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Distribution of Economic Activity:
Evidence from Japan's Shinkansen**

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Centre for Economic Policy Research
33 Great Sutton Street, London EC1V 0DX, UK
Tel: +44 (0)20 7183 8801
www.cepr.org

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Abstract

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JEL Classification: D04, H43, R42

Keywords: high-speed rail, employment, Population, agglomeration, commuting

Kazunobu Hayakawa - hayakawa0922@gmail.com
Institute for Developing Economics

Hans Koster - h.koster@vu.nl
Vrije Universiteit Amsterdam and CEPR

Takatoshi Tabuchi - takatoshi.tabuchi@gmail.com
Chuo University

Jacques-François Thisse - jacques.thisse@uclouvain.be
UC Louvain and CEPR

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High-speed rail and the spatial distribution of economic activity: Evidence from Japan's Shinkansen*

Kazunobu Hayakawa[†] Hans R.A. Koster[‡] Takatoshi Tabuchi[§]
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February 4, 2021

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[†]Institute of Developing Economies (Japan). E-mail: kazunobu_hayakawa@ide-gsm.org.

[‡]Department of Spatial Economics, Vrije Universiteit Amsterdam, HSE University (Russia), Tinbergen Institute, and CEPR. E-mail: h.koster@vu.nl.

[§]Faculty of Global Management, Chuo University (Japan). E-mail: ttabuchi@tamacc.chuo-u.ac.jp.

[¶]Institute of Developing Economies (Japan), HSE University (Russia) and CEPR. E-mail: jacques.thisse@uclouvain.be.

1 Introduction

The economic and social consequences of investments in transport infrastructure generate heated academic and policy debates because they typically involve costly investments that are supposed to yield high payoffs. There are two major methodological issues in assessing the impact of new transport infrastructure on specific regions (Redding and Turner, 2015). The first is the chicken-and-egg problem as regions with high transport needs are likely to receive infrastructure. In this case, the construction of a new transport infrastructure is endogenous. The second issue is that effects of infrastructure on individual localities are hard to predict, because it is unclear whether infrastructure will attract new activities or displace activities to other regions. As emphasized by ‘classical’ location theory, the relative position of a location in the transportation network is key for understanding whether this location will attract new activities (Hurter and Martinich, 1989; Thomas, 2002; Behrens *et al.*, 2007). Location theory also stresses the importance of the size of local markets for firms’ location choices. Since a bigger pool of firms should attract consumers/workers, the size of local markets should be endogenous. Last, location fundamentals (i.e., first nature) may affect firms’ and workers’ spatial choices in subtle ways.

Those various difficulties explain probably why the empirical evidence on the expected benefits of large investments in transport infrastructure is mixed. In particular, it is still unclear whether and which locations benefit from being connected to the transport network.

A particularly telling example of large transport infrastructure investments are investments in *high-speed rail* (HSR). High-speed trains usually runs at a speed exceeding 250 km/h and is a competitor to the airplane on medium-distance travels (Behrens and Pels, 2012). Within 10 years China has developed the most extensive HSR network, which is now about 35 thousand km and still expanding. In Europe, there are concrete plans to open HSR lines between London and Manchester in the United Kingdom and between Warsaw and Tallinn in the Baltic. Further, the Spanish government has an ambitious plan to expand the HSR network to 7 thousand km (it is now about 3.2 thousand km). The U.S. currently has one HSR under construction between Los Angeles and San Francisco and has plans to upgrade the existing Northeast Corridor line to operate at a higher speed.

We focus on Japan’s high-speed rail: the *Shinkansen*, which was supposed to promote economic growth and development outside Tokyo (Sato, 2015). For four decades from its opening in 1964, the Shinkansen was the only HSR service outside of Europe and still is considered to be one of the most successful implementations of an HSR, being efficient, punctual and frequent. The Tokaido Shinkansen connecting Tokyo, Nagoya and Osaka is one of the world’s busiest HSR carrying over 150 million passengers each year. In 2010, the share of train travel is 43.7% for trips between 300 and 500km, while it reaches almost 70% for trips between 500 and 700km (Ministry of Land,

Infrastructure, Transport and Tourism, 2019). The total construction cost of the first HSR line in Japan, i.e., the Tokaido Shinkansen connecting Tokyo and Osaka, was 0.9 billion USD, which amounts to 1% of the Japanese GDP in 1965 (Sato, 2015). More recently, the Minister of Land, Infrastructure, Transport and Tourism of Japan reported that the estimated cost of the Chuo Shinkansen, i.e., a Maglev train connecting Tokyo and Osaka that is expected to be completed in 2045, is 113 billion USD, i.e., 1.8% of the GDP in 2012.

Given the large costs of building HSR lines, it is surprising that the question whether and how HSR affects the overall spatial distribution of economic activity has not been satisfactorily answered. There are only a few papers that investigate the impacts of HSR, but most of the evidence is reduced-form, usually showing positive effects of HSR on employment and GDP of central and suburban locations (Zheng and Kahn, 2013; Qin, 2017; Ahlfeldt and Feddersen, 2018).

In this paper, we investigate the effects of the Shinkansen on the spatial distribution of economic activity within Japan. To this end, we set up a spatial quantitative model that combines economic geography and urban economics by allowing firms to produce under both external and internal increasing returns, while goods are shipped and consumers/workers commute. More specifically, our setting display the following features. First, there are linkages between firms producing tradable and non-tradable goods/services, while commuting is costly. Second, evidence shows that the buildings share in production is about 10% (Brinkman *et al.*, 2015; Karadi and Koren, 2017). We thus consider land as a production factor through firms' fixed labor requirements, which proxy for the location-specific entry impediments related to land rents, policies and geography.¹

Third, we also allow for endogenous and heterogeneous local productivities and fixed costs, which we assume to be a function of (endogenous) employment densities (Rosenthal and Strange, 2004, and Combes and Gobillon, 2015, on agglomeration economies; Combes *et al.*, 2019, on urban costs). This implies that the size of firms is endogenous and location-specific. Fourth, in contrast to most papers that focus on the travel time by road, we allow workers to commute by train or car and firms to trade with each other by train or truck. Last, note also that our model is deterministic, which allows us to avoid using a law of large numbers whose application to a continuum of i.i.d. random variables requires caution (Judd, 1985).

We estimate our model using data on municipalities in Japan. We show that the model's parameters can be identified using a recursive estimation approach. In the first step, we estimate a commuting gravity equation and show that the commuting time elasticity is somewhat larger for cars than for trains (-0.046 vs. -0.022). This concurs with evidence which shows that

¹It is well known that the price of non-tradable services such as maintenance often vary across locations. Furthermore, contrary to general belief, credit conditions, hence the cost of capital, are not the same within the same country (see, e.g. Degryse and Ongena, 2006, and Hollander and Verriest, 2016).

commuting trips by train tend to be longer. In the second step, we use unique data on buyer-supplier relationships between firms so as to estimate a gravity equation for firms' production networks. We find that only the travel time elasticity with respect to the train is negative and significant (the elasticity is -0.027). In other words, *travel time by train affects trade linkages whereas that by road does not*. This strongly suggest that trading goods and services among firms requires face-to-face contacts because data show that goods are shipped by trucks for more than 90% of the trips, rather than by trains (which just account for 0.9% of the trips in 2012; see Sugiyama, 2015). Even though an HSR does not lead to a reduction in the shipping costs of goods in a narrow sense, one should keep in mind that trading goods among firms often requires face-to-face contacts, which often necessitates business trips.

The third step involves the estimation of the parameter capturing worker heterogeneity. This is followed by the estimation of density elasticities: the impact of employment density on productivity and fixed requirements, respectively. We use a familiar identification strategy using long-lagged instruments, but we go back more than 1,000 years using data on population in the 9th century. Alternatively, following Bayer and Timmins (2007), we consider an identification strategy that uses spatially-lagged exogenous characteristics of far-away locations. Irrespective of the strategy chosen, we find that the elasticity of productivity with respect to density, as well as the elasticity of fixed requirement, is about 0.05, which is in the range provided by the literature.²

Using the model's parameters, we can estimate the counterfactual population and employment in each municipality. By exploiting data on employment, population and travel times in 1957, 1978 and 1996, we show that our model is able to back-cast the populations and employment reasonably well. We then consider two counterfactual experiments where we analyze the geographical reshuffling of activities when (i) all extension Shinkansen plans are realized and (ii) there would have been no Shinkansen. The results of these counterfactuals highlight a few important outcomes.

In the first experiment, we find that *the planned Shinkansen extensions generate a substantial welfare gain*. Without them, welfare in Japan would decrease by more than 5%. Furthermore, by improving the overall accessibility the Shinkansen has made Tokyo, Osaka-Kyoto and Nagoya more attractive. The effect is particularly large (11.2% increase in employment) for Nagoya because the improved connectivity magnifies the 'hub' effect of this city located in between the two largest metropolitan areas. By and large, the construction of a Shinkansen line is detrimental to remote areas.

²We are aware that we do not have quasi-experimental variation in densities to fully convincingly identify density elasticities. We therefore also show the sensitivity of our model predictions if we assume away endogenous productivities and fixed costs, or if we pick values that are borrowed from the literature. The results are hardly affected.

Our second experiment shows that *removing the Shinkansen would have substantial negative welfare effects* as the indirect utility would decrease by 6.5%. Tokyo and Kyoto-Osaka would be significantly larger (i.e. 6.3% and 4.4%, respectively), while Nagoya would be much smaller (about 25%). These results highlight that the relative position of municipalities within transport networks and their underlying location fundamentals are important in understanding why the effects of large infrastructure investments are positive or negative.

In sum, *the spatial effects of the Shinkansen are substantial and point towards the importance of the Shinkansen for business interactions.*

Related literature. Ever since Redding and Turner’s meticulous survey in 2015, the literature devoted to the economic impacts of transport infrastructures has grown fast. In two thorough papers, Donaldson and Hornbeck (2016) and Donaldson (2018) highlight the positive effect of the development of railroads in the U.S. from 1870 to 1890 and in colonial India (1870 to 1930), respectively. Berger and Enflo (2017) analyze the effects of 150 years of railways on urban growth in Sweden. They find that the connection to the railway gave cities a strong increase in population in the first 20 years, but railways were much less effective in spurring population growth in the connected cities. Banerjee *et al.* (2020) measure the positive, but modest, impact of roads on the economic growth of Chinese cities. As for the effects of large transport infrastructure on peripheral areas, Faber (2014) and Baum-Snow *et al.* (2017, 2020) find that highways have led to a relative reduction in GDP among unconnected peripheral Chinese counties.

Despite the large amounts of money flowing to the construction of HSRs, the effects of large-scale railway investments are understudied. A few exceptions include the following papers. Zheng and Kahn (2013) argue that China’s HSR facilitates suburbanization and market integration. Qin (2013) finds that non-urban counties on the upgraded railway lines experienced reductions in GDP per capita following the upgrade. Ahlfeldt and Feddersen (2018), however, provide evidence that access to an HSR leads to an increase in GDP by 8.5% in three counties in between Cologne and Frankfurt (Germany). These papers are reduced form, which is probably the reason for the seemingly contradictory results. By decreasing passenger travel time between headquarters and affiliates, the development of the HSR network in France has allowed management functions to be concentrated in headquarters (Charnoz *et al.*, 2018). This points toward the specialization of centers and peripheries. By proposing a spatial quantitative model where we include travel times by rail and by road while investigating the effects on central and peripheral areas, we aim to reconcile these findings within a unifying framework.

A related paper by Bernard *et al.* (2019) proposes a model of buyer-seller relationship formation and show that lower search and outsourcing costs lead to more buyer-seller links. Using an extension of the Shinkansen opened in 2004, they find that a reduction in travel costs by HSR has

large effects through inter-firm trade. In contrast to them, our model is not only concerned with linkages between locations, but also with the location of both employment *and* population. We therefore consider commuting flows between locations, as they constitute a large part of traffic between close locations and influence the local employment elasticities with respect to infrastructure shocks.

Our paper is in the spirit of Monte *et al.* (2018). However, we differ from them in several respects. First, we combine trade in tasks or intermediate goods, like Ethier (1982), and consumption goods, like Krugman (1980). Second, unlike Monte *et al.*, we do not consider land as a consumption good because good data are not available. Land appears here as a production factor through the value of firms' fixed costs. Last, like Monte *et al.*, we consider firms that produce under monopolistic competition and increasing returns, but we assume that the fixed and marginal labor requirements are location-specific and vary with the local employment density.

The remainder of the paper is organized as follows. In Section 2, we provide a short historical survey of the development of the Shinkansen network; we also discuss our data sources. In Section 3, we present our model. In Section 4, we explain the estimation of the model parameters, report and discuss estimation results. Section 5 investigates the performance of our model through counterfactual experiments, while Section 6 concludes.

2 Data and context

2.1 The Shinkansen network and highways

High-speed rail. The *Tokaido* local railway line was the first railway in Japan opened in 1872 and connects Tokyo, Nagoya, Osaka and Kobe in 1889. The *Sanyo* local line was the second railway built in Japan connecting Kobe with the northern tip of Kyushu. In the 1930s, transport capacity along the Tokaido and Sanyo local railway lines almost reached their limit due to the demand increase in transport to Korea and China. This situation called for a new transport facility to increase the overall capacity of transporting people. Consequently, the first plan for a Shinkansen was approved by the Imperial Diet in 1940. Hereafter, we call this plan the *initial plan*. This Shinkansen was supposed to run between Tokyo and Shimonoseki at a speed of 200 km/h. This HSR was based on new railway tracks, but the initial plan suggested stops at several stations located along the Tokaido and Sanyo local lines. Specifically, 18 municipalities were selected for the construction of stations. Some land acquisition and the construction of a few tunnels were completed in the early 1940s.

Owing to the high economic growth of Japan in the 1950s, there was a renewed call for the construction of a Shinkansen. The construction plan of the Tokaido Shinkansen, was approved in

1959. This plan allowed the new train to operate at a speed of 250 km/h and aimed to connect Tokyo and Osaka in less than 4 hours. It was decided that the Shinkansen would stop at some major stations of the Tokaido local line to permit the connection between the two lines. The construction was completed in 1964, when the Summer Olympics were held in Tokyo. From 1965 onwards, the Shinkansen enabled travel times between Tokyo and Shin-Osaka of 3 hours and 10 minutes. The maximum speed of operation gradually increased over time. In 1986, it rose to 220 km/h. A drastic speed change was achieved in 1992 by the introduction of a new train, called the *Nozomi*, which connected Tokyo and Shin-Osaka in 2.5 hours at an average speed of 270 km/h and stops at a few stations only. The frequency of operation also increased over time.

Soon after 1964, the Shinkansen was extended to connect other cities. The Sanyo Shinkansen connects Shin-Osaka to Hakata in Fukuoka prefecture (at the northern tip of Kyushu). The Shinkansen plan before WWII served again as a reference in the construction of the Sanyo Shinkansen. The connection with the Sanyo local line was taken into account when choosing the location of stations. The services between Shin-Osaka and Okayama started in 1972, while the Shinkansen between Shin-Osaka and Hakata started operating in 1975. As a result, the HSR network between Tokyo and Hakata was completed and connected the two cities by around seven hours.

Other Shinkansen lines were constructed in the hope of boosting rural areas in Japan (Sato, 2015). In 1982, Omiya city in Saitama prefecture (north and next to Tokyo prefecture) was connected to Morioka city in Iwate prefecture by Tohoku Shinkansen and to Niigata city by Joetsu Shinkansen. Their routes closely followed existing local lines. Tohoku Shinkansen was extended from Morioka station to Shin-Aomori station, a northern end of mainland Japan, in 2010. In addition, Hokkaido Shinkansen was opened between Shin-Aomori and Shin-Hakodate-Hokuto in Hokkaido prefecture in 2016. It will be extended to Sapporo in the future.³

Shinkansens lines were also constructed between Tokyo and the heartland of Honshu, as well as in Kyushu. The Hokuriku Shinkansen was completed in 1997 to connect Tokyo and Nagano city. In 2015, this Shinkansen was extended to Kanazawa city in Ishikawa prefecture. The Shinkansen line on Kyushu (i.e. Kyushu Shinkansen) started its services between Kagoshima and Shin-Yatsushiro in 2004. By extending the line to Hakata (at the northern end of Kyushu) in 2011, Kyushu Shinkansen connected all major cities on Kyushu.

³Along the Tohoku Shinkansen, there are two “mini-Shinkansens,” which have a maximum operating speed of only 130 km/h. The first one is the Akita Shinkansen, which connects Morioka-city and Akita-city in Akita prefecture; it was completed in 1997. The second one is the Yamagata Shinkansen, which was completed in 1999. It operates between Fukushima-city in Fukushima prefecture and Shinjo-city in Yamagata prefecture. The crucial difference between a mini-Shinkansen and a local railway is that the former can operate on Shinkansen tracks with a maximum speed of more than 300 km/h. Since the Tohoku Shinkansen have stops at Morioka and Fukushima, these mini-Shinkansens can operate directly from Tokyo station by using the Tohoku Shinkansen tracks.

Figure 1, which provides a map of the railway network in Japan, shows that the Shinkansen network covers most of Japan, except Hokkaido where an extension to Sapporo is planned. Trains travel the fastest on the Tokaido-Sanyo line, which connect Japan's most important cities.

[Figure 1 about here]

Figures 2A and 2B show the average travel time by railway across Japanese municipalities in 1957 and 2013. One observes that the average travel time has been reduced from 27 hours to just over 11 hours, i.e., a reduction of 60%. Most of the travel time reductions are in and around Tokyo where there is a strong concentration of population.

[Figure 2 about here]

In 2005, railways accounts for 25% of the total number of domestic passengers in Japan, while motor vehicles (private cars, busses, and taxis) account for 75% (and air travel for 0.1% only). Moreover, 50% of the trips by motor vehicles are mostly for commuting purposes. For medium- and long-distance travel, the train share is higher: in 2010, the share of trips by train is 43.7% between 300 and 500km and 70% between 500 and 700km. Hence, *for long-distance travel, the train is by far the most preferred transport mode*. The Shinkansen tends to be used for attending business meetings rather than for commuting. For example, according to the 2017 JR Tokai Media Guide, business users account for the largest share (67%) in the Tokaido Shinkansen users, followed by private travelers for sightseeing (12%). Only 0.9% of the travelers use the Tokaido Shinkansen for commuting.

Highways. Express highways were planned to be built in 1943, but were not constructed during the war. After the war, the share of paved roads was only 1.2% of the road network. As the Japanese economy grew substantially in the following decades, the number of cars and trucks increased rapidly. The need for roads for freight and passenger transportation increased substantially. The first highway in Japan was completed in 1963 between Amagasaki city in Hyogo prefecture and Ritto city in Shiga prefecture through Osaka and Kyoto. In 1965, Nagoya and Osaka were connected. In 1969, the highway between Tokyo and Nagoya was completed. In the 1970s, the highway networks were expanded to more peripheral areas, including Hokkaido, the Tohoku region, and Kyushu. According to the *Road Statistics Annual Report, Ministry of Land, Infrastructure and Transport* the length of highways totaled around 1 thousand km in 1973, around 5 thousand km in 1992, and around 9 thousand km in 2016. The average travel time by road has been reduced by about 55% since 1957.

Like Shinkansens, highways are hardly used for commuting because of sizable tolls. For example, according to the survey for 2012 conducted by *MyVoice Communications, Inc.*, only 2.5% of the highway users are commuters.

2.2 Data sources

Our analysis will be undertaken at the municipality level. There are 1,719 municipalities in Japan. Since the boundaries of the municipalities have been revised several times, we have redrawn boundaries to match those in 2015.⁴ In the analysis, we only kept municipalities on Honshu, Hokkaido, Shikoku, and Kyushu, which we refer to as Mainland Japan. We thus consider 1,658 municipalities whose average (median) population is almost 75 thousand (26 thousand).

