

DISCUSSION PAPER SERIES

DP15317

THE 'GREAT LOCKDOWN': INACTIVE WORKERS AND MORTALITY BY COVID-19

Nicola Borri, Francesco Drago, Chiara Santantonio
and Francesco Sobbrío

LABOUR ECONOMICS

PUBLIC ECONOMICS



THE 'GREAT LOCKDOWN': INACTIVE WORKERS AND MORTALITY BY COVID-19

Nicola Borri, Francesco Drago, Chiara Santantonio and Francesco Sobbrío

Discussion Paper DP15317
Published 25 September 2020
Submitted 16 September 2020

Centre for Economic Policy Research
33 Great Sutton Street, London EC1V 0DX, UK
Tel: +44 (0)20 7183 8801
www.cepr.org

This Discussion Paper is issued under the auspices of the Centre's research programmes:

- Labour Economics
- Public Economics

Any opinions expressed here are those of the author(s) and not those of the Centre for Economic Policy Research. Research disseminated by CEPR may include views on policy, but the Centre itself takes no institutional policy positions.

The Centre for Economic Policy Research was established in 1983 as an educational charity, to promote independent analysis and public discussion of open economies and the relations among them. It is pluralist and non-partisan, bringing economic research to bear on the analysis of medium- and long-run policy questions.

These Discussion Papers often represent preliminary or incomplete work, circulated to encourage discussion and comment. Citation and use of such a paper should take account of its provisional character.

Copyright: Nicola Borri, Francesco Drago, Chiara Santantonio and Francesco Sobbrío

THE 'GREAT LOCKDOWN': INACTIVE WORKERS AND MORTALITY BY COVID-19

Abstract

In response to the Covid-19 outbreak, among other previous "non-pharmaceutical interventions", on March 22, 2020 the Italian Government imposed an economic lockdown and ordered the closing of all non-essential economic activities. This paper estimates the causal effect of this measure on mortality by Covid-19 and on mobility patterns. The identification of the causal effect exploits the variation in the number of active workers across municipalities induced by the economic lockdown. The difference-in-difference empirical design compares outcomes in municipalities above and below the median variation in the share of active population before and after the lockdown within a province, also controlling for municipality-specific dynamics, daily-shocks at the provincial level and municipal unobserved characteristics. Our results show that the intensity of the economic lockdown is associated to a statistically significant reduction in mortality by Covid-19 and, in particular, for age groups between 30-64 and older. Back of the envelope calculations indicate that 4,793 deaths were avoided, in the 26 days between April 5 to April 30, in the 3,518 municipalities which experienced a more intense lockdown. Assuming linearity, a 1 percentage point reduction in the share of active population caused a 1.32 percentage points reduction in mortality by Covid-19. We also find that the economic lockdown, as expected, led to a reduction in human mobility. Several robustness checks corroborate our empirical findings.

JEL Classification: H51, I10, I18, I30

Keywords: Economic Lockdown, Excess Deaths, mobility

Nicola Borri - nborri@luiss.it
Luiss University

Francesco Drago - francesco.drago@unict.it
University of Catania and CEPR

Chiara Santantonio - Chiara.Santantonio@eui.eu
European University Institute

Francesco Sobbrío - fsobbrio@luiss.it
LUISS, CESifo

Acknowledgements

We thank Ruben Durante and Elliot Gaston Motte for their help in gathering the EnelX mobility data. We are also grateful to Facebook which provided data on human mobility through its "Data for Good" program.

The “Great Lockdown”: Inactive Workers and Mortality by Covid-19*

Nicola Borri[†] Francesco Drago[‡]
Chiara Santantonio[§] Francesco Sobbrío[¶]

September, 2020

Abstract

In response to the Covid-19 outbreak, among other previous “non-pharmaceutical interventions”, on March 22, 2020 the Italian Government imposed an economic lockdown and ordered the closing of all non-essential economic activities. This paper estimates the causal effect of this measure on mortality by Covid-19 and on mobility patterns. The identification of the causal effect exploits the variation in the number of active workers across municipalities induced by the economic lockdown. The difference-in-difference empirical design compares outcomes in municipalities above and below the median variation in the share of active population before and after the lockdown within a province, also controlling for municipality-specific dynamics, daily-shocks at the provincial level and municipal unobserved characteristics. Our results show that the intensity of the economic lockdown is associated to a statistically significant reduction in mortality by Covid-19 and, in particular, for age groups between 40-64 and older. Back of the envelope calculations indicate that 4,793 deaths were avoided, in the 26 days between April 5 to April 30, in the 3,518 municipalities which experienced a more intense lockdown. Assuming linearity, a 1 percentage point reduction in the share of active population caused a 1.32 percentage points reduction in mortality by Covid-19. We also find that the economic lockdown, as expected, led to a reduction in human mobility. Several robustness checks corroborate our empirical findings.

Keywords: Covid-19 | Economic Lockdown | Excess Deaths | Mobility

JEL Classification: H51, I10, I18, I30.

*We thank Ruben Durante and Elliot Gaston Motte for their help in gathering the EnelX mobility data. We are also grateful to Facebook which provided data on human mobility through its “Data for Good” program.

[†]Luiss University. Email: nborri@luiss.it

[‡]University of Catania; CSEF; CEPR; IZA. Email: francesco.drago@unict.it

[§]Luiss University; European University Institute. Email: csantantonio@luiss.it

[¶]Luiss University; CESifo. Email: fsobbrio@luiss.it

1 Introduction

The immediate effects of the Covid-19 pandemic in Italy have been dramatic. First, and foremost, between February and May 2020, according to official reports, almost 35,000 people have died and around 240,000 were infected. Second, the lockdown measures, which froze large parts of the economy, determined a large drop in economic activity with severe consequences for workers, firms, and public finances.

This paper uses a policy induced variation in active workers across Italian municipalities after the economic lockdown to evaluate its effectiveness in controlling the pandemic. The main finding is that the intensity of the lockdown was significantly related to a reduction in mortality by Covid-19, and to a reduction in people’s mobility. Because the empirical strategy precisely quantifies the effect of a reduction in the active population on deaths by Covid-19, our results are useful to discipline the parameters in epidemiology models of the diffusion, and containment, of a pandemic.

The analysis of the effects of the lockdown is crucial for at least two reasons. First, to understand the overall cost-effectiveness of the lockdown measures at the peak of the first wave of the pandemic. Second, to guide and inform policy makers in the design of the social distancing measures that are likely to be in place up until a vaccine has been found or that should immediately become effective in the event of a new wave of the pandemic. In fact, because “non-pharmaceutical interventions” (NPIs) differ from each other in terms of their economic (Bartik *et al.*, 2020) and psychological (Brooks *et al.*, 2020) costs, it is crucial “to identify the interventions that most reduce transmission at the lowest economic and psychological cost” (Haushofer and Metcalf, 2020).

In response to the Covid-19 outbreak, the Italian Government imposed a first lockdown on March 11, which closed many business activities open to the public like restaurants and gyms, and a second — economic — lockdown on March 22, which ordered the closing of all non-essential economic activities and prohibited any movement of people with few exceptions, like proven work or health related reasons.¹ This paper focuses on the closing of non-essential economic activities of the second lockdown and, specifically, on the induced reduction in the share of active population across different municipalities to evaluate its impact on the spread of the Covid-19 pandemic and on mobility patterns.

The key outcome variable of our empirical analysis is the municipal daily-mortality by Covid-

¹The Italian Government had also ordered the closing of schools and universities on March, 4.

19, measured as the difference between the daily number of deaths in 2020 and the average number of deaths on the same day and in the same municipality between 2015 and 2019. In particular, we use municipal-level data from the Italian National Statistical Institute (ISTAT) on the daily deaths from 2015 until April 2020. By considering the “excess deaths” as a proxy of mortality by Covid-19 (and, implicitly, contagion) we overcome, at least partially, issues related to differences in the classifications of deaths due to Covid-19, testing, and hospital capacity (Buonanno *et al.*, 2020; Galeotti and Surico, 2020).

Our empirical analysis exploits the geographical heterogeneity in the reduction of active population across Italian municipalities induced by the design of the economic lockdown. This heterogeneity derives from the combination of the share of all active workers in a municipality and the share of those working in a sector closed by the lockdown. Importantly, relevant heterogeneities in the share of active population emerged as a consequence of the economic lockdown even when comparing municipalities in the same province. This heterogeneity is also rather granular as our sample covers 7,089 municipalities with a mean (median) population of 7,729 (2,443) residents and a mean (median) area of 36 (21) squared kilometers, each belonging to one of the 110 Italian provinces. As such, the Italian economic lockdown provides a design to elicit the causal effect of the containment policy (Goodman-Bacon and Marcus, 2020). The identification of the causal effect uses a difference-in-difference design comparing excess deaths and mobility outcomes in municipalities above and below the median variation in the share of active population before and after the lockdown within a province, also controlling for municipality-specific dynamics, daily-shocks at the provincial level and municipal unobserved characteristics.

Our results show that the intensity of the economic lockdown is associated to a statistically significant reduction in excess deaths for the entire population and, in particular, for age groups between 40-64 and older, consistent with the evidence that Covid-19 is particularly risky for older people (Dowd *et al.*, 2020). A back of the envelope calculation indicates that in the 26 days between April 5 and April 30, in the 3,518 municipalities with a more intense lockdown, 4,793 deaths were avoided or 1.36 lives per municipality. In these municipalities the share of active population dropped on average by 42.5 percentage points compared to 17 percentage points in municipalities with a less severe lockdown. In terms of elasticity and assuming linearity, our calculations suggest that a 1 percentage point reduction in the share of active population caused a 1.32 percentage points reduction in mortality by Covid-19 (as measured by excess deaths). We then turn to the analysis of the evolution of mobility around the first and second lockdowns in

the municipalities above and below the provincial median drop in the share of active population. Although we find that the two groups are different in the pre-lockdown period, we also find that the group experiencing a stronger reduction of active population is also characterized by a stronger reduction in mobility in the second (economic) lockdown.

We ran a battery of checks to evaluate the robustness of our results. First, we show that our results are robust to an alternative source for the share of active workers. Second, we show that our results are robust to using weights for the share of active workers by indices for physical proximity and smart-working for each macro-sector. Next, we consider a placebo exercise in which the treatment period is restricted to the two weeks after the beginning of the second lockdown. In this case, we find a smaller and not significant coefficient associated to the effect of the lockdown, which is consistent with the fact that our results are not driven by pre-trends. Finally, we restrict the sample to municipalities below several thresholds of population size or according to narrow margins of variation in the reduction of active population and we compare again municipalities with more and less intense lockdowns. Also in these cases, in which differential pre-trends are less likely, we find a significant effect, supporting our main findings.

This paper contributes to the large and growing economic literature spurred by the Covid-19 pandemic. One strand of the literature studies theoretical models that extend the classic SIR framework of Kermack and McKendrick (1927) to account for province-level spatial networks (Gatto *et al.*, 2020); for the interaction between economic decisions and epidemics (Eichenbaum *et al.*, 2020); for the optimal lockdown policy accounting for the trade-off between economic cost and fatalities (Alvarez *et al.*, forthcoming); and for multiple regions (countries, states and cities) to infer unobservables, like the number of recovered (Fernández-Villaverde and Jones, 2020). With respect to this strand of the literature, the results of our paper are useful to discipline the parameters of the theoretical models and to simulate the effects of alternative lockdown measures. To design effective policies to reduce the spread of the epidemics, scholars should also incorporate economic agents's behavioral responses in epidemiological models (Bisin and Moro, 2020; Briscese *et al.*, 2020; Sheridan *et al.*, 2020). Our paper, using also detailed data on mobility, contributes to estimate such behavioral responses. The second strand of the literature empirically studies the effects and effectiveness of lockdown and social distancing measures, mostly using natural experiments created by heterogeneity in policies. Adda (2016), using a sample that spans twenty five years before the Covid-19 pandemic, finds that the effectiveness of social distancing and lockdown measures depends on the capacity to reduce people mobility. Lyu

and Wehby (2020) find an increase in rates of Covid-19 cases in border counties in Iowa compared with border counties in Illinois after a stay-at-home order was implemented in Illinois but not in Iowa; Fang *et al.* (2020) find significant reductions in the diffusion of the pandemic in China, associated with a stronger drop in mobility. The paper closest to ours is Glaeser *et al.* (2020) which estimates the effect of mobility reduction on Covid-19 contagion at the zip-code level in five large US cities, instrumenting mobility with the share of active workers. We complement their findings by providing evidence from Italy, one of the first country to be struck by the Covid-19. Importantly, our paper looks at excess deaths which are not influenced by (possibly endogenous) testing policies and employs more granular panel data by exploiting municipality-day-economic sector variations in the share of active workers as a result of the heterogeneous impact of lockdown policies in Italy.

