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# FINANCIAL ECONOMICS

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## Abstract

We adapt structural models of default risk to take into account the special nature of bank assets. The usual assumption of log-normally distributed asset values is not appropriate for banks. Typical bank assets are risky debt claims, which implies that they embed a short put option on the borrowers' assets, leading to a concave payoff. This has important consequences for banks' risk dynamics and distance to default estimation. Due to the payoff non-linearity, bank asset volatility rises following negative shocks to borrower asset values. As a result, standard structural models in which the asset volatility is assumed to be constant can severely understate banks' default risk in good times when asset values are high. Bank equity payoffs resemble a mezzanine claim rather than a call option. Bank equity return volatility is therefore much more sensitive to big negative shocks to asset values than in standard structural models.

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## Bank Risk Dynamics and Distance to Default \*

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#### Abstract

We adapt structural models of default risk to take into account the special nature of bank assets. The usual assumption of log-normally distributed asset values is not appropriate for banks. Typical bank assets are risky debt claims, which implies that they embed a short put option on the borrowers' assets, leading to a concave payoff. This has important consequences for banks' risk dynamics and distance to default estimation. Due to the payoff non-linearity, bank asset volatility rises following negative shocks to borrower asset values. As a result, standard structural models in which the asset volatility is assumed to be constant can severely understate banks' default risk in good times when asset values are high. Bank equity payoffs resemble a mezzanine claim rather than a call option. Bank equity return volatility is therefore much more sensitive to big negative shocks to asset values than in standard structural models.

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## 1 Introduction

The distress that many banks experienced during the recent financial crisis has brought renewed emphasis on the importance of understanding and modeling bank default risk. Assessment of bank default risk is important not only from an investor's viewpoint, but also for risk managers analyzing counterparty risks and for regulators gauging the risk of bank failure. Accurate modeling of bank default risk is also required for valuing the benefits that banks derive from implicit and explicit government guarantees.

In many applications of this kind, researchers and analysts rely on structural models of default risk in which equity and debt are viewed as contingent claims on the assets of the firm. Following Merton (1974), the standard approach (which we call the Merton model) is to assume that the value of the assets of the firm follows a log-normal process. The options embedded in the firm's equity and debt can then be valued as in Black and Scholes (1973). Researchers have recently used this approach to value implicit (too-big-to-fail) government guarantees for banks [Acharya, Anginer, and Warburton (2014), Schweikhard, Tsesmelidakis, and Merton (2014)] and quasi-governmental institutions [Lucas and McDonald (2006), Lucas and McDonald (2010)]. An extensive literature has applied this model to price deposit insurance, going back to Merton (1977), Marcus and Shaked (1984), Ronn and Verma (1986), and Pennacchi (1987).

The Merton model's assumption of log-normally distributed asset values may provide a useful approximation for the asset value process of a typical non-financial firm. However, for banks this assumption is clearly problematic. Much of the asset portfolio of a typical bank consist of debt claims such as mortgages. The fact that the upside of the payoffs of these debt claims is limited is not consistent with the unlimited upside implied by a log-normal distribution.

In this paper, we propose a modification of the Merton model that takes into account the capped upside of bank assets. Our approach has three main elements. First, we apply the log-normal distribution assumption not to the assets of the bank, but to the assets of the bank's borrowers that serve as loan collateral. More precisely, we model banks' assets as a pool of no-recourse zerocoupon loans where loan repayments depend on the value of borrowers' collateral assets at loan maturity as in Vasicek (1991). Collateral asset values are subject to common factor shocks as well as idiosyncratic risk. Second, loans have staggered maturities. Every period a fraction of the loan portfolio matures and the bank issues the repayment proceeds as new loans. New loans are issued at a fixed initial loan-to-value ratio. Thus, to the extent that borrowers had excess collateral at loan maturity, this excess collateral is removed completely and is no longer available to back the loan. In the case of a deficiency, collateral is replenished, but only up to the level that the required initial loan-to-value ratio is satisfied. This asymmetry in collateral removal and replenishment reinforces the capped upside of a bank's assets and it resembles the cash-out refinancing ratchet effect for aggregate mortgage portfolios modeled in Khandani, Lo, and Merton (2013). Finally, the assets of the bank are contingent claims on borrowers' collateral assets, and equity and debt of the bank are contingent claims on these contingent claims.

This options-on-options feature of bank equity and debt has important consequences for default risk and equity risk dynamics. To illustrate the main intuition, it is useful to consider the simplified case in which all borrowers are identical (with perfectly correlated defaults), all loans have identical terms, and the bank has zero-coupon debt outstanding with the same maturity as the loans in its asset portfolio. In this case, the payoffs at maturity as a function of borrower asset value are as shown in Figure 1. In this example, the borrowers have loans with face value 0.80 and the bank has issued debt with face value 0.60. Since the maximum payoff the bank can receive from the loans is their face value, the bank asset value is capped at 0.80. Only when borrower assets fall below 0.80 is the bank asset value sensitive to borrower asset values.

Clearly, the bank asset value cannot have a log-normal distribution (which would imply unlimited upside). Since the bank's borrowers keep the upside of a rise in their asset value above the loan face value, the bank's equity payoff does not resemble a call option on an asset with unlimited upside, but rather a mezzanine claim with two kinks. This mezzanine-like nature of the bank's equity claim has important consequence for the risk dynamics of bank equity and for default risk estimation. Due to the capped upside, bank volatility will be very low in "good times" when asset values are high and it is likely that asset values at maturity will end up towards the right in Figure 1 where the bank's equity payoff is insensitive to fluctuations in borrower asset values.

A standard Merton-model in which equity is a call option on an asset with constant volatility misses these nonlinear risk dynamics. Viewed through the lens of this standard model it might seem that a bank in times of high asset values is many standard deviations away from default. But this conclusion would be misleading because it ignores the fact that bank asset volatility could rise

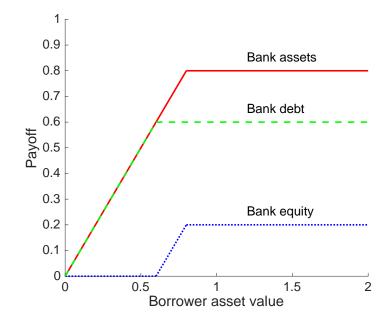


Figure 1: Payoffs at maturity in the simplified model with perfectly correlated borrower defaults dramatically if asset values fall. Similarly, the standard model would give misleading predictions about the riskiness of bank assets, equity, and debt.

Going beyond this simple illustrative example, our model incorporates idiosyncratic borrower risks and overlapping cohorts of borrowers with staggered loan maturities where maturing loans get replaced with new loans. This revolving replacement of staggered loans is a quantitatively important and realistic feature of the model. For example, a housing boom raises collateral values and lowers the loan-to-value ratios of mortgage borrowers with existing loans. However, loans issued to new borrowers are typically issued with standard loan-to-value ratios (and new borrowers require bigger loans to purchase houses at appreciated prices). Thus, if a bank's borrowers have high collateral values today, this provides a big safety cushion for a bank's claims only until loans get repaid and rolled over into new loans. The reset of collateral values when new loans are issued thus limits the extent to which an appreciation in borrower collateral values today lowers the default risk of a bank. The periodic reset is, effectively, a cap on the collateral values backing the bank's loans that kicks in when loans get rolled over to new borrowers. This reinforces the mezzanine-claim nature of bank equity and the resulting consequences for risk dynamics and distance to default.

To assess the differences between our modified model and the Merton model, we simulate data from our modified model and ask to what extent an analyst using the Merton model would misjudge the risk-neutral probability of default. We find that this error is particularly stark when asset values are high relative to the face value of the bank's debt. In this case, bank asset payoffs are likely to stay in the flat region in Figure 1 and bank equity payoffs are also likely in the flat region. As a consequence, equity volatility is low. Based on the Merton model, an analyst observing low equity volatility would infer that asset volatility must be low. Furthermore, since asset volatility is constant in the Merton model, the analyst would (wrongly) conclude that asset volatility will remain low at this level in the future. What the Merton model misses in this case is that asset volatility could rise substantially following a bad asset value shock, because the region of likely asset payoffs would move closer to or into the downward sloping region in Figure 1. As a result, the Merton model substantially overestimates the distance to default and it underestimates the risk-neutral probability of default.

We then calibrate our modified model and the standard Merton model to quarterly bank panel data from 1987 to 2016. In the case of the Merton model, we follow the standard approach and look for asset value and volatility of bank assets that allow the model to match the observed market value of equity and its volatility. In the case of our modified model, we fix the volatility and correlation of borrower asset values and the initial loan-to-value ratio at empirically plausible values. We then look for values for the size of the bank's loan book and a common shock to borrower asset values after loan origination to match the bank's market value of equity and its equity volatility. Even though both models are calibrated to the same equity market data, their implied risk-neutral default probabilities are strikingly different. In line with the simulations we discussed above, the differences are particularly big in the years before the financial crisis when equity values were high and volatility low. Based on the Merton model, the risk-neutral default probability of the average bank in 2006 over a 5-year horizon is roughly 5%. In contrast, the risk-neutral default probability implied by our modified model is three times as high. Translated into credit spreads, this would imply an annualized spread of around 5 basis points in the Merton model and close to 40 basis points according to our modified model.

Once the financial crisis hit in 2007-08, the models' predictions are not so different anymore. At this point, bad asset value shocks had moved banks into the downward-sloping asset payoff region in Figure 1. In this region, the kink in the asset payoff becomes less relevant and the predictions from our modified model are close to those from the standard Merton model. In periods of the most extreme distress, Merton model default probabilities can even exceed those from our modified model. Default probabilities estimated from the modified model again started to exceed Merton model default probabilities by two-to-three times in the post-2012 period as the economy started to recover from the great recession. Going back to the earlier periods, we find the same pattern. The modified model provides a much higher default probability during the 1990s, a period characterized by high equity valuations and low volatility. However, during the savings and loans crisis period of 1987-1993, there are spikes in default probabilities when Merton model predictions approach those from our modified model.