In contrast to the literature that uses dummy variables to describe (improvements in) accessibility, we will use a *network approach*. That is, we use detailed information on the railway and highway networks to calculate the travel time between any two locations in a specific year. The data on the railway network is from the *National Land Numerical Information*. For each railway line we know the opening date, so that we can construct the railway network in each year for which we have data. From the *JTB Timetable* and the *JR Timetable (Kotsu Shinbunsha)*, we obtain information on the average speeds on railways in Japan in all the years. In 1957 the average speed was only 38 km/h, while it increased to 60 km/h in 2015.⁵ For the Shinkansen lines the average speed is 130 km/h, while for the fast Tokaido-Sanyo line it increased to 250 km/h after 2000. For each year, we calculate the distance from each municipality centroid to the nearest railway station. We assume that the speed to travel to the nearest station is 1/4 of the average speed on the railway network.⁶ In this way, we may assess the time people need to get to the station by car, other public transport or bicycle. Then, for each municipality pair we calculate the travel time over the network.⁷

We also have data on the highway network since the 1960s from the *National Land Numerical Information*. The highway network was quickly developed and is still expanding. For the highways we obtain average speeds from the *Road Traffic Census*. We also use information on the underlying road network from 2015. Unfortunately we do not have time-series data for roads other than highways. Hence, we assume that the road network has not changed during our study period (i.e., from 2000 onwards). Indeed, according to the *Road Statistics Annual Report* in Japan, the

⁴This was done by using the information provided by <https://uub.jp/upd/> and http://toshidata.web.fc2.com/dantai_code.html.

⁵These speeds are computed by dividing the route-distance by the actual time when leaving Tokyo station for Shimonoseki station by local trains.

⁶The value 1/4 is arbitrary. We have played around with different values, but this makes very little difference for the results.

⁷For each municipality pair, we also calculate the Euclidean travel time, defined by the Euclidean distance multiplied by the travel speed (which is again 1/4 of the average speed on the railway network). For each municipality pair, we then take the minimum of railway travel time and Euclidean travel time. In this way, municipalities that are close to each other, but which do not have a rail connection, will not be separated by an unrealistically long travel time.

total length of highways increased by 28% from 2000 to 2015, while the increase in non-highways (e.g., national roads) was only 4%.

Importantly, we make a distinction between the travel time by commuters and by business travellers. As discussed earlier, highways are hardly used by commuters because of high tolls. Likewise, the Shinkansen is hardly used by commuters because of longer distances between stations and expensive tickets. Hence, we calculate travel time *for commuting* for each municipality pair while disregarding Shinkansen and highway links.

To be able to estimate the model proposed in Section 4, we further obtain data on (i) population and employment, (ii) commuting flows, (iii) production networks, (iv) wages, (v) geographic characteristics, and (vi) historical data.

(i) We obtain the municipality-level data on population from the *Census of Population, Ministry of Internal Affairs and Communications* for 1955 every five years until 2005, as well as for 2008 and 2013. Municipality-level data on employment by industry are obtained from the *Establishment Census* for 1957, 1972, 1978, 1981, 1986, and 1991, the *Establishment and Enterprise Census* for 1996, 2001, and 2006, and the *Economic Census for Business Frame and Ministry Economy, Trade and Industry* for 2009 and 2014. These censuses cover all establishments in Japan. The information about each municipality’s location (i.e., longitude and latitude and shapes) is provided by the *National Land Numerical Information*. The data on geographical area are drawn from *Census of Population* in 2015.

(ii) We gather data on commuting flows between municipalities for 2000, 2005, 2010, and 2015, which are drawn from the *Census of Population*. We focus on commutes by workers who are older than 15 years.

(iii) We obtain yearly data on production networks between 2007 and 2017 from *Tokyo Shoko Research Ltd (TSR)*. *TSR* provides information on credit reports of firms on potential suppliers and customers. The database contains information on more than a million firms, which is a representative sample of the population of firms in Japan (Bernard *et al.*, 2019). We can identify the location of each firm at the municipality level. The *TSR* data is at the firm level, rather than the establishment level, which means that we only know the location of the firm’s headquarters. Hence, we focus on single-plant firms, which means that we keep 33% of the links. We will show that our results are robust to the inclusion of multi-plant firms. Each firm provides a list of the 24 most important suppliers and customers by decreasing order. However, note that for a few large firms we observe many more input suppliers. The reason is that for many small suppliers a large firm is likely to be one of their most important customers. We count the number of links between each municipality and aggregate the data by municipality-pair. To avoid datasets that are too large to handle we aggregate the number of links for two time periods: 2007 – 2012 and 2013 – 2017.

(iv) Regarding wages, we use the total taxable income in a municipality divided by the number of taxpayers. Data are obtained from the *Report of Taxation Status on Municipal Taxes* MIAC. We construct wage data at the municipality level using data on wages in manufacturing at the municipality level from the *Census of Manufacture* and wages for all sectors at the prefecture level from the *Monthly Labour Survey* by the *Ministry of Health, Labour and Welfare*, as well as employment shares at the municipality level. We describe this procedure in Appendix A.1.

(v) We compile data on geographic characteristics, such as the probability on heavy earthquakes from *Headquarters for Earthquake Research Promotion*, and the average precipitation per m^2 from the *Japan Meteorological Agency*. Importantly, following Saiz (2010), we calculate the share of developable land in each municipality, using very fine-grained 30 by 30m data on elevation and slopes, as well as detailed information on water bodies. In Appendix A.2, we outline the exact procedure to calculate the share of developable land in each municipality.

(vi) For the identification of some of the model’s parameters, we will rely on historical data on infrastructure networks and population, going back to the 8th century. We describe the compilation of these data in Appendix A.3.

2.3 Descriptives

In Table 1, we report descriptive statistics for the commuting data for areas that are within 4 hours travelling from each other. In total we observe about 60 million commuters each year on mainland Japan. Observe that 83% of the one-way commutes are less than 30 minutes long, while 97% is less than an hour. The average travel time over all OD-pairs by train is then 155 minutes. However, if we weight by the number of commuters on each link, it is only 12 minutes. Similarly, the average travel time by road is 211 minutes, but the weighted travel time is only 17 minutes.

[Table 1 about here]

Table 2 shows descriptive statistics for the *TSR* data. There are 17,268,734 links between firms. Note that almost 60% of the links are within 30 minutes travelling, almost 75% within 60 minutes and almost 95% within 4 hours. Unsurprisingly, the ‘spatial decay’ of firm linkages is thus lower than for commuting. Note that we keep all links that are within 18 hours travelling by car or train for them to be reachable within a day travel (as there are no night trains). This applies to more than 99% of the links. The travel time by train is on average 10 hours, but if we weight this by the number of links, it is just 65 minutes. Similarly, the average travel time between municipalities is more than 14 hours, but only 102 minutes if we weight by number of links.

[Table 2 about here]

Table 3 reports descriptive statistics for the employment and population data between 1955 and 2013. The average population density is 1,012 per km², while it is about half this value for employment. Population and employment are highly correlated: the correlation between log population density and log employment density is 0.968. The population-weighted average travel time by train is 10.7 hours, while the average travel time by road is 14.6 hours. Note that 22% of the municipalities are within 25km of a Shinkansen station. The share of developable land is 84%. Most of Japan is close to the sea as the average distance to the coast is just over 22km.

[Table 3 about here]

3 The model

3.1 The economy

Consider an economy with a mass M of workers, a finite location space $i = 1, \dots, I$ with $I \geq 2$, a homogeneous service and a continuum of horizontally differentiated varieties. The service is non-tradable and produced by using varieties. Varieties are costly traded and produced by using labor. Varieties are used as an intermediate input by the service sector and/or consumed. Specifically, denoting by $x_{ji}(\nu)$ the quantity of variety ν produced in j and used in i , we assume that $\eta x_{ji}(\nu)$ units of variety ν are used to produce the non-tradable service, while $(1 - \eta) x_{ji}(\nu)$ units are consumed by workers, with $\eta \in [0, 1]$. If $\eta = 1$, our the setting boils down to Ethier (1982) while we fall back on Krugman (1980) when $\eta = 0$.

3.2 Workers

Workers choose simultaneously a residence $i = 1, \dots, I$ and a workplace $j = 1, \dots, I$, that is, a location pair ij , as well as her consumption of the non-tradable service and tradable varieties. Each residence i is endowed with residential amenities $A_i > 0$. Likewise, each workplace j has work amenities $B_j > 0$.

Each worker $\omega \in [0, M]$ is characterized by her *type*, which is defined by the vector of match values with location pairs ij , i.e., $\mathbf{Z}(\omega) \equiv (z_{ij}(\omega)) \in \mathbb{R}_+^{I \times I}$. The distribution of types $\mathbf{Z}(\omega)$ is the product measure of I^2 identical Fréchet distributions, that is,

$$G(\mathbf{Z}) = M \exp \left(- \sum_{i=1}^I \sum_{j=1}^I z_{ij}^{-\varepsilon} \right), \quad (1)$$

where $\varepsilon > 0$ accounts for the dispersion of idiosyncratic tastes.

An ω -worker who lives at i and works at j has a utility given by

$$U_{ij}(\omega) = \frac{z_{ij}(\omega)A_iB_j}{t_{ij}} \left\{ H_i + (1 - \eta) \left[\sum_{j=1}^I \int_{\Omega_j} (x_{ji}(\nu))^{\frac{\sigma-1}{\sigma}} d\nu \right]^{\frac{\sigma}{\sigma-1}} \right\}, \quad i = 1, \dots, I. \quad (2)$$

Thus, amenities have the nature of a horizontally differentiated good, implying that workers are heterogeneous in the quality of their match with a pair ij ; commuting involves an iceberg cost $t_{ij} > 1$ between i and j in terms of utility, which is the same across workers' types; $H_i > 0$ is the consumption of the non-tradable service at i ; Ω_j is the set of varieties produced in j and $\sigma > 1$ the elasticity of substitution between any two varieties.

The budget constraint of a ω -worker who has chosen the pair ij is given by

$$w_j = P_i H_i + (1 - \eta) \sum_{j=1}^I \int_{\Omega_j} p_{ji}(\nu) x_{ji}(\nu) d\nu, \quad (3)$$

where w_j is the wage paid in location j , P_i the price of the service at i , and $p_{ji}(\nu)$ the price of variety ν produced in j and sold to i .

Since the price of the service at i is equal to the price index of intermediate goods at this location, the indirect utility of an ω -worker can be written as follows:

$$V_{ij}(\omega) = z_{ij}(\omega) A_i B_j \frac{w_j}{t_{ij} P_i}, \quad (4)$$

where P_i is the price index of varieties at i :

$$P_i = \left(\sum_{j=1}^I p_{ji}^{1-\sigma} N_j \right)^{1/(1-\sigma)}, \quad i = 1, \dots, I, \quad (5)$$

N_j being the mass of firms located at j .

To sum up, workers make mutually exclusive choices among a finite number of indivisible alternatives, i.e., the location pairs ij .

Let

$$S_{ij} = \left\{ \mathbf{Z} \in \mathbb{R}_+^{I \times I}; V_{ij}(\mathbf{Z}) = \max_{r,s=1,\dots,I} V_{rs}(\mathbf{Z}) \right\}$$

be the set of types \mathbf{z} such that ij is (weakly) preferred to all other location pairs rs while μ is the Lebesgue measure over $[0, M]$. Then, using (1) and (4), the share n_{ij} of workers who choose the location pair ij equals

$$n_{ij} = \mu(\mathbf{Z}^{-1}(S_{ij})) = \frac{A_i B_j [w_j / (t_{ij} P_i)]^\varepsilon}{\sum_{r=1}^I \sum_{s=1}^I A_r B_s [w_s / (t_{rs} P_r)]^\varepsilon}, \quad (6)$$

where the last equality stems from the Fréchet distribution assumption. Other things being equal, a location i endowed with more amenities host more residents regardless of their workplaces.

Likewise, a workplace j with higher amenities attract more workers regardless of their residences. By contrast, a higher commuting cost t_{ij} lowers the probability that a worker chooses the location pair ij .

Workers who share the same type choose the same location pair ij and reach the same equilibrium utility level (up to a zero-measure set of workers). By contrast, workers who make the same choice but have different types do not have the same equilibrium utility level. Likewise, workers who choose different location pairs do not enjoy the same equilibrium utility level. Nevertheless, as the $V_{ij}(\omega)$ are Fréchet-distributed, the average utility \bar{V} across all workers equals the average utility across workers who choose the location pair ij regardless of the pair ij , with $i, j \in \{1, \dots, I\}$:

$$\bar{V} \equiv \int_0^\infty \max_{r,s=1,\dots,I} V_{rs}(\mathbf{Z}(\omega)) d\omega = \Gamma\left(\frac{\varepsilon-1}{\varepsilon}\right) \left\{ \sum_{r=1}^I \sum_{s=1}^I A_r B_s [w_s / (t_{rs} P_r)]^\varepsilon \right\}^{1/\varepsilon},$$

where $\Gamma(\cdot)$ is the gamma function. Since each worker is negligible, she treats \bar{V} parametrically.

Let L_i (M_i) the mass of residents (workers) in i . National labor market clearing implies that the total mass of residents is equal to the total mass of workers:

$$\sum_{i=1}^I L_i = \sum_{j=1}^I M_j = M. \quad (7)$$

Since workers are free to choose where to live through the choice of the pair ij , the population L_i in location i is endogenous. Furthermore, since workers commute, the population L_i generally differs from the volume of employment M_i in i , which is also endogenous.

Conditional on the residential location i , the share $n_{ij|i}$ of workers who take a job at j is given by the gravity commuting equation:

$$n_{ij|i} \equiv \frac{n_{ij}}{\sum_{k=1}^I n_{ik}} = \frac{B_j (w_j / t_{ij})^\varepsilon}{\sum_{k=1}^I B_k (w_k / t_{ik})^\varepsilon}, \quad j = 1, \dots, I.$$

In other words, the share $n_{ij|i}$ depends on the wage w_j and amenities B_j at location j , on the commuting cost t_{ij} between i and j (bilateral resistance), as well as the wages, amenities and commuting costs to all workplaces (multilateral resistance).

Therefore, the mass of workers in location j is given by

$$M_j = \sum_{i=1}^I n_{ij|i} L_i = \sum_{i=1}^I \frac{B_j (w_j / t_{ij})^\varepsilon}{\sum_{k=1}^I B_k (w_k / t_{ik})^\varepsilon} L_i, \quad j = 1, \dots, I. \quad (8)$$

As a result, the employment in location j is the sum across all locations i of the i -residents who commute to j . Applying Proposition B.1 of Monte *et al.* (2018) implies that (8) has a unique solution in (w_1, \dots, w_I) .

Likewise, conditional on the workplace in j , the share $\bar{n}_{ij|j}$ of workers who live in i is also given by the following equation:

$$\bar{n}_{ij|j} \equiv \frac{n_{ij}}{\sum_{r=1}^I n_{rj}} = \frac{A_i/(t_{ij}P_i)^\varepsilon}{\sum_{r=1}^I A_r/(t_{rj}P_r)^\varepsilon}.$$

Hence, the population L_i in i is equal to the sum across all locations j of the i -workers who commute to j :

$$L_i = \sum_{j=1}^I \bar{n}_{ij|j} M_j = \sum_{j=1}^I \frac{A_i/(t_{ij}P_i)^\varepsilon}{\sum_{r=1}^I A_r/(t_{rj}P_r)^\varepsilon} M_j > 0, \quad i = 1, \dots, I. \quad (9)$$

The gravity equations (8) and (9) describe the residential and workplace choices made by workers through commuting and migration flows across locations.

3.3 Firms

The intermediate sector produces a continuum of differentiated varieties. A *variety* is either a good shipped to or a task performed by a technical worker who travels to a place where the variety is used. Variety ν is produced under increasing returns and monopolistic competition. Locations have different endowments that affect firms' productivity. More specifically, producing a variety at j involves a marginal labor requirement $1/E_j > 0$ and a fixed labor requirement $F_j > 0$, which are both location-specific. In line with economic geography, shipping a variety from j to i is costly and given by the iceberg transport cost $\tau_{ji} \geq 1$, which means that τ_{ji} units of the variety must be shipped for one unit to arrive at destination. Since locations have different relative positions in the transport network, transport costs are specific to any origin-destination pair ij . In sum, firms are heterogeneous through the particular location they choose. However, firms that select the same location are homogeneous.⁸

Denoting by $x_{ji}(\nu)$ the quantity of variety ν produced in j and sold to i , we assume that $\eta x_{ji}(\nu)$ units of variety ν are used to produce the non-tradable service, while $(1 - \eta) x_{ji}(\nu)$ units are consumed by workers. The non-tradable service is produced under constant returns and perfect competition. The production function of the service sector at location i is given by a CES bundle of differentiated varieties:

$$H_i = \left[\sum_{j=1}^I \int_{\Omega_j} (\eta x_{ji}(\nu))^{\frac{\sigma-1}{\sigma}} d\nu \right]^{\frac{\sigma}{\sigma-1}}. \quad (10)$$

Since the consumption service is non-tradable, its production and consumption at $i = 1, \dots, I$ are equal. As usual, symmetry implies that we may drop the variety label ν .

⁸It is straightforward to allow for heterogeneous firms within locations.

Free entry in the intermediate sector implies zero profits. Hence, the aggregate income at i is equal to the sum of individual incomes w_j of all i -residents:

$$Y_i \equiv \sum_{j=1}^I n_{ij} L_i w_j. \quad (11)$$

Given (10) and (11), profit maximization by the final sector implies that the aggregate demand X_{ji}^{int} at i for an intermediate variety produced in j is equal to $X_{ji}^{\text{int}} = \eta p_{ji}^{-\sigma} P_i^{\sigma-1} Y_i$. Likewise, given the budget constraint (3), utility maximization implies that consumers' aggregate demand X_{ji}^{fin} at i for a variety produced in j is equal to $X_{ji}^{\text{fin}} = (1 - \eta) p_{ji}^{-\sigma} P_i^{\sigma-1} Y_i$. Consequently, the total demand at location i for a variety produced in j is given by

$$X_{ji} \equiv X_{ji}^{\text{int}} + X_{ji}^{\text{fin}} = p_{ji}^{-\sigma} P_i^{\sigma-1} Y_i. \quad (12)$$

The expenditure share of firms located in i on varieties produced in j is then given by the gravity equation:

$$\frac{N_j p_{ji} X_{ji}}{\sum_{k=1}^I N_k p_{ki} X_{ki}} = \frac{N_j p_{ji}^{1-\sigma} P_i^{\sigma-1} Y_i}{\sum_{k=1}^I N_k p_{ki}^{1-\sigma} P_i^{\sigma-1} Y_i} = \frac{M_j / F_j (\tau_{ij} w_j / E_j)^{1-\sigma}}{\sum_{k=1}^I M_k / F_k (\tau_{ik} w_k / E_k)^{1-\sigma}}. \quad (13)$$

An intermediate firm set up in j maximizes its profit given by

$$\Pi_j = \sum_{i=1}^I (p_{ji} - \tau_{ji} w_j / E_j) X_{ji} - w_j F_j, \quad j = 1, \dots, I. \quad (14)$$

Profit maximization yields the equilibrium price:

$$p_{ji} = \frac{\sigma}{\sigma - 1} \left(\frac{w_j \tau_{ji}}{E_j} \right), \quad (15)$$

so that (5) can be rewritten as follows:

$$P_i^{1-\sigma} = \left(\frac{\sigma}{\sigma - 1} \right)^{1-\sigma} \sum_{j=1}^I \left(\frac{1}{\sigma F_j} \right) \left(\frac{w_j \tau_{ji}}{E_j} \right)^{1-\sigma} M_j, \quad i = 1, \dots, I. \quad (16)$$

It then follows from (12) and (15) that a firm's equilibrium output at location j is given by

$$q_j \equiv \sum_{i=1}^I \tau_{ji} X_{ji} = (\sigma - 1) F_j E_j. \quad (17)$$

To produce this quantity, a firm located in j must hire m_j workers:

$$m_j \equiv q_j / E_j + F_j = \sigma F_j. \quad (18)$$

The mass of firms N_j in j is obtained from the labor market clearing condition at j :

$$N_j = \frac{M_j}{\sigma F_j}, \quad j = 1, \dots, I - 1 \quad (19)$$

with $N_I = (1 - \sum_{j=1}^I M_j) / \sigma F_I$. Note that $N_j > 0$ if and only if $M_j > 0$.