2 Data

The data used in this paper come from three sources. First, following existing literature, we use excess deaths as a proxy for mortality by Covid-19 (Buonanno *et al.*, 2020; Galeotti and Surico, 2020). Specifically, we construct a measure of daily excess deaths using official data from ISTAT, at the municipal level, for the period January 1 to April 30 of each year starting in 2015 and ending in 2020. Excess deaths are computed as the difference in the number of deaths with respect to the daily average in the years 2015 to 2019.² Second, we exploit the geographical heterogeneity in the share of inactive workers due to the selective and progressive restriction of sectors subject to the first lockdown (March 11, 2020) and to the second (economic) lockdown (March 22, 2020). In particular, as explained in details in the Appendix A, business activities open to the public were closed first, and later all non-essential economic activities. We combine data on the number of workers at the NACE 3-digit sector level with the list of sectors excluded by the lockdown to retrieve the time-varying fractions of inactive (and active) workers at the municipal-daily level. Third, we construct two mobility indicators, also at the municipal-daily level, using data from City Analytics by EnelX and HERE Technologies (EnelX henceforth), which are based on anonymous aggregate data from connected vehicles, navigation maps and systems, such as geolocation data from mobile apps. For each municipality, the first indicator measures the distance in kilometers covered by individuals, while the second indicator

²Note that official data on daily Covid-19 deaths or cases in Italy are currently only available at the province level.

measures their movements. Both measures are expressed as ratios with respect to the municipal population. Appendix C provides a validation of these two mobility measures by comparing them with an alternative indicator built using data provided by Facebook for a subset of municipalities.

3 Empirical Strategy

Let ED_{ijt} denote the excess deaths of municipality i in province j at date (day) t . Exploiting the panel structure of the data and the heterogeneity in the severity of the second lockdown across Italian municipalities, the aim is to estimate the causal effect of the intensity of the lockdown on ED .

The first challenge is the measurement of the intensity of the lockdown that we denote with L . We can measure L with the reduction in mobility within each municipality or with any measure that captures the reduction of economic and social interactions. Such a measure, however, is endogenous to ED since a given reduction in economic and social activity might be the result of a behavioral response to ED . Furthermore, the reduction in mobility is potentially correlated with factors that have an impact on ED . For example, citizens might reduce economic and social activity more in municipalities in which the quality of hospital care is lower and in turn where ED is higher. To circumvent these problems we consider the share of active municipal population before and after the second lockdown, described in section 2, which is predetermined to Covid-19. For each province j we calculate the median reduction in the share of active municipal population from the first (March 11) to the second lockdown (t_0 =March 22). We assign $L_{ijt}=1$ if $t \geq t_0+14$ and the municipality i is above the median reduction in the share of active population in its province j , and $L_{ijt} = 0$ in all other cases. The assumption, that we are able to test, is that the above-the-median municipalities experienced a more severe lockdown in terms of reduction in mobility. Following the medical literature (Wilson *et al.*, 2020; Sun *et al.*, 2020; Istituto Superiore di Sanità, 2020), we adopt a conservative approach in defining the start of our treatment period: to capture the consequences of the second lockdown on our ED measure, we impose that the potential effects on deaths start with a two-week gap.³ Table 5 below provides a placebo exercise showing that — indeed — the economic lockdown had no statistically significant effect on excess deaths reduction when looking at this two-week gap period.

³According to estimates from Istituto Superiore di Sanità (2020), the median time between the onset of symptoms and death, for Covid-19 patients in Italy, was 12 days.

In Figure 1 we plot the evolution in the 5-day moving average of ED for the two groups of municipalities. The figure suggests that above-the-median municipalities experienced a sharper *increase* in ED in our control period (from March 11 to the two weeks after the second lockdown) while, in line with the mechanism of reduction of economic activities, they experienced a sharper decrease in the treatment period. Table 1 reports summary statistics for the average ED reported in Figure 1 and the share of active population for the two groups of municipalities before and after the second lockdown.

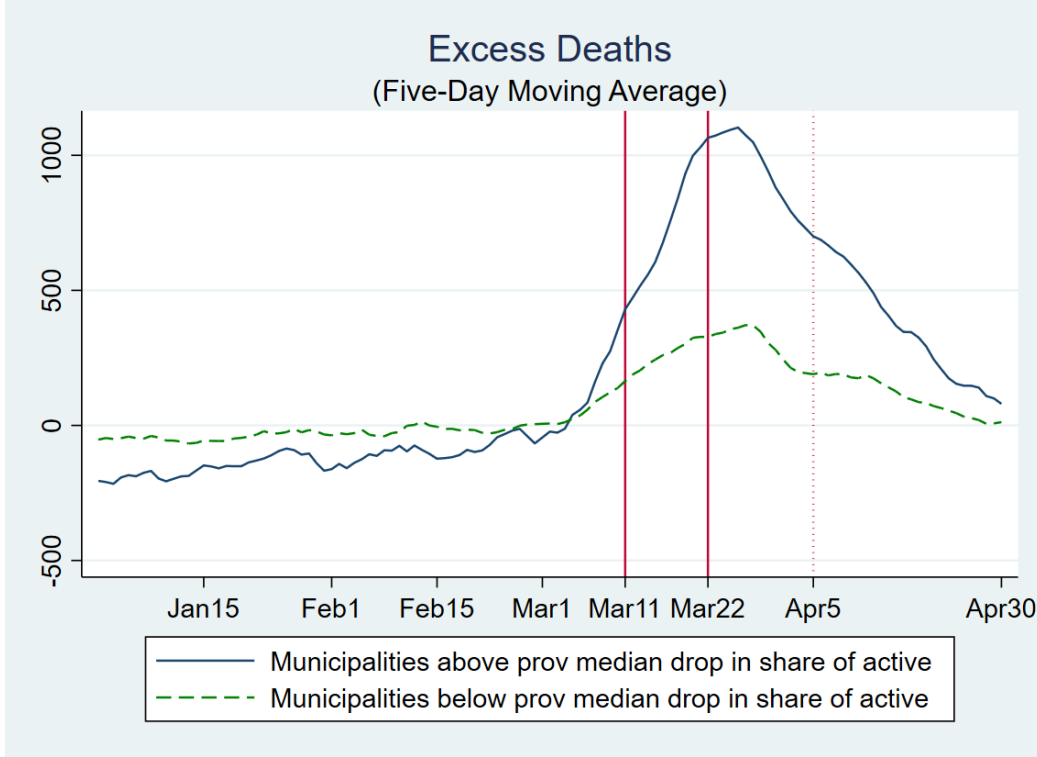
Table 1: Summary Statistics

	Below-the-Median Municipalities (L=0 before & after April 4)	Above-the-Median Municipalities (L=0 before & L=1 after April 4)
	Control Period (March 11 - April 4)	
Total excess deaths	7062	21358
Daily excess deaths (ED)	0.0791 (0.521)	0.243 (1.545)
Share of active population*	0.366 (0.221)	0.831 (0.514)
	Treatment Period (April 5 - April 30)	
Total excess deaths	2790	9484
Daily excess deaths (ED)	0.0301 (0.409)	0.104 (1.044)
Share of active population	0.196 (0.156)	0.406 (0.287)
Municipalities	3,571	3,518

Notes. Total deaths in excess in the period (rounded to the closest integer), average daily excess deaths and share of active population are reported for above and below-the-median municipalities before and after April 5. Standard deviations in parentheses. *The share of active population for the control period (i.e., March 11-April 4) is reported as the one occurring in the first lockdown period (March 11 - March 22).

This empirical setting is similar to a difference-in-difference design in which we compare municipalities above and below the median reduction of active workers before and after April 5. Here, we can control for time-invariant municipality characteristics (municipality fixed effects)

Figure 1: Excess Deaths (2020 vs 2015-2019)



Notes. The figure illustrates the evolution in the 5-day moving average of excess deaths in the municipalities above (below) the median with respect to the drop in the share of active population in their province between the first and second lockdowns (respectively, blue line and green-dashed line). The two vertical lines indicate the dates of the first (March 11) and second (March 22, economic) lockdown. The dotted vertical line indicates the end of the two-week gap after the economic lockdown (April 5).

and for shocks that are province specific and time variant (province-by-date fixed effects). In our case, the parallel trend assumption (namely that in the absence of the second lockdown, within the same province, municipalities with $L=0$ and with $L=1$ would have had the same trend) is not supported *prima facie* graphically: while we cannot observe a scenario without the second lockdown, the fact that between March 11 and April 5 differences in ED for the two groups of municipalities are not constant over time does not lend credibility to the parallel trend assumption. However, including in our specification a set of lags in ED may control for the diverging dynamics of excess deaths. In this case, the identifying assumption is that municipalities above and below the median with same level of past ED are not on a different trend in ED , once we control for municipality and province-by-date fixed effects. The model that we estimate is the following:

$$ED_{ijt} = \beta L_{ijt} + \sum_{n=1}^s \lambda ED_{ijt-n} + \alpha_i + \gamma_{jt} + \varepsilon_{ijt}, \quad (1)$$

where in the main specification we fix $s=7$, the coefficient of interest is β (that we expect to be negative), and α_i and γ_{jt} are municipality and province-by-date fixed effects. Since we compare a period in which the first lockdown was implemented with a period associated with a more severe lockdown, model 1 is estimated using observations from March 11 to April 30. The model requires a sequential exogeneity assumption. In other words, contemporaneous shocks on ED are allowed to have a feedback effect on future realizations of ED or be correlated with future values of L , but we assume that they cannot be correlated to past ED and with L . Formally, the assumption is that $E[\epsilon_{ijt}|ED_{t-1}, ED_{t-2}, \dots, ED_{t_n}, L_{ijt}, \alpha_i, \gamma_{jt}] = 0$ for all $t \geq t_n$. To fix ideas, this assumption requires that unobserved NPIs or PIs (specific to a municipality and varying within province j), while having an effect on future and contemporaneous realizations of ED , are not correlated to past values of ED or with L . Since this is a strong assumption, we will also estimate model 1 with fixed effects and with lagged dependent variables only. The estimation of model 1 excluding the lagged values of ED or the set of fixed effects requires less restrictive assumptions and provides an upper and a lower bound of the causal effect of L on ED .

Indeed, by estimating model 1 with fixed effects but without lags of ED , we obtain a coefficient (that we denote with $\hat{\beta}_{FE}$) that is biased upward in absolute value: the model with fixed effects removes group specific characteristics and province-by-date shocks from $\hat{\beta}_{FE}$, but ignores the fact that municipalities with a more severe lockdown experienced a sharper increase of ED before the lockdown. Hence, the diverging trends are incorporated in $\hat{\beta}_{FE}$ which is — in absolute value — higher than the “true” effect of L on ED . On the other hand, model 1 with only lagged ED and a group indicator for the municipalities corrects for the diverging pre-trends but also absorbs declines in ED caused by the differential intensity of the lockdown, that otherwise would be incorporated in $\hat{\beta}_{FE}$. Hence, model 1 with lagged ED provides an estimate of L on ED (that we denote with $\hat{\beta}_{LD}$) that is lower — in absolute value — than the “true” effect of L on ED . Because estimating model 1 with only fixed effects or with only lagged ED gives us an upper and lower bound of the causal effect of L on ED , then a low difference between $\hat{\beta}_{FE}$ and $\hat{\beta}_{LD}$ is consistent with the idea that there are no important violations of the identifying assumption leading to a large bias of $\hat{\beta}$ estimated in model 1.⁴

⁴Following Angrist and Pischke (2008) and Guryan (2001), in the Appendix D we provide a formal argument of why our approach of estimating 1 may provide bounds to the causal effect of L on excess mortality.