Thus, the key problem with applications of standard structural models to banks is that they understate the risk of default in "good times." This is an important issue, for example, for the estimation of the value of explicit or implicit government guarantees. Based on a standard Merton model calibrated to equity value and volatility data from 2006 (i.e., pre-crisis times), one may be led to the conclusion that the value of a guarantee is almost nil when, in fact, the value is a lot higher if one takes into account the fact that banks' asset volatility will go up when asset values fall. In fact, the FDIC charged almost zero insurance premium for a number of commercial banks during the pre-crisis period (see Duffie, Jarrow, Purnanandam, and Yang (2003)). Such a policy may seem justified based on Merton model default probabilities, but our modified model will suggest a much higher premium during good times.

We further investigate the plausibility of our modification of the Merton model by comparing the models' predictions about bank equity volatility following a bad shock to the bank's asset value. We calibrate both models to match data on equity values and volatility in 2006Q2. We then add a negative shock to borrower asset values based on the change in house values. We use two measures of shock, one based on Freddie Mac House Price Index and the other based on unlevered returns on U.S. REITs from 2006Q2 to subsequent quarters. Since the latter measure is market based, we expect this shock to be more informative of the true asset values of the bank's borrowers. The negative shock to borrower asset values then translates, in our modified model, into a shock to the bank's asset value. We then apply an asset value shock of the same magnitude in the Merton model. In the Merton model, the consequences are mild. Using the Freddie Mac housing index as a measure of shock, the average bank's equity volatility rises by about 8-9 percentage points from 2006Q2 to 2009. This is a modest increase compared to the average bank equity volatility of about 25% in 2006Q2. In contrast, in our model, average bank equity volatility increases by about 14-15 percentage points because the model takes into account not only the drop in the bank asset values, but also the rise in bank asset volatility. This increase is still below the actual realized equity volatility of U.S. banking stocks during the crisis. When we use shocks based on unlevered returns to publicly traded REITs, there is a dramatic improvement in the match between the volatility implied by our model and the realized volatility. At the peak of the financial crisis, the two measures come within 5% of each other. Merton model based equity volatility remains considerably lower even with this shock. Taken together, these exercises illustrate that application of a standard structural model with constant asset volatility can severely understate the sensitivity of bank equity risk to negative asset value shocks, and this in turn can lead to a relatively inferior model of default prediction.

Our objective in this paper is to improve structural models of bank default risk in one important aspect—capturing the non-linearity of bank asset payoffs—but our modified structural model still omits many features—e.g., liquidity concerns, interest-rate risk, complex capital structure, and government guarantees—that would be necessary for an entirely realistic modeling of bank default risk. Similarly, our model does not allow banks to rebalance their portfolios to change the volatility of their assets in response to positive or negative shocks. For default prediction that takes into account many of these complications, a reduced-form model rather than a structural one may be the preferred method in practice. But for reduced-form models, too, our results have important implications. Many reduced form models use a Merton model distance-to-default as one of the state variables driving default intensity (e.g., Duffie, Saita, and Wang (2007), Bharath and Shumway (2008) Campbell, Hilscher, and Szilagyi (2008)). Our analysis suggests that for banks the default probability from our modified model may be better suited as a default predictor. For example, it could be included as a predictor within a reduced-form deposit insurance pricing model as in Duffie, Jarrow, Purnanandam, and Yang (2003). The reduced-form approach permits a lot of flexibility to obtain realistic default risk estimates, but the structural approach that we pursue here is useful for understanding the economic drivers of default risk (which may in turn be useful for developing better specifications of reduced-form models).

To understand the relative predictive power of the default risk estimates from our modified model and the Merton model, we estimate a Cox proportional hazard model to predict bank defaults during our sample period using the two default risk measures as predictors. The modified model's default probability does a considerably better job in accurately predicting future default compared to the Merton model's default risk estimates. We also show that the modified model's default probabilities are not simply a monotonic non-linear transformation of the Merton model estimates. We estimate a non-parametric regression of the Merton model default probabilities on the modified model default probabilities, and show that both the predicted values from this regression and the residuals are informative about the actual subsequent defaults of banks. In other words, our modified default risk measure contains additional information that cannot be simply captured by a non-parametric transformation of the Merton model default probabilities.

Our paper relates to several strands in the literature. Three papers in the deposit insurance pricing literature anticipate some elements of our approach. Ritchken, Thomson, and Popova (1995) value deposit insurance in a model where banks' assets are risky debt to a representative firm, but they do not derive its implications for default risk or equity volatility dynamics. Dermine and Lajeri (2001) look at the case of a single borrower with loan maturity that matches exactly the bank's debt maturity, as in our illustrative case above in Figure 1. Chen, Ju, Mazumdar, and Verma (2006) allow for a portfolio of loans with idiosyncratic default risk, but the maturity of the bank's debt is still tied to be equal to the maturity of the bank's loans. In contrast, our model de-couples the maturities of banks' assets and liabilities. Moreover, the staggering of loan maturities allows us to introduce the collateral ratchet effect. Both features are quantitatively important. Moreover, unlike these earlier papers, we empirically apply and evaluate the model. Gornall and Strebulaev (2014) specify bank assets as loan portfolios in similar ways as we do, albeit without staggering of loan maturities. Their focus is on modeling bank's capital structure choices in equilibrium, while we focus on implications for default risk estimation and valuation of bank's securities.

Our work also relates to recent research that uses data from options markets to understand credit risk and bank risk. Culp, Nozawa, and Veronesi (2014) construct pseudo firms that have traded securities as assets (e.g., a stock index) and pseudo bonds—a combination of Treasuries and put options—as liabilities. In one of their applications, they also consider a bank that owns a portfolio of pseudo bonds. In this way, analogous to our approach, they also capture the options-on-options nature of bank equity and debt, albeit in a non-parametric way rather than in a parametric structural model. Our parametric structure is useful for understanding and counterfactually simulating the economic drivers of bank default risk. Kelly, Lustig, and Van Nieuwerburgh (2016) estimate the value of implicit government guarantees for the banking system by comparing prices of options on a banking index and a portfolio of options on individual bank stocks. Their method involves fitting models with stochastic volatility and jumps to option prices. In these models, the correlation between returns and shocks to volatility (the "leverage" effect) is a reduced-form parameter. Our structural model of bank risk predicts a specific (non-linear) relation between bank equity returns and bank equity volatility. Finally, our work can be extended in several directions; for example, Peleg-Lazar and Raviv (2017) study the implications of this payoff structure on the risk-shifting incentives of shareholders. In addition, our paper's key insight can be useful in estimating various forward-looking measures of bank risk, a topic that has been examined extensively by a growing literature on bank stress test (e.g., see Goldstein and Sapra (2014), Goldstein and Leitner (2018), Leitner (2014), Greenlaw, Kashyap, Schoenholtz, and Shin (2012), Acharya, Engle, and Pierret (2014), Boucher, Daníelsson, Kouontchou, and Maillet (2014), and Gofman (2017)).

The rest of the paper is organized as follows. Section 2 presents our modified model and simulations to illustrate the key differences to the standard Merton model. In Section 3 we apply the model to empirical bank panel data and we analyze the resulting estimates of default risk. Section 4 discusses implications for reduced form models of default risk. Section 5 concludes.

## 2 Structural Model of Default Risk for Banks

Unlike the simplified case in Figure 1, we now set up a more realistic model in which borrower assets have idiosyncratic risk and banks issue loans with staggered maturity dates. Both of these additional features are important because they lead to some smoothing of the bank asset payoff function in Figure 1.

Consider a setting with continuous time. A bank issues zero-coupon loans with maturity T. Loans are issued in staggered fashion to N cohorts of borrowers. Cohorts are indexed by the time  $\tau$  that has passed at t = 0 since their loans were issued, ordered as  $\tau = T, T(N-1)/N, ..., T/N$ . Each cohort is comprised of a continuum of borrowers indexed by  $i \in [0, 1]$  with mass 1/N.

Let  $A_t^{\tau,i}$  denote the collateral value of a borrower *i* in cohort  $\tau$  at time *t*. Under the risk-neutral

measure, the asset value evolves according to the stochastic differential equation

$$\frac{dA_t^{\tau,i}}{A_t^{\tau,i}} = (r-\delta)dt + \sigma(\sqrt{\rho}dW_t + \sqrt{1-\rho}dZ_t^{\tau,i}),\tag{1}$$

where W and  $Z^{\tau,i}$  are independent standard Brownian motions,  $\delta$  is a depreciation rate, and r is risk-free rate. The  $Z^{\tau,i}$  processes are idiosyncratic and independent across borrowers. This is a one-factor model of borrower asset values as in Vasicek (1991). The parameter  $\rho$  represents the correlation of asset values that arises from common exposure to W and  $\sigma$  is the instantaneous total volatility.

At the time of the initial loan issue,  $t = -\tau$ , borrowers in each cohort start out with the same initial collateral asset value. For the purpose of the presentation in this section, we normalize this initial value to  $A_{-\tau}^{\tau,i} = 1$ . One could choose a different normalization (and we do in our empirical analysis), but this does not affect any of the results, it just scales the balance sheet quantities in a different way. We fix an initial loan-to-value ratio of  $\ell$ . The face value of the loan is

$$F_1(\mu) = \ell e^{\mu T},\tag{2}$$

with  $\mu$  as the promised yield on the loan (that we will solve for below). In line with standard structural models of credit risk, we assume that borrowers default if the asset value at maturity is lower than the amount owed. The payoff at maturity  $t = T - \tau$  received by the bank from an individual borrower in cohort  $\tau$  then is

$$L_{T-\tau}^{\tau,i}(\mu) = \min\left[A_{T-\tau}^{\tau,i}, F_1(\mu)\right].$$
(3)

We assume that loans are priced competitively and so the promised yield on the loan is the  $\mu$  that solves

$$\ell = e^{-rT} E^{\mathbb{Q}}_{-\tau} [L^{\tau,i}_{T-\tau}(\mu)], \qquad (4)$$

where  $E_{-\tau}^{\mathbb{Q}}[.]$  denotes a conditional expectation under the risk-neutral measure at the time of loan issuance. The expression on the right-hand side is simply the value of risk-free debt with face value

 $F_1(\mu)$  minus the Black-Scholes value of a put option on the borrower's assets (with the depreciation rate  $\delta$  as dividend yield).