Free entry and exit in location j imply that equilibrium profits are zero. Plugging (12) and (15) into (14) yields the equilibrium operating profit of a firm located in j :

$$\pi_j \equiv \sum_{i=1}^I (p_{ji} - \tau_{ji} w_j / E_j) X_{ji} = \sum_{i=1}^I \frac{1}{\sigma} \left(\frac{\sigma}{\sigma - 1} \tau_{ji} w_j / E_j \right)^{1-\sigma} P_i^{\sigma-1} Y_i = w_j F_j. \quad (20)$$

3.4 The spatial equilibrium

The *spatial equilibrium* is given by the equilibrium wages at each location, $(w_1^*, \dots, w_I^*) \in \mathbb{R}_+^I$ with $w_I^* = 1$, the equilibrium income at each location, (Y_1^*, \dots, Y_I^*) , the equilibrium population at each location, (L_1^*, \dots, L_I^*) with $\sum_i L_i^* = 1$, the equilibrium employment level at each location, (M_1^*, \dots, M_I^*) with $\sum_i M_i^* = 1$, and the equilibrium price index at each location, (P_1^*, \dots, P_I^*) , which solve the $5I - 3$ equations (8), (9), (11), (16), and (20).

The solution to the above equations is such that workers maximize their utilities under their budget constraints, intermediate firms maximize their own profits, the final sector maximizes its profit, and markets clear. Since workers are heterogeneous in their preferences for amenities, those who choose the same working place need not live at the same location. However, those who live at the same place work at the same location, i.e. the location that maximizes their income. Free entry implies that intermediate firms earn zero profits. Since the final sector operates under constant returns and perfect competition, its equilibrium profit is equal to zero. Consequently, workers' incomes are equal to wages. Since all parameters of these equilibrium conditions are strictly positive, Theorem 1(i) of Allen *et al.* (2015) implies that there exists a spatial equilibrium whose solutions are strictly positive.

Proposition 1. *There always exists a spatial equilibrium and all variables are strictly positive. Furthermore, if $\sigma \geq \varepsilon + 1$, this equilibrium is unique.*

Proof. The proof is given in Appendix B.

Since estimations of the elasticity of substitution σ among inputs is 4.7 on average (Peter and Ruane, 2018), the condition for uniqueness holds if the population is sufficiently heterogeneous.⁹ Note that $\sigma \geq \varepsilon + 1$ is a sufficient, but not a necessary, condition for uniqueness. Therefore, an equilibrium can be unique even in the presence of agglomeration economies such as those considered in the next subsection.

⁹This value may be considered as being on the high side. Miranda-Pinto and Young (2020) show that the elasticity of substitution among intermediate inputs varies a lot across sectors and is considerably higher for service sectors.

3.5 Density externalities

In line with urban economics, we recognize that the employment density in j affects the TFP E_j through agglomeration economies. More specifically, we assume that

$$E_j \equiv e_j \cdot \left(\frac{M_j}{\mathcal{L}_j} \right)^\gamma. \quad (21)$$

It is well documented that workers' productivity increases with the employment density M_j/\mathcal{L}_j where \mathcal{L}_j is the amount of developable land in j . The literature on agglomeration economies suggests that γ ranges between 0.02 – 0.07 (Rosenthal and Strange, 2004; Combes *et al.*, 2011). The constant e_j stands for location-specific fundamentals that affect workers' productivity in j .

Regarding the fixed labor requirement F_j , we assume that

$$F_j \equiv f_j \cdot \left(\frac{M_j}{\mathcal{L}_j} \right)^\zeta, \quad (22)$$

where the constant f_j captures location-specific fundamentals that affect firms' entry cost at j , e.g. access to the sea and low frequency of earthquakes. Furthermore, we also allow F_j to depend on the employment density. Because population and employment densities are very highly correlated in our data ($\rho = 0.984$), it does not critically matter whether we include population or employment density. Hence, a higher density implies that there is more competition for land, so that land rents will go up, which we consider as being equivalent to a higher fixed labor requirement. Tighter environmental regulations and a higher rental rate of capital associated with a larger number of firms in j also amount to a higher fixed labor requirement. As a result, we expect $\zeta > 0$.

In Proposition 1, E_j and F_j are treated as constants. Accounting for (21) and (22) in the above subsection renders the computation of the eigenvalues determined in Appendix B far too complicated to yield clear-cut results about the uniqueness of the spatial equilibrium. Nevertheless, there exists at least one equilibrium even in the presence of density economies. Moreover, like Ahlfeldt *et al.* (2015), we investigate numerically whether the obtained equilibria are unique, which holds for a large range of realistic starting values.

4 Structural estimation

4.1 Estimation and identification

Our estimation procedure to identify the model's parameters consists of five steps. First, using commuting data, we recover commuting travel time elasticities for trains and cars ($\varkappa_{\mathcal{R}}$ and $\varkappa_{\mathcal{H}}$). Second, using data on production networks, we estimate a gravity equation to obtain the transport time elasticities ($\vartheta_{\mathcal{R}}$ and $\vartheta_{\mathcal{H}}$). Third, using data on wages and a Bartik-instrument, we identify

the degree of worker heterogeneity (ε). Fourth, we recover productivities and fixed requirements (E_j and F_j). Finally, we use information on employment density (M_j), productivities (E_j), and the fixed requirement (F_j) to estimate the density elasticities γ and ζ . In what follows, we discuss the moment conditions and endogeneity concerns in more detail.

4.1.1 Step 1: A gravity model for workers' commuting

The commuting gravity equation (6) leads to the first moment condition:

$$\mathbb{E} [\log(n_{ijy}M_y) - \log \tilde{t}_{ijy} - \nu_{iy} - \nu_{jy}] = 0, \quad (23)$$

where $\tilde{t}_{ijy} \equiv e^{\varkappa_{\mathcal{R}}\tilde{d}_{\mathcal{R},ijy} + \varkappa_{\mathcal{H}}\tilde{d}_{\mathcal{H},ijy}}$; $\tilde{d}_{\mathcal{R},ijy}$ and $\tilde{d}_{\mathcal{H},ijy}$ are travel times by train and car in which *HSRs and highways are excluded*; ν_{iy} and ν_{jy} are residence-by-year and workplace-by-year fixed effects capturing $A_{iy}/P_{iy}^\varepsilon$ and $B_{jy}w_{jy}$; and $\varkappa_{\mathcal{R}} \equiv -\kappa_{\mathcal{R}}\varepsilon$ and $\varkappa_{\mathcal{H}} \equiv -\kappa_{\mathcal{H}}\varepsilon$ are parameters to be estimated. Following Larch *et al.* (2019), we can count the number of connections between i and j in year y and estimate the above specification by Poisson Pseudo-Maximum Likelihood (PPML).

The inclusion of residence and workplace fixed effects implies that endogeneity is unlikely to be a major issue. However, when aiming to estimate the causal parameters $\varkappa_{\mathcal{R}}$ and $\varkappa_{\mathcal{H}}$, one may be concerned about reverse causality, which would imply that our estimates would be biased downwards (i.e., they would be more negative). Reverse causality would be present if areas with large commuting flows receive more infrastructure to alleviate traffic congestion. One way to address this concern is to instrument travel time by Euclidian distance. This usually does not lead to significantly different coefficients, which suggests that this is not a main issue (Dericks and Koster, 2021). Since here we consider travel times by train and by car, we cannot instrument both variables by the Euclidian distance. To address further this issue, we estimate models where we only keep location pairs that were already connected (i) in the plans for railway and roads infrastructure laid out during World War II, (ii) by roads and railways in 1900 and (iii) by roads in 725, when Nara was the capital of Japan. Hence, in line with Faber (2014) and Banerjee *et al.* (2020), when there was an early direct connection by train or road, we alleviate the concern that two places are directly connected because of a high flow.

We improve on this by estimating equations where we consider only locations where Shinkansen stations have been opened. First, it is unlikely that more remote locations will receive a Shinkansen station. Second, by considering locations that are already connected, it is also unlikely that those locations have received more investments because of a higher flow.¹⁰ By only keeping location pairs connected by the Shinkansen, we focus mainly on central locations. Finding similar elastic-

¹⁰Note that the frequency of trains between two locations may be increased when the passenger flow increases. However, frequency is not part of our measure of travel time.

ities when keeping all location pairs suggests that travel time elasticities do not much vary with the location set.

One may still be concerned that our values for $\varkappa_{\mathcal{R}}$ and $\varkappa_{\mathcal{H}}$, while causal, are not ‘deep’ structural parameters in the sense that they depend on the overall provision of transport infrastructures in Japan. Note that there is always a concern in structural models that the model’s parameters will change when large changes in the economy occur. We will provide some suggestive evidence that our main results are not significantly affected when the travel time by train is substantially higher than the travel time by road on certain links, that is, links where the train is a less attractive transport mode.¹¹

4.1.2 Step 2: A gravity model for firms’ production networks

We now estimate a gravity equation for firms. To this end, we use (13) to obtain the second moment condition:

$$\mathbb{E}[\log(N_j p_{ji} X_{ji}) - \log \tau_{ijy} - v_{iy} - v_{jy}] = 0, \quad (24)$$

where $N_j p_{ji} X_{ji}$ denotes expenditures by firms located in i on varieties produced in j .

The *TSR* data provide information on the amount of trade links between i and j between 2007 and 2017, which is the proxy for expenditure on trade flows. Set $\tau_{ji} \equiv e^{\vartheta_{\mathcal{R}} d_{\mathcal{R},jiy} + \vartheta_{\mathcal{H}} d_{\mathcal{H},jiy}}$ where $\vartheta_{\mathcal{R}} \equiv (1 - \sigma)\theta_{\mathcal{R}}$ and $\vartheta_{\mathcal{H}} \equiv (1 - \sigma)\theta_{\mathcal{H}}$. The variables v_{iy} and v_{jy} are buyer-by-year and seller-by-year location fixed effects, respectively, which absorb the region-specific price index and scale parameters. To address the issue of zero flows, we estimate the above specification by PPML.

Reverse causality may be an issue when very large firms, which have many input suppliers, lobby for better infrastructure. We address reverse causality using the same approach as in Step 1 by keeping connected locations (i) in the high-speed railway plan designed in 1942 to link Tokyo to Beijing and the National Highway Plan designed in 1943, (ii) by roads and railways in 1900, (iii) by roads in 725, or (iv) by the Shinkansen network.

There are two more concerns, that is, omitted variable bias and sample selection. First, trade gravity models using international data are often plagued by omitted variable bias. For example, trade and cultural barriers are hard to quantify but are correlated with travel times. However, because we focus on one country which is culturally homogeneous and which has one main language, we may expect cultural barriers to be very low. Likewise, there are few trade barriers within Japan. The main omitted variables arguably relate to other transport modes, i.e., the possibility that people travel by airplane. However, we know that air travel is not

¹¹Although the estimates may differ, in practice the relative ratio of commuters’ preferences for the train and car is not so important because we focus on the Shinkansen, which is hardly used by commuters. Hence, the relative ratio of travel times by train and car is barely affected in our counterfactual scenarios.

important in determining trade linkages within mainland Japan. Because of the relatively high fixed requirements to get to the airport and clear security, the differences in travel times within Japan (say, whether you fly from Sapporo to Osaka or Tokyo) are marginal. Nevertheless, we will also estimate regressions where we only include location pairs that are within 400km of each other, where the share of airline trips is negligible, and show that the parameters are hardly different. Second, we should worry that our results are driven by a few large firms (say, *Toyota* or the *SoftBank Group*) that have many input suppliers. Indeed, Bernard *et al.* (2019) show that the distribution of in-degree links by firm is highly skewed. We will therefore estimate regressions where we only include the most important 24 input suppliers for each firm.

One may again be concerned that $\vartheta_{\mathcal{R}}$ depends on the overall provision of railways in Japan. We will therefore check whether $\vartheta_{\mathcal{R}}$ is not substantially different on links where travel time by train is relatively higher than travel time by car or truck. We further consider whether the travel time elasticities are sensitive to the inclusion of a dummy variable indicating whether a location pair is on the east and west of Japan. This variable is based on Wrona (2018) who showed that trade between East and West Japan is considerably lower than what bilateral trade costs would imply. We also include a dummy indicating whether a location pair is on the same island. We will show that $\vartheta_{\mathcal{R}}$ and $\vartheta_{\mathcal{H}}$ are insensitive to the inclusion of these variables.

4.1.3 Step 3: Identifying workers' heterogeneity

Given estimates for $\varkappa_{\mathcal{R}}$ and $\varkappa_{\mathcal{H}}$, using the commuting gravity equation (6) allows us to recover the so-called 'transformed' wages that would prevail in workplace j in year y :

$$\mathbb{E} \left[M_{jy} - \sum_{i=1}^I \frac{\tilde{w}_{jy}/\tilde{t}_{ijy}}{\sum_{k=1}^I \tilde{w}_{ky}/\tilde{t}_{k jy}} L_{iy} \right] = 0, \quad (25)$$

where $\tilde{w}_{jy} \equiv B_{jy} w_{jy}^{\varepsilon}$ denote the transformed wages that are the actual wages weighted by the workplace amenities B_{jy} .

We are now equipped to determine the degree ε of workers' heterogeneity. Using temporal variation in the transformed wages \tilde{w}_{jzy} in municipality j in prefecture z in year y and data on observed wages for different years, we can measure workers' heterogeneity as follows:

$$\mathbb{E} [\log \tilde{w}_{jzy} - B_{jy} - B_{zy} - \varepsilon \log w_{jzy}] = 0, \quad (26)$$

where we decompose B_{jy} in components that are, respectively, municipality-specific and prefecture-year-specific by including corresponding fixed effects, respectively. In other words, (26) is a linear regression of the estimated transformed wages on the wages observed in the data and fixed effects.

Ahlfeldt *et al.* (2020) accurately point out that ε is unlikely to be causal because time-varying workplace amenities are potentially correlated to wages. A new Shinkansen line, for example,

not only affects productivity, but also improves access to recreational amenities.¹² Therefore, we adopt a Bartik-style shift-share instrument to instrument for wages w_{jzy} . We use the employment shares in each municipality in 1978 and predict employment from 2001 onwards using the national employment growth in each of the 10 sectors. The idea is that national shocks to employment in different sectors (e.g., trade liberalization) are unrelated to local changes in amenities, so that we identify a causal estimate of ε .

4.1.4 Step 4: Recovering productivities and fixed requirements

Given the parameters $\hat{\theta}_{\mathcal{R}}$, $\hat{\theta}_{\mathcal{H}}$, $\hat{\varepsilon}$, and σ , as well as data on wages w_{jy} , using (20) and (19) and data on the number of firms N_{jy} in j in year y , we can determine productivities E_{jy} :

$$\mathbb{E} \left[N_{jy} - M_{jy} \frac{\sum_{k=1}^I (w_{ky} \tau_{kiy} / E_{ky})^{1-\sigma} N_{ky}}{\sum_{i=1}^I w_{jy}^{-\sigma} (\tau_{jiy} / E_{jy})^{1-\sigma} Y_{iy}} \right] = 0, \quad (27)$$

for $j = 1, 2, \dots, I$. Since we have I equations and I unknown variables, we can use a Newton-Raphson procedure to solve for the unknown productivities E_{jy} . Finally, we can easily recover fixed requirements F_{jy} using data on employment and the number of firms through (19).

4.1.5 Step 5: Estimating density elasticities

We now come the final step, which entails the estimation of agglomeration effects. Since we have recovered productivities, we use the following condition:

$$\mathbb{E} \left[\log E_{jy} - e_y - \gamma \log \left(\frac{M_{jy}}{\mathcal{L}_j} \right) \right] = 0, \quad (28)$$

where e_y are year fixed effects and γ is the agglomeration elasticity. Recall that M_{jy}/\mathcal{L}_j denotes worker density based on the amount of developable land \mathcal{L}_j in j .

It is well known that agglomeration effects cannot be distinguished from unobservable local attributes using solely the observed location decisions of workers because dense locations may be just inherently attractive (Bayer and Timmins, 2007). Hence, γ may not be causal. We first follow a large literature on agglomeration economies that relies on historical instruments (Melo *et al.* 2008; Combes *et al.*, 2011). That is, we use the population density in 1872 or even go back in time more than 1,000 years by *using data on population from around 900* (see Appendix A.3 for details on the data). The validity of such an approach rests on the assumption that past unobserved locational features are uncorrelated to current unobserved locational endowments.

¹²The direction of the bias is not entirely clear. If workplace amenities and wages are positively correlated, not controlling properly for workplace amenities will lead to an overestimate of ε . However, if amenities and wages are negatively correlated, ε will be underestimated.

Conditional on a set of geographical controls and on the prefecture fixed effects, we believe that this assumption is reasonable.

Historical instruments can be criticized. We therefore also propose another strategy based on a suggestion made by Bayer and Timmins (2007) and the particular geography of Japan. Bayer and Timmins (2007) argue that a function of exogenous attributes of other locations ought to serve as an appropriate instrument for the number of workers choosing to work at j . We therefore calculate the share of developable land between 100 and 250km as an instrument for density at j . The share of remote developable land is unlikely to impact unobserved amenities at j . However, because of geology and because people agglomerate, we may expect that the share of developable land between 100 and 250km is positively correlated to the own share of developable land and to current employment density. One might argue that the share of distant developable land may still be correlated with geographic and geological features of location j . We, therefore, add as additional controls the share of developable land at j , between 0-100km, the earthquake probability, the precipitation level and the distance to the coast.

We repeat the same procedure to obtain the density elasticity ζ :

$$\mathbb{E} \left[\log \hat{F}_{jy} - f_y - \zeta \log \left(\frac{M_{jy}}{\mathcal{L}_j} \right) \right] = 0. \quad (29)$$

We expect ζ to be positive because, among other things, land prices increase with population density (Combes *et al.*, 2019).

To the extent one still worries that γ and ζ are biased and affect the results, we will also discuss results where we assume values from the literature ($\gamma = 0.02$ and $\zeta = 0.05$), or where we assume away endogenous spillovers altogether. We show that these alternative assumptions do not materially change our conclusions.

4.2 Structural parameters

We estimate the parameters of the model using the procedure outlined above. Since data on commuting are available from 2000 onwards and data on firm production networks from 2006 and 2011, we use data on employment and population between 2000 and 2015. We assume the elasticity of intermediate input substitution $\sigma = 4.7$, following recent evidence provided by Peter and Ruane (2020).

We report the results of the structural parameters in Table 4. For each step, we provide a detailed discussion of the results in Appendix C, including several robustness analyses.