4 Results

We focus on a set of municipalities (7,089) with complete deaths and active population data, accounting for 92.2% of the Italian population, in order to have a homogenous and balanced sample across all empirical specifications. Table 2 reports the results of estimating variations of model 1 by different age groups and for the entire population. In the first column, in addition to our main variable (L), we include a group indicator for municipalities above and below the median and a dummy variable to control for the post-economic lockdown that is equal to one from April 5 onwards. In the second and third columns, we augment the latter specification with only lagged ED (reporting $\hat{\beta}_{LD}$) and with only fixed effects (reporting $\hat{\beta}_{FE}$), while the last column reports $\hat{\beta}$ from model 1. Table 2 illustrates two main patterns. First, the coefficient $\hat{\beta}_{LD}$ in column 2 is lower in absolute value than the coefficient $\hat{\beta}_{FE}$ in column 3, while (with only one exception) the coefficient in column 4 lies in between the two coefficients. As discussed above, the coefficients reported in column 2 and 3 provide an upper and lower bound of the true causal effect of the intensity of the lockdown proxied by L . Second, consistently with the fact that Covid-19 is particularly risky for older-age groups, we observe a statistically significant effect for the entire population and for age groups between 30-64 and older.⁵

Before discussing the magnitudes, robustness and limitations of the results in Table 2, we analyze how our measure of the intensity of the lockdown (L) is effectively correlated to our aggregate mobility measures. Figure 2 illustrates the evolution of aggregate mobility in municipalities above and below the median reduction in the share of active population by plotting the 5-day moving average of the daily kilometers per 1,000 residents.⁶ While the two groups are different in the pre-lockdown period (above-the-median municipalities on average have higher mobility), they experience a convergence in mobility in the first-lockdown period. Importantly, also in the second lockdown period, the treated municipalities have a stronger reduction in mobility. That is, the economic lockdown caused an additional drop in mobility likely driven by the number of workers employed in the sectors targeted by the lockdown.⁷

Table 3 presents the same evidence in a regression framework in which we regress our measure of mobility between March 11 and April 30 on our main indicator L_{ijt} in 1 and a full set of

⁵Table B.3 in Appendix B shows that the results are marginally significant for individuals above 40 and, overall, mainly driven by the cohorts above 50.

⁶To “depurate” the mobility series from daily patterns, such as drops in mobility on weekends, we use residuals with respect to day-of-the-week fixed effects.

⁷See Bonaccorsi *et al.* (2020) for an analysis of mobility around the first Italian lockdown.

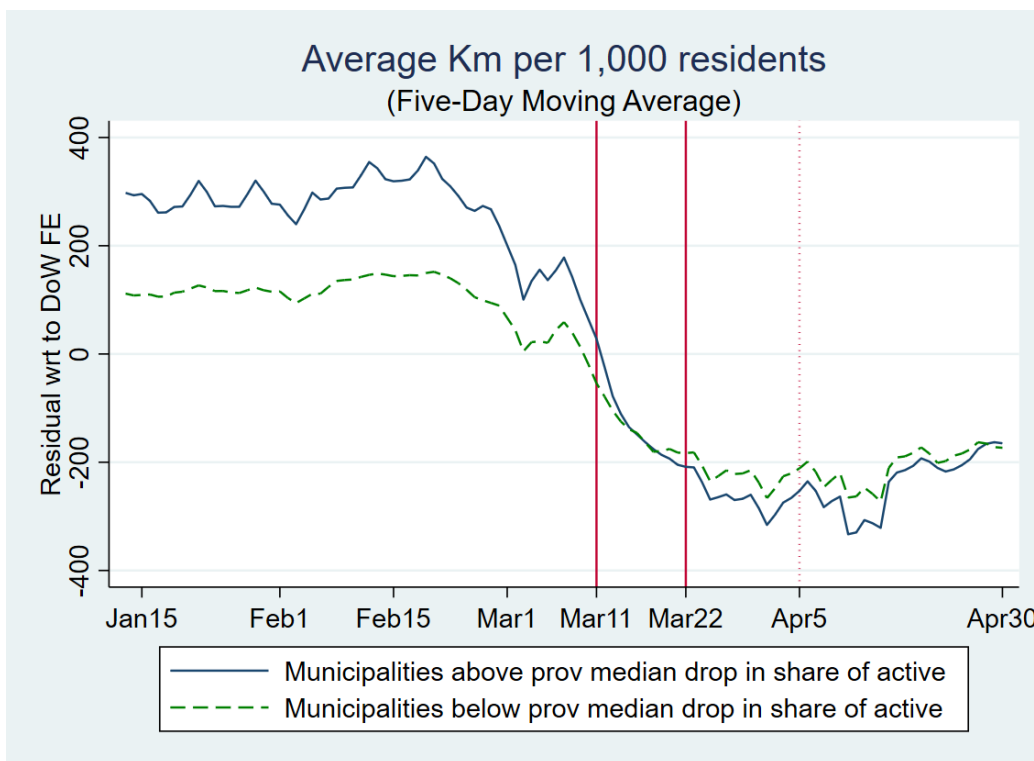
Table 2: Economic Lockdown and Excess Deaths

	(1)	(2)	(3)	(4)
	Excess mortality: Age 0-14			
L (Above-the-median \times (Post-lockdown + 14))	0.0001 (0.000)	0.0001 (0.000)	0.0001 (0.000)	0.0001 (0.000)
	Excess mortality: Age 15-19			
L (Above-the-median \times (Post-lockdown + 14))	0.0002* (0.000)	0.0002* (0.000)	0.0002* (0.000)	0.0002 (0.000)
	Excess mortality: age 20-29			
L (Above-the-median \times (Post-lockdown + 14))	-0.0002 (0.000)	-0.0002 (0.000)	-0.0002 (0.000)	-0.0003 (0.000)
	Excess mortality: Age 30-64			
L (Above-the-median \times (Post-lockdown + 14))	-0.0063*** (0.001)	-0.0055*** (0.001)	-0.0062*** (0.001)	-0.0064*** (0.001)
	Excess mortality: Age > 65			
L (Above-the-median \times (Post-lockdown + 14))	-0.0838*** (0.013)	-0.0381*** (0.004)	-0.0833*** (0.012)	-0.0495*** (0.004)
	Excess mortality: All			
L (Above-the-median \times (Post-lockdown + 14))	-0.0901*** (0.013)	-0.0403*** (0.004)	-0.0895*** (0.013)	-0.0524*** (0.004)
Observations	361,539	361,539	361,539	361,539
7-lags dependent variable	NO	YES	NO	YES
Province-Day FE	NO	NO	YES	YES
Municipality FE	NO	NO	YES	YES

Notes. The dependent variable is the excess deaths in a given age range (i.e., the difference between the daily number of deaths, in the specified age range, in the municipality in 2020 and the corresponding municipal deaths in the same day averaged over the previous five years, 2015-2019). Standard errors robust to clustering at municipal level. ***, **, *: denote significant at 1, 5 and 10 percent level, respectively.

municipality and province-by-date fixed effects. Unlike model 1, we do not include lagged values of the dependent variable since we do not need to control for underlying contagion dynamics as for excess deaths because L_{ijt} is assumed to have an immediate effect on mobility. Hence, it is equal to 1 if $t \geq t_0$ (March 22) and the municipality i is above the median reduction in the

Figure 2: Kilometers per capita



Notes. The figure illustrates the evolution in the 5-day moving average in the kilometers per 1,000 residents (as residuals with respect to day-of-the-week fixed effects) in municipalities above (below) the median with respect to the drop in the share of active population the first and second lockdowns (respectively, blue line and green-dashed line). The two vertical lines indicate the dates of the first (March 11) and second (March 22, economic) lockdowns. The dotted vertical line indicates the end of two-week gap after the economic lockdown (April 5).

share of active workers in province j . Table 3 confirms the graphical intuition of Figure 2 and shows that it is robust to the inclusion of municipality and province-by-date fixed effects: after the second lockdown, municipalities with a larger contraction in the share of active population experienced a reduction in daily aggregate mobility of around 53 kilometers per 1,000 residents with respect to municipalities with a smaller contraction in the share of active population. Importantly, this reduction is more significant (both statistically and in terms of magnitude) in working days (Monday-Friday) relative to the weekends (Saturday-Sunday). Thus, our key indicator of reduction in economic activity is associated with a substantial reduction in aggregate mobility and particularly so in weekdays. As such, besides providing evidence on the effect of the economic lockdown on mobility, Table 3 also provides a validation of our lockdown measure (L) based on the difference between the share of active population between the second (economic) and first lockdowns. Appendix C shows that analogous results hold when considering an alternative

measure of mobility based on the number of movements per 1,000 residents. Furthermore, we also show that the evidence presented in Figure 2 and Table 3 is consistent with the analysis using different mobility data from Facebook. At the same time, it is important to remark that, as discussed in Section 2, our mobility measures are aggregates at the municipality-daily level. As such, while they might provide useful insights on the impact of lockdown measures on aggregate human mobility at the municipal level, they are not able to capture possible underlying heterogeneous effects of social interactions among different population groups (e.g., school age vs. working age groups, see Section 6 for a discussion on this issue).

Table 3: Economic Lockdown and Mobility

	(1)	(2)
	Monday-Friday	
<i>L</i> (Above-the-median × Post-lockdown)	-47.3827*** (17.700)	-53.3755*** (17.530)
Avg. outcome	786.8	786.8
Observations	198,283	198,283
	Saturday-Sunday	
<i>L</i> (Above-the-median × Post-lockdown)	-6.1523 (6.122)	-7.1652 (5.952)
Avg. outcome	183.3	183.3
Observations	75,026	75,026
Province-Day FE	NO	YES
Municipality FE	NO	YES

Notes. The dependent variable is the number of kilometers per 1,000 residents. Standard errors robust to clustering at municipality level. ***, **, *: denote significant at 1, 5 and 10 percent level, respectively. Data are from EnelX.

4.1 Magnitudes

Table 2 (column 4) shows that being above the median reduction in the share of active population in its province after the lockdown reduces the difference in the excess deaths with respect to municipalities below the median by approximately 0.05. Looking at Table 1, this represents a 1/3 reduction of the difference in excess mortality between the two groups of municipalities in the pre-lockdown period ($\approx 0.05/(0.24 - 0.08)$), i.e., before March 22 plus the two-week gap. For the municipalities that were hit severely by the second lockdown (the above-the-

median), the total number of excess deaths in the April 5-30 period was 9,484. As back of the envelope calculation, consider a scenario in which the above-the-median municipalities had the same reduction in active population of the below-the-median municipalities (i.e., that above-the-median municipalities had the same lockdown intensity of below-the-median municipalities). In this scenario, the 3,518 above-the-median municipalities would have had approximately 4,793 additional excess deaths in the 26 days between April 5 and April 30 (i.e., $0.0524 \times 26 \times 3,518 \approx 4,793$). This represents, in our sample, an average of 1.36 lives saved per municipality.

To interpret these estimates note that above-the-median municipalities experienced an average reduction of the share of active population of 42.5 percentage points. By contrast below-the-median municipalities experienced an average reduction of the share of active population of 17 percentage points. Thus, increasing the intensity of the lockdown, measured by a reduction of the share of active population of 25.5 percentage points, reduced excess deaths by 33.6 percent (i.e. $9484/(9484 + 4793) - 1$). Under the assumption that the effect is linear, the elasticity of mortality by Covid-19 (measured as excess deaths) with respect to a 1 percentage point reduction in the share of active population is 1.32. It should be clear that this elasticity applies to the Italian economic lockdown that was preceded by the first lockdown and the closure of schools, universities, and sport events (see Appendix A).

4.2 Geographical Heterogeneity

Table 4 shows the heterogeneity of our results in different Italian macro-regions (North, Center and South). The results show that the economic lockdown was effective in reducing Covid-19 mortality in the North and in the Center. The estimates for the South are also negative, yet not statistically significant. This may easily be explained by the fact that, at the time of the lockdown, the diffusion of the epidemic was very limited in the South.