To analyze the payoff to the bank from the whole loan portfolio, it is useful to first solve for the aggregate value of collateral in cohort  $\tau$ , which is,

$$A_{T-\tau}^{\tau} = \frac{1}{N} \int_{0}^{1} A_{T-\tau}^{\tau,j} dj$$
  
=  $\frac{1}{N} \exp\left\{ (r-\delta)T - \frac{1}{2}\rho\sigma^{2}T + \sigma\sqrt{\rho}(W_{T-\tau} - W_{-\tau}) \right\},$  (5)

and the aggregate log asset value, which is

$$a_{T-\tau}^{\tau} = \frac{1}{N} \int_{0}^{1} \log A_{T-\tau}^{\tau,j} dj$$
  
=  $\frac{1}{N} \left[ (r-\delta)T - \frac{1}{2}\sigma^{2}T + \sigma\sqrt{\rho}(W_{T-\tau} - W_{-\tau}) \right].$  (6)

Since idiosyncratic risk fully diversifies away with a continuum of borrowers in each cohort, the stochastic component of the aggregate asset value in a cohort depends only on the common factor realization  $W_{T-\tau} - W_{-\tau}$ .<sup>1</sup>

We now obtain the payoff that the bank receives at maturity from the portfolio of loans given to cohort  $\tau$  as

$$L_{T-\tau}^{\tau}(\mu) = \frac{1}{N} \int_{0}^{1} L_{T-\tau}^{\tau,j} dj$$
  
=  $\frac{1}{N} \int_{0}^{1} A_{T-\tau}^{\tau,j} dj - \frac{1}{N} \int_{0}^{1} \max\left[A_{T-\tau}^{\tau,j} - F_{1}(\mu), 0\right] dj$   
=  $\frac{1}{N} \left[A_{T-\tau}^{\tau} \Phi\left\{d_{1}(\mu)\right\} + F_{1}(\mu) \Phi\left\{d_{2}(\mu)\right\}\right],$  (7)

where the last equality follows from the properties of the truncated log-normal distribution,  $\Phi\left\{\cdot\right\}$ 

<sup>&</sup>lt;sup>1</sup>Formally, for eqs. (5) and (6) to hold, we require a law of large numbers such that borrower-specific shocks  $dZ_t^{\tau,i}$  cancel out in aggregate within each cohort, conditional on the common factor realization. This can be accomplished, following Uhlig (1996), by defining the integral in (5) and (6) as a Pettis integral (see, e.g., Kogan, Papanikolaou, and Stoffman (2017) and Acemoglu and Jensen (2015) for recent applications of the same approach).

denotes the standard normal CDF, and

$$d_1(\mu) = \frac{\log F_1(\mu) - a_{T-\tau}^{\tau}}{\sqrt{1-\rho}\sqrt{T\sigma}} - \sqrt{1-\rho}\sqrt{T\sigma},\tag{8}$$

$$d_2(\mu) = -\frac{\log F_1(\mu) - a_{T-\tau}^{\tau}}{\sqrt{1 - \rho}\sqrt{T\sigma}}.$$
(9)

The max  $\left[A_{T-\tau}^{\tau,j} - F_1(\mu), 0\right]$  term in (7) reflects the option value for the borrower, i.e., the upside of the collateral value that is retained by the borrower. Conditional on  $W_{T-\tau} - W_{-\tau}$ , there are some borrowers in cohort  $\tau$  for whom this option is in the money, and others for whom it is not, depending on the realization of their idiosyncratic shocks. This is why  $d_1$  and  $d_2$  are functions of idiosyncratic risk  $\sqrt{1-\rho}\sqrt{T\sigma}$ . Thus, while idiosyncratic risk is diversified away in the aggregate borrower asset value, it matters for loan payoffs, because borrower default depends on idiosyncratic risk.

At  $t = T - \tau$ , the bank fully reinvests the proceeds,  $L_{T-\tau}^{\tau}$ , from the maturing loan portfolio of cohort  $\tau$  into new loans, with uniform amounts, to members of the same cohort. The new loans carry a face value of

$$F_2(\mu) = L_{T-\tau}^{\tau} e^{\mu T}.$$
 (10)

We assume that the bank keeps the time-of-issue loan-to-value ratio at the same level, i.e.,  $\ell$ , as for the initial round of loans. Borrowers reduce or replenish collateral assets accordingly: the asset value of each member of cohort  $\tau$  is uniformly reset to the same value

$$A_{(T-\tau)^{+}}^{\tau,i} = \frac{L_{T-\tau}^{\tau}}{\ell}$$
(11)

an instant after the re-issue of the loans. The cohort-level aggregates  $A_t^{\tau}$  and  $a_t^{\tau}$  for  $t > \tau$  are based on these re-initialized asset values. With the same loan-to-value ratio, these loans have the same risk as the first generation loans and hence the same promised yield  $\mu$  applies.

The aggregate payoff of the portfolio of loans of cohort  $\tau$  at the subsequent maturity date  $2T - \tau$ 

then follows, along similar lines as above, as

$$L_{2T-\tau}^{\tau} = \frac{1}{N} \int_{0}^{1} L_{2T-\tau}^{\tau,j} dj$$
  
=  $\frac{1}{N} \int_{0}^{1} A_{2T-\tau}^{\tau,j} dj - \frac{1}{N} \int_{0}^{1} \max(A_{2T-\tau}^{\tau,j} - F_{2}(\mu), 0) dj$   
=  $\frac{1}{N} \left[ A_{2T-\tau}^{\tau} \Phi(d_{3}) + F_{2}(\mu) \Phi(d_{4}) \right],$  (12)

where

$$d_3 = \frac{\log F_2(\mu) - a_{2T-\tau}^{\tau}}{\sqrt{1-\rho}\sqrt{T\sigma}} - \sqrt{1-\rho}\sqrt{T\sigma},\tag{13}$$

$$d_4 = -\frac{\log F_2(\mu) - a_{2T-\tau}^{\tau}}{\sqrt{1 - \rho}\sqrt{T}\sigma}.$$
(14)

Thus, after the roll-over into new loans, there are two state variables to keep track of that  $A_{2T-\tau}^{\tau}$ and  $F_2$  depend on: First, the change of the common factor since roll-over,  $W_{2T-\tau} - W_{T-\tau}$ , and second,  $L_{T-\tau}^{\tau}$ , which in turn is driven by  $W_{\tau} - W_{\tau-T}$ .

The payoffs in (12) and (7) together allow us to describe the distribution of the bank's assets. Consider, for example, the aggregate value of the bank's loan portfolio at t = H, where H < T. Aggregating across all loans outstanding at this time, we get

$$V_{H} = \sum_{\tau < H} e^{-r(\tau + T - H)} E_{H}^{\mathbb{Q}}[L_{2T-\tau}^{\tau}] + \sum_{\tau \ge H} e^{-r(\tau - H)} E_{H}^{\mathbb{Q}}[L_{T-\tau}^{\tau}],$$
(15)

where the first term aggregates over cohorts whose loans have been rolled over into a second round, while the second term aggregates over cohorts that still have the initial first-round loans outstanding. Substituting in from (7) and (12) yields an expression in which the only source of stochastic shocks is the common factor W. Therefore, by simulating W we can simulate the distribution of  $V_H$  under the risk-neutral measure and price contingent claims whose payoffs are functions of  $V_H$ .

Now suppose the bank has issued zero-coupon debt maturing at t = H with face value D. Similar to standard structural models we assume that the bank will pay off its creditors in full if there are sufficient assets available to do so. The bank will default if the asset value at maturity is lower than the face value of debt. To allow for a realistic calibration in our empirical exercise below, we also introduce dividend payouts of the bank to its shareholders. For simplicity, we introduce them as a single payment, just before the bank's debt matures, proportional to the value of the bank's assets at t = H,

$$Y_H = V_H (1 - e^{-\gamma H}), \tag{16}$$

The parameter  $\gamma$  determines the payout level. The assets that leave the bank through these payouts are no longer available to pay off the debt holders at t = H. In this aspect, our model is similar to standard implementations of the Merton model where a constant rate of dividends is paid until debt maturity and before the debt holders can get access to the assets.

Panel (a) of Figure 2 shows the simulated bank asset value,  $V_H$ , based on 10,000 draws of the common factor paths plotted against the aggregate borrower asset value at the time of bank debt maturity t = H. Parameters are set at N = 10, H = 5, T = 10,  $\sigma = 0.2$ ,  $\rho = 0.5$ , r = 0.01,  $\delta = 0.005$ ,  $\ell = 0.66$ ,  $\gamma = 0.002$ , and D = 0.70, with initial collateral asset value of  $A_{-\tau}^{\tau,i} = 1$  for all cohorts. The dashed lines show the payoffs that would result with perfectly correlated borrower asset values, without staggering of loan maturities and with identical maturity of bank loans and the bank's debt as in Figure 1. As the scatter plot shows, the simulated asset values in our model also exhibit concavity, but without the sharp kink that we had in the simplified case in Figure 1. There are two reasons for the lack of sharp kink. First, at t = H, many loans in the bank's portfolio are not at maturity. For  $\tau < T - H$ , loans have not matured yet, while for  $\tau > T - H$ , they have been rolled over into new loans. Hence, the value of these non-matured loans reflects an expectation, which smoothes the kink. Second, the existence of idiosyncratic borrower risk makes the borrower's default option more valuable and the loan less valuable to the bank, particularly when the asset value is close to the face value of the debt.

