contratación* that had failed to perform as expected and were already trading at a heavy discount.<sup>15</sup>

Two years of negotiations with the bankers produced a comprehensive settlement, known as a *medio general*, which converted all the outstanding short-term loans to low interest perpetuities. Appendix C details the restructuring based on the original text of the settlement. On average, the king repaid 62 cents on the dollar. The bankers also agreed to immediately provide a new loan of five million ducats. Fresh lending started quickly, in 1578.

Lending proceeded briskly in the last quarter of the century. Philip's fourth suspension of payments, in 1596, was mild when compared to the 1575 default. The *medio general* of 1597 rescheduled 7.04 million ducats, about two thirds of yearly revenue. Two thirds of outstanding debt was converted to 5% *juros*, and the rest was repaid in full through a *juros* swap. On average the king repaid 81 cents on the dollar.<sup>16</sup>

#### *A new series of asientos*

Figure 2 shows the value of new *asientos* contracted by the Crown between 1520 and 1600. The data for 1520-1555 comes from Ramón Carande's three-volume *Carlos V y sus banqueros*, which pioneered the study of sixteenth century Castilian debt

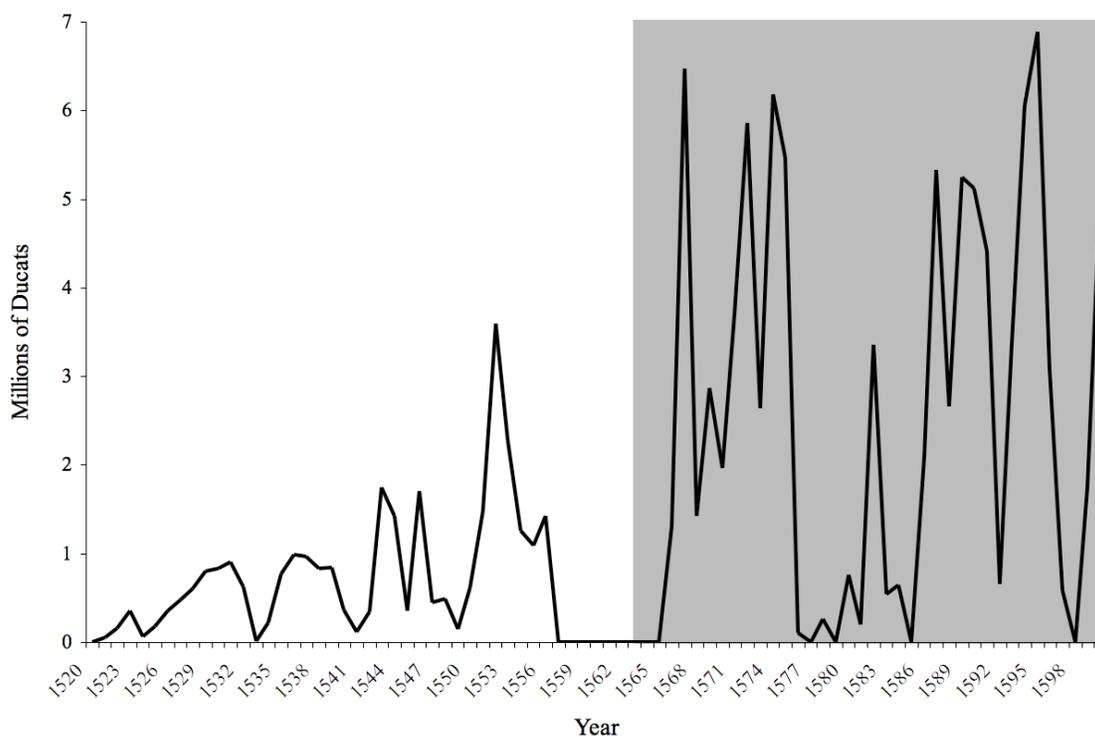
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<sup>15</sup> *Juros* guaranteed by the House of Trade, perhaps the most spectacular case of financial mismanagement during Philip's reign, were thoroughly studied by Ruíz Martín (1965).

<sup>16</sup> For details, see Appendix C.

instruments (Carande 1987). We add the second (shaded) half of the series collected from the Royal Archive in Simancas.<sup>17</sup> The gaps in the series correspond to the hiatus in lending after each default and hence reflect exclusion from capital markets, not missing data. Table A2 in the Appendix A reports the entire series.

Figure 2: Asientos



Source: Artola (1982, pp. 86-87), Archivo General de Simancas, Contadurías Generales, Legajos 84-92.

Philip's borrowing dwarfed the loans taken out by Charles V. The series also shows that the second lending stop was much shorter than the first. While the 1557

<sup>17</sup> Earlier series based on documents from the archive suffer from a number of deficiencies. Ulloa (1977, p. 775) constructed a series from a variety of sections of the Archive of Simancas. However, because the primary sources were scattered across the archive, a number of *asientos* are missing from his series. Furthermore, his series double-counted some *asientos* that were contracted by the military commanders in the Netherlands and later consolidated into larger contracts in Madrid. The archivists at Simancas have since painstakingly reconstructed the holdings of the section *Contadurías Generales*, which originally included a copy of every *asiento* subscribed by the Crown from 1566 on. Our series of *asientos* was built using these newly collated files. We have also controlled for the loans that were documented twice. Our series is therefore lower than Ulloa's in most years, and higher in those years where Ulloa missed *asientos*.

default resulted in nine years of exclusion from capital markets, most of the debt suspended in 1575 was rescheduled through the *medio general* by late 1577.

The amounts borrowed through *asientos* during Philip's reign also show very large year-to-year variations relative to trend. *Asientos* were convenient as a short-term borrowing device; they allowed the Crown to obtain money quickly and transfer it to virtually any point in its European dominions. They were also expensive. It was not uncommon for the cost of an *asiento* to climb into the double digits, with some possibly yielding more than 20% per annum.<sup>18</sup> As soon as it could, the Crown sought to convert the outstanding amount into *juros*, which could be placed at interest rates around 7%. The interest rates paid by Philip II are not dissimilar to those prevalent for contracts with the same maturities elsewhere in Europe (Homer and Sylla 2005, p. 119). The series of *asientos* can be interpreted as reflecting the flow of new borrowing; to estimate outstanding debt, one needs to look at *juros*.<sup>19</sup>

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<sup>18</sup> Establishing the cost of borrowing is no trivial matter, as it involves estimates of the value of export licenses, hidden interest rate charges for transfer services, and the like. We are currently engaged in a large-scale project that will produce detailed estimates of the cost of each *asiento*. The following are examples of this coding endeavor: in an *asiento* underwritten by Niccoló and Vincenzo Cattaneo on December 5 1567 for a disbursement of 75,000 ducats, the king agreed to repayments in cash and *juros*, as well as *juro* swaps, that represented a total cost of financing of 40.77%. In another *asiento* underwritten by Juan Curiel de la Torre on December 15 1567 for a total of 200,000 *ecús* to be delivered in Anvers, the king agreed to exchange and interest charges and to the concession of lifetime *juros* that amounted to a total cost of financing of 29.44%. (Archivo General de Simancas, Contadurías Generales, Legajo 84). While in many cases the cost of financing was much lower, *juros* could be normally placed at around 7% and their capital was never due, representing a much more attractive option if revenues to guarantee them could be found.

<sup>19</sup> The borrowing system shares some similarities with the Navy and Army bills used in 18th century Britain, which were used for (expensive) short-term borrowing, and were later consolidated into long-term consols (Dickson 1967).

*Constructing estimates of outstanding debt*

Because there are no reliable expenditure data, obtaining estimates of total outstanding debt is crucial for reconstruction Spain's fiscal position. We begin by compiling all the available hard data on *juros*, shown in Table 1.

Table 1: *Juros* and their service (in millions of ducats)

| Year | <i>Juros</i> service | Outstanding <i>Juros</i> |
|------|----------------------|--------------------------|
| 1560 | 1.468                | 19                       |
| 1565 |                      | 25                       |
| 1566 | 1.861                |                          |
| 1573 | 2.752                |                          |
| 1575 | 2.730                | 36                       |
| 1584 | 3.273                |                          |
| 1598 | 4.634                | 68                       |

Source: Artola (1982, pp. 88-9), Ruíz Martín (1965, p. 71), Ulloa (1977, pp. 828-9).