5 Robustness

Table 5 provides several robustness checks corroborating the results of our baseline specification. The first column presents results by using an alternative source of data for the share of active workers in the second lockdown. In particular, the provincial median (in the drop in the share of active population) is calculated by using data on the share of active workers in the economic

Table 4: Economic Lockdown and Excess Deaths by Macro-Region

	(1)	(2)	(3)
	North	Center	South
L (Above-the-median \times (Post-lockdown + 14))	-0.0687*** (0.006)	-0.0584*** (0.016)	-0.0099 (0.008)
Avg. outcome	0.181	0.0425	0.00983
Observations	206,397	42,330	109,599
7-lags dependent variable	YES	YES	YES
Province-Day FE	YES	YES	YES
Municipality FE	YES	YES	YES

Notes. The dependent variable is the total excess deaths (i.e., the difference between the total daily number of deaths in each municipality in 2020 and the total municipal deaths in the same day averaged over the previous five years, 2015-2019). Standard errors robust to clustering at municipality level. ***, **, *: denote significant at 1, 5 and 10 percent level, respectively.

(second) lockdown (calculated at the 5-digit NACE sectors) provided by ISTAT.⁸ In Columns (2) and (3), the shares of active workers in the first and second lockdown are weighted by a physical proximity index and an inverse smart-working index of each NACE macro-sector (Barbieri *et al.*, 2020). These specifications allow to take into account the characteristics of different economic sectors with respect to risk-exposure.⁹ Column (4) presents a robustness exercise where we drop from the sample the first two weeks of the control period (March 11-March 25) to account for possible lag effects of the first lockdown manifesting 14 days from the beginning of such lockdown (i.e., March 11). Finally, Column (5) presents a placebo exercise where the treatment period is restricted to the two weeks after the beginning of the economic lockdown (i.e., comparing the first lockdown period with the 14 days following the second lockdown period). The coefficient is smaller than the one in our baseline specification and not significant. As discussed above, absent pre-trends correlated with future realizations of ED , we should not expect an immediate significant effect of the economic lockdown on Covid-19 deaths. This placebo exercise seems to confirm that indeed this is the case.

Table 6 provides further evidence that our results are robust to several additional specifications and extensions. Namely, Column (1) presents results when clustering at the local labor market (LLM) level rather than at the municipal level; in Column (2) the sample is limited

⁸The share of active in the first lockdown is instead equal to the overall share of active population, as ISTAT does not provide data on the share of active in the first lockdown.

⁹As shown by INPS-INAPP (2020), if anything, the economic sector involved in the second lockdown were the ones where workers are more likely to be at risk of contagion due to proximity and (limited) smart-working.

Table 5: Economic Lockdown and Excess Deaths: Robustness

	(1)	(2)	(3)	(4)	(5)
	Istat share inactive econ lockdown	Share of active weighted by proximity	Share of active weighted by smart-working	Drop first 2 weeks first lockdown	Placebo (treatment within 2 weeks econ lockdown)
L (Above-the-median \times (Post-lockdown + 14))	-0.0519*** (0.004)	-0.0549*** (0.004)	-0.0542*** (0.004)	-0.0344*** (0.008)	
L (Above-the-median \times Post-lockdown)					-0.0002 (0.011)
Observations	361,539	361,539	361,539	262,293	184,314
7-lags dependent variable	YES	YES	YES	YES	YES
Province-Day FE	YES	YES	YES	YES	YES
Municipality FE	YES	YES	YES	YES	YES

Notes. The dependent variable is the total excess deaths (i.e., the difference between the total daily number of deaths in the municipality in 2020 and the total municipal deaths in the same day averaged over the previous five years, 2015-2019). Standard errors robust to clustering at municipality level. ***, **, *: denote significant at 1, 5 and 10 percent level, respectively.

to the municipalities for which we have complete daily data on mobility from EnelX; Column (3) provides results for the sample where we drop provincial capital municipalities; Column (4) presents results only for the municipalities belonging to the Lombardy region (i.e., the Italian region most affected by the Covid-19 shock), whereas Column (5) provides the results when excluding them; Column (6) reports results using the growth rate in excess mortality as the dependent variable.

6 Discussion

There are two main alternative explanations of the baseline results presented in Table 2. The first is a reversion-to-the mean argument, the second one is related to the effect of the first lockdown on mobility.

As illustrated by Figure 1, above-the-median municipalities had an increasing trend of excess deaths before April 5, compared to other municipalities. According to the reversion-to-the-mean argument, these municipalities would have experienced a lower trend after April 5 even without a lockdown. We present three arguments not consistent with this explanation. First, the inclusion of the lags of the dependent variable controls for the dynamics of ED . The fact that we still find a substantial effect in column 2 of Table 2, similar to that of column 4, indicates that reversion to the mean cannot fully account for our results. Second, if the reversion to the mean

Table 6: Economic Lockdown and Excess Deaths: Robustness (2)

	(1) Cluster LLM	(2) Mobility Sample	(3) Drop Provincial Capitals	(4) Only Lombardy	(5) Drop Lombardy	(6) Growth Rate
L (Above-the-median \times (Post-lockdown + 14))	-0.0530*** (0.005)	-0.0565*** (0.006)	-0.0432*** (0.005)	-0.0995*** (0.011)	-0.0363*** (0.005)	-0.0115*** (0.002)
Observations	358,377	273,309	353,073	73,542	287,895	334,334
7-lags dependent variable	YES	YES	YES	YES	YES	YES
Province-Day FE	YES	YES	YES	YES	YES	YES
Municipality FE	YES	YES	YES	YES	YES	YES

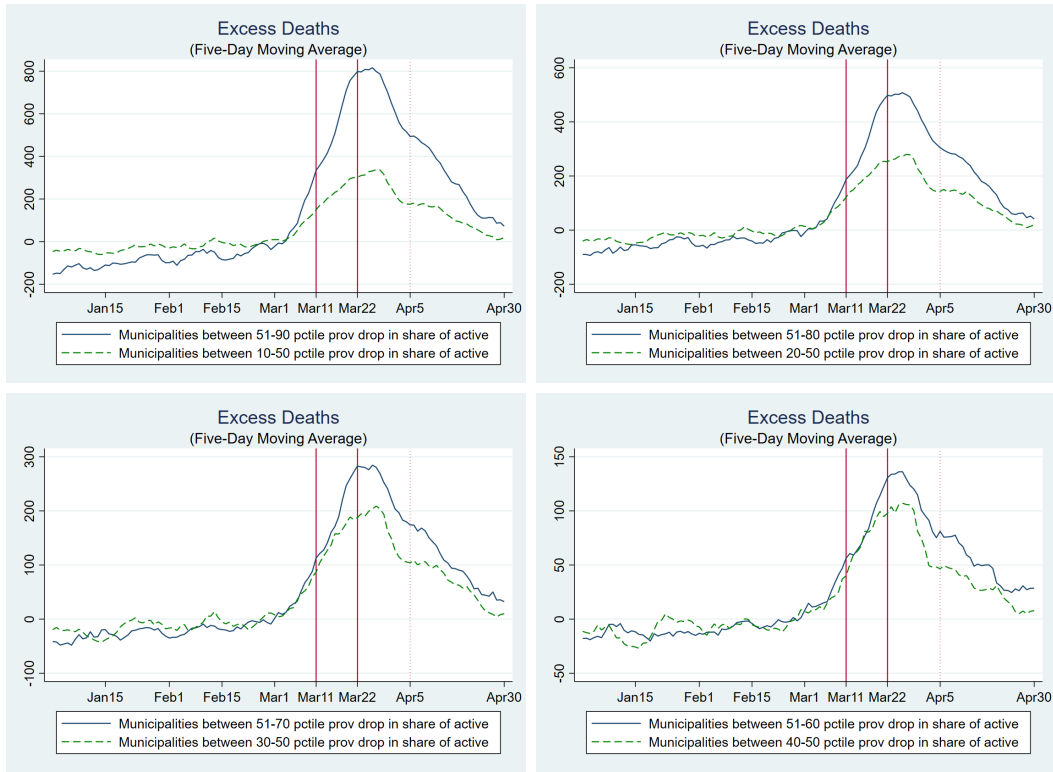
Notes. In Columns (1)-(5), the dependent variable is the total excess deaths (i.e., the difference between the daily number of deaths in each municipality in 2020 and the total municipal deaths in the same day averaged over the previous five years, 2015-2019). In Column (6), the dependent variable is the daily municipal growth rate in total excess mortality. Column (1) presents results when clustering at the local labour market (LLM) level rather than at the municipal level. Column (2) provides results for the sample of municipalities with complete mobility data. In Column (3) the sample excludes provincial capitals. Column (4) presents results only for the municipalities belonging to the Lombardy region, whereas Column (5) provides the results when excluding them. Standard errors robust to clustering at municipality level in Columns (2)-(6). ***, **, *: denote significant at 1, 5 and 10 percent level, respectively.

was a key driver, we should observe it just after the peak in excess deaths occurring around March 22. However, the placebo exercise illustrated before tends to exclude this hypothesis. Moreover, when we narrow the sample around the provincial median drop in the share of active population (i.e., focus on the subsamples of municipalities in 20-80, 30-70 and 40-60 percentiles in the reduction of the active population), we obtain groups of municipalities above and below the median reduction with much less diverging, or roughly parallel, trends before the lockdown, as illustrated by Figure 3.

In all these cases, the necessity to control for the lagged EM is less compelling. In fact, the fixed effects specification still identifies an effect of L on ED (see Table B.1 in Appendix B). The fact that we find an effect also in sub-samples where reversion to the mean is not a concern (significant when narrowing to the 20-80 or even 30-70 percentiles) indicates that our main results are not due to differential pre-trends. Similarly, when looking at different sub-samples of municipalities below several population thresholds we may compare group of municipalities with very similar pre-trends in terms of excess-deaths, as illustrated by Figure 4, and still find an effect (see Table B.2 in Appendix B).

The second alternative explanation behind the observed effects is related to the effect of the first lockdown on mobility. Mobility is likely to be an important indicator of social interactions which, in turn, are key drivers of mortality by Covid-19 (Fang *et al.*, 2020; Glaeser *et al.*, 2020;