Moreover, unlike in Figure 1, there is dispersion in the bank asset value conditional on the aggregate borrower asset value. The reason is that for loans that have been rolled over into a second generation of loans, the face value of the loan depends on the path of common factor realizations up to the roll-over date  $T - \tau$ . For example, if  $W_{T-\tau}$  is low, there will be more defaults and hence the amount of loans re-issued will be lower than if  $W_{T-\tau}$  is high. In contrast, if  $W_{T-\tau}$  is high and there are virtually no defaults, the face value of the maturing loans is re-issued as new

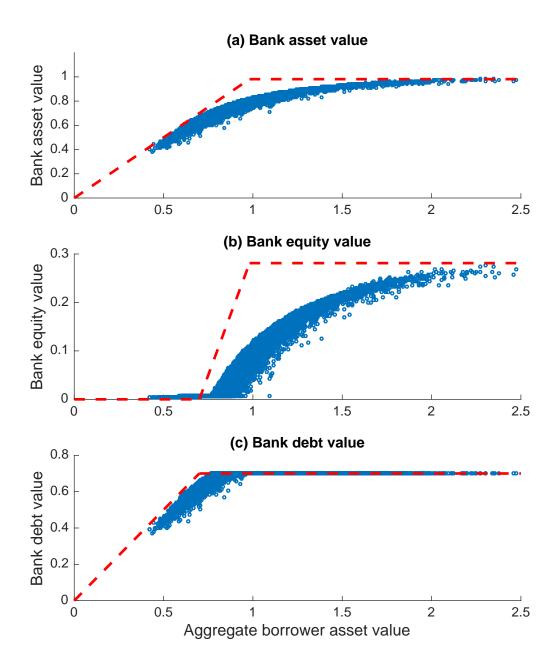


Figure 2: Bank asset, equity, and debt value at bank debt maturity as a function of aggregate borrower asset value at debt maturity. Simulated bank asset values are shown as dots. The dashed lines show the kinked payoffs that would result with perfectly correlated borrower asset values, without staggering of loan maturities and with identical maturity of bank loans and the bank's debt as in Figure 1.

loans, but borrowers remove collateral to leave just enough to satisfy the required loan-to-value ratio  $\ell$ . Thus, the bank asset value at t = H depends not only on the level of  $W_H$ , but also on the path that W followed leading up to t = H.

Panel (b) of Figure 2 shows the simulated bank (ex-dividend) equity value,

$$S_H = \max[0, V_H - Y_H - D].$$
(17)

The mezzanine nature of equity is clearly apparent from convex-concave payoff pattern, but the payoff function is smoothed compared to the sharply kinked one in Figure 1. Finally, the bank debt values,

$$B_H = V_H - Y_H - S_H,\tag{18}$$

are shown in Panel (c).

The value of the bank's assets, debt, and equity (including the claim to the dividends to be paid just before maturity) t = 0 then follow as

$$V_0 = e^{-rH} E_0^{\mathbb{Q}}[V_H], \qquad B_0 = e^{-rH} E_t^{\mathbb{Q}}[B_H], \qquad S_0 = e^{-rH} E_t^{\mathbb{Q}}[S_H] + (1 - e^{-\gamma H})V_0.$$
(19)

Figure 3, Panel (a), shows simulation results for the relationship between  $S_0$  and aggregate borrower asset value. To explore the effect of unanticipated changes in borrower asset value, we set common factor shocks until t = 0 to zero, we apply a single shock  $dW_0$  at t = 0 and simulate W from then on forward. More precisely, we set the shock for each cohort equal to  $dW_0$  times the fraction of the loan's life,  $\tau/T$ , that is completed at t = 0. This captures the notion that the shock has accumulated over the life of the loan but remained unobserved until its revelation at t = 0. We vary  $dW_0$  from -0.8 to 0.8 across simulations. As a consequence, we generate variation in aggregate borrower asset value across simulations.

As Panel (a) shows, the value of bank equity is concave in borrower assets for large values. This is in contrast to the standard Merton model in which the equity value asymptotes towards a slope of one. Thus, we again get a mezzanine-like shape, similar to Panel (b) of Figure 1.

Figure 3, Panel (b), shows the instantaneous volatility of the bank's equity. Given knowledge of the parameters, one can compute the instantaneous equity volatility as the product of the numerical

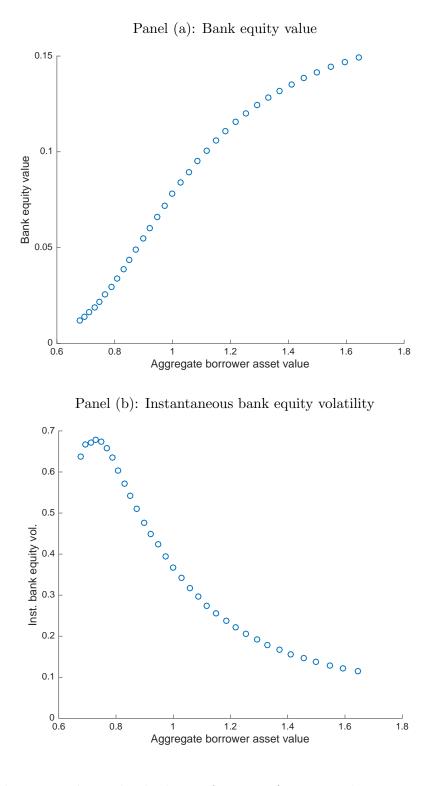


Figure 3: Bank equity value and volatility as function of aggregate borrower asset value prior to bank debt maturity

first derivative of log  $S_0$  with respect to log  $W_0$  and the instantaneous common factor shock volatility  $\sqrt{\rho\sigma}$ . Since common factor shocks are the only source of stochastic shocks to the bank equity value, the derivative of log  $S_0$  with respect to log  $W_0$  is directly related to the slope of the curve in Panel (a). As Panel (b) shows, equity volatility converges towards zero for high borrower asset values as the bank's loan portfolio becomes perfectly safe. In the Merton model, in contrast, equity volatility would asymptote towards the (strictly positive) volatility of assets.

This very low equity volatility at high borrower asset values arises from the mezzanine-claim nature of bank equity. Positive shocks raise borrower asset values far above the default thresholds. As a result, bank assets have very low instantaneous risk and bank equity risk resembles the risk of a defaultable bond because the region of concavity dominates. Application of a standard Merton model with log-normal asset value would miss this non-linearity in bank's equity risk. Our modified model suggests that this non-linearity is a key property of bank equity risk dynamics.

In particular, our model makes clear that low instantaneous bank equity volatility in good times can quickly turn into high risk in bad times if asset values fall. In the standard model with a lognormal asset value, a fall in asset values would only trigger a moderate rise in bank equity volatility because bank asset volatility is fixed. In our modified model, bank asset volatility goes up as loans fall in value and become riskier. The rise in equity volatility following bad shocks is therefore more dramatic than in the standard Merton model.

The figure also shows that equity volatility is non-monotonic in asset value. At very low asset value, equity volatility declines as the asset value is lowered. This feature is due to the assumption about dividends (that our model shares with the Merton model): At very low asset values, a substantial portion of the equity value represents the value of the claim to the dividend that is to be paid before the bank's debtholders are paid off. Because of this priority over debtholders, this part of equity payoffs is less risky.

### 2.1 Default Risk Assessment: Comparison with Standard Merton Model

The highly nonlinear relation between borrower asset value and bank equity risk due to the short put option embedded in bank assets leads to important consequences for distance to default estimation and empirical assessment of default risk. To illustrate these consequences, we now analyze a setting in which our modified model represents the true data generating process. We simulate from our

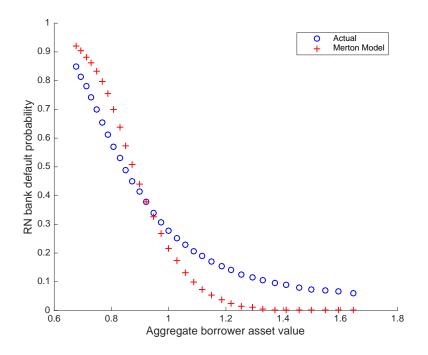


Figure 4: Risk-neutral default probabilities as function of aggregate borrower asset value: Merton (red) and modified (blue)

model with parameter values set to the same values as above in Figures 2 and 3. We then study to what extent an analyst applying the (misspecified) standard Merton model would arrive at misleading conclusions about bank default risk.

Figure 4 shows the simulated true risk-neutral default probabilities (RNPD) in our model (blue) and those estimated based on the Merton model (red) applied to our simulated data. The Merton model default probabilities are obtained by using the simulated equity values and instantaneous volatilities to extract asset values and asset volatilities under the (false) assumption of a log-normal asset value process (see Appendix A.1). This corresponds to the common practice of inverting the Merton model to obtain asset value and asset volatility from empirically observed equity value and volatility. As the figure shows, the Merton model underestimates the probability of default for moderate and low default probabilities. In very good states of the world, the default probabilities are massively understated when the (misspecified) Merton model is applied.

There are two main reasons why our modified model produces different predictions. First, the Merton model misses the non-linearity coming from the mezzanine nature of bank equity. If borrower asset values are relatively high, bank equity volatility is very low because bank asset volatility is very low. However, asset volatility could quickly rise if asset values fall. As a consequence, the bank could reach the default threshold much more quickly than one would think based on the Merton model. Low instantaneous equity volatility hence does not mean that the bank operates at a high distance to default. However, an analyst applying the standard Merton model with constant bank asset volatility would miss these nonlinear risk dynamics. Within the standard Merton model, the analyst would interpret the low instantaneous equity volatility as a high distance to default and hence low default risk. Thus, particularly in good times, application of the Merton model is likely to lead to severe underestimation of bank default risk. Only in a severely distressed situation, when asset values are depressed and default is quite likely, the Merton model overstates risk-neutral default probabilities. Here the above effect works in reverse.

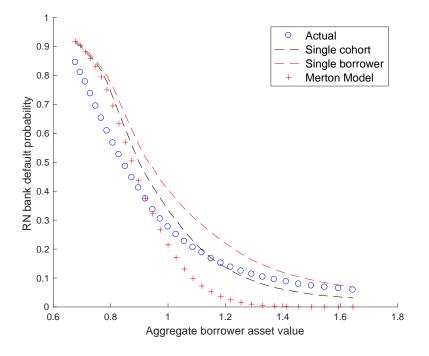
Second, our model features revolving replacement of staggered loans with a collateral reset. When loans get rolled over in good times after collateral values have risen, some of this collateral is removed between t = 0 and t = H as new loans are issued at a fixed loan-to-value ratio. Compared with the Merton model, the collateral reset dampens the risk reduction coming from rising asset prices. By the same token, when asset values fall, borrowers replenish collateral when new loans are issued. This dampens the rise of the bank's default risk when asset prices fall.