The only figures for outstanding *juros* are supplied by Artola (1982), and they were obtained as part of the same research that yielded his revenue data for the same benchmark years. Ulloa (1977) and Ruíz Martín (1965) provide information on the service of *juros* for six benchmark years, three of which overlap with Artola's. With the exception of the consecutive years 1565 and 1566, however, there was enough variation in the structure of outstanding *juros* between benchmark years to strongly caution against using interest payments as a way of estimating outstanding debt. Our strategy will instead involve calculating the percentage of *asientos* that were converted into *juros*, and use the variation in the *asientos* series to estimate the addition to outstanding debt each year. We now illustrate the methodology in detail using our *asientos* series and then present several results obtained using different sets of assumptions and data sources.

We begin with the period 1565 – 1575. Artola's data tells us that in 1575, just before Philip's third bankruptcy, the royal auditors found 36 million ducats in outstanding *juros*. These included the *juros de resguardo* that collateralized a fraction of the outstanding *asientos*. From the text of the settlement implemented through the *medio general* we also know that in 1575 there were 4,644,139 ducats of outstanding *asientos* that were not collateralized by *juros*.<sup>20</sup> The total outstanding debt in 1575 was therefore 40.6 million ducats.

The next step is to calculate what percentage of *asientos* were repaid on average, and what fraction were converted into *juros*. We know that in 1565 there were few or no outstanding *asientos*, as short-term lending had not yet resumed. From our series, we also know that between 1565 and 1575, the Crown borrowed a total of 37.852 million ducats through *asientos*. Finally, by taking the difference in the stock of outstanding *juros* between 1575 and 1565, we know that 11 million ducats worth of *asientos* were converted into *juros*, while the rest were repaid. This implies that, on average, 29.06% of *asientos* were converted into *juros* in this period. We estimate the outstanding debt each year by adding 29.06% of the *asientos* underwritten the previous year to the existing stock of *juros*. Our assumption is therefore that in each year the conversion ratio equaled the average for the entire period. This reduces the volatility in the true path of debt; however, it will not introduce persistent deviations from the true value of outstanding debt, as the series must always converge to the benchmark year observations.

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<sup>20</sup> *Asiento y Medio General de la Hacienda*. Archivo General de Simancas; Consejo y Juntas de Hacienda; Libro 42.

To calculate the path of debt between 1575 and 1598 we employ the same methodology, taking care to account for the effects of the 1575 and 1596 defaults. The path of debt also depends on how one calculates the write-off imposed on bankers in each default. We employ two different strategies. The first (face value) approach consists in valuing debt conversions at face value, much like it would have appeared in official books; the second (market value) approach estimates the reduction in the market value of debt imposed through reductions in the annuity rate, that is, the opportunity cost incurred by the bankers. Since the defaults always implied a swap of debt instruments of equal face value (but often with different maturities and annuity rates), the face value approach implies that, at least on paper, there were no haircuts.<sup>21</sup> Under the market value approach outstanding debt was reduced by 5.5 million ducats in the 1575 default and by 1.4 million ducats in the 1596 bankruptcy. Appendix C discusses the settlements in detail and shows how we obtain the value of the write-offs necessary to calculate the path of debt using the market value approach to defaults.

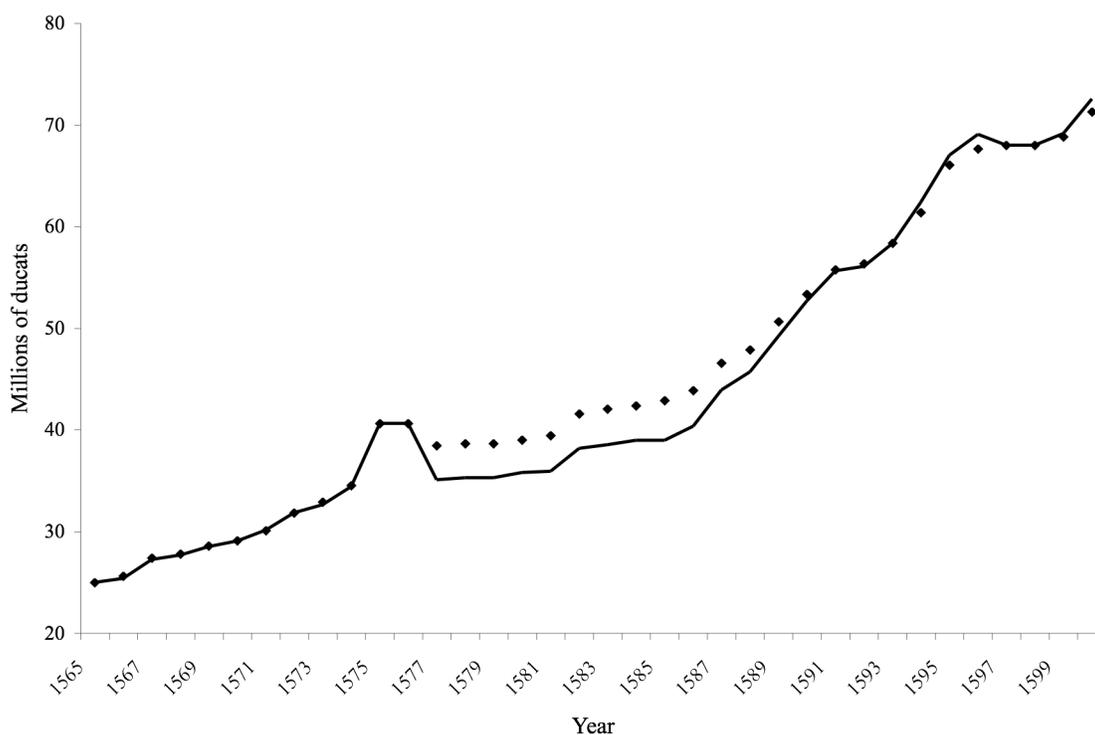
In order to assess the effects of our assumptions and data, we combine the face value and market value approaches with three different series of *asientos*. The first series is our own, the second is Ulloa's, and the third is constructed by taking the maximum value between our series and Ulloa's for each year. This yields six different estimates for the path of debt, which we report in Table A3 in appendix A. Figure 3 shows the estimates that yield the highest and lowest paths of debt; the dotted line is obtained using

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<sup>21</sup> This difficulty is common to many historical estimations of the debt burden (Barro 1987). While the face value approach might appear a less convincing way of estimating debt, it has two ready uses. The first one is to provide an upper bound for the true value of debt. More importantly for our purposes, it also provides a debt path that does not reflect the haircut imposed on bankers. This will be crucial in our estimation of fiscal response functions, where interpreting a haircut as a sign of fiscal responsibility would bias the results in our favor.

the maximum *asientos* series and the face value approach to defaults; the solid line is derived from our own series of *asientos* and the market value approach.

Figure 3: Upper and lower bound estimates of outstanding debt (millions of ducats)



Source: see the text.

The paths differ in the 1577 – 1591 period. At its 1585 maximum, the difference is almost 4 million ducats, or 10% of outstanding debt.

### Budget deficit

Our estimates of outstanding debt allow us to calculate a series for the budget deficit, which by definition is the increase in the stock of debt. Figure 4 shows the deficit series based on the debt path calculated using our own data and the market value approach to defaults.

Figure 4: Budget deficit



Source: see the text

One striking feature of the deficit series is the prelude and effect of the 1575 default. The deficit increased dramatically in the year before the suspension of payments. This points towards a sudden downturn in the financial fortunes of the Crown. As a result of the suspension and the tax increase of 1576 the budget swung into surplus, allowing the Crown to negotiate the 1577 settlement. Deficits following the default did not differ much from their previous path, suggesting that the financial difficulties of 1575 were temporary.

### Interest rates

We derive implicit interest rates from the debt accumulation equation in Aizenman and Pinto (2005), which yields them as a by-product:

$$\Delta d_t = -ps_t + \frac{(r_t - g_t)}{(1 + g_t)} d_{t-1} \quad (1)$$

where  $\Delta d$  is the change in the debt to GDP ratio,  $ps$  is the primary surplus as a percentage of GDP,  $r$  is the (nominal) rate of interest, and  $g$  is the growth rate of GDP.

Estimates of 16<sup>th</sup> century Spanish GDP differ enormously. We interpolate Albert Carreras' (2003) estimates for Castile, the fiscal unit of interest.<sup>22</sup> We will focus on four periods: 1560-65, 1565-75, 1577-84 and 1584-96. This will allow us to use only hard data for debt service (the six benchmark observations reported in Table 1) as well as to control for the effects of the 1575 default. Table 2 summarizes the data we use as a starting point and offers some simple indicators of the fiscal position.