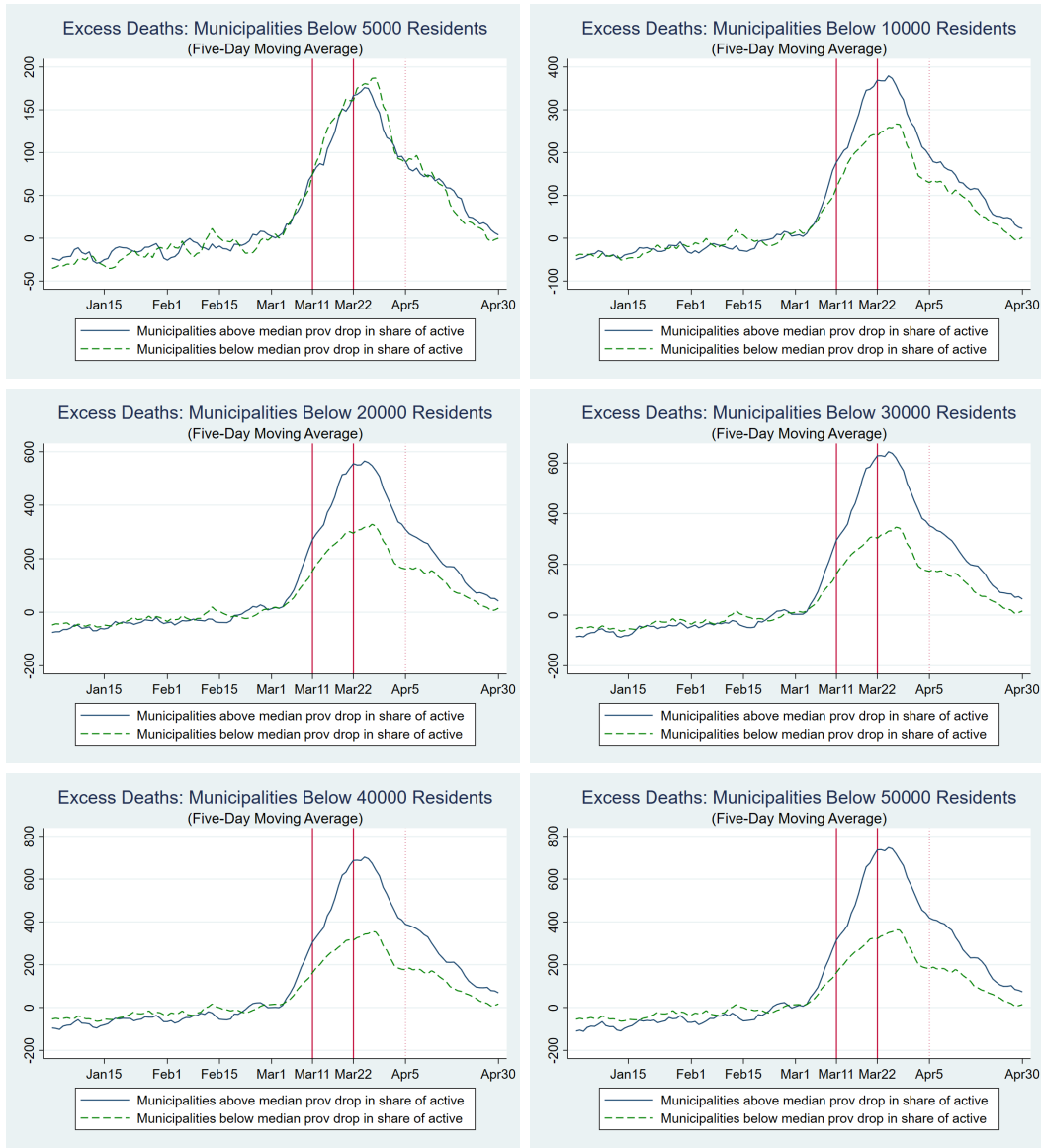
Figure 3: Excess Deaths: Subsamples by percentile drop share of active in the province



Notes. The figure illustrates the evolution in the 5-day moving average of excess deaths at the municipal level in the treated group (blue line) and control group (green-dashed line) in different sub-sample. In the top-left panel, the treated (control) group contains the municipalities above (below) the median and below (above) the 90th (10th) percentile with respect to the drop in the share of active population in their province between the first and second lockdowns. In the top-right panel, the treated (control) group contains the municipalities above (below) the median and below (above) the 80th (20th) percentile with respect to the drop in the share of active population in their province between the first and second lockdowns. In the bottom-left panel, the treated (control) group contains the municipalities above (below) the median and below (above) the 70th (30th) percentile with respect to the drop in the share of active population in their province between the first and second lockdowns. In the bottom-right panel, the treated (control) group contains the municipalities above (below) the median and below (above) the 60th (40th) percentile with respect to the drop in the share of active population in their province between the first and second lockdowns. The two vertical lines indicate the dates of the first (March 11) and second (March 22, economic) lockdown. The dotted vertical line indicates the end of the two-week gap after the economic lockdown (April 5).

Kraemer *et al.*, 2020). As shown by Figure 2, before the first lockdown above-the-median municipalities had a consistently higher level of mobility (for example, because these municipalities had a higher share of active population absent lockdown measures, as also discussed in Weill *et al.* (2020) for the US case). At the same time, in the first lockdown period — following the shutdown of schools, restaurants, gyms, and other activities — the two groups converged in terms of mobility. This suggests that above-the-median municipalities experienced a stronger reduction in mobility already in the first lockdown. Indeed, as Cronin and Evans (2020) documented, generally, a reduction in mobility takes place before the legal lockdown in response to the diffusion of the virus. Accordingly, one might argue that our estimates are due to a behav-

Figure 4: Excess Deaths: Subsamples by Municipal Population Threshold



Notes. The figure illustrates the evolution in the 5-day moving average of excess deaths at the municipal level in the treated group (blue line) and control group (green-dashed line) in different subsample below a given population threshold. The treated (control) group contains the municipalities above (below) the median drop in the share of active population in their province between the first and second lockdowns. The two vertical lines indicate the dates of the first (March 11) and second (March 22, economic) lockdown. The dotted vertical line indicates the end of the two-week gap after the economic lockdown (April 5).

ioral response of individuals living in above-the-median municipalities, which would have led to a reduction in Covid-19 mortality even absent any formal lockdown. Three pieces of evidence do not seem consistent with such argument. First, as shown by Table 5, when we consider a control period in which the lagged effects of the first-lockdown are more likely to be already in place (i.e., we drop the first two weeks of the first-lockdown, March 11 and March 25 as in Column

(4)), we see that our main estimates are still significant and the size of the coefficient is similar to the one of our benchmark specification. Put it differently, if the first lockdown were to be the driver of our effects, we should see no significant differences between above-the-median and below-the-median municipalities when comparing the (control) period March 26-April 4 with the (treatment) period April 5-April 30, as the first lockdown should already manifest its effects in terms of excess deaths in such control period. Second, also the placebo exercise shown in Table 5 (Column 5) does not bring support to the hypothesis that our estimates are driven by a lagged effect of the first lockdown. If this was the case, we should observe a significant effect on excess deaths when comparing the first lockdown period with the two weeks after the beginning of the economic lockdown (when the second lockdown should not have yet much of an effect and viceversa a lagged effect of the first lockdown should have an arguably significant effect on excess deaths). Yet, as already discussed, the coefficient of such placebo exercise is smaller than the one in our baseline specification and not significant. Last but not least, while the above-mentioned activities (e.g., schools and restaurants) closed in the first lockdown period created a substantial reduction in mobility, their overall impact in terms of contraction in active workers was rather limited and, importantly, rather homogenous across municipalities compared with the second lockdown.¹⁰

Overall, while the strong reduction in mobility observed in the first lockdown period is likely to have reduced the overall mortality by Covid-19 (Gatto *et al.*, 2020), it does not seem to have had a differential impact in above-the-median vs. below the median municipalities (since, as discussed in first two points above, there are no significant differences in the trends of excess deaths between the groups of municipalities in response to the first lockdown). In turn, this suggests that our measure of aggregate mobility captures only a part of social interactions that are relevant to the excess mortality measure. For example, although the first lockdown and the associated closure of schools is likely to have had a strong impact on mobility by reducing parents' commuting to schools, it may have reflected a reduction of social interactions mainly for age groups less likely to be a source of Covid-19 contagion (Lee and Raszka, 2020; Ludvigsson, 2020; Wu *et al.*, 2020) and also less affected by Covid-19 mortality (Dowd *et al.*, 2020). In contrast, the second lockdown and the associated reduction in mobility following the closing of all non-essential economic activities is likely to have mainly reflected a reduction of social interactions among workers and thus of age groups relatively more affected by Covid-19

¹⁰The median drop in the share of active population due to the first (second) lockdown was 0.036 (0.237) and its standard deviation 0.048 (0.239).

contagion and mortality. Hence, aggregate changes in mobility may have different effects on Covid-19 contagion and mortality depending on the types of social interactions they imply (see also Glaeser *et al.* (2020) for evidence on the heterogeneity of the impact of mobility on Covid-19 contagion both across space and over time).¹¹ All in all, while we cannot clearly pin-down the exact mechanism, our main results on excess deaths are unlikely to be driven by the containment effects of the first lockdown.

7 Conclusions

In response to the Covid-19 outbreak, most countries have imposed restrictions on the movements of people and lockdowns of economic activities. In order to evaluate the effectiveness of these measures in controlling the pandemic, a key challenge is the measurement of their intensity. In this paper we focus on Italy, one of the first country to be hit by the pandemic, because it offers an ideal setting to identify the causal effect of the lockdown measures on mortality by Covid-19 (and, implicitly, on contagion). Specifically, we exploit the exogenous variation of inactive workers across Italian municipalities due to the selective and progressive restriction of sectors subject to the lockdown to measure its intensity.

Our main finding is to provide an estimate of the lives saved by the tightening of the economic lockdown at the peak of the contagion in Italy. Consistently with the evidence that Covid-19 is particularly risky for older-age groups, we observe a statistically significant effect for the entire population and for age groups between 40-64 and older. In addition, we find that the effectiveness of the lockdown is related to the reduction in people mobility that it determined: municipalities with a larger contraction of the share of active workers experienced a reduction in daily mobility of 53 kilometers per 1,000 residents with respect to municipalities with a smaller contraction. A simple back of the envelope calculation, indicates that the intensity of the lockdown, proxied by the reduction in the share of active population by 42.5 instead of 17 percentage points, avoided 4,793 deaths in 3,518 municipalities between April 5 and April 30, or 1.36 lives per municipality. Put it differently, a 1 percentage point reduction in the share of active population translated into a 1.32 percentage points reduction in mortality by Covid-19.

¹¹Accordingly, we also do not use the variation in the share of active workers as an instrument for the differential change in mobility because there are several potential violations of the exclusion restriction. The economic lockdown may affect mortality by Covid-19 through the changes in behavior (for example the use of masks), human interactions (for example spending more time at home), and expectations that are unrelated to mobility. Hence, we see mobility as an important but not unique channel through which the economic lockdown reduced mortality by Covid-19.

These results are important to understand the cost-effectiveness of the lockdown measures and to evaluate which policies are more effective to contain future pandemics. Finally, our empirical strategy provides a simple methodology for future research aiming to assess the impact of the economic lockdown in reducing Covid-19 deaths in other countries.

References

- ADDA, J. (2016). Economic activity and the spread of viral diseases: Evidence from high frequency data. *The Quarterly Journal of Economics*, **131** (2), 891–941.
- ALVAREZ, F. E., ARGENTE, D. and LIPPI, F. (forthcoming). A simple planning problem for covid-19 lockdown. *American Economic Review: Insights*.
- ANGRIST, J. D. and PISCHKE, J.-S. (2008). *Mostly harmless econometrics: An empiricist's companion*. Princeton university press.
- BARBIERI, T., BASSO, G. and SCICCHITANO, S. (2020). Italian workers at risk during the covid-19 epidemic. *GLO Discussion Paper, No. 513, Global Labor Organization (GLO), Essen*.
- BARTIK, A. W., BERTRAND, M., CULLEN, Z., GLAESER, E. L., LUCA, M. and STANTON, C. (2020). The impact of covid-19 on small business outcomes and expectations. *Proceedings of the National Academy of Sciences*, **117** (30), 17656–17666.
- BISIN, A. and MORO, A. (2020). Learning epidemiology by doing: The empirical implications of a spatial sir model with behavioral responses. *Available at SSRN 3625361*.
- BONACCORSI, G., PIERRI, F., CINELLI, M., FLORI, A., GALEAZZI, A., PORCELLI, F., SCHMIDT, A. L., VALENSISE, C. M., SCALA, A., QUATTROCIOCCHI, W. and PAMMOLLI, F. (2020). Economic and social consequences of human mobility restrictions under covid-19. *Proceedings of the National Academy of Sciences*, **117** (27), 15530–15535.
- BRISCESE, G., LACETERA, N., MACIS, M. and TONIN, M. (2020). *Compliance with COVID-19 Social-Distancing Measures in Italy: The Role of Expectations and Duration*. Working Paper 26916, National Bureau of Economic Research.
- BROOKS, S. K., WEBSTER, R. K., SMITH, L. E., WOODLAND, L., WESSELY, S., GREENBERG, N. and RUBIN, G. J. (2020). The psychological impact of quarantine and how to reduce it: rapid review of the evidence. *The Lancet*.
- BUONANNO, P., GALLETTA, S. and PUCA, M. (2020). Estimating the severity of covid-19: evidence from the Italian epicenter. *Center for Law & Economics Working Paper Series*, **3**.
- CRONIN, C. J. and EVANS, W. N. (2020). *Private Precaution and Public Restrictions: What Drives Social Distancing and Industry Foot Traffic in the COVID-19 Era?* Working Paper 27531, National Bureau of Economic Research.