To show in more detail how these different model assumptions play out in generating the wedge in RNPDs between our modified model and the Merton model, the next subsection presents simplified versions of our model that shut off some of the features that differ from the Merton model.

#### 2.2 Decomposing Deviations from the Merton Model

We start by considering a version of our modified model that retains the asset payoff nonlinearity induced by the borrower default options embedded in the loan portfolio, but it only has a single cohort of borrowers. Since there is no loan rollover anymore, the collateral reset effect disappears. We set T = 5, equal to the average maturity of loans in our full modified model. The remaining parameters remain unchanged.

The black dashed line in Figure 5 Panel (a) presents the results for this simplified single cohort model. For comparison, we also plot the RNPD from the full modified model and the Merton model. As in Figure 4, the aggregate borrower asset value on the x-axis is the aggregate borrower



Panel (a): Single-cohort and single borrower versions of the modified model

Panel (b): Merton model with bank asset value and volatility taken from modified model

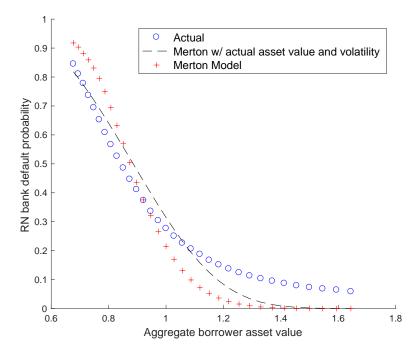


Figure 5: Imperfect approximation with simplified models

asset value in the full modified model. For each of these asset values, we compute the RNPD as well as the equity value and volatility from our full modified model. We then choose the borrower asset value at t = 0 and the loan face value in the single cohort version of the model to exactly match these equity values and equity volatilities.

Over a wide range of relatively high borrower asset values towards the right-hand side of the figure, the simplified model produces a RNPD of only about two thirds to half of the true RNPD, even though at every point the simplified model exactly matches the equity value and equity volatility implied by the full modified model. In line with our discussion of the collateral reset effect above, the simplified model ignores the loss of excess collateral upon loan roll-over and hence underestimates bank credit risk in good times. For very low asset values, the bank effectively becomes an owner of the borrower's assets, so the payoff nonlinearity disappears (as the borrower's assets are far to the left of the kink in the bank's payoff). As a consequence, the RNPD of the single cohort model approaches the RNPD of the Merton model for very low asset values. In our full modified model, this also happens eventually, but for lower asset values than in the single cohort model because of collateral replenishment in the event of loan roll-over. The collateral reset is an important ingredient of our model and it is arguably a realistic one.

The red dashed line in Figure 5 Panel (a) presents another simplified version in which there is only a single borrower. The only remaining difference to the Merton model is the bank asset payoff nonlinearity. We again set T = 5, equal to the average maturity of loans in our full modified model. To let the assets of the single borrower have the same volatility as the aggregate borrower asset portfolio in the full model, we set  $\sigma = 0.2 \times \sqrt{0.5}$ . With a single borrower, the nonlinearity in the bank's asset payoff is more pronounced than in the single cohort model. At the same level of equity value and equity volatility, we get a higher level of tail risk and hence default risk than in the single cohort model. This is why, as the figure shows, the RNPD is substantially higher than in the single cohort model, especially for moderately high asset values where the kink in the bank asset payoff function matters most.

Figure 5 Panel (b) considers an alternative simplification that turns off the bank asset payoff nonlinearity by sticking to the standard Merton model. However, rather than inferring asset value and asset volatility from equity value and equity volatility, we plug in the correct bank asset value and (instantaneous) asset volatility that are implied by our modified model.<sup>2</sup> Instantaneously, this simplified model correctly matches the asset risks of our full modified model. However, in terms of the longer-term risks, the model is misspecified because it misses the asset payoff nonlinearity and the resulting risk of changes in future volatility. The plot in Panel (b) shows that this leads to drastically different default risk predictions compared with the full modified model. Especially in good times, when asset values are high, the simplified model's predictions are very close to the Merton model and far from our full modified model. Hence, the payoff nonlinearity is very important for default risk prediction, even after inputting the correct current bank asset value and instantaneous volatility.

Finally, another potential simplification approach that might seem promising is to approximate the full modified model's RNPD with a nonlinear transformation of the Merton model RNPD. For example, from Figure 4 it may seem that a monotone nonlinear transformation of the Merton model RNPD is all that is needed to get to the modified models RNPD. However, this is not the case. In Figure 4, we only change the borrower's asset value  $(dW_0)$ , but we keep the bank's level of debt, D, fixed. But if D varies, too—as it would, in any typical empirical application with heterogeneously levered banks—there is no one-to-one mapping of the Merton model RNPD into the modified model's RNPD.

Figure 6 illustrates this by plotting the RNPD of our modified model against the RNPD obtained from applying the (misspecified) Merton model to data generated from the modified model. In this figure, we vary  $dW_0$ , as in Figure 4, which affects the riskiness of the bank's assets and its leverage, and we also vary D, which changes only the bank's leverage, keeping the level and risk of its assets fixed. Each point on the scatterplot represents one  $(dW_0, D)$  combination. As the figure shows, there is no one-to-one correspondence between modified model and Merton model RNPD. A given Merton model RNPD could map into different levels for the modified model RNPD depending on the level of D. The payoff nonlinearities induced by the two layers of leverage within the modified model are too complex to be captured by standard Merton model RNPDs. A change in  $dW_0$ changes the moneyness of the borrower's put option and hence the extent to which assets of the

<sup>&</sup>lt;sup>2</sup>One could imagine that a bank examiner in practice might be able to come up with asset value and volatility estimates by carefully valuing assets bottom-up and looking at short-term volatility of traded proxies for these assets. In this sense, an examination whether this variant of the Merton model with corrected asset value and volatility could work well as an approximation is also practically relevant.

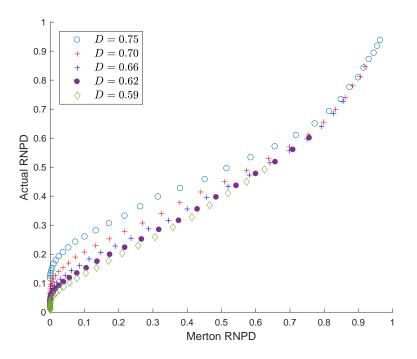


Figure 6: Risk-neutral default probabilities in modified model (actual) and Merton model

bank deviate from the log-normal assumption of the standard Merton model. In contrast, changing D does not change these asset properties, it only changes the leverage of the bank's balance sheet.

Figure 6 further shows that the wedge between our modified model's RNPD and the Merton model RNPD increases with the bank's leverage. Intuitively, when a bank's leverage is low, borrower asset values need to fall a lot for the bank to get close to default. In this default-relevant region, where many of the bank's borrowers are distressed the bank's asset payoffs are close to linear. As a consequence, the misspecification error from using the Merton model is small. In contrast, when bank leverage is high, the nonlinearity in the bank's asset payoff is very important.

Overall, these results show that one cannot easily simplify our model without substantial effects on the default risk predictions. Aside from the effect on default risk predictions, the single-borrower and single-cohort versions of our models are also somewhat awkward in that one cannot change the maturity of the bank's debt, H, without also changing the remaining maturity of the borrower's debt, and hence the risk profile of the bank's assets, at the time the bank's debt matures. The stationary overlapping cohorts setup in our full modified model ensures that the risk profile of the bank's assets at t = H is invariant to the choice of H.

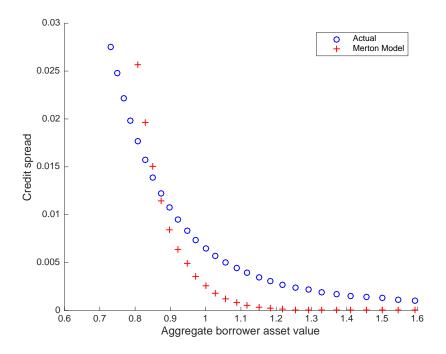


Figure 7: Implied credit spread: Merton (red) and modified (blue)

#### 2.3 Pricing of Credit Instruments

We now return to our full modified model to explore the pricing of credit instruments. Figure 7 takes our baseline case of D = 0.70 and presents the annualized implied credit spread of the bank's 5-year debt. The credit spread reflects the product of the risk-neutral probability of default (as shown in Figure 4) and the loss given default (which equals one minus the recovery rate). The recovery rate in a Merton-style models can often be quite high because the asset value in default could be just slightly below the face value of the debt. As a consequence, the implied credit spreads are much lower than 1/H times the risk-neutral default probabilities (which would be the annualized credit spread with zero recovery). However, by assuming constant asset volatility, the Merton model misses the rise in the bank's asset volatility that is associated with a fall in asset values towards the default boundary. As a consequence, the model underestimates the risk that, conditional on default, asset values could be far below the face value of the debt. Recovery values in our modified model tend to be lower, which contributes to the higher credit spread.

Table 1 provides the numbers corresponding to some of the points in Figure 7. As the table shows, the differences between the true credit spreads and those extracted via the Merton model are

	Borrower Asset Value Shock			
	No shock	Positive shock	Negative shock	
Par	nel A: True prope	rties		
Aggregate Borrower Asset Value	1.06	1.33	0.85	
Bank Asset Value	0.74	0.79	0.66	
Bank Market Equity/Market Assets	0.12	0.16	0.07	
Bank 5Y RN Default Prob.	0.23	0.11	0.49	
Bank Credit Spread (%)	0.50	0.19	1.39	
Panel B: Misspecified es	stimates based or	ı standard Merton moo	lel	
Merton 5Y RN Default Prob.	0.13	0.01	0.57	
Merton Credit Spread (%)	0.12	0.00	1.50	

#### Table 1: Summary of Simulation Results

bigger than the differences in risk-neutral default probabilities (RNPD) in Figure 4. For example, in the absence of substantial positive or negative shocks to asset values, with aggregate borrower asset value slightly above one, the true credit spread of 50bp is more than four times the spread of 12bp extracted using the Merton model. In comparison, with 0.23 and 0.13, respectively, the RNPD are only moderately different. The divergence is bigger for credit spreads because the Merton model not only underestimates default probabilities, but the model also overestimates recovery rates.