Table 2: Data for benchmark years (millions of ducats)

|      | GDP     | Consolidated Debt | Debt Service | Debt as % of GDP | Debt service as % of GDP | Revenues |
|------|---------|-------------------|--------------|------------------|--------------------------|----------|
| 1560 | 94.307  | 19.000            | 1.468        | 20.15%           | 1.56%                    | 3.035    |
| 1566 | 103.624 | 25.380            | 1.861        | 24.49%           | 1.80%                    | 4.379    |
| 1575 | 113.083 | 40.644            | 2.730        | 35.94%           | 2.41%                    | 7.093    |
| 1577 | 115.049 | 35.106            | 1.024        | 30.51%           | 0.89%                    | 7.850    |
| 1584 | 124.006 | 38.969            | 3.273        | 31.43%           | 2.64%                    | 8.005    |
| 1596 | 144.331 | 69.059            | 4.634        | 47.85%           | 3.21%                    | 10.197   |

Source: see the text.

Since we have no direct data on expenditure, we cannot calculate the primary surplus as revenues minus non-interest expenditures. We adopt an alternative approach –

<sup>22</sup> To be precise, we use Carreras' estimates as converted into silver grams by Alvarez Nogal and Prados de la Escosura (2008), and then convert them into nominal GDP using Hamilton's (1934) silver price index. While Alvarez Nogal and Prados de la Escosura (2008) offer newer estimates of economic growth for early modern Spain, their results include GDP for the Crown of Aragon and other minor territories over which the king exercised only limited fiscal control. Crucially, he could not use these revenue streams as collateral for debt. We therefore choose to use Carreras' estimates instead, as they reflect more closely the GDP of the territory from which the resources to repay the debt had to be generated. Using early modern GDP estimates presents considerable problems, and hence we shall repeat parts of our analysis scaling the relevant variables by fiscal revenues when warranted.

adding interest expenditures to the total surplus. For each period we calculate interest expenditure as the average of debt service in the beginning and end benchmark years, and we obtain the fiscal surplus as the negative of the increase in total debt.<sup>23</sup> As a by-product, we also obtain estimates of average yearly expenditures.

Table 3: Primary surplus and expenditures (millions of ducats)

|           | Average yearly<br>fiscal surplus<br>(from change in<br>outstanding debt) | Average<br>yearly<br>revenue | Average<br>yearly debt<br>service | Average yearly<br>primary surplus<br>(debt service +<br>surplus) | Average yearly<br>expenditures<br>(revenue –<br>primary surplus) |
|-----------|--|------------------------------|-----------------------------------|--|--|
| 1560-1566 | -1.063   | 3.707                        | 1.665                             | 0.602  | 3.106  |
| 1566-1575 | -1.696   | 5.736                        | 2.296                             | 0.600  | 5.136  |
| 1577-1584 | -0.429   | 7.928                        | 2.149                             | 1.719  | 6.208  |
| 1584-1596 | -2.508   | 9.101                        | 3.954                             | 1.446  | 7.655  |

Source: see the text.

We are now in a position to calculate the implied interest rate using equation 1. Table 4 reports our estimates for all the terms of the equation. The last column contains the implied interest rate for each of our four periods of interest.

Table 4: Implied interest rates

|           | GDP growth<br>rate (g) | Debt as % of GDP<br>at beginning of<br>period ( $d_{t-1}$ ) | Primary<br>surplus as %<br>of GDP (ps) | Annualized<br>change in debt<br>as % of revenue<br>( $\Delta d_t$ ) | Implied<br>interest rate (r) |
|-----------|------------------------|---|--|---|------------------------------|
| 1560-1566 | 1.58%                  | 20.15%  | 0.61%                                  | 0.72%   | 8.30%                        |
| 1566-1575 | 0.98%                  | 24.49%  | 0.55%                                  | 1.27%   | 8.50%                        |
| 1577-1584 | 1.08%                  | 30.51%  | 1.44%                                  | 0.13%   | 6.27%                        |
| 1584-1596 | 1.27%                  | 31.43%  | 1.08%                                  | 1.37%   | 9.16%                        |

Source: see the text.

Interest rates were quite stable. Between 1560 and 1565, they fell in the 8.3% to 8.50% range. After the 1577 settlement they dropped to 6.27%, reflecting the lower bond

<sup>23</sup> In the years 1560, 1566, 1577 and 1596 there were no outstanding *asientos*, and hence the data on *juros* service represents the total interest paid on debt.

yields imposed by the *medio general*. From then on rates rose markedly, reflecting the overall deterioration of the monarchy's finances in that period.

### **Spending and the fiscal balance**

Since the implied interest rates do not vary much from period to period, we use them to construct a yearly series of interest expenditures. To do this, we first estimate the interest rate for each year through a linear smoother of our benchmark period estimates in Table 4. We then multiply the resulting series by our yearly estimates of outstanding debt (column 4 in Table A3 in Appendix A).<sup>24</sup>

With a series of annual debt service, it is now straightforward to complete our picture of the fiscal situation of Castile by using the following basic definitions:

$$rev - e = ps \quad (2)$$

$$ps - ds = ts = -d \quad (3)$$

where *rev* is revenue, *e* is ordinary expenditure, *ps* is the primary surplus, *ds* is debt service, *ts* is the total surplus, and *d* is the deficit. We obtain a yearly series for the primary surplus by subtracting the budget deficit from debt service. We can then calculate ordinary expenditures as the difference between revenues and the primary surplus.

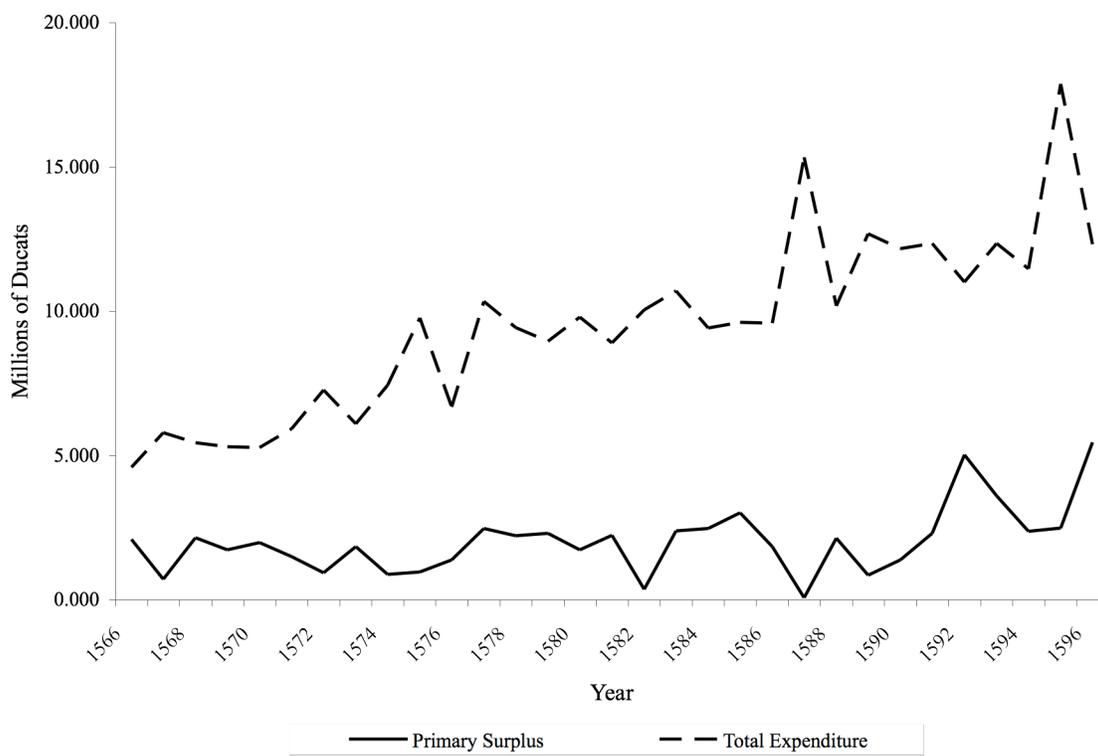
This simple accounting framework relies on the assumption that there is no variation in the cash reserves of the king. During normal times, this is plausible. Since the Crown continued to tap the short-term loan market, paying high rates of interest, it is

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<sup>24</sup> Alternative assumptions to obtain yearly interest rates (for example, that interest rates are constant in each subperiod) do not produce material deviations in the final estimates.

unlikely that it maintained or increased its cash reserves. During a default, however, the king must have held cash reserves (which we do not observe) to meet his expenditure needs, as borrowing was not available. The logic of our accounting exercise lumps any increase in cash reserves together with expenditure. We thus overestimate expenditure during the year of the default, when the king is building up his cash reserves. Conversely, since we do not observe expenditure financed by running down cash reserves, we also underestimate outlays in the year of the settlement. This problem affects the values for the years 1575, 1576 and 1577. Since we have the correct value for the sum of these three years, we imputed 1/3 of the total to each of them. We then adjusted the primary surplus series to reflect the expenditure estimates for 1575-77. Figure 5 shows the expenditure and primary surplus series. Table A4 in Appendix A reports all the series.