- DOWD, J. B., ANDRIANO, L., BRAZEL, D. M., ROTONDI, V., BLOCK, P., DING, X., LIU, Y. and MILLS, M. C. (2020). Demographic science aids in understanding the spread and fatality rates of covid-19. *Proceedings of the National Academy of Sciences*, **117** (18), 9696–9698.
- EICHENBAUM, M. S., REBELO, S. and TRABANDT, M. (2020). *The macroeconomics of epidemics*. Tech. rep., National Bureau of Economic Research.
- FANG, H., WANG, L. and YANG, Y. (2020). *Human mobility restrictions and the spread of the novel coronavirus (2019-ncov) in China*. Tech. rep., National Bureau of Economic Research.
- FERNÁNDEZ-VILLAYERDE, J. and JONES, C. I. (2020). *Estimating and Simulating a SIRD Model of COVID-19 for Many Countries, States, and Cities*. Tech. rep., National Bureau of Economic Research.
- GALEOTTI, A. and SURICO, P. (2020). A user guide to covid-19. *VOX CEPR Policy Portal*, **27**.
- GATTO, M., BERTUZZO, E., MARI, L., MICCOLI, S., CARRARO, L., CASAGRANDE, R. and RINALDO, A. (2020). Spread and dynamics of the covid-19 epidemic in italy: Effects of emergency containment measures. *Proceedings of the National Academy of Sciences*, **117** (19), 10484–10491.
- GLAESER, E. L., GORBACK, C. S. and REDDING, S. J. (2020). *How Much does COVID-19 Increase with Mobility? Evidence from New York and Four Other U.S. Cities*. Working Paper 27519, National Bureau of Economic Research.
- GOODMAN-BACON, A. and MARCUS, J. (2020). Using difference-in-differences to identify causal effects of covid-19 policies.
- GURRYAN, J. (2001). *Desegregation and Black Dropout Rates*. Working Paper 8345, National Bureau of Economic Research.
- HAUSHOFER, J. and METCALF, C. J. E. (2020). Which interventions work best in a pandemic? *Science*, **368** (6495), 1063–1065.
- INPS-INAPP (2020). *I settori economici essenziali nella fase 2: impatto sui lavoratori e rischio di contagio*. Tech. rep., INPS-INAPP.
- ISTITUTO SUPERIORE DI SANITÀ (2020). *Characteristics of SARS-CoV-2 patients dying in Italy*. Tech. rep., https://www.epicentro.iss.it/en/coronavirus/bollettino/Report-COVID-2019_22_july_2020.pdf.
- KERMACK, W. O. and MCKENDRICK, A. G. (1927). A contribution to the mathematical theory of epidemics. *Proceedings of the royal society of london. Series A, Containing papers of a mathematical and physical character*, **115** (772), 700–721.
- KRAEMER, M. U., YANG, C.-H., GUTIERREZ, B., WU, C.-H., KLEIN, B., PIGOTT, D. M., DU PLESSIS, L., FARIA, N. R., LI, R., HANAGE, W. P. *et al.* (2020). The effect of human mobility and control measures on the covid-19 epidemic in china. *Science*, **368** (6490), 493–497.

- LEE, B. and RASZKA, W. V. (2020). Covid-19 transmission and children: the child is not to blame. *Pediatrics*, **146** (2).
- LUDVIGSSON, J. F. (2020). Children are unlikely to be the main drivers of the covid-19 pandemic—a systematic review. *Acta Paediatrica*.
- LYU, W. and WEHBY, G. L. (2020). Comparison of estimated rates of coronavirus disease 2019 (covid-19) in border counties in iowa without a stay-at-home order and border counties in Illinois with a stay-at-home order. *JAMA Network Open*, **3** (5), e2011102–e2011102.
- SHERIDAN, A., ANDERSEN, A. L., HANSEN, E. T. and JOHANNESSEN, N. (2020). Social distancing laws cause only small losses of economic activity during the covid-19 pandemic in Scandinavia. *Proceedings of the National Academy of Sciences*.
- SUN, P., LU, X., XU, C., SUN, W. and PAN, B. (2020). Understanding of covid-19 based on current evidence. *Journal of Medical Virology*, **92** (6), 548–551.
- WEILL, J. A., STIGLER, M., DESCHENES, O. and SPRINGBORN, M. R. (2020). Social distancing responses to covid-19 emergency declarations strongly differentiated by income. *Proceedings of the National Academy of Sciences*.
- WILSON, N., KVALSVIG, A., BARNARD, L. T. and BAKER, M. G. (2020). Case-fatality risk estimates for covid-19 calculated by using a lag time for fatality. *Emerging Infectious Diseases*, **26** (6), 1339.
- WU, J. T., LEUNG, K., BUSHMAN, M., KISHORE, N., NIEHUS, R., DE SALAZAR, P. M., COWLING, B. J., LIPSITCH, M. and LEUNG, G. M. (2020). Estimating clinical severity of covid-19 from the transmission dynamics in wuhan, china. *Nature Medicine*, **26** (4), 506–510.

Appendix A

A1. National level lockdowns in Italy

The chronology of the nation-wide “nonpharmaceutical interventions” (NPIs) in Italy is the following:¹²

- Schools (and major sport events) lockdown: On March 4, 2020 the Government approved a Decree ordering the closing of schools, universities, and football stadiums in all regions. In addition, it introduced restrictions to the access of relatives and visitors to hospitals and nursing homes.
- First lockdown: On March 11, 2020 the Government approved a Decree, publicly referred to as the *Decreto #IoRestoACasa* (or, “I stay home”). With this Decree all business activities open to the public were closed (with the exception of, mostly, grocery stores). All large public gatherings were also prohibited.
- Second Lockdown (or Economic Lockdown): On March 22, the Ministries of Interior and Health approved an order that prohibited any movement of people from their homes, with the exception of specific and proven work or health related reasons. On the same day, the Government approved a Decree that ordered the closing of all non essential economic activities.

Some of these lockdown measures were then relaxed starting on May 4, 2020 (this is the start of the so called “phase 2” of the lockdown)¹³.

A2. Data on share of active/inactive population

To calculate the share of active population in each municipality in the first lockdown period (March 11-21) and second lockdown period (March 22-April 30) we combine two sources of data. First, we gathered data on the number of workers in each municipality at the ATECO

¹²A detailed chronology of the NPIs, including the regional measures approved before the first nation-wide lockdowns of March 4 and 11, and detailed descriptions of all the measures and legal references, is available on the wikipedia page for the Covid-19 pandemic in Italy.

¹³Our deaths data covers the period up to April 30, hence right before the relaxation of the lockdown measures on May 4.

(i.e., the Italian equivalent of the European NACE) 3-digit sectors. The latest data are available for 2017 through the “Registro Statistico delle Unità Locali” (ASIA UL)¹⁴. As no major changes have occurred to the Italian economy between 2017 and the start of the pandemic in 2020, this dataset provides a reliable measure of the number of active workers in each municipality before the lockdowns. Then, to construct a variable capturing the share of active population in each municipality before the lockdowns, we simply divide the number of active workers by the municipal population. We gathered data on the ATECO sectors that were active/inactive during the first and second lockdown by looking at the list of active/inactive sectors specified in the Government Decrees which introduced the lockdown measures. Specifically, the March 11 and March 22 Decrees both specified detailed categories of ATECO sectors that were allowed/not allowed to operate¹⁵. We then simply combined these two sources of data and computed the share of active population in each municipality during the first and second lockdown¹⁶. Our key variable (the difference between the active population shares in the second lockdown compared with the first lockdown) is then computed by taking the variation in active population after the second lockdown.

Appendix B. Excess Deaths

This section evaluates the robustness of our results in terms of the effect of the lockdown of economic activities on excess mortality, and then presents additional results.

B1. Robustness: Subsamples by percentiles drop in the share of active population

In this section we show to what extent our results are robust to narrowing our sample around the provincial median drop in the share of active population.

¹⁴http://dati.istat.it/OECDStat_Metadata/ShowMetadata.ashx?DataSet=DICA_ASIAULP.

¹⁵Notice that a later Decree on March 25 provided a revised list of ATECO sectors. We use this definitive list as a benchmark for the ATECO sectors that were allowed to operate in the second lockdown.

¹⁶Notice that the list of ATECO sectors contained in the Decrees specified active sectors also at the 4 or 5 digits level. As we have information on the number of workers only at the 3 digits level, we consider as active any ATECO 3 digit level embedding the 4 or 5 digits ones. This implies that our measures tend to overestimate the number of active population. Table 3 in the paper provides a robustness check using data on 5 digits level for the second lockdown provided by Istat.

Table B.1 shows that our key results are robust when we narrow the sample around the provincial median drop in the share of active population. In particular, it is still possible to detect a negative and statistically significant effect of the economic lockdown on excess deaths even when looking at municipalities between the 30th and 70th percentile of the drop in the share of active in their province. That is, when considering municipalities with a drop above the median and below the 70th percentile as treated and municipalities below the median and above the 30th percentile as control.

These results provide an important robustness check for our baseline estimates since, as illustrated in Figure 3, the parallel trend assumption seems more plausible in the subsample of municipalities in the 30th-70th percentiles range. We should also notice that results are not significant anymore when further narrowing the sample to municipalities in the 40th-60th percentiles range. This is likely due to both the rather small number of municipalities in this sample (around 1,335) and to the limited difference in the drop in the share of active between above and below-the-median municipalities.

B2. Robustness: Subsamples by municipal population

Table B.2 shows that our key results are robust to restricting the analysis to these different samples with respect to municipal population. These results provide a further key robustness check of our baseline estimates since, as illustrated in Figure 4, the parallel trend assumption seems to be satisfied in the subsamples of municipalities below smaller population thresholds.

B3. Additional Results

Table B.3 provides a further age breakdown of our results on the impact of the economic lockdown on the excess mortality of the population aged 30-64 (as shown in Table 2 in the paper). The breakdown shows that, as expected, the economic lockdown had a more significant effect on the older cohorts.

Table B.1: Economic Lockdown and Excess Deaths - Subsamples by percentile drop share of active in the province

	(1)	(2)	(3)	(4)
Municipalities between 10th-90th percentile				
L (Above-the-median \times (Post-lockdown + 14))	-0.0766*** (0.014)	-0.0357*** (0.004)	-0.0755*** (0.013)	-0.0459*** (0.005)
Observations	284,274	284,274	284,274	284,274
Municipalities between 20th-80th percentile				
L (Above-the-median \times (Post-lockdown + 14))	-0.0488*** (0.013)	-0.0287*** (0.005)	-0.0478*** (0.012)	-0.0334*** (0.005)
Observations	211,956	211,956	211,956	211,956
Municipalities between 30th-70th percentile				
L (Above-the-median \times (Post-lockdown + 14))	-0.0214* (0.012)	-0.0161*** (0.006)	-0.0210** (0.010)	-0.0186** (0.008)
Observations	139,383	139,383	139,332	139,332
Municipalities between 40th-60th percentile				
L (Above-the-median \times (Post-lockdown + 14))	-0.0046 (0.016)	-0.0072 (0.008)	-0.0039 (0.014)	-0.0048 (0.011)
Observations	68,085	68,085	67,932	67,932
7-lags dependent variable	NO	YES	NO	YES
Province-Day FE	NO	NO	YES	YES
Municipality FE	NO	NO	YES	YES

Notes. The dependent variable is the total excess deaths (i.e., the difference between the daily number of total deaths in the municipality in 2020 and the corresponding municipal deaths in the same day averaged over the previous five years, 2015-2019). Standard errors robust to clustering at municipality level. ***, **, *: denote significant at 1, 5 and 10 percent level, respectively.