The difference gets more extreme in good times. With aggregate borrower asset value of 1.33, the true credit spread is 19bp while application of the Merton model yields a spread that is essentially zero. Thus, during economic booms, the application of the standard Merton model could lead an analyst to the conclusion that banks' credit risk is virtually nil, when in fact it is still far from negligible.

Figure 8 shows how application of the standard Merton model would severely underestimate the value of a government guarantee. For illustration, we suppose that there is a 50% risk-neutral probability that the government will fully bail out the debt holders of the bank (and absorb the entire loss given default) in the event of default. The value of the government guarantee then is 0.5 times the value of the bank's default option. To interpret the magnitudes in Figure 8, recall from Table 1 that when the aggregate borrower asset value is around 1.06, the value of the bank's loan portfolio is about 0.74. The value of the guarantee in this case is about 0.01, i.e., about 1% of the value of the bank's assets. Estimation based on the (misspecified) Merton model would lead an analyst to conclude that the value is 0.002, i.e., roughly a fifth of the actual value. As in the

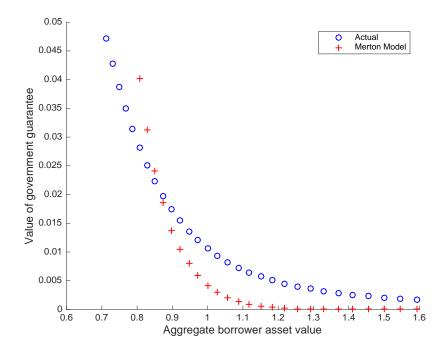


Figure 8: Value of a government guarantee: Merton (red) and modified (blue)

case of credit spreads, the difference between the actual and Merton-implied values gets bigger in good times when borrower asset values are high.

## 3 Empirical Calibration

To find out how much, quantitatively, the standard Merton model and our modified model differ in their predictions about default probabilities and risk dynamics, we now calibrate these models with empirical data on bank's capital structures and equity volatility.

### 3.1 Data

Our sample covers all commercial banks listed in the Federal Reserve Bank of New York's CRSP-FRB linked dataset from 1987-2016 that are also covered by Compustat Quarterly bank files. We obtain equity returns and market value of equity from CRSP and the accounting data from the Compustat Quarterly files for banks. We take the most recently available data from the quarterly files as of the beginning of the estimation month. We consider the entire outstanding debt of the bank (including demand and time deposits) in our calculation of the debt face value and we do the

#### Table 2: Model Inputs

Our sample covers all commercial banks listed in the Federal Reserve Bank of New York's CRSP-FRB linked dataset from 1987-2016 that are also covered by Compustat Quarterly Bank Database. Market equity values are normalized by D, i.e., the numbers shown in the table are based on the market equity/book debt ratio. Equity volatility is annualized and estimated from daily stock returns over one-year moving windows. Our risk-free interest rate proxy is the Federal Reserve Board's 10-year Treasury bond yield series.

	Mean	S.D.	Min	25th pctile	Median	75 pctile	Max
Market Equity	0.15	0.14	0.00	0.10	0.14	0.19	16.09
Equity Volatility	0.29	0.10	0.17	0.23	0.27	0.32	0.65
Risk-free Rate	0.04	0.02	0.01	0.03	0.04	0.06	0.09
Observations	45,077						

same for the Merton model.<sup>3</sup> We also add the book value of preferred equity to the firm's debt if the bank has any outstanding preferred equity. However, relaxation of this assumption makes no qualitative difference to our main results since the amount of preferred equity is very small (less than 0.25% of total assets on average) for the entire sample. To be included in the sample, the bank-year observation must have non-missing information on book value of debt and a positive value of book equity. To compute the face value of debt from its book value consistent with the zero-coupon debt assumption in the model, we multiply book debt by  $\exp(rH)$  where H is the debt maturity we assume in the calibration. Appendix B provides more details on the construction of the bank-level variables.

To calibrate the modified model, we need a risk-free interest rate. Both the Merton model and our modified model abstract from interest-rate risk and a term structure of default-free interest rates. As an approximation, we use the Federal Reserve Board's 10-year Treasury yield series.

We also need a good estimate of the conditional equity volatility of the bank on each estimation date. To do so, we first compute the realized value of equity volatility (in annualized form) from daily bank stock returns over backward-looking one-year moving windows. We then regress these realized volatilities on their 12-month lagged values in a panel regression. We use the fitted values

<sup>&</sup>lt;sup>3</sup>Note that this is different from several earlier papers that estimate distance-to-default following the KMV approach of including short-term debt and only *half* of long-term debt in the debt face value calculation. The rationale for the KMV approach is that a substantial portion of long-term debt does not mature and hence won't trigger default during the horizon that is used to calculate default probabilities. While this may be a reasonable approach for non-financial firms, it's less plausible for banks. Banks are funded to a large extent by short term debt (including demand deposits and time deposits) and roll-over of short-term debt would likely fail if the outstanding long-term debt renders the bank insolvent. Further, our analysis is in line with capital requirement regulations that are based on total outstanding debt of the bank.

from this regression as proxy for the (forward-looking) conditional equity volatility in our default risk calculations. Further details on this computation are provided in Appendix C. Summary statistics of key inputs used for our estimation are provided in Table 2.

#### 3.2 Model calibration

For both the standard Merton model and our modified model, we set the maturity of bank debt to H = 5. It is well known that models with only diffusive shocks do not succeed in delivering realistic default risk and credit spread predictions for short-term debt [Duffie and Lando (2001), Zhou (2001)]. Our modified model is no different. At short horizons, therefore, differences between our modified model and the standard model are also relatively small. The non-linearity in banks' asset payoffs becomes more relevant as the probability distribution of borrower asset values spreads out with longer horizons. Longer horizons may also be relevant even for investors in short-term debt (or guarantors of short-term debt). Solvency problems may not be immediately apparent when bad shocks are realized. Deterioration in asset values may be hidden for a while, perhaps facilitated by regulatory forbearance, and short-term debt may be rolled over even if the bank is actually insolvent. By the time default happens, additional losses may have accumulated.<sup>4</sup>

Based on empirical estimates, we fix the payout rate  $\gamma = 0.002$  for all bank-year observations for both the Merton model and our modified model.<sup>5</sup>

We calibrate the standard Merton model by simultaneously solving for asset value and asset volatility that deliver the observed values of a bank's equity and stock return volatility (see Appendix A.1). This approach has been used by prior researchers such as Jones, Mason, and Rosenfeld (1984), Vassalou and Xing (2004), Campbell, Hilscher, and Szilagyi (2008) and Acharya, Anginer, and Warburton (2014). We solve the model quarterly from 1987Q1 to 2016Q4.

For our modified model, we have several additional parameters that we fix exogenously, as shown in Table 3. We set the depreciation rate  $\delta = 0.005$ . We assume that the borrower's asset volatility is 20%. This is in line with the implied asset volatility estimates of 17%–21% by Stanton

 $<sup>^{4}</sup>$ Earlier literature in deposit insurance pricing dating back to Merton (1977) often interprets debt maturity as the time until the next regulatory audit, which is typically 1 year or less. See, for example, Marcus and Shaked (1984), Ronn and Verma (1986). However, in the presence of regulatory forbearance, even if a bank is undercapitalized on an auditing date, it may be allowed to continue for a longer period without additional capital replenishment. This, in turn, justifies a maturity exceeding the time until the next audit.

 $<sup>{}^{5}</sup>$ The payout ratio, computed as the ratio of cash dividend on common equity to the book value of assets, has a mean of 0.0023 and a median of 0.0018 during our sample period.

Parameter	Description	Value	
δ	Borrower Asset Depreciation Rate	0.005	
$\gamma$	Bank payout Rate	0.002	
T	Bank Loan Maturity	10 years	
H	Bank Debt Maturity	5 years	
ρ	Borrower asset value correlation	0.5	
l	Loan-to-Value Ratio	0.66	
$\sigma$	Borrower Asset Volatility	0.20	

 Table 3: Parameters

and Wallace (2012) who extract these implied volatilities from newly issued mortgages in the commercial mortgage market. We assume that borrower asset values have a pairwise correlation of  $\rho = 0.5$ . This implies a factor volatility of  $\sqrt{0.5} \times 20\% \approx 14\%$ . For comparison, based on unlevered returns of an aggregate index of Real Estate Investment Trusts (REIT) Ling and Naranjo (2015) find an implied asset volatility of slightly more than 10%. It seems reasonable to assume that bank loan portfolios are not always as well diversified as market-wide REIT portfolio (e.g., in terms of geographic exposure), and so a moderately higher factor shock volatility in our calibration seems appropriate.<sup>6</sup> We fix the loan-to-value ratio at loan origination at 0.66. Finally, we assume that the maturity of loans issued by banks is T = 10 years.

Just like the standard Merton model treats asset value and volatility as unobservable, we treat  $dW_0$  (shock to borrower asset values after loan was issued) and  $F_1$  (face value of borrowers' loans) as unobservable. By changing  $dW_0$  and  $F_1$  we can change the value and volatility of the bank's assets. For example, since the LTV ratio at loan origination is fixed, raising  $F_1$  raises the value of the bank's loan portfolio, leaving its volatility constant. Raising  $dW_0$  raises the value of the loan portfolio, while reducing its riskiness. Empirically, we look for values of  $dW_0$  and  $F_1$  that allow us to match the empirically observed equity value and equity volatility of the bank with the model-implied value. Appendix A.2 provides more detail on the invertibility of the mapping from  $dW_0$  and  $F_1$  to equity value and volatility.

### 3.3 Model-implied risk-neutral default probabilities

We calibrate each model quarterly from 1987-2016. We follow standard practice of calibrating the models each quarter, without imposing restrictions across time. We winsorize the estimated RNPDs

<sup>&</sup>lt;sup>6</sup>By matching borrower's asset volatility to unlevered REITs and assuming a loan maturity of 10 years, our calibration exercise assumes that banks have invested heavily in mortgages or mortgage related instruments.