Figure 5: Expenditure and Primary Surplus



Source: see the text.

From Figure 5 it is immediately apparent that Philip II managed to run a primary surplus in every year of his reign for which we have data. The king never borrowed to cover interest. It is also evident that, despite large fluctuations mostly related to silver revenues, the average primary surplus increased throughout the period as the Crown strove to deal with the increasing interest payments. The expenditure series displays the battle scars of Spanish financial and military policy. It is easy to distinguish the stop of interest payments in 1576, the enormous expenses to outfit the Armada in 1588, and the outbreak of the last phase of the Elizabethan war, which Spain fought against France and England between 1595 and 1598.

### **III. SUSTAINABILITY**

#### **Traditional sustainability analysis**

What is a sustainable level of debt? According to one approach, for spending and borrowing to be sustainable, the long-run level of the debt to GDP ratio has to be stable (IMF 2003). An explosion of debt can be avoided if a government effectively does not borrow to pay interest, and reserves a substantial portion of its regular income for debt servicing. In other words, debt sustainability requires that the primary surplus be high enough to render equation 1 at least equal to zero, implying  $ps \geq ps^*$ . Table 5 summarizes the traditional debt sustainability analysis for sixteenth century Castile.

Table 5: Debt sustainability

|           | PS as a % of<br>GDP | PS* as a % of<br>GDP | PS as a % of<br>revenue | PS* as a % of<br>revenue |
|-----------|---------------------|----------------------|-------------------------|--------------------------|
| 1560-1566 | 0.61%               | 1.33%                | 16.23%                  | 8.48%                    |
| 1566-1575 | 0.55%               | 1.83%                | 10.45%                  | 9.73%                    |
| 1577-1584 | 1.44%               | 1.57%                | 21.69%                  | 27.35%                   |
| 1584-1596 | 1.08%               | 2.45%                | 15.89%                  | 31.76%                   |

Source: see the text.

In columns 1 and 2 we compare the actual primary surplus as a percentage of GDP with that required to render the debt difference equation equal to zero. Debt was growing throughout the entire period as a percentage of GDP, and hence  $ps$  was always lower than  $ps^*$ . This result illustrates the major shortfall of traditional sustainability analysis. Because the theory does not identify a sustainable level of debt, focusing rather on its variations, any increase in debt as a percentage of GDP is labeled as unsustainable. In fact, any sovereign state that begins to borrow as part of its financing mix would be conducting an unsustainable debt policy. Castile came close to meeting this stringent standard of sustainability between 1577 and 1584. In other periods, the shortfall was in the order of 0.5 to 1.5% of GDP.

Is GDP a sensible scaling variable in the context of an early modern economy? The analytic framework relies on the assumption that states can lay claim to a relatively constant share of GDP. This clearly did not hold in an era when fiscal systems developed rapidly and, albeit temporarily, revenues grew much faster than the economy at large. As long as the maximum ratio of taxes to GDP was not reached, financiers probably cared only about the prospects of fiscal revenue growth rather than output. We also have much better data on fiscal revenues than on GDP, the numbers for which can probably only be

trusted up to an order of magnitude. We therefore conduct a modified analysis replacing GDP with revenues as the scaling variable. The results are reported in columns 3 and 4 of Table 5. By this measure, debt was clearly sustainable in the period 1560-1575. While the years 1577-1584 exhibit a shortfall, the gap could have been closed with just a 1% yearly revenue increase.

After 1585, the fiscal position deteriorated markedly. Fresh efforts to subdue the Dutch rebels, as well as the Armada, strained the Crown's finances. Both approaches show large shortfalls in the primary surplus required to keep debt under control. Using the revenue-based calculations, the Crown would have needed additional yearly income growth of 320,000 ducats, fully 4% of revenue, to keep the debt stable. Meeting the sustainability requirement would have implied collecting an additional 3,520,000 ducats per year by the end of the period, a feat that does not seem possible. However, had expenditure been curtailed – as a result of military victory, or more limited campaigns – it is still possible to imagine a scenario in which Philip could have repaid his debts.<sup>25</sup>

### **Fiscal policy reaction functions**

The traditional approach to debt sustainability suffers from a number of limitations. The sustainable level of debt is not determined. Results can therefore be overly pessimistic or optimistic, depending on the particular economy at hand (Celasu, Debrun, and Ostry 2007). One alternative is to test for unit roots in the debt to GDP ratio. If the debt/GDP series is stationary, one-off shocks are eventually reversed. If a series is non-stationary, shocks last forever – neither spending nor taxes adjust to undo the rise in

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<sup>25</sup> Arguably, Britain paying down her debts after 1815 required a similarly improbable change in political conditions.

the debt ratio. We perform non-stationarity tests in Appendix D, using both the Kwiatkowski-Phillips-Schmidt-Shin (1992) test and the Elliott-Rothenberg-Stock (1996) version of the Augmented Dickey-Fuller test. We find that, in line with our earlier discussion, the debt/GDP ratio for the whole period appears non-stationary. For the period up to 1585, we cannot reject the null of either stationarity or of non-stationarity. If we use the debt to revenue ratio instead, we cannot reject either stationarity or non-stationarity in the full sample.

The literature on sovereign debt has concluded that non-stationarity tests are a poor way of examining sustainability, not least because the power of these tests tends to be low.<sup>26</sup> Because of these shortcomings, Bohn (1998) develops an alternative method for determining sustainability. He estimates fiscal policy functions of the type

$$ps_t = C + \rho \cdot d_t + \varepsilon_t \quad (4)$$

where  $C$  is a constant, and  $\rho$  indicates the strength of the fiscal reaction to accumulating debts. Sustainability requires that the primary surplus responds positively to an increase in debt levels in a linear or more than linear fashion. Our new series for annual primary surpluses and debt stocks allow us to estimate (4). In contrast to Bohn, we do not attempt to adjust for temporary expenditure shocks. This is because our sample period is relatively short, and because Philip II was at war every single year of his reign with the exception of one. Not adjusting for temporary expenditures shocks biases the coefficient on debt downwards (Bohn 1998).

Bohn's period of interest for the US does not include bankruptcies. The haircut imposed on lenders after a default causes debt to fall, and Bohn's methodology would

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<sup>26</sup> Bohn (1998).

incorrectly interpret this as a sign of fiscal virtue. To avoid this, in the regressions we use the debt and primary surplus estimates obtained with the face value approach to defaults.<sup>27</sup> Because of the data concerns surrounding GDP estimates and possible structural breaks in the series, we estimate three different models (linear, log-log and quadratic) in four variants each. First, to establish a benchmark, we do not scale the variables by GDP. We estimate each equation for both the entire sample and, heeding our findings in the previous exercise, we repeat the analysis for the sub-period 1566-1584. We then redo the estimations using the data scaled by GDP estimates. Finally, we estimate linear models using UK data between 1698 and 1794 (both full sample and peace years only), and we reproduce the estimates for the US from Bohn (1998). All results are reported in Table 6.

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<sup>27</sup> See section II above for a discussion of the face value approach to the estimation of debt during defaults.