[Table 4 about here]

First of all, we estimate the railway and highway commuting travel time elasticities and find that the elasticity with respect to travel time by train is $\hat{\alpha}_{\mathcal{R}} = -0.0222$, while the elasticity is

about twice as high when traveling by car ($\hat{\chi}_{\mathcal{H}} = -0.0461$). This implies that a ten-minute travel time increase by train reduces the number of commuters by 22%, while a ten-minute increase in travel time by car decreases the number of commuters by 46%. There are two possible explanations for this difference. First, because car is used more often for commuting, at least outside the large metropolitan areas, workers may care less about accessibility by train. More specifically, according to the *Nationwide Person Trip Survey* by the *Ministry of Land, Infrastructure, Transport and Tourism*, in Japan 20 – 50% of the commutes is by car, while at most 20% commute by train. Second, commuters may participate in alternative activities during a commute by train, and thus they may be less sensitive to a somewhat longer travel time by train. All in all, the overall commuting time elasticity is very similar to earlier studies (see Ahlfeldt *et al.*, 2015, for Berlin and Koster, 2020, for England).¹³ In Appendix C.1, we show that our finding of a larger commuting time elasticity for traveling by car holds in various alternative specifications.

Moving on to the trade travel time elasticities, we find that the travel time elasticity with respect to train, $\hat{\vartheta}_{\mathcal{R}}$, is negative and highly statistically significant, implying that the number of trade linkages decreases by 27% for a 10 minutes increase in railway travel time. By contrast, travel time by road does not affect the probability of having a linkage ($\hat{\vartheta}_{\mathcal{H}} = 0.0013$).¹⁴ While the effect is statistically significant because of our large dataset, it is extremely small. This suggests that *low travel time by train, which enables face-to-face contacts, is much more important for firms' trade linkages than the time needed for transporting goods* (transport by truck is relatively cheap within Japan). Recall that the share of trips by train for trips between 300 and 700km (which are unlikely commuting trips) exceeds 50%. Unlike in the U.S., the train is by far the most preferred transport mode in Japan for long-distance trips. The overall travel time elasticity is about one-third of the commuting time elasticity, which is in line with Monte *et al.* (2018). We provide additional robustness checks in Appendix C.2 and confirm that travel time elasticities are essentially unaffected.

For the workers' heterogeneity parameter, we find that $\hat{\varepsilon} = 2.19$, which we obtain by a regression of the transformed wages \tilde{w}_{it} on wages obtained from the data (see Appendix A.1). Recall that we include municipality and prefecture-by-year fixed effects and instrument observed wages by a Bartik-style predicted employment measure based on employment shares in 1978. Our estimate of ε is on the low side as compared to the existing literature. Eaton and Kortum (2002) find $\hat{\varepsilon} = 8.28$ while Ahlfeldt *et al.* (2015) find $\hat{\varepsilon} = 6.2$ for Berlin. It is hard to compare results because the former focus on international trade flows and the latter on commuting flows

¹³Specifically, if we include either railway travel time *or* travel time by road, we find elasticities of respectively 0.0776 and 0.0777, which is very similar to the literature.

¹⁴If we include only travel time by road like in Monte *et al.* (2018), we find an elasticity of about -0.02 , which is comparable to them.

within one city. By contrast, for the U.S., Monte *et al.* (2018) find $\hat{\varepsilon} = 3.3$. Our approach better addresses endogeneity concerns, such as unobserved workplace amenities, which leads to a considerably lower estimate.¹⁵

The final two parameters capture density elasticities of the estimated productivities \hat{E}_{iy} and fixed requirements \hat{F}_{iy} . We obtain $\hat{\gamma}$ by a regression of estimated productivities on employment density in each municipality. To address the usual endogeneity issues, we add a set of geographical variables (e.g., earthquake probability and share of developable land). Furthermore, we instrument employment density by the population density in 900. In Appendix C.4, we also instrument for employment density by using population density in 1872 or by a spatially-lagged instrument, i.e., the share of developable land between 100 and 250km. This leads to very similar estimates. The agglomeration elasticity ($\hat{\gamma} = 0.0647$) is within the range suggested by the literature, which is typically between 0.02 and 0.07 (Rosenthal and Strange, 2004; Melo *et al.* 2009).

Finally, using the same identification strategy based on long-lagged instruments, we find that the elasticity of fixed requirements with respect to employment density is 0.0533. We believe that a positive value for this elasticity is reasonable for the following two reasons. First, a higher density implies that there is a higher demand for land. Since it is expensive to build taller buildings, buildings prices will increase. Second, when demand for land is higher, it becomes more attractive to transform semi-developable land, which entails large transformation costs into land that is suitable for development. Both imply higher land rents. Note also that our estimate falls within the range estimated by Combes *et al.* (2019).

4.3 Overidentification checks

To investigate whether our model captures reality reasonably well, we exploit data that we did not use so far and compare them to the estimated productivities \hat{E}_{jy} and fixed requirements \hat{F}_{jy} . First, we gather data on assessed land prices for 2001, 2006, 2009 and 2014 from the *Ministry of Land, Infrastructure, Transport and Tourism*. We aggregate the neighborhood-level data at the municipality level. Furthermore, we obtain the municipality-level data on sales by firms for 2011 from the *Economic Census for Business Activity 2012*.

In Figure 3A, we correlate buildings prices and the estimates of fixed requirements. We find a bivariate correlation between log buildings prices and our estimate of F_{jy} of 0.393, which is reasonably high. In Figure 3B, we correlate buildings prices and the price index P_{jy} , which is estimated from the model. We find a strong *negative* correlation of -0.654 . This is consistent

¹⁵Ahlfeldt *et al.* (2015) recover ε by comparing the variances of log transformed wages to the variance of log observed wages. This approach would here leads to $\varepsilon = 77.79$, which is unrealistically large. This overestimate is likely to be a result of correlation between unobserved workplace amenities and wages (Ahlfeldt *et al.*, 2020).

with the idea that prices are higher in locations that are less accessible because there is less competition than in populated and centrally located areas (see, e.g., Handbury and Weinstein, 2015).

[Figure 3 about here]

In the lower panel of Figure 3, we consider sales per worker and correlate that with estimated productivities E_{jy} and transformed wages \tilde{w}_{jy} . In Figure 3C, we find a strong positive correlation of 0.523 between the log of sales per worker and the log of estimated productivities. Hence, sales are higher in places with a higher productivity, which makes sense. Figure 3D shows that the correlation between the log of sales per worker and the log of transformed wages is slightly lower (i.e., 0.462) because the transformed wages account for workers' idiosyncratic preferences for workplaces. In line with this observation, we find a positive correlation of wages and transformed wages of 0.300.

5 Counterfactual analyses

5.1 Model performance

To assess the impact of large transport infrastructures, we undertake counterfactual experiments given the estimated parameters $\{\hat{\kappa}_{\mathcal{R}}, \hat{\kappa}_{\mathcal{H}}, \hat{\theta}_{\mathcal{R}}, \hat{\theta}_{\mathcal{H}}, \hat{\varepsilon}, \hat{\gamma}, \hat{\zeta}\}$ and σ , the estimated residential amenities and workplace amenities, and the transport network in 2014. We describe the procedure to develop the counterfactual values in Appendix D.1. Given the transport networks in 1957, 1978 and 1996, we back-cast the population and employment levels in these respective years and compare these ones to the values observed in the data. We then regress the observed value in the data on the counterfactual value:

$$\log\left(\frac{L_{iy}}{\mathcal{L}_j}\right) = \phi_0 + \phi_1 \log\left(\frac{\hat{L}_{iy}^{\mathcal{C}}}{\mathcal{L}_j}\right) + \epsilon_{iy},$$

where $\hat{L}_{iy}^{\mathcal{C}}$ is the estimated counterfactual value, ϕ_0 and ϕ_1 are parameters to be estimated, and ϵ_{iy} is an error term. Because $\hat{L}_{iy}^{\mathcal{C}}$ is estimated, we should incorporate uncertainty in the underlying model's parameters when calculating standard errors. We find them by bootstrapping the whole structural estimation approach 250 times. Table 5 reports the results.

[Table 5 about here]

In Panel A of Table 5, we back-cast the counterfactual population in 1996. Unsurprisingly, we find a strong effect of the predicted population on the actual population in 1996. In column (1) we

find an elasticity of 0.89. Hence, a 1% increase in the predicted population is associated with an increase in the actual population of 0.89%. Moreover, the R^2 indicates that we can explain more than 95% of the variation in variation in population density by the counterfactual population density.

One may worry that this result is mostly driven by the location fundamentals and by the relative position of municipalities within transportation networks, e.g., because Tokyo is more centrally located. In column (2), we therefore calculate the counterfactual population for the same location fundamentals when the distance between municipalities is given by the Euclidian distance to capture their relative positions of municipalities within Japan but independently of any transport network. Unsurprisingly, the model-predicted population density is a statistically significant predictor of the population density in 1996, with an elasticity equal to 0.30, which is much lower than that associated with the counterfactual population density based on the transport network (see column (1)). In column (3), we include the counterfactual population as a control variable and find that the impact of the counterfactual population based on distances is small and statistically insignificant. The elasticity of the model-predicted population with the actual population in 1996 is again about 0.90. Hence, *the predictions based on the actual transport network distance outperforms the measure based on Euclidian distance*. This increases our belief that our model is able to capture relevant changes in population due to changes in the transport network.

In column (4) we further control for ‘fundamentals’ observed in the data: the population density in 1872, the share of developable land by municipality, the log of precipitation per km², the probability of an heavy earthquake, and the distance to the coast. Moreover, we include prefecture fixed effects. The elasticity decreases somewhat to 0.82 but is still highly statistically significant.¹⁶ The results for the employment density in columns (4)-(6) display a similar pattern. By looking at the R^2 , it appears that we can explain a high share of the spatial variation in employment density. The elasticity of the predicted employment is between 0.80 and 0.90. Controlling for the counterfactual employment based on Euclidian distance does not change the results.

In Panels B and C of Table 5, we verify the model performance when we go back further in time, using data on the transport network in respectively 1957 and 1978. Since we do not have good data on the secondary road network in 1957 and 1978 we exploit data on the road network

¹⁶We also considered to control directly for other observed, but endogenous, location fundamentals, such as residential amenities, transformed wages, productivities, and the price index. Unconditional on the predicted counterfactual population, these location fundamentals have strong effects. More specifically, amenities and transformed wages are positively associated with population and employment densities; productivity is only positively related with employment density; last, the price index is negatively associated with population and employment density. However, if we include them as control variables, the elasticity of the counterfactual population density is hardly affected.

from the Meiji period. Panel B shows the results for 1978. The elasticity of the counterfactual population with respect to the observed population, as well as the counterfactual employment with respect to the observed employment is lower than in 1996, ranging from 0.51 to 0.70. This is expected because we have some measurement error in the estimated counterfactual population and employment densities due to the lower quality of data on the road network. However, the R^2 suggests that we still explain more than 90% of the variation in population and employment density. Panel C goes back to 1957 when there were no HSR and highways. The elasticity of the counterfactual population and employment is again somewhat lower, ranging from 0.33 to 0.57. This is not too surprising as exogenous location fundamentals (e.g., urban amenities) have changed considerably over the course of almost 60 years. Moreover, preferences might have changed too. However, we still explain more than 70% of the variation in the population/employment density in 1957 by using the counterfactual population/employment density, which we find reasonable.

In sum, we believe that this exercise shows that our model is capable of reproducing the historical spatial distributions of employment and population, which increases the trust that model-based predictions based on changes in travel time will also be reasonable.

5.2 Counterfactual experiments

We consider two counterfactual experiments. First, the effects of the various planned upgrades of the existing Shinkansen network. Second, the spatial distribution of economic activity in Japan without the Shinkansen. We calculate the average travel time to employment in 2014 and show in Appendix D.2 what areas are the most affected. We report the aggregate results in Table 6.

[Table 6 about here]

Experiment 1: The impact of Shinkansen extensions. The first scenario considers all planned Shinkansen lines. This includes (i) an extension from Hokuto to Sapporo, (ii) an extension to Nagasaki, a link between Kanazawa and Kyoto and, more importantly, (iii) a project to connect Tokyo and Osaka by a ‘Maglev’ with a maximum speed of 505 km/h. This HSR is expected to connect Tokyo and Nagoya in 40 minutes, and Tokyo and Osaka in 67 minutes. Compared with the existing Tokaido Shinkansen, the Maglev line will cut traveling time by half. The commercial service is scheduled to start between Tokyo and Nagoya in 2027 and between Nagoya and Osaka in 2045. Column (2) in Table 6 shows that the average travel time by train within Japan to employment is reduced by 12%.¹⁷

¹⁷Note that highways do not change. However, because of the reshuffling of jobs, we see a small decrease of 0.5% in the average travel time to employment by road.

We find sizable welfare effects of the new Shinkansen lines: the indirect utility increases by 5.5%. Furthermore, the overall geographical concentration of employment or population is very much unaffected, as the Entropy measure of dispersion remains about the same. Nevertheless, *the spatial redistribution of employment triggered by the Shinkansen extensions is fairly substantial*. Figure 4A reports the results for the relative change in employment due to the various extensions of the Shinkansen network. Generally, *locations close to Shinkansen stations witness an increase in employment*. For example, Nagasaki’s and Takaoka-Imizu’s employment increases by about 10%. What is more, *the construction of a Shinkansen line may be detrimental to remote areas*. For example, remote areas that are unconnected to the Shinkansen in the Hokkaido, Shikoku and Kyushu lose up to 25% of their jobs because these locations become relatively less attractive. Despite travel time reductions, the workforce size of the metropolitan areas of Tokyo is hardly affected by the extensions. This may be because land rents and other overhead costs are very high in Tokyo, which makes it less attractive to firms. On the other hand, Kyoto-Osaka and Nagoya, the second and third largest urban area in Japan, benefit from the Shinkansen extensions as its employment is predicted to increase by 5.6% and 11.2%, respectively.

The results for population are, unsurprisingly, highly correlated with employment. However, due to intermunicipal commuting, the effects are somewhat less localized. We relegate the discussion of the effects on population to Appendix D.3.

[Figure 4 about here]

To sum up, the relative accessibility of locations connected to the Shinkansen network matters for the location of employment.

Experiment 2: No Shinkansen. Our second experiment shows that *removing the Shinkansen as a whole would have substantial negative welfare effects: the indirect utility would decrease by 6.5%*. In Figure 4B, we consider the counterfactual distribution of employment and find results that are in line with the previous ones. First, we observe that many relatively remote areas, especially on Shikoku, but also Wakayama and Ishikawa prefectures on Honshu, would strongly grow in relative terms. The effects on the Tokyo and Kyoto-Osaka metropolitan areas employment is positive as Tokyo and Osaka would be 6.3% and 4.4% larger without the Shinkansen, respectively. By contrast, Nagoya would be 23% smaller. Thus, contrary to general belief, by improving the overall accessibility *the Shinkansen has made Tokyo and Osaka-Kyoto less attractive to firms but has rendered Nagoya more attractive*. This also shows that the Shinkansen has amplified the ‘hub effect’ of Nagoya. In other words, the relative position of municipalities within transport networks and their underlying location fundamentals are important in understanding why the effects of a large infrastructure are positive or negative.

To sum up, the (relative) accessibility of locations connected to the Shinkansen network matters for the location of employment.

Robustness We discuss in Appendix D.4 a couple of robustness checks with respect to the magnitude of agglomeration economies. For example, we take estimates from the literature or entirely assume away endogenous spillover effects. We also consider a couple of robustness checks with respect to the values of F_j . It appears that the magnitude of endogenous spillovers matters little for the results. By contrast, the spatial distribution of location fundamentals is important for the effects of transportation improvements on the spatial distribution of economic activities. For example, we show that under uniform fixed requirements ($F_j = F$), small perturbations in the relative attractiveness of a location causes large changes in the spatial distribution of economic activities, which seems unrealistic. Hence, *the uneven distribution of location fundamentals is a key-factor for the geographical distribution of activities within Japan.*

6 Conclusions

This paper estimates the effects of large infrastructure investments on the geographic distribution of economic activities. As high-speed rail is on the rise in many countries because it is seen as a sustainable alternative to the airplane on medium-distance travels, we have chosen to focus on Japan which has one of the oldest HSR networks in the world, i.e., the Shinkansen. This enables us to evaluate the long-run spatial effects of infrastructure investments in high-speed rail. To achieve our goal, we develop a spatial quantitative model. More specifically, firms choose their locations and produce under both internal and external increasing returns, while workers choose where to live and where to work. We allow firm interactions to take place by train *and* by road. Similarly, workers can commute by train *and* by car. We further include location-specific fixed labor requirements for firms, which proxy for the location-specific entry impediments related to land rents, policies and geography. We then estimate the model for Japan to evaluate the effects of the Shinkansen network.

Our main findings may be summarized as follows. First, we find that travel time by train affects trade linkages whereas travel time by road does not.¹⁸ This shows that the Shinkansen plays a key role in sustaining production networks. We further find that the agglomeration elasticity (0.065) and fixed requirement elasticity (0.053) with respect to density are within the range suggested by the literature, although the intensity of agglomeration economies seems to be on the high side. We therefore also estimate the model without endogenous productivities and

¹⁸Because many goods are transported by rail and trucks, while rail is hardly used for passenger travel, one may expect that the opposite to hold in the U.S.

fixed requirements, which makes little difference for the results. Hence, in line with Kline and Moretti (2014), we find that agglomeration economies are a localized phenomenon that seem to cancel out in the aggregate.

Finally, we conducted counterfactual experiments in which (i) all planned Shinkansen lines are realized; and (ii) the entire Shinkansen network is removed. The planned Shinkansen extensions generate a substantial welfare gain of about 5% and raise employment in the three largest metropolitan areas, especially in Nagoya. Generally, municipalities close to Shinkansen stations witness increases in employment, while remote areas lose employment. On the other hand, removing the Shinkansen implies an aggregate welfare loss of 6.5%. Maybe surprisingly, the largest metropolitan areas Tokyo and Osaka would grow by 6.3% and 4.4%, respectively. According to our model, the Shinkansen thus seems to have been successful in promoting economic growth and development outside Tokyo, which was its initial objective (Sato, 2015).

Overall, our paper illustrates that business interactions are key in understanding the geographic distribution of economic activity. To be precise, *HSR plays a pivotal role in sustaining these interactions and has sizable effects on the geographic distribution of economic activity.*

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Tables

TABLE 1 – DESCRIPTIVE STATISTICS FOR COMMUTING DATA

	(1)	(2)	(3)	(4)
	mean	sd	min	max
Number of commuters	169.3	4,680	0	1,083,738
Travel time by train (<i>min</i>)	135.1	54.33	0	240.0
Travel time by road (<i>min</i>)	144.0	57.37	0	240.0
Euclidian distance (<i>km</i>)	96.11	51.71	1.583	289.9
Location were connected via the network in 1942	0.102	0.303	0	1
Location were connected via the network in 1900	0.753	0.431	0	1
Locations were connected via the network in 725	0.142	0.349	0	1
Locations are connected via the Shinkansen <25km	0.231	0.422	0	1
Locations are connected via a Shinkansen station	0.00511	0.0713	0	1
Year of observation	2,008	5.576	2,000	2,015

Notes: We exclude pairs that are further than 4 hours travelling apart. The number of observations is 1,359,732. Travel times for commuters are calculated excluding highways and Shinkansen links.

TABLE 2 – DESCRIPTIVE STATISTICS FOR *TSR* DATA

	(1)	(2)	(3)	(4)
	mean	sd	min	max
Total links	2.9845	185.1476	0.0000	123,481.0000
Travel time by train (<i>min</i>)	584.4054	476.2187	0.0000	2,627.8936
Travel time by road (<i>min</i>)	876.1269	650.9868	0.0000	2,999.9722
Euclidian distance (<i>km</i>)	551.1685	369.6981	0.0000	1,865.8590
Location were connected via the network in 1942	0.0656	0.2476	0.0000	1.0000
Location were connected via the network in 1900	0.6805	0.4663	0.0000	1.0000
Locations were connected via the network in 725	0.0910	0.2875	0.0000	1.0000
Locations are connected via a Shinkansen station	0.1096	0.3124	0.0000	1.0000
Year of observation	2,009.9981	3.0000	2,007.0000	2,013.0000

Notes: The number of observations is 5,786,196.