#### Table 4: Model-Implied Risk-Neutral Probabilities of Default

We calibrate the Merton model and our modified model quarterly from 1987-2016 based on the data summarized in Table 2. For each bank in each calibration period, we compute the risk-neutral default probability from the two models. The table reports summary statistics for these risk-neutral default probabilities for the whole panel of banks over the full sample period.

	Mean	S.D.	Min	25th pctile	Median	75 pctile	Max
Merton Model PD Modified Model PD	$\begin{array}{c} 0.14 \\ 0.25 \end{array}$	$\begin{array}{c} 0.19\\ 0.16\end{array}$	$\begin{array}{c} 0.00\\ 0.04 \end{array}$	$0.03 \\ 0.15$	$\begin{array}{c} 0.07\\ 0.21\end{array}$	$\begin{array}{c} 0.15\\ 0.31\end{array}$	$\begin{array}{c} 0.98\\ 0.89 \end{array}$
Observations	45,077						

from both models at 0.5% from both tails to minimize the effect of outliers in our estimation. Table 4 gives the summary statistics of the two calibrated models' implied risk-neutral default probabilities (RNPD) for our panel of banks. The average 5-year RNPD is higher by about 10 percentage points in our modified model compared with the standard Merton model. Further, the Merton model RNPD is much more positively skewed. The reason is that when a bank is not in distress, the implied RNPD in the Merton model is very low because it is based on the assumption that the bank's assets have constant volatility. In contrast, our model takes into account that bad shocks to asset values in the future would drive up the volatility of the bank's assets (as borrowers' default options move into the money), which drastically shrinks the distance to default and hence raises the RNPD in times when asset values are relatively high.

Figure 9 further illustrates the different behavior of the RNPD from the two models over time. The figure shows the average RNPD across all banks each quarter from 1987-2016. The modified model's RNPD is two to three times as high as Merton RNPD during the time before the financial crisis of 2007-2008. Expressed in terms of annualized credit spreads, the RNPDs in 2006 would correspond, roughly, to 5 basis points for the Merton model and around 40 basis points for our modified model.

This behavior of the relative RNPDs is in line with the intuition that bank assets have nonlinear debt-like payoffs. In good times, the Merton model's assumption of constant asset volatility produces very high distance to default and low RNPD. In our model, the analysis recognizes that the volatility of bank assets in good times (in the flat part of the concave asset payoff region in Figure 2) is low, but that it can quickly rise after a bad shock (when the bank gets into the downward sloping

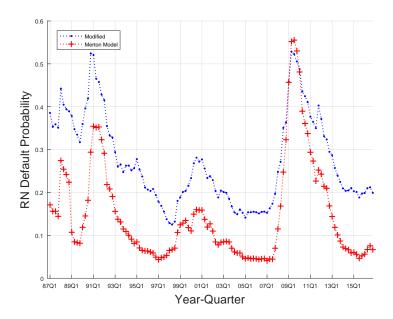


Figure 9: Comparison of calibrated risk-neutral default probabilities (5-year horizon, cumulative)

asset payoff region). Once the asset value has suffered a sufficiently big bad shock, the asset payoff is dominated by the linear downward sloping region and the kink is not playing much of a role. In this case, the predictions of the Merton model and our modified model are relatively similar. This is why after the onset of the financial crisis in 2007, the difference between the RNPD shrinks and eventually inverts for some time period in 2008-2010. But as the economy recovers from the Great Recession, the estimates from the two model begin to diverge in 2014-2016. Similarly, the two models provide roughly similar estimates during the relatively stressful periods of 1999-2000. But the modified model produces a much higher RNPD during the 1993-1998 period when the banking sector performed well.

Going further back in time, the modified model's RNPD is in general higher than the Merton Model RNPD during the stressful years of savings and loans crisis (1987-1992). While this was a stressful time for the banking sector, the extent of distress was not as high as the recent financial crisis period. Second, the S&L crisis was spread out over a number of years in the late 1980s and early 1990s, with significant yearly variations in the extent of stress faced by the sector during this period. Our estimates reflect such variations. During some quarters, the estimates from the two models come close to each other just as in other stressful periods. Yet, in other quarters, our model Table 5: Differences in Model-Implied Risk-Neutral Default Probability: Comparison Between High- and Low-VIX Periods

The dependent variable is the log risk-neutral default probability from our modified model minus the log risk-neutral default probability from the standard Merton model for our panel of banks from 1987-2016. Explanatory variables include a dummy for quarters with below median VIX index, and the bank's log market equity (normalized by total debt, as in Table 2). t-statistics, estimated with clustering at both bank and year-quarter level, are presented in the parentheses below the coefficients.

	(i)	(ii)	(iii)	(iv)
Low VIX	$0.55 \\ (7.63)$		$0.52 \\ (7.81)$	0.84 (6.44)
Equity		$\begin{array}{c} 0.31 \ (5.55) \end{array}$	$0.25 \\ (5.26)$	$0.20 \\ (3.77)$
Low VIX x Equity				0.16 (2.34)
$\begin{array}{c} \text{Observations} \\ \text{Within-}R^2 \end{array}$	$45,059 \\ 0.10$	$45,059 \\ 0.02$	$45,059 \\ 0.13$	$45,059 \\ 0.13$
Absorbed FE Clustered by	Bank Bank yq	Bank Bank yq	Bank Bank yq	Bank Bank yq

provides significantly higher estimates of RNPD than the Merton model. Overall a clear pattern emerges from this figure: Merton-model RNPDs are significantly lower than modified model RNPD especially during the good times of the economy.

We further illustrate this cyclical behavior of the RNPD differences between the Merton model and our modified model with the following panel regression:

$$\log \frac{RNPD_{it}^{Modified}}{RNPD_{it}^{Merton}} = \alpha_i + \beta_1 \times LowVIX_t + \beta_2 \times \log E_{it} + \beta_3 \times LowVIX_t \times \log E_{it} + \epsilon_{it}$$
(20)

The dependent variable is the log difference in default probabilities for a bank i in quarter t. VIX is the CBOE index of implied volatilities on S&P100 index options. We compute the average level of this index over the trailing one year for each estimation date. LowVIX equals one for quarters with below median VIX, zero otherwise. E measures each bank's market equity (normalized by total debt, as in Table 2). The regression results in Table 5 show that the modified model RNPD is significantly higher during "quiet" periods, and for high-equity banks. Column (iv) further shows the interaction effect: The standard Merton model delivers a lower default probability especially for banks with higher equity during low VIX periods. The incremental explanatory power of individual banks' market equity in this panel regression also hints at the fact that there is substantial cross-sectional variation in the wedge between the standard model and the modified models' RNPD. Indeed, as we have shown in Figure 6, there is no simple linear or nonlinear mapping from the Merton model RNPD to our modified model's RNPD. This is also true with our empirical estimates as we show in Appendix D. The empirical size of the wedge between the two RNPDs varies substantially with individual bank characteristics as well as the time-series factors that we have emphasized so far.

In our model we treat  $dW_0$ , i.e., shocks to borrower asset values, as unobservable, and estimate the RNPD based on the values of  $dW_0$  and  $F_1$  (face value of borrower loans) that best match with the empirically observed equity value and equity volatility of banks. As a reality check, it would be useful to see whether the backed-out  $dW_0$  series has plausible time-variation: it should be high when borrower asset values are high. Figure 10 plots the average values of model implied  $dW_0$  shocks with realized five year growth rate in national house price index of Freddie Mac.<sup>7</sup> As the figure shows, model-implied asset value shocks line up well with house price growth. In particular, both series show an upward trend during the 2001-06 period, they both fall during the stressful periods of financial crisis in 2008-09, and finally they both trend back upward in 2013-2016. Of course, in reality, a bank's asset portfolio is exposed to other assets as well, not just residential real estate, hence we do not expect the two series to be perfectly correlated. Moreover, house price indices are subject to smoothing and time lags in updating and so one should not expect measured house price growth rates to capture forward-looking expectations in the same instantaneous manner as bank equity values do. Nonetheless, the broad trend presented in Figure 10 shows that our estimation exercise extracts borrower asset values with reasonable time-series properties.

### 3.4 Model-implied equity risk dynamics

The motivation for our modification of the standard Merton model is based on a priori reasoning that the nature of bank asset payoffs is fundamentally inconsistent with a log-normal process. Improving the model on this dimension seems of first-order importance and should lead to an improvement in the empirical performance of the model. At the same time, it is clear that even the modified model, in this simple form, is likely to miss important features of a bank's capital structure

<sup>&</sup>lt;sup>7</sup>See the FreddieMac house price index at http://www.freddiemac.com/finance/fmhpi/archive.html

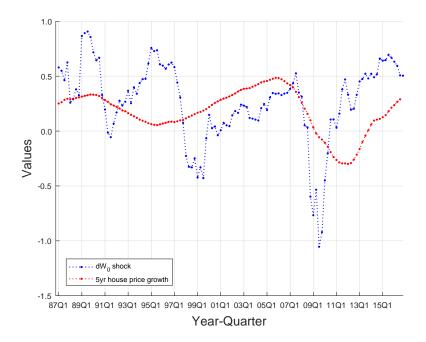


Figure 10: Comparison of asset value shocks in the model with actual house price growth rate

and of how a distressed bank enters into default. Among other things, our modified model does not take into account the presence of implicit and explicit government guarantees. Furthermore, bank capital structures are a lot more complex than our simple model allows for. A direct comparison of the model implied RNPD with bank CDS rates or credit spreads would therefore be difficult to interpret.

At this point, we do not focus on refining the model to account for these additional complexities. Instead, we evaluate the plausibility of our modification of the Merton model by studying the dynamics of bank equity risk. The risk of the equity claim should be less sensitive to government guarantees and interventions than default risk measures, as their main effect is on the more senior claims in a bank's capital structure.