Table 6: Response of the primary surplus to debt accumulation

| Country / Period         | Model     | Constant             | $d_t$              | $(d_t - d_0)^2$   | R <sup>2</sup> | N  |
|--------------------------|-----------|----------------------|--------------------|-------------------|----------------|----|
| <b>Castile, 1566-96</b>  |           |                      |                    |                   |                |    |
| <i>Current ducats</i>    | Linear    | 0.367<br>(0.57)      | 0.043**<br>(2.73)  |                   | 0.20           | 31 |
|                          | Log-Log   | -4.058**<br>(-2.18)  | 1.256**<br>(2.59)  |                   | 0.24           | 31 |
|                          | Quadratic | 0.119<br>(0.20)      | 0.054***<br>(3.55) | -0.002<br>(-1.27) | 0.25           | 31 |
| <i>Percentage of GDP</i> | Linear    | 0.004<br>(0.59)      | 0.038*<br>(1.75)   |                   | 0.09           | 31 |
|                          | Log-Log   | -2.820***<br>(-3.93) | 1.268*<br>(1.78)   |                   | 0.12           | 31 |
|                          | Quadratic | .002<br>(0.29)       | 0.051**<br>(2.32)  | -0.494<br>(-1.46) | 0.15           | 31 |
| <b>Castile, 1566-84</b>  |           |                      |                    |                   |                |    |
| <i>Current ducats</i>    | Linear    | -2.125*<br>(-1.92)   | 0.116***<br>(3.51) |                   | 0.40           | 19 |
|                          | Log-Log   | -8.910**<br>(-2.12)  | 2.642**<br>(2.23)  |                   | 0.33           | 19 |
|                          | Quadratic | -2.530*<br>(-1.75)   | 0.124***<br>(3.20) | 0.004<br>(0.49)   | 0.41           | 19 |
| <i>Percentage of GDP</i> | Linear    | -0.018<br>(-1.20)    | 0.114**<br>(2.23)  |                   | 0.23           | 19 |
|                          | Log-Log   | -0.851<br>(-0.48)    | 2.893<br>(1.73)    |                   | 0.21           | 19 |
|                          | Quadratic | -0.011<br>(-0.63)    | 0.097*<br>(1.76)   | -1.620<br>(-0.75) | 0.27           | 19 |
| <b>UK, 1698-1794</b>     | Linear    | 0.022**<br>(2.20)    | -0.06<br>(0.58)    |                   | 0.003          | 95 |
| <i>Percentage of GDP</i> | Linear    | 0.031***<br>(8.30)   | 0.013***<br>(3.20) |                   | 0.15           | 51 |
| <b>US, 1916-95 †</b>     | Linear    | -0.019***<br>(5.40)  | 0.054***<br>(5.99) |                   | 0.94           | 80 |
| <i>Percentage of GDP</i> |           |                      |                    |                   |                |    |

Note: t-statistics in brackets derived from Newey-West standard errors. Stars indicate significance levels at 10% (\*), 5% (\*\*) and 1% (\*\*\*).

† Bohn (1998) also adds components to adjust for temporary expenditure shocks (not reported). The entry for the US is taken directly from Bohn (1998). Data for the UK is taken from Bonney (1995-2007), and combined with the GDP estimates in Officer (2006), interpolated with the industrial production index in Crafts and Harley (1992).

In all specifications, we find a strong response of the primary surplus to higher debt stocks, and the parameters are robust to scaling. In the models covering the entire period, the coefficient on debt hovers between 0.038 and 0.054, compared with a US coefficient of 0.054. If the only the sub-period between 1566 and 1584 is considered, the response almost doubles in strength. This suggests that Habsburg Spain, despite the strains of constant warfare, reacted with at least as large an increase in her primary surplus to the accumulation of debt than the US did in the 20<sup>th</sup> century. There is also no evidence that fiscal responses slowed down at higher debt levels. In the quadratic specifications, we only find insignificant coefficients on  $d^2$ .<sup>28</sup> Remarkably, Habsburg Spain appears to show a much stronger reaction to rising deficits than the UK during the 18<sup>th</sup> century. Since Great Britain is widely seen as a model of fiscal rectitude in the early modern era (Brewer 1988; Ferguson 2002), we conclude that the Spanish bankruptcies did not result from underlying structural weaknesses in fiscal responses.

#### IV. DISCUSSION AND CONCLUSION

By combining a new series of short-term loans with existing data and a simple accounting framework, we construct the first comprehensive annual accounts of Spain's fiscal position between 1566 and 1596. These series are the earliest of their kind for any state in history. During this period, the Spanish empire was at the height of its power. The period also saw the forging of Philip II's 'grand strategy,' the onset of 'imperial

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<sup>28</sup> In appendix E, we present the results of quantile regressions. These show that the the primary surplus reacted more strongly to more debt at higher levels, offering support for the results from the quadratic specification.

overstretch,' and the unraveling of Spanish hegemony in the wake of military setbacks.<sup>29</sup> Overall, Spain's finances were much healthier than earlier authors allowed. This is especially true of the years before the "Invincible Armada". While expenditures rose, revenues mostly kept pace. Remarkably, Philip II ran a primary surplus in every single year of his reign, and increased it as debt levels rose. We conclude that Philip's debt was sustainable until at least 1584. From this vantage point, the bankruptcy of 1575 appears as little more than a temporary setback. The suspension of payments seems to have been triggered by an unforeseen increase in expenditures in the two preceding years. Between 1577 and 1584, the fiscal indicators behaved as they had in earlier decades; the growing debt was met with an increased primary surplus, and the deficit was kept under control.

The fiscal situation deteriorated in the second half of the 1580s, when Philip decided to undertake the 'Enterprise of England.' The enormous cost of outfitting the Armada sent the budget deep into the red. The disaster of 1588 and the sudden threat of British invasion required high levels of military expenditure. The introduction of the *millones* and record silver remittances could not rescue the king's fiscal position. The outbreak of the Elizabethan war, a direct consequence of the Armada and of Spain's involvement in the struggle for the French succession severely undermined Castile's finances. Faced with the highest spike in expenditure yet, the Crown had no alternative but to declare another bankruptcy. By the 1590s, no plausible tax increase would have been large enough to service the existing debt. Only a prolonged period of peace and domestic austerity could have rendered the king's financial position sustainable. Unlike the 1575 episode, the 1596 suspension was clearly rooted in structural causes.

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<sup>29</sup> See Kennedy (1987) and Parker (1998).

Our sustainability calculations may even be too cautious, as they rely only on the ex-post outcomes of uncertain events. Ex-ante, it was not clear that Philip II's strategy in the Netherlands would fail. Had it succeeded, the vast military expenditures necessary to subdue the rebels could have been saved. In addition, the rich cities of the Low Countries would have been taxed heavily. Had the Armada not been destroyed, the Crown would have saved the expense of building a second fleet, and possibly gained additional tax revenue. The defeat of 1588 dealt a shattering blow to Spain's military and financial position. Hopes of repaying all debts did not founder on the rocks of fiscal recklessness and ineptitude, as suggested by earlier scholarship. They sank together with the Armada's ships in the English Channel.

Our findings suggest that bankers lending to Philip II may ex-ante have been no less rational than investors in British consols in the early 19<sup>th</sup> century. At that point, British government debt stood at more than 200 percent of GDP (Barro 1987). That Spain would eventually hold the record for serial default, and that Britain would emerge as a textbook example of fiscal probity, may owe more to success or misfortune on the battlefield than to fiscal policy itself. In this sense, our results shed additional light on the nature of serial defaults. Reinhart, Rogoff and Savastano (2003) argue that countries go bankrupt repeatedly because deeper parameters in their political and social environment make repayment difficult. Borrowing, for these countries, is unsafe at almost any level. Default episodes may have important negative knock-on effects on growth and the quality of fiscal institutions. Sims (2003) points out that even serial defaults may be an efficient equilibrium outcome, and that there is only limited evidence that bankruptcies harm fiscal institutions. Spain's history of 13 defaults between 1500 and 1900 serves a

prime example in the work of Reinhart, Rogoff and Savastano (2003). Our results suggest that Philip's first suspensions occurred at a time of fiscal probity and reasonable financial health, and reflected temporary liquidity shortfalls. While it is possible that the cumulative effect of Philip's bankruptcies eventually undermined the fiscal and economic position of Spain, the evidence in our period does not suggest that the quality of fiscal institutions suffered markedly. If anything, since the king used the defaults as a negotiating device to raise taxes on the cities, suspensions probably strengthened the tax powers of the monarch. This implies that it took an accumulation of random shocks – mostly after the death of Philip II – to eventually lead to serial defaults with negative economic and institutional consequences.