TABLE 3 – DESCRIPTIVE STATISTICS FOR EMPLOYMENT DATA

	(1)	(2)	(3)	(4)
	mean	sd	min	max
Population (per km ²)	1,011.6697	2,374.5034	2.3387	31,839.7871
Employment (per km ²)	541.9056	3,325.6310	0.3621	94,036.5469
Average travel time by train (<i>in m</i>)	641.7021	468.6621	209.7487	7,168.4692
Average travel time by road (<i>in m</i>)	875.6658	525.0900	348.6505	3,540.6694
Shinkansen station <25km	0.2217	0.4154	0.0000	1.0000
(Future) Shinkansen line is crossing municipality	0.2328	0.4226	0.0000	1.0000
Share of developable land in municipality	0.8428	0.1539	0.1906	1.0000
Probability on earthquake in 30 years with Shindo Scale >5	0.4887	0.3131	0.0028	0.9958
Distance to coastline (<i>km</i>)	22.4047	18.4838	0.3137	85.4455
Precipitation density (<i>km²</i>)	2,345.4396	480.5130	110.2040	4,065.1467
Total area size (<i>km²</i>)	220.8229	251.0133	3.4747	2,179.9980
Year of observation	1,990.0909	16.5284	1,957.0000	2,014.0000

Notes: The number of observations is 18,238.

TABLE 4 – STRUCTURAL PARAMETERS

	Baseline results
	(1)
Commuting railway travel time elasticity, $\hat{\varkappa}_{\mathcal{R}} = \hat{\kappa}_{\mathcal{R}}\hat{\varepsilon}$	-0.0222*** (0.0031)
Commuting road travel time elasticity, $\hat{\varkappa}_{\mathcal{H}} = \hat{\kappa}_{\mathcal{H}}\hat{\varepsilon}$	-0.0461*** (0.0024)
Trade railway travel time elasticity, $\hat{\vartheta}_{\mathcal{R}} = \hat{\theta}_{\mathcal{R}}\sigma$	-0.0269*** (0.0018)
Trade road travel time elasticity, $\hat{\vartheta}_{\mathcal{H}} = \hat{\theta}_{\mathcal{H}}\sigma$	0.0013** (0.0006)
Worker heterogeneity, $\hat{\varepsilon}$	2.1854*** (0.7465)
Productivity density elasticity, $\hat{\gamma}$	0.0647*** (0.0102)
Fixed requirement density elasticity, $\hat{\zeta}$	0.0533*** (0.0062)
<i>Fixed parameter:</i>	
Elasticity of substitution, σ	4.7000
Number of location pairs	2,748,964
Number of locations	1,658

Notes: Standard errors are bootstrapped (250 replications) by work locations and in parentheses; *** $p < 0.01$, ** $p < 0.5$, * $p < 0.10$.

TABLE 5 – MODEL PERFORMANCE: BACK-CASTING POPULATION AND EMPLOYMENT

	Dependent variable: the log of population density				Dependent variable: the log of employment density			
	Baseline	Euclidian	+ Euclidian	+ Controls	Baseline	Euclidian	+ Euclidian	+ Controls
PANEL A: 1996	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	OLS	OLS	OLS	OLS	OLS	OLS	OLS	OLS
Counterfactual population density (\log), $\log(\hat{L}_{jy}^c/\mathcal{L}_j)$	0.8917*** (0.1270)		0.9009*** (0.1284)	0.8248*** (0.1163)				
Distance-based counterfactual population density (\log)		0.2967*** (0.0825)	-0.0067 (0.0176)	0.0000 (0.0164)				
Counterfactual employment density (\log), $\log(\hat{M}_{jy}^c/\mathcal{L}_j)$					0.8880*** (0.1357)		0.8526*** (0.1239)	0.7989*** (0.1159)
Distance-based counterfactual employment density (\log)						0.2352** (0.1030)	0.0225 (0.0179)	0.0319** (0.0148)
Municipality controls (5)	No	No	No	Yes	No	No	No	Yes
Prefecture fixed effects	No	No	No	Yes	No	No	No	Yes
Number of observations	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658
R^2	0.9588	0.8671	0.9590	0.9653	0.9591	0.8886	0.9591	0.9650
PANEL B: 1978	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	OLS	OLS	OLS	OLS	OLS	OLS	OLS	OLS
Counterfactual population density (\log), $\log(\hat{L}_{jy}^c/\mathcal{L}_j)$	0.6520*** (0.0569)		0.6498*** (0.0681)	0.5104*** (0.0624)				
Distance-based counterfactual population density (\log)		0.2681*** (0.0750)	0.0017 (0.0192)	-0.0313 (0.0295)				
Counterfactual employment density (\log), $\log(\hat{M}_{jy}^c/\mathcal{L}_j)$					0.7006*** (0.0792)		0.6377*** (0.0628)	0.5843*** (0.0760)
Distance-based counterfactual employment density (\log)						0.2177** (0.0956)	0.0429 (0.0296)	0.0086 (0.0179)
Municipality controls (5)	No	No	No	Yes	No	No	No	Yes
Prefecture fixed effects	No	No	No	Yes	No	No	No	Yes
Number of observations	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658
R^2	0.9135	0.8501	0.9172	0.9322	0.9082	0.8503	0.9108	0.9224
PANEL C: 1957	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	OLS	OLS	OLS	OLS	OLS	OLS	OLS	OLS
Counterfactual population density (\log), $\log(\hat{L}_{jy}^c/\mathcal{L}_j)$	0.4536*** (0.0505)		0.4333*** (0.0628)	0.3364*** (0.0526)				
Distance-based counterfactual population density (\log)		0.2028*** (0.0548)	0.0165 (0.0163)	-0.0475 (0.0296)				
Counterfactual employment density (\log), $\log(\hat{M}_{jy}^c/\mathcal{L}_j)$					0.5736*** (0.0814)		0.5064*** (0.0682)	0.4523*** (0.0631)
Distance-based counterfactual employment density (\log)						0.1885** (0.0830)	0.0471* (0.0253)	0.0279 (0.0242)
Municipality controls (5)	No	No	No	Yes	No	No	No	Yes
Prefecture fixed effects	No	No	No	Yes	No	No	No	Yes
Number of observations	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658
R^2	0.7835	0.7467	0.7840	0.8384	0.7326	0.6955	0.7328	0.7758

Notes: The dependent variable in columns (1)-(3) is the population in each municipality, while it is employment in columns (4)-(6). Estimated location fundamentals include the log of residential amenities, B_{j2014} , the log of productivity, A_{j2014} , the log of transformed wages, ω_{j2014} , and the log of the price index, P_{j2014} . Municipality controls include the population density in 1872, the share of developable land in the own municipality, the log of precipitation per km², the probability of an heavy earthquake (with the Shindo Scale above 5), and distance to the coast in km. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.10$.

TABLE 6 – COUNTERFACTUAL EXPERIMENTS

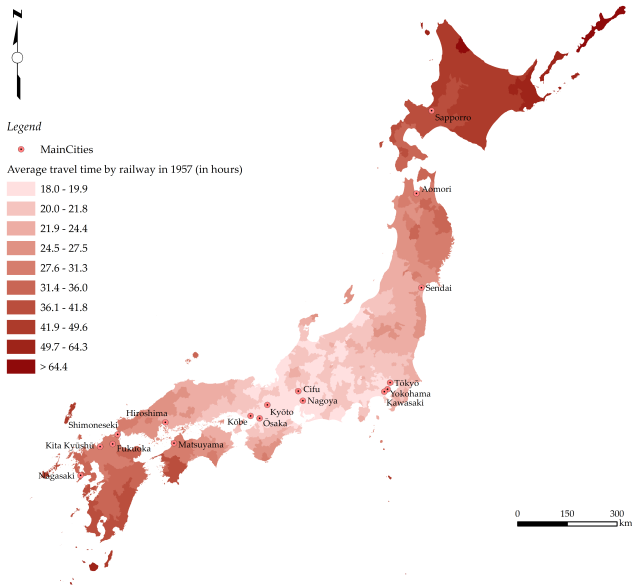
	Baseline in 2014	Shinkansen Extensions	No Shinkansen
	(1)	(2)	(3)
Average travel time to employment by train (<i>min</i>)	434.6 (8.86)	383.9 (7.46)	813.5 (15.72)
Average travel time to employment by road (<i>min</i>)	722.5 (13.80)	718.9 (12.83)	730.4 (14.40)
Welfare, \hat{V}	1.0000 (—)	1.0550 (0.0080)	0.9347 (0.0105)
Employment dispersion	6.0771 (0.0853)	6.0652 (0.0834)	6.0775 (0.1048)
Population dispersion	6.3332 (0.0808)	6.3251 (0.0795)	6.3294 (0.1100)

Notes: Standard errors are bootstrapped (250 replications) by municipality and in parentheses. Employment dispersion is measured by $-\sum_i^I \frac{M_i}{\sum_j^I M_j} \log \frac{M_i}{\sum_j^I M_j}$ and population dispersion by $-\sum_i^I \frac{L_i}{\sum_j^I L_j} \log \frac{L_i}{\sum_j^I L_j}$.

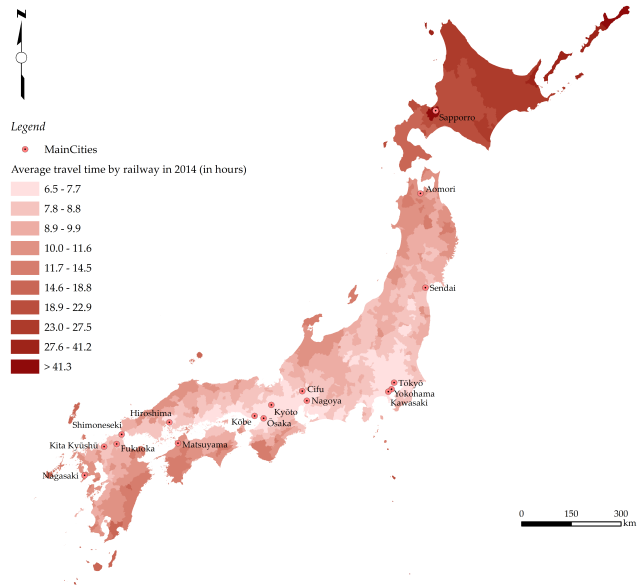
Figures



FIGURE 1 – OVERVIEW OF JAPAN'S RAILWAY NETWORK

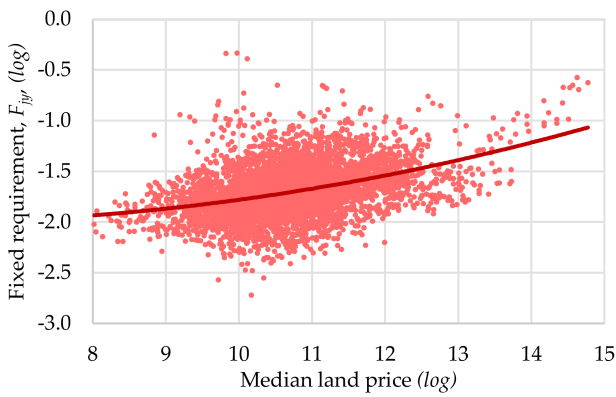


(A) AVERAGE TRAVEL TIME IN 1957

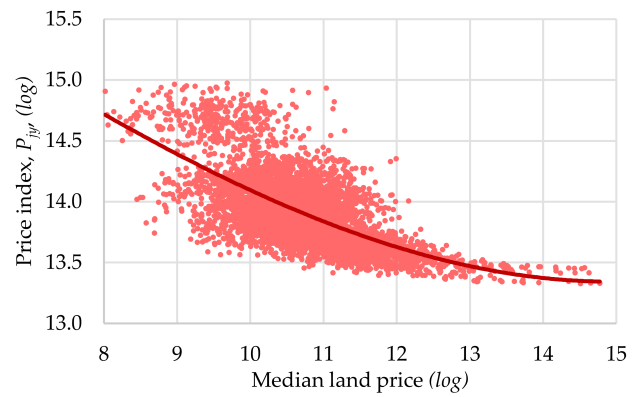


(B) AVERAGE TRAVEL TIME IN 2014

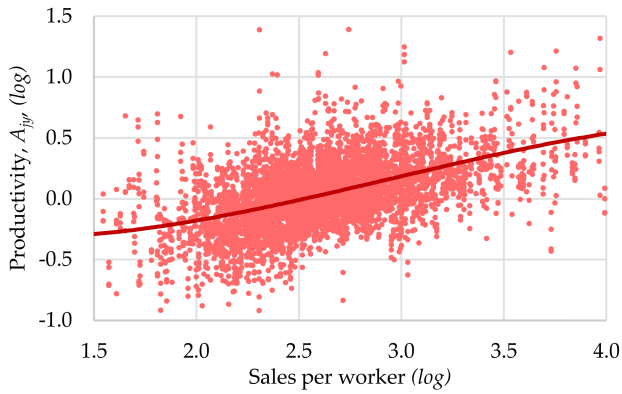
FIGURE 2 – RAILWAY ACCESSIBILITY



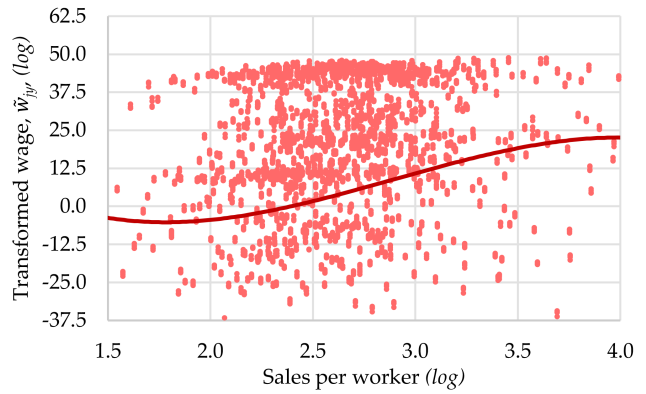
(A) REAL ESTATE PRICES AND THE FIXED REQUIREMENT



(B) REAL ESTATE PRICES AND THE PRICE INDEX

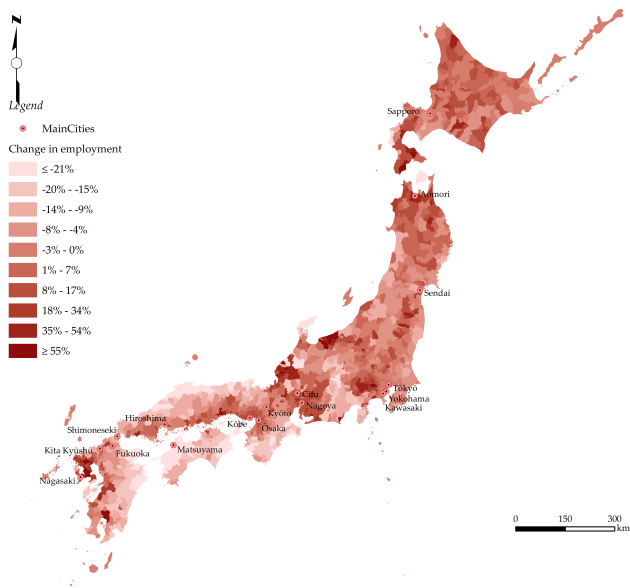


(C) SALES PER WORKER AND PRODUCTIVITY

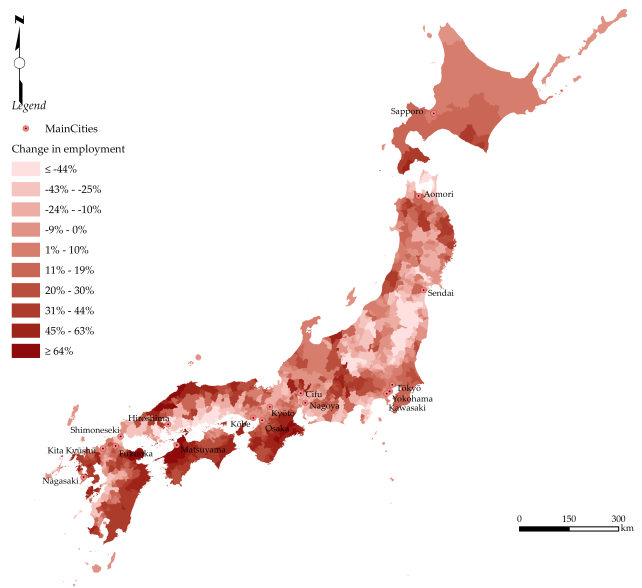


(D) SALES PER WORKER AND TRANSFORMED WAGES

FIGURE 3 – OVER-IDENTIFICATION CHECKS



(A) EXTENSION OF THE SHINKANSEN NETWORK



(B) NO SHINKANSEN

FIGURE 4 – COUNTERFACTUAL EXPERIMENTS: SPATIAL DISTRIBUTION OF EMPLOYMENT

Appendix A. Data appendix

A.1 Wages

Data on wages at the municipality level are only available for the manufacturing sector, going back to 1979. However, we compiled a panel dataset at the municipality level of wages including all industrial sectors.¹⁹ We therefore first digitize hardcopy wage data on 47 *prefectures* for 8 industrial sectors, including manufacturing. Furthermore, we digitize hardcopy data on employment at the municipality level since 1979 for 8 industrial sectors. Using data at the prefecture level, we estimate the following regression:

$$w_{zy} = \psi_y + \psi_y^M w_{zy}^M + \sum_{g=1}^G \psi_{yg} e_{zyg} + \epsilon_{zy},$$

where w_{zy} is the yearly wage observed in prefecture z in year y , w_{zt}^M is the manufacturing wage, e_{zyg} are employment shares in sectors $g = 1, \dots, G$, ψ_y , ψ_y^M , ψ_{tg} are coefficients to be estimated, and ϵ_{zy} denotes an error term. Hence, the above specification yields year-specific regressions of wages on manufacturing wages and employment shares.

[Table A.1 about here]

In Table A.1 we show the results of these regressions. There appears to be a strong correlation (almost 0.893) between manufacturing wages and overall wages at the prefecture level. We find that the elasticity of manufacturing wages with respect to overall wages is about 0.3. Employment in financial services leads to markedly higher wages: a 10 percentage point increase in the share of workers in the financial services is associated with a wage increase of about 80%. For consumer services, the effect is consistently negative with wages that are about 10% lower for a 10 percentage point increase in the share of workers in consumer services.

To calculate wages at the municipality level, we use the estimated parameters $\hat{\psi}_y$, $\hat{\psi}_y^M$, $\hat{\psi}_{tg}$, together with the manufacturing wages and employment shares at the municipality level available in the data. Figure A.1 shows the average annual wages calculated at the municipality level.

[Figure A.1 about here]

Generally, we see higher wages in denser areas like Osaka and Tokyo. We find a correlation of log wages with log employment density of 0.57, which seems to be reasonable.

¹⁹The industrial sectors included are Construction, Electricity Production, Real Estate, Finance, Manufacturing, Mining, Retail, Consumer Services, and Transportation.

A.2 Undevelopable land

We construct a new measure of developable land for Japan based on land use maps and elevation data. We obtain information on lakes and water bodies from *OpenStreetMap*. Using these data, we only keep land in each municipality. Furthermore, we obtain information on elevation from the *AlosWorld3D* project, which provides elevation at a 30m by 30m resolution. We calculate the slopes of each grid cell and remove all grid cells that have slopes above 50% as Saiz (2010) shows that these are essentially undevelopable. Furthermore, we remove all land that is above 2000m above sea level, for which it is unlikely that there are permanent settlements.