Table B.2: Economic Lockdown and Excess Deaths - Subsamples by Municipal Population

	(1)	(2)	(3)	(4)
Municipalities below 5000 residents				
L (Above-the-median \times (Post-lockdown + 14))	-0.0085** (0.004)	-0.0067** (0.003)	-0.0091** (0.004)	-0.0089** (0.004)
Observations	252,603	252,603	252,501	252,501
Municipalities below 10000 residents				
L (Above-the-median \times (Post-lockdown + 14))	-0.0291*** (0.006)	-0.0180*** (0.003)	-0.0264*** (0.005)	-0.0237*** (0.004)
Observations	305,388	305,388	305,337	305,337
Municipalities below 20000 residents				
L (Above-the-median \times (Post-lockdown + 14))	-0.0438*** (0.007)	-0.0257*** (0.003)	-0.0416*** (0.006)	-0.0351*** (0.004)
Observations	337,212	337,212	337,212	337,212
Municipalities below 30000 residents				
L (Above-the-median \times (Post-lockdown + 14))	-0.0464*** (0.007)	-0.0270*** (0.003)	-0.0447*** (0.006)	-0.0375*** (0.005)
Observations	346,902	346,902	346,902	346,902
Municipalities below 40000 residents				
L (Above-the-median \times (Post-lockdown + 14))	-0.0495*** (0.007)	-0.0287*** (0.003)	-0.0484*** (0.006)	-0.0402*** (0.005)
Observations	351,900	351,900	351,900	351,900
Municipalities below 50000 residents				
L (Above-the-median \times (Post-lockdown + 14))	-0.0523*** (0.007)	-0.0307*** (0.003)	-0.0514*** (0.006)	-0.0426*** (0.005)
Observations	354,552	354,552	354,552	354,552
7-lags dependent variable	NO	YES	NO	YES
Province-Day FE	NO	NO	YES	YES
Municipality FE	NO	NO	YES	YES

Notes. The dependent variable is the total excess deaths (i.e., the difference between the daily number of total deaths in the municipality in 2020 and the corresponding municipal deaths in the same day averaged over the previous five years, 2015-2019). Standard errors robust to clustering at municipality level. ***, **, *: denote significant at 1, 5 and 10 percent level, respectively.

Table B.3: Economic Lockdown and Excess Deaths (Adults)

	(1)	(2)	(3)	(4)
	Excess mortality: Age 30-39			
L (Above-the-median \times (Post-lockdown + 14))	-0.0003 (0.000)	-0.0003 (0.000)	-0.0003 (0.000)	-0.0004 (0.000)
	Excess mortality: Age 40-49			
L (Above-the-median \times (Post-lockdown + 14))	-0.0009* (0.000)	-0.0009** (0.000)	-0.0009* (0.000)	-0.0009* (0.001)
	Excess mortality: Age 50-64			
L (Above-the-median \times (Post-lockdown + 14))	-0.0051*** (0.001)	-0.0044*** (0.001)	-0.0050*** (0.001)	-0.0052*** (0.001)
Observations	361,539	361,539	361,539	361,539
7-lags dependent variable	NO	YES	NO	YES
Province-Day FE	NO	NO	YES	YES
Municipality FE	NO	NO	YES	YES

Notes. The dependent variable is the excess deaths in a given age range (i.e., the difference between the daily number of deaths, in the specified age range, in each municipality in 2020 and the corresponding municipal deaths in the same day averaged over the previous five years, 2015-2019). Standard errors robust to clustering at municipality level. ***, **, *: denote significant at 1, 5 and 10 percent level, respectively.

Appendix C. Mobility

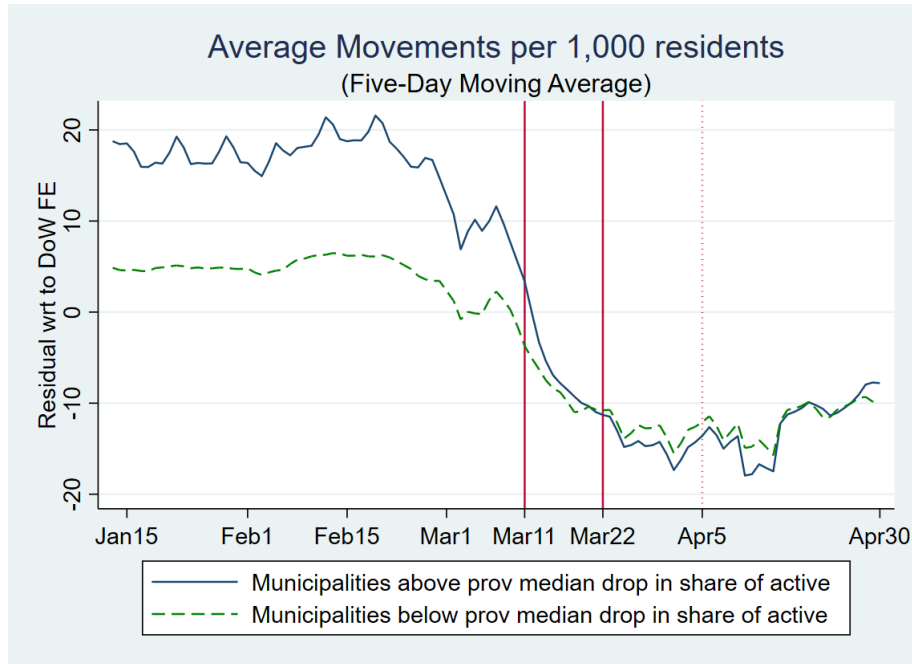
This section presents evidence that the results in the paper are robust to an alternative measure of mobility. In addition, we assess the reliability of the mobility data using an alternative data source for a subset of the municipalities in our sample.

C1. Robustness

In the paper we use a measure of mobility based on the number of kilometers divided by population obtained from EnelX. In this section we show that this measure is very similar to an alternative measure based on the number of “movements”, divided by population, also from EnelX. Specifically, Figure C.1 plots the time variation in mobility – in municipalities above/below the provincial median reduction in the share of active population – using the number of movements per 1,000 residents.¹⁷ It is easy to see that the pattern is very close to the one illustrated in Figure 2 in the paper when taking the kilometers per 1,000 residents.

¹⁷As in Figure 2, to “depurate” the movement data from daily patterns, such as drops in mobility on week-ends, we use the residuals with respect to day-of-the-week fixed effects.

Figure C.1: Movements per capita



Notes. The figure illustrates the time-variation in the 5-day moving average in the movements per 1,000 residents (as residuals with respect to day-of-the-week fixed effects) at the municipal level in the treated group (solid blue line) and control group (green dashed line). The treated (control) group contains the municipalities above (below) the median with respect to the drop in the share of active workers in their province between the first and second lockdowns. The two solid vertical lines indicate the dates of the first and second (or economic) lockdown. The mobility data are from EnelX.

Similarly, Table C.1 presents evidence on the effect of the economic lockdown on the number of movements per 1,000 residents during the weekdays (Monday-Friday) and in the weekends (Saturday-Sunday). Again, it is easy to see that results are very similar to those presented in Table 1 in the paper when taking the kilometers per 1,000 residents as a mobility indicator. Specifically, the economic lockdown has a negative and significant effect on the number of movements, and especially so in the weekdays.

Table C.1: Economic Lockdown and Mobility (movements per 1,000 residents)

	(1)	(2)
	Monday-Friday	
L (Above-the-median \times Post-lockdown)	-3.7350*** (0.691)	-4.0673*** (0.680)
Avg. outcome	48.76	48.76
Observations	198,236	198,236
	Saturday-Sunday	
L (Above-the-median \times Post-lockdown)	-0.5224* (0.280)	-0.5993** (0.257)
Avg. outcome	13.35	13.35
Observations	74,750	74,750
Province-Day FE	NO	YES
Municipality FE	NO	YES

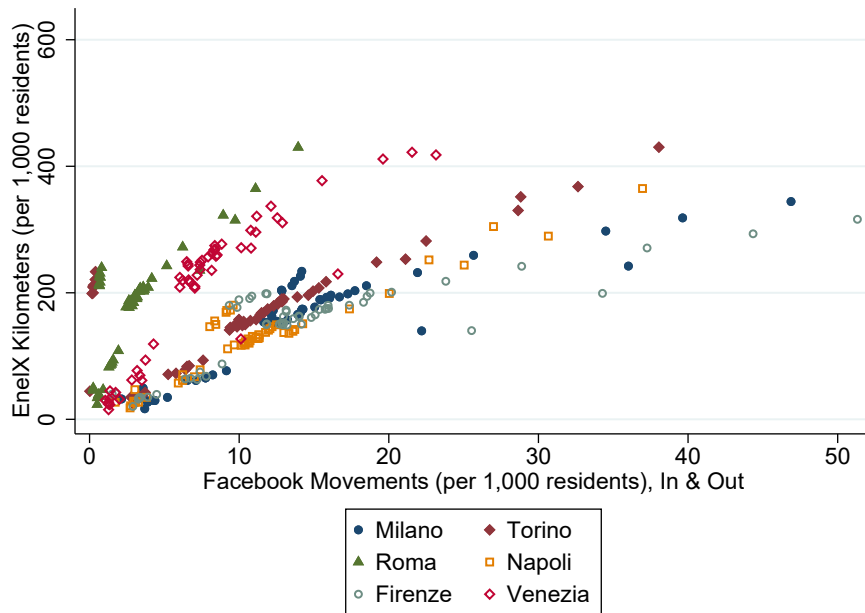
Notes. The dependent variable is the number of movements per 1,000 residents. Standard errors robust to clustering at municipality level. ***, **, *: denote significant at 1, 5 and 10 percent level, respectively. Data are from EnelX-Here Technologies.

C2. Validation

In this section we provide evidence that validates the reliability of the mobility data used in this paper, obtained from EnelX. Specifically, we show that various indicators of mobility, for a subset of the municipalities in our sample, are highly correlated to those constructed from an alternative data source. In particular, we obtain from Facebook, through its Data For Good program and Disease Prevention Maps, information on the number of users moving in and out of

a given municipality for a given day.¹⁸ Unfortunately, the Facebook data has a smaller coverage in terms of municipalities with respect of the EnelX data. In fact, because of privacy concerns, Facebook does not report data when the number of individual users is smaller than 10. For this reason, in order to assess the quality of the baseline mobility data used in our paper, we decided to compare mobility indicators built with the two alternative data sources only for the larger municipalities. Figure C.2 and C.3 provide such comparison for the EnelX kilometers per 1,000 residents and movements per 1,000 residents, respectively, with the Facebook movements (in & out of a municipality) per 1,000 residents for a selected sample of such large municipalities (Milano, Roma, Firenze, Torino, Napoli and Venezia). For both measures, the scatter plots indicate a positive correlation for all municipalities.

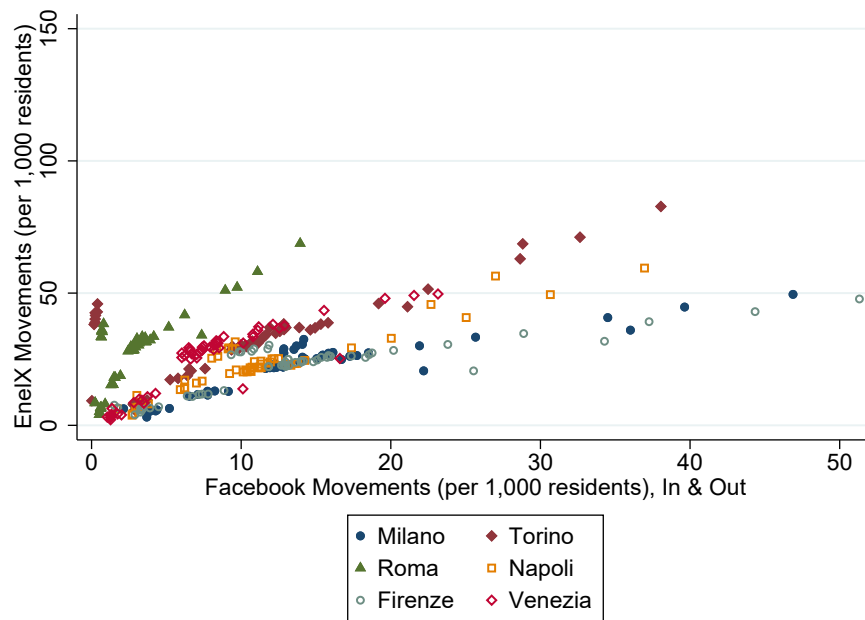
Figure C.2: Kilometers (EnelX) and Movements in & out (Facebook)



Notes. This figure plots the kilometers per 1,000 residents from EnelX against the mobility in or out of the municipality (also per 1,000 residents) constructed using the Facebook data.