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## Appendix A: Data and estimates

Table A1: Revenues by Type, 1555-1596 (millions of ducats)

| Year | Sales tax | Customs (internal and external) | Monopolies | Direct taxes | Millones | Church revenues | Confiscation | Indies | Total  |
|------|-----------|---------------------------------|------------|--------------|----------|-----------------|--------------|--------|--------|
| 1555 | 0.933     | 0.513                           | 0.399      | 0.432        | 0.000    | 0.411           | 0.000        | 0.372  | 3.061  |
| 1556 | 0.933     | 0.513                           | 0.405      | 0.404        | 0.000    | 0.411           | 0.000        | 0.704  | 3.369  |
| 1557 | 0.939     | 0.500                           | 0.404      | 0.404        | 0.000    | 0.411           | 0.000        | 0.425  | 3.083  |
| 1558 | 0.939     | 0.497                           | 0.404      | 0.404        | 0.000    | 0.307           | 0.000        | 0.644  | 3.195  |
| 1559 | 0.939     | 0.490                           | 0.330      | 0.404        | 0.000    | 0.360           | 0.000        | 0.000  | 2.523  |
| 1560 | 0.939     | 0.515                           | 0.331      | 0.404        | 0.000    | 0.360           | 0.034        | 0.573  | 3.155  |
| 1561 | 0.939     | 0.585                           | 0.375      | 0.565        | 0.000    | 0.530           | 0.000        | 0.704  | 3.698  |
| 1562 | 1.277     | 0.690                           | 0.440      | 0.537        | 0.000    | 0.531           | 0.000        | 0.199  | 3.674  |
| 1563 | 1.277     | 0.720                           | 0.483      | 0.537        | 0.000    | 0.533           | 0.000        | 0.455  | 4.005  |
| 1564 | 1.277     | 0.737                           | 0.542      | 0.404        | 0.000    | 0.807           | 0.000        | 0.474  | 4.241  |
| 1565 | 1.277     | 0.781                           | 0.575      | 0.404        | 0.000    | 0.807           | 0.000        | 0.352  | 4.197  |
| 1566 | 1.277     | 0.791                           | 0.532      | 0.404        | 0.000    | 0.807           | 0.000        | 0.921  | 4.732  |
| 1567 | 1.277     | 1.076                           | 0.501      | 0.432        | 0.000    | 0.554           | 0.202        | 0.368  | 4.411  |
| 1568 | 1.277     | 1.132                           | 0.505      | 0.404        | 0.000    | 0.522           | 0.427        | 1.210  | 5.477  |
| 1569 | 1.277     | 1.136                           | 0.484      | 0.404        | 0.000    | 0.360           | 0.260        | 0.949  | 4.870  |
| 1570 | 1.277     | 1.064                           | 0.520      | 0.537        | 0.000    | 0.554           | 0.079        | 1.010  | 5.041  |
| 1571 | 1.277     | 1.115                           | 0.537      | 0.537        | 0.000    | 0.597           | 0.008        | 1.068  | 5.139  |
| 1572 | 1.277     | 1.083                           | 0.527      | 0.537        | 0.000    | 1.200           | 0.554        | 0.605  | 5.782  |
| 1573 | 1.277     | 1.090                           | 0.549      | 0.432        | 0.000    | 1.200           | 0.181        | 0.708  | 5.437  |
| 1574 | 1.277     | 0.985                           | 0.587      | 0.404        | 0.000    | 1.316           | 0.411        | 0.700  | 5.680  |
| 1575 | 3.091     | 0.975                           | 0.616      | 0.404        | 0.000    | 1.018           | 0.619        | 0.917  | 7.639  |
| 1576 | 3.715     | 0.978                           | 0.579      | 0.404        | 0.000    | 1.260           | 0.135        | 0.988  | 8.059  |
| 1577 | 3.715     | 1.000                           | 0.583      | 0.404        | 0.000    | 1.233           | 0.040        | 2.168  | 9.143  |
| 1578 | 2.715     | 0.994                           | 0.661      | 0.404        | 0.000    | 1.431           | 0.301        | 1.448  | 7.953  |
| 1579 | 2.715     | 1.006                           | 0.652      | 0.444        | 0.000    | 1.290           | 0.025        | 1.437  | 7.568  |
| 1580 | 2.715     | 0.992                           | 0.636      | 0.404        | 0.000    | 1.286           | 0.042        | 1.739  | 7.813  |
| 1581 | 2.715     | 0.983                           | 0.592      | 0.404        | 0.000    | 0.933           | 0.000        | 1.737  | 7.364  |
| 1582 | 2.715     | 0.994                           | 0.442      | 0.404        | 0.000    | 1.336           | 0.049        | 0.498  | 6.437  |
| 1583 | 2.715     | 1.014                           | 0.472      | 0.404        | 0.000    | 1.274           | 0.000        | 3.200  | 9.078  |
| 1584 | 2.715     | 1.037                           | 0.472      | 0.404        | 0.000    | 1.299           | 0.067        | 1.857  | 7.850  |
| 1585 | 2.715     | 1.018                           | 0.472      | 0.439        | 0.000    | 1.310           | 0.359        | 2.226  | 8.539  |
| 1586 | 2.715     | 1.038                           | 0.533      | 0.404        | 0.000    | 1.314           | 0.350        | 0.890  | 7.243  |
| 1587 | 2.715     | 1.028                           | 0.524      | 0.404        | 0.000    | 1.432           | 0.382        | 4.472  | 10.957 |
| 1588 | 2.755     | 0.993                           | 0.595      | 0.404        | 0.000    | 1.211           | 0.281        | 1.519  | 7.757  |
| 1589 | 2.755     | 0.999                           | 0.529      | 0.404        | 0.000    | 1.338           | 0.356        | 2.322  | 8.703  |
| 1590 | 2.755     | 1.020                           | 0.869      | 0.404        | 0.000    | 1.384           | 0.202        | 1.836  | 8.469  |
| 1591 | 2.755     | 1.033                           | 0.896      | 0.444        | 1.338    | 1.378           | 0.788        | 0.697  | 9.329  |
| 1592 | 2.755     | 0.974                           | 0.825      | 0.404        | 1.338    | 1.380           | 0.000        | 2.985  | 10.660 |
| 1593 | 2.755     | 1.008                           | 0.912      | 0.404        | 1.338    | 1.283           | 0.592        | 2.089  | 10.381 |
| 1594 | 2.755     | 1.015                           | 0.816      | 0.404        | 1.338    | 1.438           | 0.230        | 0.000  | 7.996  |
| 1595 | 2.755     | 1.017                           | 1.010      | 0.404        | 1.333    | 1.476           | 0.325        | 5.738  | 14.058 |
| 1596 | 2.755     | 1.026                           | 0.784      | 0.404        | 1.333    | 1.501           | 0.108        | 3.418  | 11.328 |

Table A2: Asientos

| Year | Ducats    | Year | Ducats    |
|------|-----------|------|-----------|
| 1520 | 4,454     | 1566 | 1,308,635 |
| 1521 | 55,834    | 1567 | 6,465,559 |
| 1522 | 156,502   | 1568 | 1,427,573 |
| 1523 | 348,103   | 1569 | 2,862,427 |
| 1524 | 60,858    | 1570 | 1,957,884 |
| 1525 | 172,415   | 1571 | 3,691,306 |
| 1526 | 358,224   | 1572 | 5,853,273 |
| 1527 | 472,917   | 1573 | 2,636,034 |
| 1528 | 599,668   | 1574 | 6,177,371 |
| 1529 | 794,567   | 1575 | 5,472,220 |
| 1530 | 830,467   | 1576 | 106,666   |
| 1531 | 904,406   | 1577 | 0         |
| 1532 | 620,638   | 1578 | 263,325   |
| 1533 | 5,225     | 1579 | 0         |
| 1534 | 222,473   | 1580 | 760,480   |
| 1535 | 764,733   | 1581 | 195,466   |
| 1536 | 981,600   | 1582 | 3,358,708 |
| 1537 | 970,004   | 1583 | 539,529   |
| 1538 | 830,655   | 1584 | 640,000   |
| 1539 | 842,334   | 1585 | 0         |
| 1540 | 366,100   | 1586 | 2,072,763 |
| 1541 | 110,609   | 1587 | 5,327,485 |
| 1542 | 343,936   | 1588 | 2,660,480 |
| 1543 | 1,742,301 | 1589 | 5,241,068 |
| 1544 | 1,424,778 | 1590 | 5,120,747 |
| 1545 | 353,182   | 1591 | 4,408,931 |
| 1546 | 1,708,020 | 1592 | 655,505   |
| 1547 | 451,026   | 1593 | 3,354,716 |
| 1548 | 484,811   | 1594 | 6,052,300 |
| 1549 | 147,370   | 1595 | 6,880,807 |
| 1550 | 615,933   | 1596 | 3,074,943 |
| 1551 | 1,470,195 | 1597 | 582,265   |
| 1552 | 3,595,147 | 1598 | 0         |
| 1553 | 2,271,108 | 1599 | 1,734,471 |
| 1554 | 1,258,368 | 1600 | 5,056,161 |
| 1555 | 1,091,813 |      |           |
| 1556 | 1,427,433 |      |           |