[Figure A.2 about here]

Figure A.2 shows a map of undevelopable land for Japan. One may observe that the large cities (Tokyo, Osaka, Nagoya) are located in relatively flat areas with high shares of developable land. However, most of inland Japan is severely geographically constrained: we find that 20% of Japan is undevelopable. Still, in some municipalities, the share of undevelopable land is much higher and can be as high as 80% (e.g., in mountainous areas in Central Japan). The overall share of 80% developable land is considerably higher than other estimates of ‘inhabitable land’, which would be 33% according to the *Social Indicators* by Prefecture from the *Statistics Bureau*. Inhabitable land excludes forests, lakes and other water bodies and does not use information on slopes. However, forests are technically developable, although they are often protected. Furthermore, although slopes exceeding 20% could be developed, it is very costly to do so. Hence, we think our estimate of undevelopable land is best interpreted as a lower bound estimate of the amount of undevelopable land in Japan.²⁰

A.3 Historical data

We use historical road networks and historical infrastructure plans. First, we have a hardcopy map on the *Seven-Circuit Road Network* in the 7th century.²¹ This road network was developed to connect the initial capital cities (i.e., Nara and Kyoto) with many other cities in Japan. Second, we use hardcopy maps of the *National Road Plan* developed by the *Home Ministry* in 1943. The total length of highways was planned to be 5,490 km.²² The planned network was motivated by

²⁰Note that we use the amount of developable land area to calculate employment and population densities. If we were to use inhabitable land, this means that we would find high densities in remote areas with large patches of forests. We think it is unlikely that these areas benefit strongly from agglomeration economies. This provides another argument to use our measure of developable land.

²¹As for the route, see the map available at <https://www.mlit.go.jp/road/michi-re/1-1.htm>.

²²As for the route, see the map available at <https://www.mlit.go.jp/road/michi-re/4-2.htm>.

the transportation of military supplies. Third, we refer to the actual routes of roads and railways in 1900 obtained from the *National Land Numerical Information*. We manually georeference these historic transport maps as to be able to link the data to current municipal data.

The data on the local population, except for Hokkaido, in 900 are taken from Kito (1996). Kito (1996) estimated the number of provincial population by using the information on the area of rice fields, which is available in *Wamyō Ruijushō*, a Japanese dictionary completed in 938. Although the estimates of population are available for 68 provinces in 900, the provincial boundaries are obviously different from current municipal boundaries. We address this issue by distributing the population in each province according to the share of land of each municipality in the corresponding province. By using the information on the number of archaeological remains, Takada (2017) estimated the population size in Hokkaido around the 9th century as 37,000. This number is distributed to each municipality in Hokkaido based on its land share. The local population in 1872, including that of Hokkaido, is obtained from Kito (1996), which is based on the *National Table on Family Registration* compiled by the *Home Ministry*.

Appendix B. Uniqueness of the equilibrium

Since s_{ij} in (13) is the mass of workers who choose the pair ij , the mass M_j of workers in j is such that

$$M_j \beta_j^{-1} w_j^{-\varepsilon} = \Gamma \left(\frac{\varepsilon - 1}{\varepsilon} \right)^\varepsilon \bar{V}^{-\varepsilon} \sum_{i=1}^I \alpha_i (t_{ij} P_i)^{-\varepsilon}, \quad j = 1, \dots, I - 1, \quad (30)$$

which is equivalent to (8). Likewise, (9) is equivalent to

$$L_i \alpha_i^{-1} P_i^\varepsilon = \Gamma \left(\frac{\varepsilon - 1}{\varepsilon} \right)^\varepsilon \bar{V}^{-\varepsilon} \sum_{j=1}^I \beta_j (w_j / t_{ij})^\varepsilon, \quad i = 1, \dots, I - 1, \quad (31)$$

Using (6), (11) can be rewritten as follows:

$$\alpha_i^{-1} Y_i P_i^\varepsilon = \Gamma \left(\frac{\varepsilon - 1}{\varepsilon} \right)^\varepsilon \bar{V}^{-\varepsilon} \sum_{k=1}^I \beta_k w_k^{1+\varepsilon} / t_{ik}^\varepsilon, \quad i = 1, \dots, I, \quad (32)$$

while (20) is equivalent to

$$w_i^\sigma E_i^{1-\sigma} F_i = \sum_{j=1}^I \frac{1}{\sigma} \left(\frac{\sigma}{\sigma - 1} \tau_{ij} \right)^{1-\sigma} P_j^{\sigma-1} Y_j, \quad i = 1, \dots, I. \quad (33)$$

Building on Allen *et al.* (2015), we determine the matrices of the exponents of the left- and right-hand side of the equilibrium conditions (30), (31), (16), (32), and (33) with respect to the

variables w_i^* , L_i^* , M_i^* , Y_i^* , and P_i^* :

$$\mathbb{L} = \begin{pmatrix} -\varepsilon & 0 & 0 & 1 & 0 \\ 0 & 0 & 1 & 0 & \varepsilon \\ 0 & 0 & 0 & 0 & 1 - \sigma \\ 0 & 1 & 0 & 0 & \varepsilon \\ \sigma & 0 & 0 & 0 & 0 \end{pmatrix}, \quad \mathbb{R} = \begin{pmatrix} 0 & 0 & 0 & 0 & -\varepsilon \\ \varepsilon & 0 & 0 & 0 & 0 \\ 1 - \sigma & 0 & 0 & 1 & 0 \\ 1 + \varepsilon & 0 & 0 & 0 & 0 \\ 0 & 1 & 0 & 0 & \sigma - 1 \end{pmatrix}.$$

Let us define the following matrix:

$$|\mathbb{L}\mathbb{R}^{-1}| = \begin{pmatrix} 0 & 0 & \frac{\varepsilon}{\sigma-1} & 0 & 0 \\ 0 & 0 & 0 & 0 & \frac{\varepsilon}{\sigma} \\ 1 & 0 & 0 & 0 & \left| \frac{\varepsilon+1}{\sigma} - 1 \right| \\ 0 & 0 & 0 & 0 & \frac{\varepsilon+1}{\sigma} \\ 0 & 0 & \left| \frac{\varepsilon}{\sigma-1} - 1 \right| & 1 & 0 \end{pmatrix},$$

The eigenvalues of this matrix are given by:

$$\left\{ \pm 1, \pm \sqrt{\frac{\varepsilon(\varepsilon+1)}{\sigma(\sigma-1)}}, 0 \right\}.$$

If the largest eigenvalue is smaller than or equal to 1, Theorem 1(ii) of Allen *et al.* (2015) implies that the spatial equilibrium is unique. This condition is equivalent to $\sigma \geq \varepsilon + 1$.

Appendix C. Structural estimation

C.1 The commuting gravity equation

We report results for different specifications of the commuting gravity equation in Table C.1. We begin by taking into account all location pairs that are within four-hour travelling. We find that a ten-minute travel time increase by train reduces the number of commuters by 22%. The impact of road infrastructure is about twice as strong: a ten-minute increase in travel time by car decreases the number of commuters by 46%. This confirms the following two observations. First, *more people commute by car to the workplace*, which suggests that travel time by car matters more when deciding where to live and work. More specifically, according to the *Nationwide Person Trip Survey* by the *Ministry of Land, Infrastructure, Transport and Tourism*, in Japan 20 – 50% of the commutes is by car, while maximally 20% by train. However, this share is considerably larger in metropolitan areas. Second, commutes by train tend to be somewhat longer, so that the commuting decay is less strong, possibly because people can participate in other activities while travelling (see the *Road Traffic OD Survey* by the *Ministry of Land, Infrastructure, Transport and*

Tourism). If we include either railway travel time *or* travel time by road, we find a commuting time elasticity of about 0.077, which is very similar to the literature (see Ahlfeldt *et al.*, 2015 for Berlin, and Koster, 2020 for England).

[Table C.1 about here]

In the remaining columns of Table 4 we provide robustness checks for the baseline effects. First, we show in column (2) that, when focusing on locations within two hours travel, the results are hardly affected. Hence, excluding location pairs that are far from each other does not affect the results. One may also be concerned that a high share of zero flows thwarts our estimates. This does not seem to be the case: when we exclude zero flows in column (3), the coefficients are virtually the same compared to column (1).

In the remaining columns we address the issue of possible reverse causality. In column (4) we keep location pairs that were connected in a 1943 highway and the initial plan for a high-speed railway line to connect Tokyo to Shimonoseki and further to Beijing. This railway line was mainly to increase transporting passengers and cargo. Similarly, we obtained data on the 1943 National Highway Plan. We observe that this does not impact much our results, even though we only keep about 10% of the location pairs.

In column (5) we keep location pairs that are connected either by road or by railway in 1900. Since both networks were already quite developed, we keep most location pairs and the results are of course very similar. In column (6) we use the road network in the 7th century, which was centered around the capital Nara. We keep about 14% of the location pairs, but results are very similar.

We also find very similar coefficients in column (7), where we only keep municipalities that have a Shinkansen station and, hence, are linked by the Shinkansen network. We thus only keep about 7 thousand location pairs. Since the Shinkansen is hardly used for commuting, this specification addresses the issue that infrastructure investments may depend on commuting flows.

One may be concerned that the values obtained for $\varkappa_{\mathcal{R}}$ and $\varkappa_{\mathcal{H}}$, while causal, are not ‘deep’ structural parameters in the sense that they depend on the local availability of transport modes in Japan. To investigate the robustness of our estimate, we then test whether $\varkappa_{\mathcal{R}}$ is different in areas where travel time by train is substantially higher than travel time by road. Column (8) shows that, when travel time by train is relatively long compared to travel time by road, people are less sensitive to travel time by train. This makes sense because fewer people will take the train. Although the estimates may differ, in practice the relative ratio of commuters’ preferences for the train and car is not so important because we focus on the Shinkansen, which is hardly used by commuters. Hence, the relative ratio of travel time by train and car is basically unaffected in

the different counterfactual scenarios we analyze in Section 5.

In the final column of Table C.1 we add two controls, one capturing whether a location pair has to cross the east-west ‘border’ as defined by Wrona (2018), and a dummy indicating whether the location pair is on the same island. We find that the travel time elasticities are virtually the same as the baseline specification. Interestingly, we find a strong negative effect of the east-west ‘border’ suggesting that fewer people commute between east and west Japan. However, this may also capture the fact that people do not commute much between prefectures. Surprisingly, we find a negative coefficient of being on the same island. Because there are only a few location pairs that are on different islands for which the travel time is less than 3 hours, the standard error is very large. A notable exception are the twin cities of Kitakyushu on Kyushu and Shimonoseki on Honshu; there is quite a high commuting flow between those cities. This may explain the negative effect. In any case, we think it is reassuring that the travel time elasticities are essentially the same when including these controls.

C.2 The gravity equation for firms’ production networks

In Table C.2 we report gravity models for firms’ production networks. The dependent variable is then the number of firm linkages for a given location pair. Column (1) is the baseline specification, which shows that there is a reasonably strong decay for railway travel time, suggesting that the number of linkages reduces by 27% for a 10 minute increase in railway travel time. However, travel time by road does hardly affect the probability of having a linkage. Although the estimate is statistically significant (because of a large dataset), it is very small. This suggests that what matters for firms’ trade relationships is not necessarily a lower travel time for shipping goods (which are relatively cheap to transport within Japan), but a low travel time by train enabling face-to-face interactions. In 2017, the total distance of domestic passenger transport in Japan amounted to approximately 605 billion passenger-kilometers, with railway transport accounting for 72.3% of the transport distance, while motor vehicles only account for 11.3% (and air travel for 16.4%). Hence, for long-distance travel, the train is by far the most preferred transport mode. If we include either railway travel time *or* travel time by road, we find travel time elasticities of about -0.025 , which is in line with Monte *et al.* (2018).

[Table C.2 about here]

In column (3) we show that our results are not driven by the selection of single-plant firms for which we know the exact location. If we also include multi-plant firms (for which we only know the headquarter location), the results are very similar. In column (2) we show that our elasticities are not so much affected by air travel – a possible omitted variable – by excluding links

that are further than 400km apart. For shorter distances, it is unlikely that people will travel by airplane. We now find a road travel time elasticity that is slightly negative (-0.0043), which is still considerably smaller than the elasticity for railway travel.

Column (4) focuses on linkages where the seller is a manufacturing firm. We find similar elasticities, although the elasticity with respect to the travel time by train is slightly lower. By contrast, if we focus on linkages where the seller is a service firm, we find a travel time elasticity that is slightly higher as compared to the baseline specification. We confirm a small positive travel time elasticity for road travel, which suggests that accessibility by roads is not considered to be very important in trading networks among service firms.

In the remaining columns, we investigate whether reverse causality is an issue by focusing on location pairs that were linked by highways or railways in the initial plans of 1942/1943 (column (6)), the network in 1900 (column (7)), as well as the road network in the 7th century (column (8)). Although the number of observations is greatly reduced, we obtain similar findings. Thus, *it is mostly railway travel time that matters*, while travel time by road remains unimportant. In column (9), we only focus on municipalities that hosted a Shinkansen station. In column (10), we find results similar to the baseline, except that the travel time elasticity for railways is now somewhat stronger.

A concern may be that, as explained earlier, $\vartheta_{\mathcal{R}}$ may depend on the local provision of railways in Japan. In column (10), we show that $\hat{\vartheta}_{\mathcal{R}}$ is somewhat smaller once the travel time by train is relatively long as compared to the travel time by car or truck. However, although statistically significant, the magnitude is again small. For example, when the travel time by train is 50% of the travel time by road, we find $\hat{\vartheta}_{\mathcal{R}} = -0.0320$, while $\hat{\vartheta}_{\mathcal{R}} = -0.0219$ if the travel time by train is twice the travel time by car. As this difference is rather small, in what follows, we assume that $\vartheta_{\mathcal{R}}$ is independent of relative travel times.

Column (11) includes two additional controls: a dummy indicating whether a location pair has to cross the east-west ‘border’ and whether they are on the same island. First of all, the travel time elasticities are once again very robust and hardly affected by the inclusion of these variables. The signs of the included variables have the expected signs, but are far from being statistically significant. The order of magnitude is comparable to the lower bound estimates of Wrona (2018), although one should bear in mind that our data do not refer to trade flows only, but also include interactions between business services firms.

C.3 Estimating the heterogeneity parameter

In Table C.3 we report results of regressions to recover the heterogeneity parameter ε (recall that we rely on wage data between 2001 and 2014).

[Table C.3 about here]

Column (1) displays the baseline specification. We include municipality and prefecture-by-year fixed effects and instrument wages by a Bartik-style predicted employment measure, based on employment shares in 1978. We find that the heterogeneity parameter is $\varepsilon = 2.19$. The first-stage (which is available upon request) reveals that the predicted employment has a positive effect on wages: a standard deviation increase in predicted employment is associated with a wage increase of 22%. The instrument is sufficiently strong, as the first-stage F -statistic is 12.

Our estimate of ε is on the low side as compared to the existing literature. Eaton and Kortum (2002) find an estimate of 8.28, but it is based on international trade flows rather than on intra-national commuting flows. Hence, their estimate is arguably not directly comparable to ours. Ahlfeldt *et al.* (2015), who rely on commuting flows within a city (i.e., Berlin), find an estimate of ε of about 6.2. However, they recover ε by comparing the variances of the log of transformed wages to the variance of the log observed wages. In this way, however, one may find a strong overestimate of ε because the variances may also relate to each other due to unobserved workplace amenities (Ahlfeldt *et al.*, 2020). If we were to recover ε by comparing variances, we would find that $\varepsilon = 77.79$, which is clearly unrealistically high. Our approach addresses these endogeneity concerns in a probably better way, which leads to a lower, but more realistic, estimate.

In the remaining columns of Table C.3 we investigate the robustness of this estimate. Column (2) includes a squared term of predicted employment in order to investigate whether non-linearity in the instrument may improve the power of our estimate. This appears to have very limited effects, as the estimate is only slightly higher and the standard error only marginally lower.

In column (3) we include year fixed effects instead of the more detailed prefecture-by-year fixed effects. We find that the estimate about doubles in size. When we include more detailed fixed effects in column (4) the estimate is about 50% of the baseline estimate.²³

Column (5) directly controls for employment shares in different sectors to focus on variations in calculated wages that are due to manufacturing wages (see Appendix A.2). This makes little difference to the estimate, as the estimate is now only a little higher.

In the last column of Table C.3 we change the base year on which the Bartik-style instrument is based. In the previous specifications, we use the employment shares in 1978, which is before the study period and therefore limits the possibility that trends in wages are correlated to initial employment shares. However, if we choose 1996 for the base year, we find that the estimated heterogeneity parameter is very close to the baseline estimate.

²³More specifically, we include *minryoku*-by-year fixed effects, where *Minryoku* are considered as commuting areas. Hence, these are considerably smaller than prefectures.

C.4 Density elasticities

In Table C.4 we report results with respect to agglomeration economies. We obtain the agglomeration elasticity by a regression of the estimated productivities E_{iy} on employment density in each municipality in each year.

[Table C.4 about here]

In column (1) we report a somewhat naive estimate of productivities on employment density. We find an elasticity of 0.0661, which is on the high side but falls in the interval (0.02 and 0.07) found in the literature (Rosenthal and Strange, 2004; Melo *et al.*, 2009). When we include geography controls capturing the effects of climate (average precipitation), earthquakes, distance to the coast, and the share of developable land (see Appendix A.1), the agglomeration elasticity is somewhat higher. This is likely because some of the most dense areas are located in earthquake-prone areas. Indeed, earthquakes seem to reduce productivity.

The main concern in interpreting the estimated parameter that aims to capture agglomeration economies is that endogenous productivity of workers may be correlated to unobserved amenities (Combes *et al.*, 2011). These amenities attract workers and lead to higher densities, but do not make them more productive. This will imply that γ may be biased upwards. A standard way to deal with this endogeneity issue is to instrument for employment density with long lags of population density. The idea is that what drove the location choices of people 150 years ago is different from what drives locations choices today. In columns (3) and (4) in Table C.4, we therefore use population density from 1872 (the Meiji period). If we consider the first stage results in Table C.5, we see that this is a strong instrument for current employment density (the Kleibergen-Paap F -statistic is 580 or higher). One percent increase in population density in 1872 is associated with an increase in current employment density of about 0.6%. Going back to Table C.4, we find that the agglomeration elasticity is about 0.065. When we include geographical controls, we find a very similar estimate. This is reassuring: if omitted variable bias would still be important, we would expect to see larger changes when we include additional controls (as in the OLS estimates).

[Table C.5 about here]

Using long-lagged instruments is more convincing once we go back further in time, as it is then more likely that location choices are made because of other reasons. We therefore use data on population from 900 in columns (5) and (6), so we go back more than 1,000 years. When looking at the first-stage estimates, we find similar elasticities of historical population densities with current employment densities, ranging from 0.52 – 0.63. Note, however, that the first-stage

R^2 is about one-third lower compared to that found when using population density in 1872. In columns (5) and (6) of Table C.4, we find very similar results. The estimate in column (6) is our preferred estimate, which implies that *doubling employment density is associated with a 3.8% increase in productivity*.