¹⁸The data record the most common location of users within a given a time-window, where “location” refers to a *tile*. Tiles correspond to granular locations typically smaller than a municipality. We collapse the data, at the daily frequency and municipality level, distinguishing users moving in or out of a municipality during the day. We, then, compute a “in and out” measure by summing these two variables. Finally, we normalize this measure by computing the number of users moving in and out of a municipality per 1,000 residents in the municipality.

Figure C.3: Movements (EnelX) and Movements in & out (Facebook)



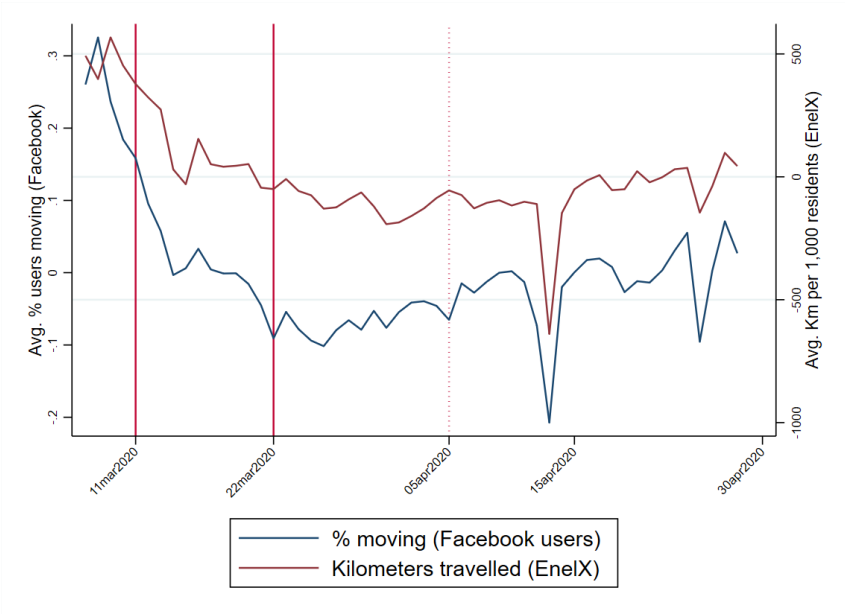
Notes. This figure plots the movements per 1,000 residents from EnelX against the mobility in or out of the municipality (also per 1,000 residents) constructed using the Facebook data.

Facebook also reports the percentage of users “who stay put” within a single location (in the Movement Range Maps). We build a daily indicator, at the province level, of Facebook users who move (1-% of users who stay put) and then compare it to the two indicators built with data from EnelX (i.e., kilometers or movements per 1,000 residents).¹⁹ Figures C.4 and C.5 provide additional evidence on the positive correlation between the mobility measures built with data from the two alternative sources EnelX mobility indicators with the one provided by Facebook.²⁰ Finally, Table C.2 presents additional evidence that a positive and statistically significant correlation exists between these mobility indicators even when including province and date fixed effects.

¹⁹For comparability with the Facebook data, we construct province level movements from the municipal EnelX data by taking the average of all municipalities in the province.

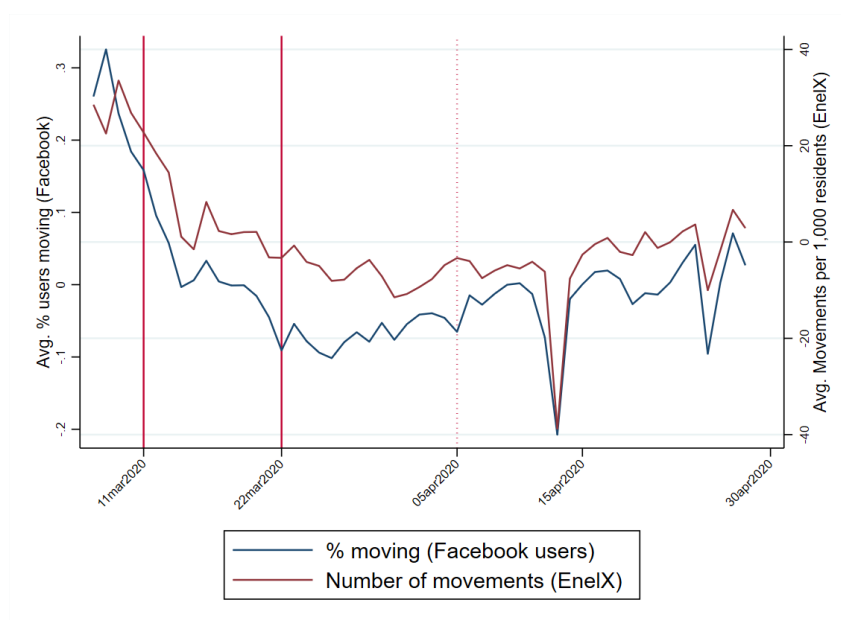
²⁰We construct all mobility indicators as residuals from regressions of the raw data with respect to day-of-the-week fixed effects. The large drop in mobility observed on April 13 corresponds to the 2020 Monday Easter holiday.

Figure C.4: Km per 1,000 (EnelX) and % of Users moving (Facebook)



Notes. This figure plots the kilometers per 1,000 residents from EnelX and (solid red line) and the percentage of Facebook users that are moving (solid blue line). The two solid vertical lines indicate the dates of the first and second (or economic) lockdown. Data are from EnelX-Here Technologies and Facebook.

Figure C.5: Movements per 1,000 (EnelX) and % of Users moving (Facebook)



Notes. This figure plots the movements per 1,000 residents from EnelX (solid red line) and the percentage of Facebook users that are moving (solid blue line). The two solid vertical lines indicate the dates of the first and second (or economic) lockdown. Data are from EnelX-Here Technologies and Facebook.

Table C.2: EnelX vs. Facebook Mobility Data

	(1)	(2)	(3)	(4)	(5)	(6)
	EnelX			EnelX		
	Km per 1,000			Movements per 1,000		
Facebook	3,253.9***	3,084.2***	3,273.6***	187.4***	188.0***	172.5***
% moving users	(88.979)	(254.590)	(683.180)	(4.003)	(10.054)	(27.889)
Observations	5,124	5,124	5,124	5,124	5,124	5,124
Province FE	NO	YES	YES	NO	YES	YES
Date FE	NO	NO	YES	NO	NO	YES
Cluster at Province Level	NO	YES	YES	NO	YES	YES

Notes. The dependent variable is number of kilometers (Columns 1-3) or Movements (Columns 4-6) per 1,000 residents in the province. ***, **, *: denote significant at 1, 5 and 10 percent level, respectively. Data are from EnelX-Here Technologies and Facebook.

Appendix D. Fixed Effects and Lagged Excess Mortality

The model discussed in the paper includes municipality, province-by-date fixed effects and lagged values of the dependent variable (see Equation 1). As we mention in the paper, this general formulation has a demanding identifying assumption of sequential exogeneity. However, variations of model 1 that include either fixed effects or lagged values of ED have a bracketing property that provide bounds to the causal effect of L_{it} on excess mortality (β). In this section we closely follow Angrist and Pischke (2008) and Guryan (2001) to explain this bracketing property.

To simplify the exposition we do not consider province-by-date fixed effects (thus we ignore the j -province dimension) and we consider only two periods, a pre-treatment one where L is equal to zero for all municipalities and a post-treatment in which L is equal to 1 only for the above-the-median municipalities. The results can be generalized to n periods. We start the discussion assuming that the excess number of deaths ED is described according to the following equations:

$$ED_{it} = \alpha_i + \beta L_{it} + \varepsilon_{it} \quad (2)$$

$$ED_{it-1} = \alpha_i + \varepsilon_{it-1} \quad (3)$$

where L_{it} is correlated with municipality fixed effects α_i . In this formulation differences in ED between above and below-the-median municipalities in the pre-treatment period depend on fixed characteristics. In the second period, further differences in ED are captured by the estimated β . In addition, consider ε_{it} to be uncorrelated with both α_i and L_{it} .

Let's assume that, although the true model is described by 2 and 3, we fail to estimate the right model and instead estimate a model with lagged ED but no municipality fixed effects:

$$ED_{it} = \delta ED_{it-1} + \beta_{LD} L_{it} + \varepsilon_{it} \quad (4)$$

In this case, exploiting 2 and 3 and re-arranging we have an estimated β_{LD} from 4 such that:

$$\text{plim } \hat{\beta}_{LD} = \frac{\text{cov}(ED_{it}, \tilde{L}_{it})}{\text{var}(\tilde{L}_{it})} = \beta + \frac{\text{cov}(\alpha_i + \varepsilon_{it}, \tilde{L}_{it})}{\text{var}(\tilde{L}_{it})} \quad (5)$$

where \tilde{L}_{it} is the residual from the regression of L_{it} on ED_{it-1} . We use again the definition of \tilde{L}_{it}

and equation 3 to expand the numerator of equation 5:

$$\text{plim } \hat{\beta}_{LD} = \beta + \frac{\text{cov}(\alpha_i + \varepsilon_{it}, L_{it} - \gamma(\alpha_i + \varepsilon_{it-1}))}{\text{var}(\tilde{L}_{it})}, \quad (6)$$

where γ is the coefficient of the regression of L_{it} on ED_{it-1} . Finally, using the expression of $\gamma = \text{cov}(L_{it}, ED_{it-1})/\text{var}(ED_{it-1})$ and assuming no serial correlation in the error term ε , 6 becomes:

$$\text{plim } \hat{\beta}_{LD} = \beta + \frac{\text{cov}(\alpha_i, L_{it})}{\text{var}(\tilde{L}_{it})} - \frac{\text{cov}(L_{it}, ED_{it-1})}{\text{var}(ED_{it-1})} \left(\frac{\sigma_\alpha^2}{\text{var}(\tilde{L}_{it})} \right) \quad (7)$$

Finally, it is possible to re-arrange 7:

$$\text{plim } \hat{\beta}_{LD} = \beta + \frac{\text{cov}(\alpha_i, L_{it})}{\text{var}(\tilde{L}_{it})} \left(1 - \frac{\sigma_\alpha^2}{\sigma_\alpha^2 + \sigma_\varepsilon^2} \right) \quad (8)$$

From 8, the bias of $\hat{\beta}_{LD}$ crucially depends on the correlation between L and fixed municipalities characteristics α_i . If this correlation - as it seems the case in our setting (see Figure 1 in the paper) - is positive, we have that $\hat{\beta}_{LD} > \beta$ from model 2. Hence, if $\hat{\beta}_{LD}$ and β from model 4 and 2 and are negative, in absolute value $\hat{\beta}_{LD}$ will be lower than β . The intuition is the following. Since municipalities with a higher excess mortality are those that are “treated” with $L = 1$ and since fixed differences are positively correlated to L , controlling for lagged value only exaggerates the effect of L_{it} on excess deaths.

Assume, instead, that the correct specification includes the lagged value of excess mortality:

$$ED_{it} = \alpha + \beta L_{it} + \delta ED_{it-1} + \varepsilon_{it} \quad (9)$$

but a regression with fixed effect only is estimated. In this case, by first-differencing 2, we obtain:

$$\text{plim } \hat{\beta}_{FE} = \frac{\text{Cov}(ED_{it} - ED_{it-1}, L_{it})}{\text{Var}(L_{it})} \quad (10)$$

From equation 10 we can substitute $E_{it} - ED_{it-1} = \alpha + \beta L_{it} + (\delta - 1)ED_{it-1} + \varepsilon_{it}$ to rewrite 10 as:

$$\text{plim } \hat{\beta}_{FE} = \beta + (\delta - 1) \frac{\text{Cov}(ED_{it-1}, L_{it})}{\text{Var}(L_{it})} \quad (11)$$

Since in our setting lagged excess deaths ED_{it-1} and L_{it} are positively correlated, as far $(\delta - 1)$ is negative, we have that $\hat{\beta}_{FE} < \beta$ in 10. In our exercise, δ is greater than zero and strictly less than 1 as there is some persistence in the stochastic process of ED_{it} .