Table A3: Estimates of outstanding debt (millions of ducats)<sup>30</sup>

| Year | (1)         | (2)         | (3)              | (4)              | (5)              | (6)              |
|------|-------------|-------------|------------------|------------------|------------------|------------------|
|      | Ulloa<br>FV | Ulloa<br>MV | Our series<br>FV | Our series<br>MV | Max series<br>FV | Max series<br>MV |
| 1565 | 25.000      | 25.000      | 25.000           | 25.000           | 25.000           | 25.000           |
| 1566 | 25.654      | 25.654      | 25.380           | 25.380           | 25.630           | 25.630           |
| 1567 | 27.511      | 27.511      | 27.259           | 27.259           | 27.421           | 27.421           |
| 1568 | 27.845      | 27.845      | 27.674           | 27.674           | 27.799           | 27.799           |
| 1569 | 28.664      | 28.664      | 28.506           | 28.506           | 28.589           | 28.589           |
| 1570 | 29.213      | 29.213      | 29.075           | 29.075           | 29.118           | 29.118           |
| 1571 | 29.976      | 29.976      | 30.148           | 30.148           | 30.094           | 30.094           |
| 1572 | 31.796      | 31.796      | 31.849           | 31.849           | 31.850           | 31.850           |
| 1573 | 32.896      | 32.896      | 32.615           | 32.615           | 32.910           | 32.910           |
| 1574 | 34.599      | 34.599      | 34.410           | 34.410           | 34.553           | 34.553           |
| 1575 | 40.644      | 40.644      | 40.644           | 40.644           | 40.644           | 40.644           |
| 1576 | 40.644      | 40.644      | 40.644           | 40.644           | 40.644           | 40.644           |
| 1577 | 38.440      | 35.106      | 38.440           | 35.106           | 38.440           | 35.106           |
| 1578 | 38.654      | 35.355      | 38.592           | 35.283           | 38.646           | 35.346           |
| 1579 | 38.654      | 35.355      | 38.592           | 35.283           | 38.646           | 35.346           |
| 1580 | 38.918      | 35.662      | 39.031           | 35.793           | 39.015           | 35.775           |
| 1581 | 39.364      | 36.180      | 39.143           | 35.924           | 39.445           | 36.275           |
| 1582 | 41.587      | 38.765      | 41.082           | 38.178           | 41.592           | 38.770           |
| 1583 | 42.079      | 39.336      | 41.394           | 38.539           | 42.066           | 39.321           |
| 1584 | 42.079      | 39.336      | 41.763           | 38.969           | 42.376           | 39.682           |
| 1585 | 42.603      | 39.945      | 41.763           | 38.969           | 42.882           | 40.270           |
| 1586 | 43.371      | 40.838      | 42.959           | 40.360           | 43.887           | 41.437           |
| 1587 | 46.164      | 44.084      | 46.034           | 43.934           | 46.583           | 44.571           |
| 1588 | 47.164      | 45.247      | 47.570           | 45.719           | 47.872           | 46.070           |
| 1589 | 50.065      | 48.618      | 50.595           | 49.235           | 50.672           | 49.325           |
| 1590 | 52.853      | 51.859      | 53.551           | 52.671           | 53.364           | 52.453           |
| 1591 | 55.332      | 54.740      | 56.096           | 55.629           | 55.757           | 55.235           |
| 1592 | 55.967      | 55.479      | 56.474           | 56.068           | 56.371           | 55.948           |
| 1593 | 58.039      | 57.887      | 58.411           | 58.319           | 58.371           | 58.273           |
| 1594 | 61.145      | 61.498      | 61.904           | 62.380           | 61.370           | 61.759           |
| 1595 | 65.982      | 67.119      | 65.876           | 66.996           | 66.040           | 67.186           |
| 1596 | 67.651      | 69.059      | 67.651           | 69.059           | 67.651           | 69.059           |
| 1597 | 68.000      | 68.000      | 68.000           | 68.000           | 68.000           | 68.000           |
| 1598 | 68.000      | 68.000      | 68.000           | 68.000           | 68.000           | 68.000           |
| 1599 | 68.871      | 69.012      | 69.001           | 69.164           | 68.840           | 68.977           |
| 1600 | 71.408      | 71.962      | 71.920           | 72.556           | 71.291           | 71.825           |

<sup>30</sup> It bears repeating that “face value” and “market value,” represented by the letters FV and MV in the table, do not refer to the valuation of outstanding debt, but rather to the methodology for computing the size of the haircut in each default.

Table A4: Fiscal position

| Year | (1)<br>Revenues | (2)<br>Ordinary<br>expenditure | (3)=(1)-(2)=(4)-(6)<br>Primary surplus | (4)<br>Debt<br>service | (5)=(2)+(4)<br>Total<br>expenditure | (6)=(1)-(5)<br>Deficit |
|------|-----------------|--------------------------------|--|------------------------|-------------------------------------|------------------------|
| 1566 | 4.732           | 2.641                          | 2.092                                  | 2.472                  | 5.113                               | 0.380                  |
| 1567 | 4.411           | 3.702                          | 0.709                                  | 2.587                  | 6.290                               | 1.879                  |
| 1568 | 5.477           | 3.334                          | 2.143                                  | 2.558                  | 5.892                               | 0.415                  |
| 1569 | 4.870           | 3.137                          | 1.733                                  | 2.565                  | 5.702                               | 0.832                  |
| 1570 | 5.041           | 3.066                          | 1.975                                  | 2.544                  | 5.610                               | 0.569                  |
| 1571 | 5.139           | 3.648                          | 1.490                                  | 2.563                  | 6.211                               | 1.073                  |
| 1572 | 5.782           | 4.854                          | 0.928                                  | 2.629                  | 7.483                               | 1.701                  |
| 1573 | 5.437           | 3.592                          | 1.845                                  | 2.611                  | 6.203                               | 0.766                  |
| 1574 | 5.680           | 4.806                          | 0.875                                  | 2.670                  | 7.476                               | 1.795                  |
| 1575 | 7.639           | 6.674                          | 0.965                                  | 3.053                  | 9.726                               | 2.088                  |
| 1576 | 8.059           | 6.674                          | 1.385                                  | 0.000                  | 6.674                               | -1.385                 |
| 1577 | 9.143           | 6.674                          | 2.469                                  | 2.463                  | 9.137                               | -0.006                 |
| 1578 | 7.953           | 5.742                          | 2.211                                  | 2.388                  | 8.130                               | 0.177                  |
| 1579 | 7.568           | 5.268                          | 2.301                                  | 2.301                  | 7.568                               | 0.000                  |
| 1580 | 7.813           | 6.078                          | 1.735                                  | 2.245                  | 8.323                               | 0.510                  |
| 1581 | 7.364           | 5.138                          | 2.226                                  | 2.357                  | 7.495                               | 0.131                  |
| 1582 | 6.437           | 6.075                          | 0.362                                  | 2.615                  | 8.690                               | 2.253                  |
| 1583 | 9.078           | 6.689                          | 2.389                                  | 2.751                  | 9.440                               | 0.362                  |
| 1584 | 7.850           | 5.385                          | 2.465                                  | 2.894                  | 8.279                               | 0.429                  |
| 1585 | 8.539           | 5.533                          | 3.006                                  | 3.006                  | 8.539                               | 0.000                  |
| 1586 | 7.243           | 5.403                          | 1.839                                  | 3.230                  | 8.633                               | 1.391                  |
| 1587 | 10.957          | 10.889                         | 0.069                                  | 3.643                  | 14.531                              | 3.574                  |
| 1588 | 7.757           | 5.619                          | 2.138                                  | 3.923                  | 9.542                               | 1.785                  |
| 1589 | 8.703           | 7.853                          | 0.850                                  | 4.367                  | 12.219                              | 3.516                  |
| 1590 | 8.469           | 7.081                          | 1.388                                  | 4.823                  | 11.905                              | 3.436                  |
| 1591 | 9.329           | 7.033                          | 2.296                                  | 5.254                  | 12.287                              | 2.958                  |
| 1592 | 10.660          | 5.642                          | 5.018                                  | 5.458                  | 11.099                              | 0.440                  |
| 1593 | 10.381          | 6.786                          | 3.594                                  | 5.845                  | 12.631                              | 2.251                  |
| 1594 | 7.996           | 5.624                          | 2.371                                  | 6.432                  | 12.056                              | 4.061                  |
| 1595 | 14.058          | 11.573                         | 2.485                                  | 7.101                  | 18.674                              | 4.616                  |
| 1596 | 11.328          | 5.872                          | 5.456                                  | 7.519                  | 13.391                              | 2.063                  |

## Appendix B: Comparing the new revenue series with existing estimates

One obvious exercise is to contrast our estimate with existing information for benchmark years. For this purpose we use the very limited data compiled by Artola (1982). His figures are the result of Crown inquiries, called *averiguaciones*, ordered in times of crisis. Table B1 compares our revenue estimate to Artola's figures for the years of 1560, 1565 and 1577, and Ulloa's estimate 1598

Table B1: Revenue in benchmark years (in ducats)

| Year | Revenue<br>(benchmarks ) | Revenue<br>(our estimate) |
|------|--------------------------|---------------------------|
| 1560 | 4,192,237                | 3,154,551                 |
| 1565 | 5,600,000                | 4,304,591                 |
| 1577 | 8,700,000                | 9,142,759                 |
| 1598 | 9,731,408                | n/a                       |

Source: Artola (1982), Ulloa (1977), authors' calculations.