Finally, to the extent long-lagged instruments fail to be convincing, we also consider an alternative approach based on spatially-lagged instruments. That is, following Bayer and Timmins (2007) we use the exogenous characteristics of distant locations to instrument for current employment density. More specifically, we calculate the share of developable land between 100 and 250km, which is beyond commuting distance. Moreover, the share of developable land far away is unlikely to influence amenities in one's own municipality. Furthermore, we add the share of developable land 0-100km as an additional control variable, as well as the share of developable land in each municipality. The first-stage estimates in Table C.5 show that the instrument is sufficiently strong: a 1 percentage point increase in the share of developable land between 100 and 250km is associated with an increase in employment density of 4.3 – 7.6%. This effect is highly statistically significant. Going back to Table C.4, in column (7) we find an elasticity of 0.087. In column (8) we add geographic controls. We find a somewhat higher, and probably unrealistically high, point estimate of 0.136, but it is quite imprecisely estimated. To sum up, while this instrumental variable strategy leads to similar estimates, we prefer the use of historical long-lagged instruments because the resulting coefficients are more precise and more in the range of what one would expect based on the literature.

We repeat a similar set of specifications but now aim to investigate the effect of density on F_{iy} . We expect a positive density elasticity because a higher density implies that there is an increased demand for land. Building taller buildings is expensive, while it is costly to transform remaining semi-developable land into land that is suitable for development.

In columns (1) and (2) we find an elasticity of fixed requirement with respect to density of 0.1. However, once we properly instrument for employment density using long-lagged historical population density from 1872 (columns (3) and (4)) or population density from 900 (columns (5) and (6)), we find an elasticity of about 0.05. We consider again the coefficient reported in column (6) to be the preferred specification. Columns (7) and (8) instrument for employment density using the share of developable land between 100 and 250km. We find a very similar agglomeration elasticity, although it is somewhat less precise.

We have argued in Section 3.5 that employment density may affect E_{iy} and F_{iy} . Since population density and employment density are very highly correlated ($\rho = 0.984$), replacing employment density by population density leads to almost the same elasticities as those reported in Tables C.4 and C.5. We may also calculate density by adding up employment and population. This

does not materially influence the results either.²⁴ We therefore decided to focus on the effects of employment density.

Appendix D. Counterfactual analyses

D.1 Counterfactuals – iterative procedure

Since we have obtained the parameters $\{\hat{\kappa}_{\mathcal{R}}, \hat{\kappa}_{\mathcal{H}}, \hat{\theta}_{\mathcal{R}}, \hat{\theta}_{\mathcal{H}}, \hat{\varepsilon}, \hat{\gamma}, \hat{\zeta}\}$, the elasticity of substitution $\sigma = 4.7$, wages w_i , the residential amenities \hat{A}_i and workplace amenities \hat{B}_j , we can undertake counterfactuals. We choose the following starting values: $M_j^{\mathcal{C}} = M_j$, $L_i^{\mathcal{C}} = L_i$, $N_j^{\mathcal{C}} = N_j$, $P_i^{\mathcal{C}} = P_i$, $E_j^{\mathcal{C}} = E_j$, and $F_j^{\mathcal{C}} = F_j$, where \mathcal{C} refers to counterfactual values. We adopt the following iterative procedure.

1. Given $\{\hat{\kappa}_{\mathcal{R}}, \hat{\kappa}_{\mathcal{H}}\}$, calculate counterfactual commuting times $t_{ij}^{\mathcal{C}}$.
2. Given $\{\hat{\theta}_{\mathcal{R}}, \hat{\theta}_{\mathcal{H}}\}$, calculate counterfactual travel times for firms $\tau_{ij}^{\mathcal{C}}$.
3. Given $t_{ij}^{\mathcal{C}}$, \hat{A}_i , $P_i^{\mathcal{C}}$, $M_j^{\mathcal{C}}$ and $\hat{\varepsilon}$, solve for the counterfactual population $L_i^{\mathcal{C}}$ in each location i by using (9).
4. Given $t_{ij}^{\mathcal{C}}$, \hat{B}_j , $w_j^{\mathcal{C}}$, $L_i^{\mathcal{C}}$ and $\hat{\varepsilon}$, solve for the counterfactual employment $M_j^{\mathcal{C}}$ in each location j by using (8).
5. Given $M_j^{\mathcal{C}}$, σ and $F_j^{\mathcal{C}}$, calculate the number of firms in each location $N_j^{\mathcal{C}}$.
6. Update the price index $P_i^{\mathcal{C}}$ by using (5).
7. Update the wages $w_j^{\mathcal{C}}$ by using (33) and the transformed wages $\tilde{w}_j^{\mathcal{C}} = B_j \mathbb{E}(w_j^{\mathcal{C}})^{\varepsilon}$ is the average workplace amenities, where \mathbb{E} is the expectation operator.
8. Update the productivities $E_j^{\mathcal{C}}$ by using (21) and $\hat{\gamma}$.
9. Update the fixed requirements $F_j^{\mathcal{C}}$ by using (22) and $\hat{\zeta}$.
10. Repeat steps (3)-(9) to reach new equilibrium values $M_j^{\mathcal{C}}$ and $L_i^{\mathcal{C}}$ and $N_j^{\mathcal{C}}$ when the differences $M_{j,l+1}^{\mathcal{C}} - M_{j,l}^{\mathcal{C}}$, $L_{i,l+1}^{\mathcal{C}} - L_{i,l}^{\mathcal{C}}$ and $N_{j,l+1}^{\mathcal{C}} - N_{j,l}^{\mathcal{C}}$ are sufficiently small.

We make sure that this counterfactual procedure is able to replicate the population and employment values in 2014 – our base year.

²⁴Results are available upon request.

D.2 Counterfactual experiments: travel time changes

In Figure D.1 we show that reductions in travel time by train for different counterfactual experiments. We calculate the average travel time by rail or road using the employment distribution in 2014 observed in the data. In the first experiment, we analyze the extension of the Shinkansen network. There are particularly large travel time changes in Nagasaki (see Figure D.1A), which is now directly connected to the Shinkansen network. Moreover, we see reductions in travel time of up to 15% in Osaka, Nagoya and Tokyo metropolitan areas. As for Sapporo, the average travel time is reduced by 11%.

[Figure D.1 about here]

In Figure D.1B we consider travel time changes if the Shinkansen would not have been built. Kyushu would be much affected and would witness a travel time increase of up to 200%. The same holds along other corridors of the Shinkansen network (e.g., Osaka-Hiroshima and Tokyo-Sendai-Aomori) where travel time changes are substantial.

D.3 Counterfactual experiments: population changes

In Figure D.2 we plot changes in population for different counterfactual scenarios.

[Figure D.2 about here]

In Figure D.2A we show population changes when the extensions of the Shinkansen network are implemented. In particular, *cities connected to the Shinkansen witness substantial changes in population*. For example, Nagasaki's population increases by about 10%. The population of large metropolitan areas of Tokyo, Osaka and Nagoya change by -0.3% , 0.6% and 9.8% , respectively. Although the Shinkansen extensions have a strong impact on the population distribution, the overall concentration of population is essentially unaffected (the Herfindahl-Hirschmann Index increases from 0.00633 to 0.00634). Figure D.2B focuses on the effects when we remove all Shinkansen links. This has large effects on the population distribution within Japan. First of all, the concentration of population increases by 1.9%. Furthermore, we observe that Tokyo would be 5.5% larger, while, Kyoto-Osaka would be 14% larger and Nagoya 30% smaller. We may thus safely conclude that *the Shinkansen had large effects on the urban geography of Japan*.

D.4 Agglomeration economies and fixed requirements

One may be concerned that the estimates of agglomeration economies are biased if the historic instruments used are correlated with current spatial unobservables. We therefore re-estimate the counterfactual experiments while taking estimates for the density elasticities γ and ζ from

the literature. Following Rosenthal and Strange (2002) and Combes *et al.* (2019), we choose $\gamma = 0.02$ and $\zeta = 0.05$. We find very similar effects in the counterfactual experiments. Welfare increases by about 5.5% when extensions are built and decreases by 6.6% if the Shinkansen would be removed. Overall concentration of employment is essentially unaffected. These findings are in line with Kline and Moretti (2014) who conclude that agglomeration are a ‘*localized market failure that cancels out in the aggregate*’. Even at the local level, the effects are very comparable. For example, in the counterfactual where all Shinkansen lines would be removed, Tokyo would increase by 6.0%, Osaka by 3.7% and Nagoya decrease by 21.3%. In the original case, this was 6.3%, 4.4% and -23% , respectively. With less pronounced benefits of agglomeration, the effects are just slightly smaller.

[Table D.1 about here]

In columns (4)-(6) of Table D.1 we consider the results when assuming away endogenous spillovers, implying that $\gamma = \zeta = 0$. Again, we find that in the aggregate the results are essentially the same as in the baseline setting, while the effects on the spatial employment distribution are virtually unaffected. The reason may be that in our baseline estimates, $\gamma \approx \zeta$. Hence, the benefits of clustering are essentially offset by the additional costs, which is also the case when $\gamma = \zeta = 0$. All in all, we may conclude that endogenous spillovers are not fundamental in explaining our results.

In Table D.2 we investigate the robustness of the results when we assume a different spatial distribution of fixed requirements. We report results in Table D.2.

[Table D.2 about here]

In columns (1)-(3) we investigate the results of the experiments when we lower the fixed requirements in the three largest metropolitan areas to just 10% of their values observed in the data. Unsurprisingly, in the baseline scenario, Tokyo would be considerably larger and now house almost 50% of the Japanese population, instead of about one-third. Kyoto-Osaka and Nagoya would more than double in size with such low fixed requirements. Regarding the effects of the Shinkansen, we find that the effects of removing Shinkansen on Tokyo and Nagoya would be about 50% smaller, while the effects on Osaka would be considerably larger. Hence, it is the changes in relative accessibility and location fundamentals that matter when analyzing the effects of transportation improvements.

In column (4)-(6) we investigate the results in the case where fixed requirements would be equal across Japan. Surprisingly, the size of metropolitan areas is not much affected. On the other hand, the effects of the Shinkansen are quite different. For example, when the Shinkansen extensions are implemented, Tokyo would grow by an astonishing 18%. Similarly, if the Shinkansen were to be removed, Tokyo would grow by a staggering 25.5%. This shows that with uniform location

fundamentals, small perturbations in the relative attractiveness of a location (measured by the relative accessibility to all other locations) may cause large changes. Hence, it is not the existence of fixed requirements per se that anchors the spatial distribution of economic activities, but the spatial differences in fixed requirements.

Appendix tables

TABLE A.1 – CALCULATING WAGES
(Dependent variable: the average wage at the prefecture level)

	1978	1981	1986	1991	1996	2001	2006	2009	2014
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	OLS	OLS	OLS	OLS	OLS	OLS	OLS	OLS	OLS
Manufacturing wage (<i>log</i>)	0.2380*	0.3267***	0.3973***	0.4348***	0.4500***	0.3740***	0.4083***	0.2989***	0.2146***
	(0.1230)	(0.1086)	(0.1196)	(0.1250)	(0.1133)	(0.0796)	(0.0806)	(0.0717)	(0.0647)
Share construction workers	-2.1358*	-2.7058**	-1.0596	-1.4324	0.4353	-0.2360	-0.3830	-0.8728	-0.8281
	(1.2297)	(1.2723)	(1.2956)	(1.1525)	(1.2938)	(1.0700)	(0.8919)	(0.5804)	(0.5057)
Share workers in electricity and water supply	11.3916	13.0345*	7.9297	6.5816	-4.4572	-5.1545	-1.7843	-2.3662	-0.5150
	(7.0429)	(7.1504)	(7.4964)	(6.3646)	(7.3838)	(6.6586)	(6.2655)	(5.1301)	(5.0609)
Share workers in finance and real estate	3.5136	5.8406**	1.7358	7.9878***	6.2047***	6.2058***	7.1250***	6.7369***	6.6541***
	(2.6889)	(2.4597)	(2.9309)	(2.2331)	(2.0944)	(1.9118)	(2.4899)	(2.1552)	(1.7403)
Share workers in mining	39.4181	18.3458	18.8571	10.7510	-0.2813	-10.3284	-0.2088	0.6528	-1.1953
	(29.2538)	(21.1227)	(23.3166)	(15.5767)	(16.1820)	(10.9652)	(5.1147)	(3.1958)	(2.6583)
Share workers in retail	-0.2501	0.4745	0.2561	0.4115	1.2294*	0.0251	0.4391	0.2213	0.3302
	(0.7356)	(0.5698)	(0.6476)	(0.6593)	(0.6206)	(0.4932)	(0.5259)	(0.3853)	(0.3661)
Share workers in consumer services	-0.8389**	-0.9293***	-1.2054***	-0.5693	-1.3374***	-1.0721**	-1.4677***	-1.0226**	-1.1941***
	(0.3681)	(0.3288)	(0.4413)	(0.4249)	(0.4696)	(0.4777)	(0.4622)	(0.3957)	(0.3960)
Share workers in transport and logistics	3.1862***	2.3755***	2.9780***	-0.4233	-1.2968	1.1954	-0.7263	0.6543	1.1197
	(0.7486)	(0.6469)	(0.7581)	(1.1206)	(1.4353)	(1.2218)	(1.3213)	(0.9416)	(0.7223)
Observations	46	46	46	46	46	46	46	46	46
R^2	0.8016	0.8665	0.8307	0.7966	0.7875	0.8457	0.8491	0.8639	0.8766

Notes: The omitted category is the share of workers in manufacturing. Robust standard errors are in parentheses; *** $p < 0.01$, ** $p < 0.5$, * $p < 0.10$.

TABLE C.1 – COMMUTING GRAVITY MODELS
(Dependent variable: the number of links)

	Baseline PPML	Travel time <120 min PPML	Number of commuters >0 PPML	Connected in 1942 plan PPML	Connected in Meiji period PPML	Connected in 8 th century PPML	Connected by Shinkansen PPML	Relative travel time PPML	+ East-west border PPML
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	PPML	PPML	PPML	PPML	PPML	PPML	PPML	PPML	PPML
Travel time by train (<i>min</i>), $\hat{\alpha}_{\mathcal{R}}$	-0.0222*** (0.0031)	-0.0257*** (0.0029)	-0.0223*** (0.0031)	-0.0218*** (0.0034)	-0.0240*** (0.0069)	-0.0642*** (0.0068)	-0.0240*** (0.0069)	-0.0642*** (0.0068)	-0.0220*** (0.0031)
Travel time by road (<i>min</i>), $\hat{\alpha}_{\mathcal{H}}$	-0.0461*** (0.0024)	-0.0457*** (0.0024)	-0.0458*** (0.0024)	-0.0454*** (0.0026)	-0.0476*** (0.0050)	-0.0290*** (0.0030)	-0.0476*** (0.0050)	-0.0290*** (0.0030)	-0.0462*** (0.0024)
Travel time by train (<i>min</i>) $\times \frac{\text{travel time by train}}{\text{travel time by road}}$								0.0231*** (0.0035)	
East-west ‘border’									-0.7988*** (0.2685)
On same island									-2.0188*** (0.7236)
Residential location fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Work location fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Number of observations	1,359,215	483,180	479,978	128,052	1,012,783	186,174	295,947	1,359,215	1,359,215
Log pseudo-likelihood	-50,299,495	-45,317,228	-49,362,415	-15,847,505	-44,743,804	-16,730,055	-22,797,580	-49,754,468	-50,125,177
Pseudo R^2	0.956	0.950	0.945	0.967	0.957	0.968	0.9566	0.956	0.956

Notes: We use the number of links between municipalities as dependent variable. Municipalities that are within 25km of a Shinkansen station are considered to be connected to the Shinkansen network. Standard errors are bootstrapped (250 replications) by home locations and in parentheses; *** $p < 0.01$, ** $p < 0.5$, * $p < 0.10$.

TABLE C.2 – GRAVITY MODELS OF PRODUCTION NETWORKS
(Dependent variable: the number of links)

	Baseline PPML	All firms	Euclidian distance <400km	Manufacturing firms	Business services firm	Connected in 1942 plan	Connected in Meiji period	Connected in 8 th century	Connected by Shinkansen	Relative travel time	+ East-west border
	(1) PPML	(2) PPML	(3) PPML	(4) PPML	(5) PPML	(6) PPML	(7) PPML	(8) PPML	(9) PPML	(10) PPML	(11) PPML
Travel time by train (<i>min</i>), $\hat{\alpha}_{\mathcal{R}}$	-0.0269*** (0.0018)	-0.0224*** (0.0033)	-0.0283*** (0.0016)	-0.0191*** (0.0012)	-0.0273*** (0.0050)	-0.0299*** (0.0039)	-0.0268*** (0.0018)	-0.0405*** (0.0019)	-0.0534*** (0.0036)	-0.0355*** (0.0035)	-0.0274*** (0.0017)
Travel time by road (<i>min</i>), $\hat{\alpha}_{\mathcal{H}}$	0.0013** (0.0006)	0.0019** (0.0009)	-0.0043*** (0.0011)	0.0003 (0.0004)	0.0029** (0.0014)	0.0013 (0.0011)	0.0014** (0.0006)	0.0046*** (0.0010)	0.0086*** (0.0015)	0.0035*** (0.0009)	0.0016*** (0.0005)
Travel time by train (<i>min</i>) \times $\frac{\text{travel time by train}}{\text{travel time by road}}$										0.0068*** (0.0018)	
East-west ‘border’											-0.1430 (0.1483)
On same island											0.0270 (0.2179)
Seller location fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Buyer location fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Number of observations	5,479,855	5,479,855	2,344,455	5,380,927	4,630,270	378,044	3,931,684	524,252	617,468	5,479,855	5,479,855
Log pseudo-likelihood	-17,499,864	-33,425,457	-10,033,171	-6,535,362	-1,188,058	-5,508,227	-15,786,070	-4,432,884	-4,272,382	-17,407,724	-17,385,027
Pseudo R^2	0.821	0.859	0.878	0.792	0.764	0.858	0.823	0.893	0.892	0.822	0.822

Notes: We use the number of links between municipalities as dependent variable. Municipalities that are within 25km of a Shinkansen station are considered to be connected to the Shinkansen network. Standard errors are bootstrapped (250 replications) by sellers locations and in parentheses; *** $p < 0.01$, ** $p < 0.5$, * $p < 0.10$.

TABLE C.3 – ESTIMATING THE HETEROGENEITY PARAMETER, ε
 (Dependent variable: the log of transformed wages, \hat{w}_{it})

	Baseline specification	Flexible instrument	Year f.e.	Minryoku ×year f.e.	Employment shares	Base year 1996
	(1)	(2)	(3)	(4)	(5)	(6)
	2SLS	2SLS	2SLS	2SLS	2SLS	2SLS
Wage (<i>log</i>), $\hat{\varepsilon}$	2.1854*** (0.7465)	2.2686*** (0.6573)	5.6219*** (1.1041)	1.3280 (1.5987)	2.9381*** (0.9481)	1.9772*** (0.7011)
Employment shares in sectors included (7)	No	No	No	No	Yes	No
Municipality fixed effects	Yes	Yes	Yes	Yes	Yes	Yes
Prefecture×year fixed effects	Yes	Yes	No	No	Yes	Yes
Minryoku×year fixed effects	No	No	No	Yes	No	No
Year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes
Number of observations	6,632	6,632	6,632	6,632	6,632	6,632
Kleibergen-Paap <i>F</i> -statistic	12.08	17.87	17.25	8.66	13.61	12.43

Notes: We instrument wages with the predicted employment in each municipality in each year. In column (2) we add a squared term of predicted employment as an additional instrument. Bootstrapped standard errors (250 replications) are clustered at the municipality level and in parentheses; *** $p < 0.01$, ** $p < 0.05$, * $p < 0.10$.

TABLE C.4 – PRODUCTIVITY DENSITY ELASTICITY, γ
 (Dependent variable: the log of productivity, \hat{A}_{it})

	No instruments		Population in 1872		Population in 900		Developable land, 100-250km	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	OLS	OLS	2SLS	2SLS	2SLS	2SLS	2SLS	2SLS
Employment density (<i>log</i>), $\hat{\gamma}$	0.0661*** (0.0054)	0.0889*** (0.0067)	0.0645*** (0.0087)	0.0647*** (0.0102)	0.0557*** (0.0095)	0.0553*** (0.0109)	0.0873*** (0.0161)	0.1357*** (0.0388)
Share developable land, 0-100km							-0.2581*** (0.0791)	-0.5125*** (0.1898)
Geographical variables (4)	No	Yes	No	Yes	No	Yes	No	Yes
Year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Number of observations	6,632	6,632	6,616	6,616	6,616	6,616	6,616	6,616
R^2	0.0464	0.0758						
Kleibergen-Paap <i>F</i> -statistic			768.6	587.5	677.9	492.3	169.5	52.1

Notes: Geographical variables include the share of developable land in the own municipality, the log of precipitation per km², the probability of an heavy earthquake (with the Shindo Scale above 5), and distance to the coast in km. We also include the share of developable land in the own municipality in column (7). Standard errors are bootstrapped (250 replications) by sellers locations and in parentheses; *** $p < 0.01$, ** $p < 0.05$, * $p < 0.10$.

TABLE C.5 – FIRST-STAGE ESTIMATES
(Dependent variable: the log of employment density)

	Population in 1872		Population in 900		Developable land, 100-250km	
	(1) OLS	(2) OLS	(3) 2SLS	(4) 2SLS	(5) 2SLS	(6) 2SLS
Population density in 1872 (<i>log</i>)	0.6601*** (0.0242)	0.6037*** (0.0245)				
Population density in 900 (<i>log</i>)			0.6286*** (0.0238)	0.5299*** (0.0238)		
Share developable land, 100-250km					7.9524*** (0.5904)	4.2777*** (0.5282)
Share developable land, 0-100km					1.0226*** (0.2760)	4.0219*** (0.3905)
Geographical variables (4)	No	Yes	No	Yes	No	Yes
Year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes
Number of observations	6,632	6,632	6,616	6,616	6,616	6,616
R^2	0.3091	0.6250	0.2016	0.5934	0.2478	0.5168

Notes: Geographical variables include the share of developable land in the own municipality, the log of precipitation per km², the probability of an heavy earthquake (with the Shindo Scale above 5), and distance to the coast in km. We also include the share of developable land in the own municipality in column (7). Standard errors are bootstrapped (250 replications) by sellers locations and in parentheses; *** $p < 0.01$, ** $p < 0.5$, * $p < 0.10$.

TABLE C.6 – FIXED REQUIREMENT DENSITY ELASTICITY, ζ
(Dependent variable: the log of the fixed requirement, \hat{F}_{it})

	No instruments		Population in 1872		Population in 900		Developable land, 100-250km	
	(1) OLS	(2) OLS	(3) 2SLS	(4) 2SLS	(5) 2SLS	(6) 2SLS	(7) 2SLS	(8) 2SLS
Employment density (<i>log</i>), $\hat{\gamma}$	0.1016*** (0.0032)	0.0974*** (0.0039)	0.0442*** (0.0048)	0.0533*** (0.0062)	0.0497*** (0.0053)	0.0566*** (0.0070)	0.0467*** (0.0103)	0.0360* (0.0214)
Share developable land, 0-100km							0.3498*** (0.0463)	0.5175*** (0.1040)
Geographical variables (4)	No	Yes	No	Yes	No	Yes	No	Yes
Year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Number of observations	6,632	6,632	6,616	6,616	6,616	6,616	6,616	6,616
R^2	0.4090	0.4665						
Kleibergen-Paap F -statistic			768.6	587.5	677.9	492.3	169.5	52.1

Notes: Geographical variables include the share of developable land in the own municipality, the log of precipitation per km², the probability of an heavy earthquake (with the Shindo Scale above 5), and distance to the coast in km. We also include the share of developable land in the own municipality in column (7). Standard errors are bootstrapped (250 replications) by sellers locations and in parentheses; *** $p < 0.01$, ** $p < 0.5$, * $p < 0.10$.

TABLE D.1 – COUNTERFACTUAL EXPERIMENTS – AGGLOMERATION ECONOMIES

	<i>Agglomeration economies from literature</i>			<i>No agglomeration economies</i>		
	$\gamma = 0.02, \zeta = 0.05$			$\gamma = \zeta = 0$		
	Baseline in 2014	Shinkansen Extensions	No Shinkansen	Baseline in 2014	Shinkansen Extensions	No Shinkansen
	(1)	(2)	(3)	(4)	(5)	(6)
Average travel time to employment by train (<i>min</i>)	434.8 (9.87)	384.1 (7.89)	813.3 (18.25)	434.8 (10.17)	384.1 (8.08)	813.1 (19.09)
Average travel time to employment by road (<i>min</i>)	722.7 (15.01)	719.0 (13.39)	730.3 (16.32)	722.7 (15.39)	719.0 (13.65)	730.2 (16.98)
Welfare, \hat{V}	1.0000 (—)	1.0549 (0.0060)	0.9335 (0.0098)	1.0000 (—)	1.0548 (0.0058)	0.9333 (0.0099)
Employment dispersion	6.0771 (0.0791)	6.0674 (0.0775)	6.0798 (0.0962)	6.0769 (0.0788)	6.0676 (0.0772)	6.0798 (0.0962)
Population dispersion	6.3339 (0.0740)	6.3264 (0.0728)	6.3321 (0.1006)	6.3339 (0.0737)	6.3265 (0.0725)	6.3323 (0.1005)

Notes: Standard errors are bootstrapped (250 replications) by municipality and in parentheses. Employment dispersion is measured by $-\sum_i^I \frac{M_i}{\sum_j^I M_j} \log \frac{M_i}{\sum_j^I M_j}$ and population dispersion by $-\sum_i^I \frac{L_i}{\sum_j^I L_j} \log \frac{L_i}{\sum_j^I L_j}$.

TABLE D.2 – COUNTERFACTUAL EXPERIMENTS – THE FIXED REQUIREMENT

	<i>Low fixed requirement in metro areas</i>			<i>Uniform fixed requirement</i>		
	Baseline in 2014	Shinkansen Extensions	No Shinkansen	Baseline in 2014	Shinkansen Extensions	No Shinkansen
	(1)	(2)	(3)	(4)	(5)	(6)
Average travel time to employment by train (<i>min</i>)	406.4 (10.97)	356.6 (9.02)	767.2 (18.87)	428.8 (7.90)	378.3 (7.32)	807.1 (14.23)
Average travel time to employment by road (<i>min</i>)	689.5 (14.89)	685.0 (13.36)	690.3 (17.85)	716.6 (12.13)	713.0 (11.67)	724.4 (13.53)
Welfare, \hat{V}	1.0000 (—)	1.0584 (0.0504)	0.9472 (0.0461)	1.0000 (—)	1.0528 (0.0148)	0.9401 (0.0134)
Employment dispersion	5.5293 (0.2188)	5.5258 (0.2083)	5.4383 (0.2655)	5.9083 (0.1295)	5.9002 (0.1241)	5.8941 (0.1599)
Population dispersion	5.9456 (0.1664)	5.9403 (0.1641)	5.8656 (0.2288)	6.2435 (0.1001)	6.2371 (0.0968)	6.2320 (0.1356)

Notes: Standard errors are bootstrapped (250 replications) by municipality and in parentheses. Employment dispersion is measured by $-\sum_i^I \frac{M_i}{\sum_j^I M_j} \log \frac{M_i}{\sum_j^I M_j}$ and population dispersion by $-\sum_i^I \frac{L_i}{\sum_j^I L_j} \log \frac{L_i}{\sum_j^I L_j}$.

Appendix figures

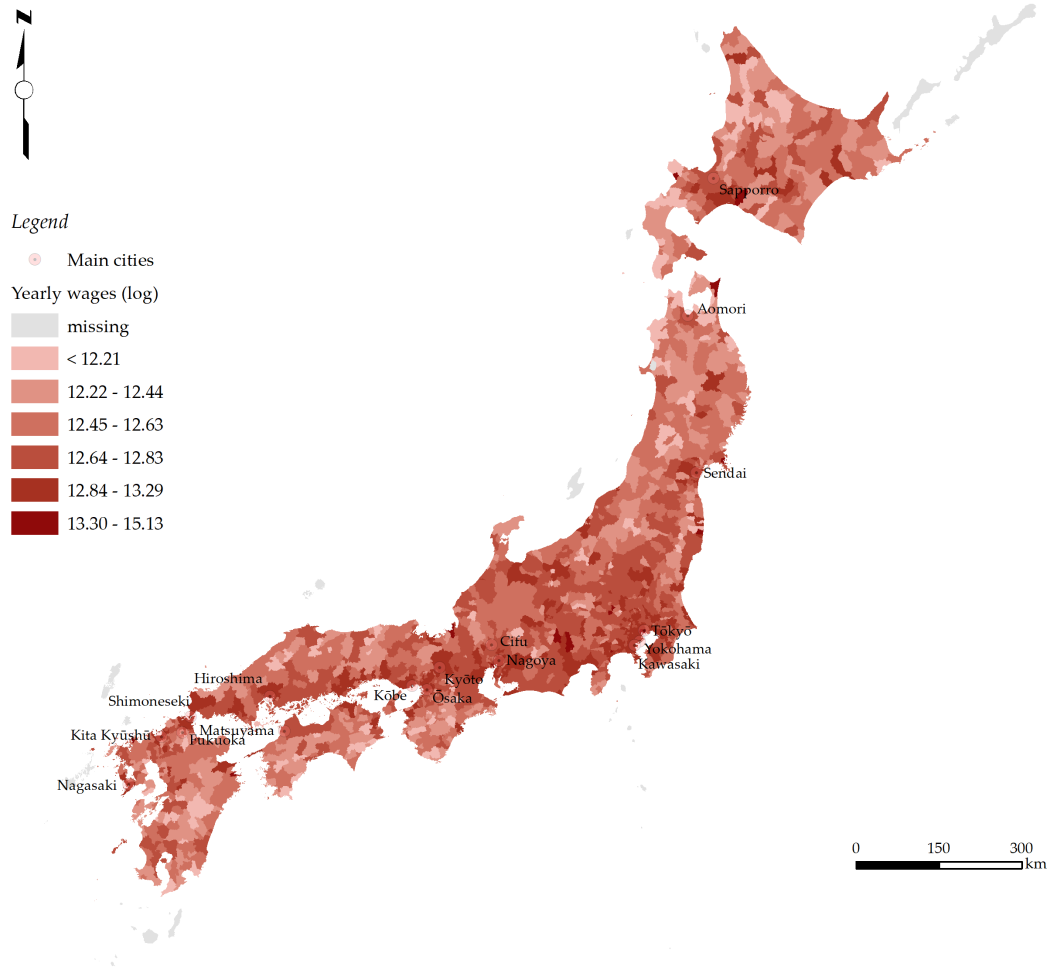


FIGURE A.1 – ANNUAL WAGES 2001-2011 AT THE MUNICIPALITY LEVEL

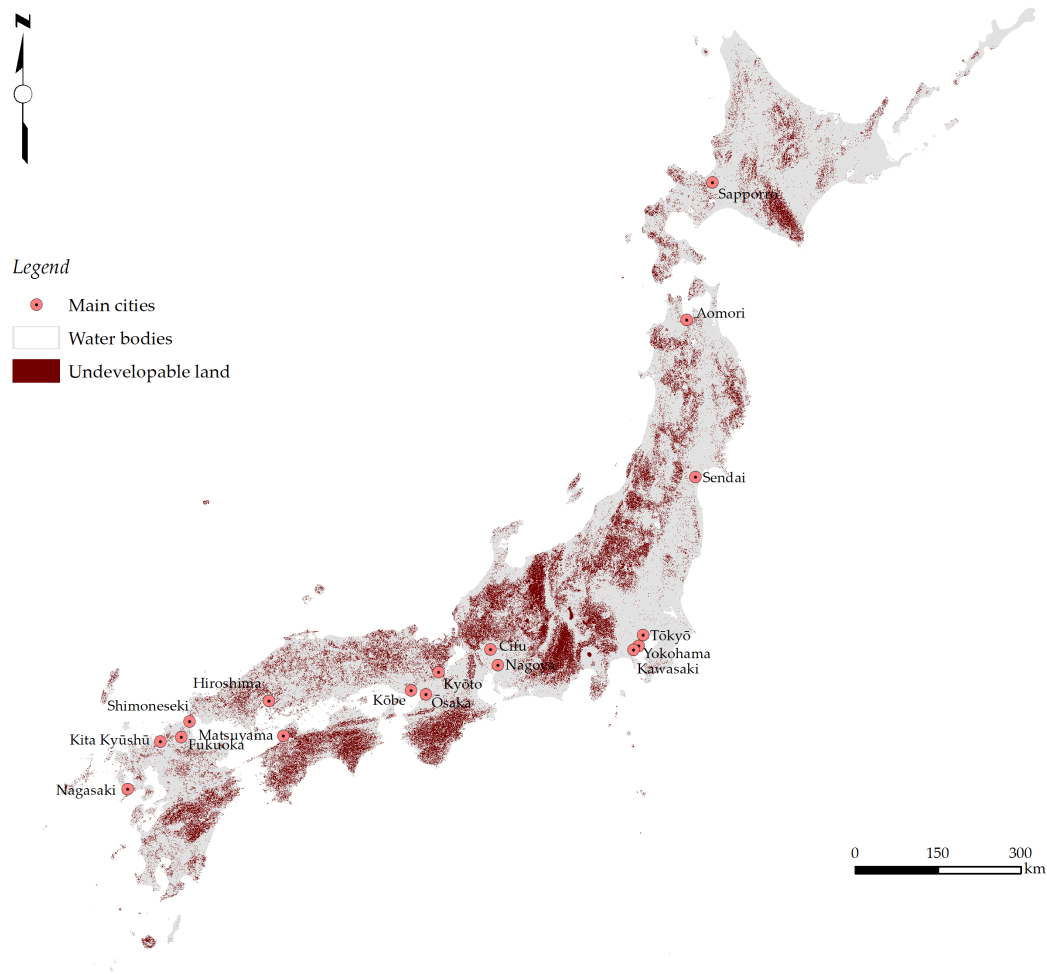
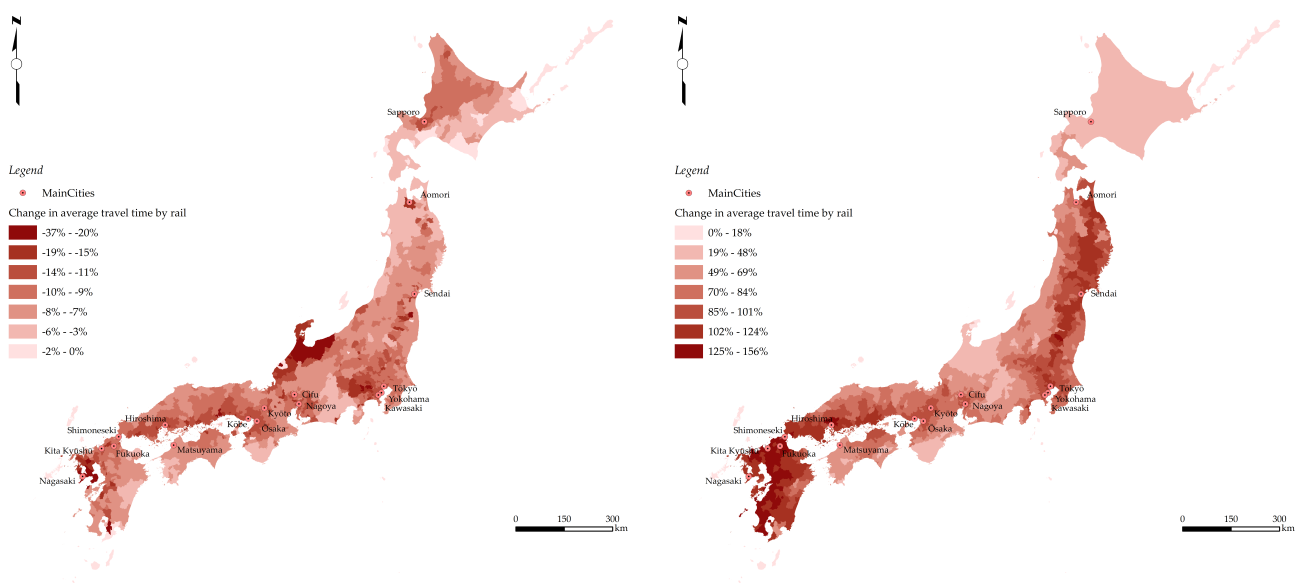


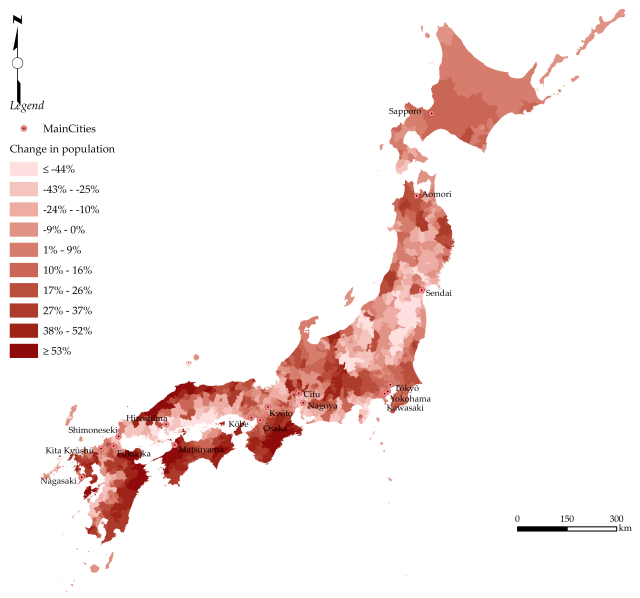
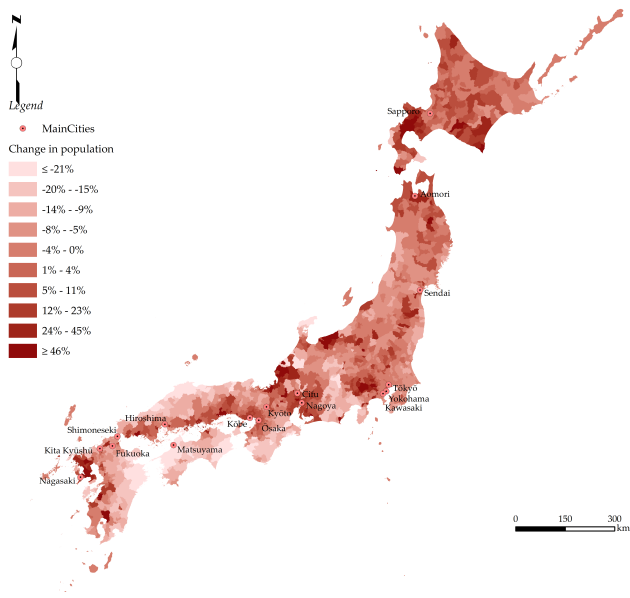
FIGURE A.2 – DEVELOPABLE LAND IN JAPAN



(A) EXTENSION OF THE SHINKANSEN NETWORK

(B) NO SHINKANSEN

FIGURE D.1 – COUNTERFACTUAL EXPERIMENTS: AVERAGE TRAVEL TIMES



(A) EXTENSION OF THE SHINKANSEN NETWORK

(B) NO SHINKANSEN

FIGURE D.2 – COUNTERFACTUAL EXPERIMENTS: THE SPATIAL DISTRIBUTION OF POPULATION