In 1577, our estimates and the benchmarks are fairly close. Our series does not reach as far as 1598, but our average estimates for the 1590s are also close to Ulloa's. In the early years, however, we are 25% below the benchmark figures. Artola's data for those years comes from Ruíz Martín (1965). The discrepancy arises because Ulloa (on whose work our estimate relies) only tabulated confirmed revenues, thus missing a number of income streams for which no data has survived; Ruíz Martín, on the other hand, worked with contracted revenues, which were almost always higher than what the Crown actually received. Ulloa's numbers are therefore a lower bound for the true revenue figures, while Artola (1982) himself cautions that Ruíz Martín's figures, and hence his own, are a high upper bound.

### **Appendix C: the *Medios Generales* of 1577 and 1597**

The *medio general* of 1577 settled the suspension of payments of September 1, 1575. This account is taken directly from the original document subscribed by the king and the bankers, preserved in the Archive of Simancas. Its location is *Asiento y Medio General de la Hacienda*. Archivo General de Simancas; Consejo y Juntas de Hacienda; Libro 42.

The king recognized outstanding obligations for 15,184,464 ducats, divided 14,600,446 ducats of outstanding principal as of September 1, 1575, and 584,018 ducats in interest accrued between September 1 and December 1, 1575. It is not clear why this interest was added; in any event, the first provision of the settlement was to write it off. We work from the outstanding capital at the time of the suspension, 14.6 million ducats.

Of the total outstanding *asientos*, 5,580,313 ducats were collateralized by perpetual *juros* with a yield of 7.14% guaranteed by ordinary revenues. The holders of these *juros* were allowed to keep them, but their annuity rate was reduced to 5%. Assuming 7.14% represented the market interest rate a banker could obtain, the reduction in the annuity rate amounts to a write-off of 1,672,531 ducats.

A further 4,375,994 ducats worth of *asientos* were collateralized by perpetual *juros* with a yield of 5% guaranteed by the revenues of the *Casa de la Contratación*. The *Casa* had been a poster boy of inefficient administration and these *juros* were often not serviced; in the secondary market they traded at around 50% of their face value. The Crown recognized 55% of *juros de contratación* at face value by converting them to 5% perpetuities guaranteed by ordinary revenues. The remainder 45%, 1,969,197 ducats' worth, were considered uncollateralized debt.

Uncollateralized debt, which amounted to 6,613,336 ducats including the *juros de contratación*, suffered the harshest treatment. Two thirds of it was converted into perpetuities of the same face value yielding 3.3%. The remainder third was converted into tax farms on small towns (*vasallos*) with a nominal yield of 2.3%. The write-off on this portion of the debt relative to a 7.14% market rate amounts to 3,865,498 ducats.

In total, the 1575 *medio general* rescheduled a total of 14,600,446 ducats of short term debt, on which it imposed a haircut of 5,538,029 ducats, or 37.93% of the loans in default.

The 1596 bankruptcy, which we describe following Ulloa (1977, p. 823) and Erica Neri (1989, p. 109), was mild in comparison. The 1597 settlement rescheduled a total 7,048,000 ducats. Two thirds, or 4,698,667 ducats' worth, were converted into 5% perpetual *juros*. Using the same market rate assumption as for the 1575 settlement, this would imply a haircut of 1,408,284 ducats. The remaining third was guaranteed by 12.5% lifetime *juros* in possession of the bankers; these lifetime bonds had been issued in 1580, and hence were halfway through their accounting life expectancy of 33 years. The settlement stipulated that they were to be swapped by 7.14% perpetual *juros*; the bankers would be given enough perpetual *juros* so as not to alter the present value of the principal. In short, this portion of the outstanding debt suffered no write off; the king lengthened the repayment schedule at the cost of increasing the face value of the bonds. The total write-off of the 1597 settlement was therefore 1,408,284 ducats, or 19.98% of the amount defaulted upon.

## Appendix D: Time Series Properties

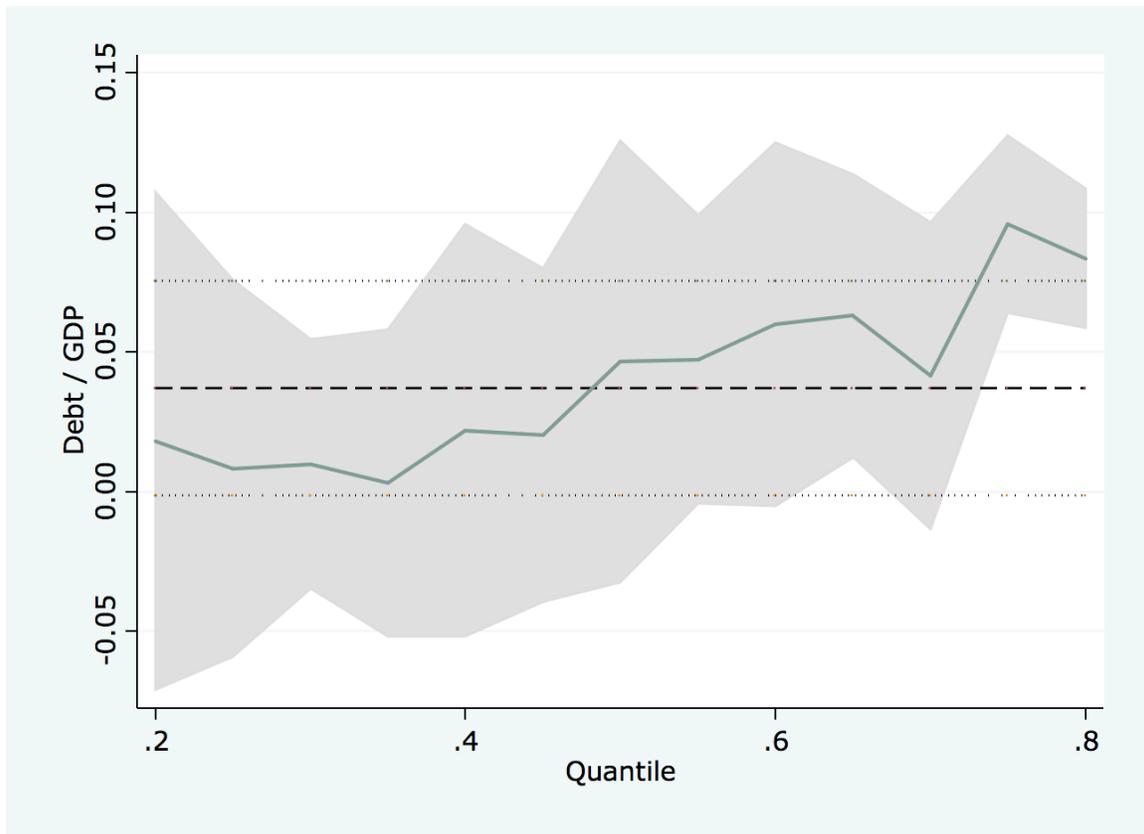
Table D1: Time-series properties of debt and primary surplus

| Variable                | Full sample |       | 1566-84 |      |
|-------------------------|-------------|-------|---------|------|
|                         | ADF         | KPSS  | ADF     | KPSS |
| Debt/GDP                | 0.214       | 0.42* | -0.45   | 0.31 |
| Primary Surplus/GDP     | -2.34*      | 0.25  | -0.16   | 0.30 |
| Debt/Revenue            | -0.94       | 0.15  | -0.75   | 0.26 |
| Primary Surplus/Revenue | -2.53**     | 0.15  | -0.30   | 0.29 |

Note: \*, \*\*, \*\*\* indicate significance at the 10%, 5% and 1% level. The null for the DF-test is non-stationarity; for the KPSS, it is stationarity. We use the Elliott-Lothberg-Stock (1996) modified version of the Dickey-Fuller test. The lag length was chosen according to the Schwert criterion (8 lags for the full sample, and 7 for the sample before 1585). All estimation results from test against a null without trend.

## Appendix E: Quantile Regression Results

Figure E.1: Quantile Regressions – Confidence Intervals



The graph shows the size of the coefficient on Debt/GDP in quantile regressions with the primary surplus as the dependent variable. The coefficient estimate and confidence interval are shown for regressions estimated for the conditional 20<sup>th</sup> percentile to the 80<sup>th</sup> percentile of the dependent variable.