The modified model and the standard model differ starkly in their predictions of how bank equity risk responds to asset value shocks. To study these differences, we subject bank asset values to a realistic negative asset value shock. We then calculate the models' equity volatility predictions, conditional on this shock, and we compare these predictions with actual data on the trajectory of bank equity volatilities going into the financial crisis around 2008/09. In the standard model, a shock to a bank's asset value leaves the asset volatility unchanged. In contrast, in our modified model a shock to a bank's asset value is associated with a shock to the asset volatility in the opposite direction. As a consequence, the volatility of the bank's equity return rises more in response to a negative asset value shock than in the standard model.

We start by calibrating both models to fit the pre-crisis data in 2006Q2 for each bank, as we did in our earlier analyses above. In our modified model we then apply a shock to the asset value of the bank's borrowers by modifying  $dW_0$ . To get a measure of asset value shock, we conduct two tests. In the first test, we take the cumulative log change in the Freddie Mac House Price Index for the entire country on a quarterly basis from 2006Q2 until a subsequent quarter t as the measure of  $dW_0$  shock. This measure is likely to be a conservative estimate of the actual shock experienced by banks since house price index may not correctly reflect the market values of assets during the crisis for several reasons such as sellers' reluctance to see the house, delay in foreclosure process, and other financial distress costs incurred by homeowners. Indeed, even during the peak of the financial crisis in 2008-2009, the cumulative percentage drop in the house price index was a modest 20%. In contrast, market-based estimates suggest a much steeper drop in asset values during this period. For example, Giacomini, Ling, and Naranjo (2015) estimate the unlevered return on a sample of U.S. REITs and report a drop of almost 40% from peak to trough during the crisis period. In our second approach, we conduct a stress test that shocks asset values by gradual amount till it drops by 40% by the middle of the financial crisis in 2009. The extent of shock is equivalent to a two standard deviation decline in asset value in our model, and therefore it represents a reasonable left tail event. This approach is akin to the scenario based stress tests conducted by banking supervisors around the world.

Leaving all other parameters unchanged at the 2006Q2 values, we re-calculate the risk-neutral probability distribution of the bank's loan portfolio payoffs, the loan portfolio value, and then the bank's equity value and equity volatility. For the Merton model, we start by calibrating the model to fit the pre-crisis data in 2006Q2 and we then subject the model to the asset value shock. To compare the Merton model and the modified model on an equal footing, we use the same shock to bank asset values, i.e., we use the proportional change in post-shock loan portfolio value from our modified model as the proportional change in the post-shock bank asset value in the Merton model. The crucial difference is that the Merton model features a constant asset volatility. Thus,

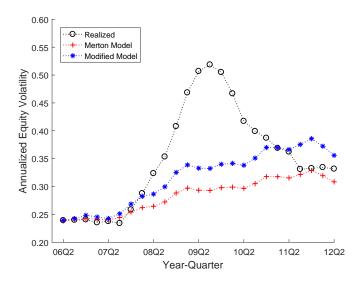
an analyst making predictions about equity volatility conditional on a shock to the bank's asset value would be led to assume that the asset volatility will remain at its 2006Q2 level.

Panel (a) in Figure 11 shows the trajectories of model-implied equity volatilities (annualized) from the two models, averaged across all banks in the data set when assets are subject to shocks based on Freddie Mac House Price Index. The differences are quite stark. Even though the drop in the banks' asset values is the same in both models, equity volatility rises only by a modest 8-9 percentage points in the Merton model while it increases by about 14-15 percentage points in the modified model. Compared to average equity volatility of about 25% in 2006Q2 for all banks in our sample, the modified model produces a substantial increase over time. In the Merton model, equity volatility rises only because of the leverage effect: the drop in banks' asset values leads to higher bank leverage, moving the bank's equity call option on the assets further out of the money. In our modified model there is an additional effect: Since the fall in bank asset values originates from a fall in borrower asset values, the loan portfolio becomes more risky and hence banks' asset values not only fall, but also become riskier. The figure also plots the realized volatility during these guarters.<sup>8</sup> Actual volatilities went up even more than predicted by our calibration of the modified model. This is not surprising because the house price index shocks are likely to underestimate the magnitude of true shocks experienced by bank's assets for reasons mentioned above. In addition, our modified model does not take into account liquidity problems, runs, systemic risks, fire sales, and various other factors that may have led to strongly elevated levels of volatility at the peak of the financial crisis in 2008/09.

Panel (b) in Figure 11 shows the trajectories of model-implied equity volatilities from the two models when assets are subject to a negative two standard-deviation shock from their pre-crisis level. Specifically, starting from 2006Q2 we linearly increase the magnitude of shock such that it reaches a peak value of -40% in 2009Q2, and then gradually reverts back to the original value by 2012Q2. The modified model based equity volatility dynamics is now remarkably closer to the realized volatility. The Merton-model implied volatility, on the other hand, considerably underpredicts the equity volatility even after the full realization of shock in 2009Q2. It is worth emphasizing that by subjecting the Merton model to same asset value shock as the one implied by the modified model,

 $<sup>^{8}\</sup>mathrm{We}$  plot the average predicted volatility based on the regression model discussed earlier. See Appendix C for details.

Panel (a)



Panel (b)

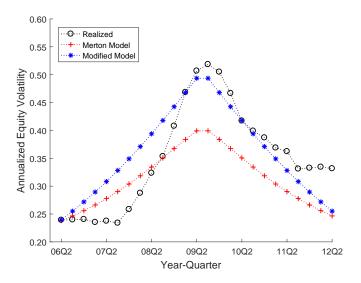


Figure 11: Bank Equity Volatility After a Negative Shock to Borrower Asset Values

we are giving the Merton model a much better shot at explaining the future volatility dynamics. If an analyst simply uses the historical distribution of bank asset shocks without regard to the payoff non-linearity, he will assign a much smaller probability to such shocks to the asset value of banks. This exercise highlights the usefulness and importance of our modelling approach for stress tests and related counterfactual exercises.

## 4 Implications for Reduced-Form Models

The insights gained from our analysis are useful beyond the narrow confines of structural modeling of default risk. It is clear from the prior literature that reduced form models outperform structural models in terms of default prediction performance and in matching market pricing of default risk. As Jarrow and Protter (2004) and Duffie and Lando (2001) argue, part of the reason is that the structural approach assumes, implausibly, that market participants observe a firm's asset value continuously. In many practical applications, a reduced form model is therefore the preferred approach.

In reduced form models, a firm's default intensity depends on a vector of state variables. The model is silent about the nature of these state variables. In applications, modelers typically choose covariates relating to the state of the economy and various balance sheet variables and other firm-level predictors of default as elements of the state vector. As Duffie, Saita, and Wang (2007) demonstrate, distance-to-default estimates obtained from structural models can be a useful default predictor within a reduced from model [see, also, Bharath and Shumway (2008) Campbell, Hilscher, and Szilagyi (2008)].

Thus, based on our analysis in this paper, one would expect that default probabilities obtained from our modified model should be a better predictor of bank default than the distance to default obtained from the standard Merton model. The extent to which this makes a difference should also depend on economic conditions. As we showed earlier, the differences in implied RNPD between our modified model and the Merton model are particularly stark in good times when borrower asset values are high.

We assess the relative performance the modified model and the standard Merton model by comparing their ability to predict (pseudo-) bank defaults. For this exercise, it is crucial to properly classify banks into "default" and "non-default" groups. We collect all bank failures during the sample period from the FDIC's failed bank list dataset. However, this definition of failure misses several important default events in the sample. It is well known that several banks were in deep distress during the 2008-09 financial crisis, but they did not default due to government bailouts or government-assisted mergers. These factors are outside of our model. To ensure that we are able to exploit the information contained in these events, we include all banks that experienced very low stock returns during 2008-09 in the "default" category, in addition to those that actually failed. Specifically, we compute the cumulative stock returns of all banks in our sample in years 2008 and 2009 and classify banks with less than -40% return, i.e., returns below the sample average of bank returns during this period, as defaulted. Based on this definition, 285 banks, or a little more than a quarter of all banks, are in the default category. Our results become slightly stronger if we adopt a more conservative cut-off for defaults such as classifying banks below the 75th or 90th percentile of the return distribution as defaults.

We estimate the following Cox-proportional hazard rate model for this test:

$$h(t|rnpd_{i,t}) = h_0(t) \exp(rnpd_{i,t} \times \beta_{rnpd})$$
(21)

 $h(t|rnpd_{i,t})$  is the hazard rate at time t conditional on the measure of RNPD estimated at the beginning of the period. We estimate the model at annual frequency with RNPD expressed in percent. As of January 1 of every year, we obtain the measures of RNPD using the standard and modified model, and use these measures to predict default that occurs during the year. Table 6 presents the estimation results. For ease of interpretation, we report one minus the hazard-ratio (i.e.,  $1 - \exp(\beta_{rnpd})$ ) in the table. Thus, the reported coefficient provides the percentage increase in the odds of default (i.e., the ratio of the probability of default to the probability of no default) for a bank that has one percentage point higher RNPD.

Panel A of Table 6 shows that both measures provide meaningful information about the default likelihood. We find that a one percentage point (pp) increase in the estimated Merton RNPD results in an increase of 3.37 pp in the odds ratio for actual default probability, which is highly significant in statistical terms. However, with 4.40 pp, the corresponding effect for the modified model in column (ii) is higher. In column (iii) we include both measures of default, and find that the modified RNPD is more important in predicting the eventual failure than the Merton RNPD. In this specification, the effect of the modified model RNPD remains statistically significant and economically large, whereas the Merton-model RNPD now has an insignificant coefficient of 0.98 pp, which means that, holding the modified model's RNPD constant, it does not have much incremental ability to predict actual default.

We also provide the Area Under Curve (AUC) for the Receiver Operating Characteristic (ROC) analysis. The ROC curve gives a measure of the accuracy of any predictor by plotting the true positive rate (i.e., defaults in our context) against false positives for all possible cut-off points of a predictor. The larger the AUC, the better the predictor in distinguishing defaulters from non-defaulters: an uninformative predictor has a 50% AUC, whereas a perfect predictor has an AUC of 100%. The modified model has an AUC of 67.62% compared to 64.97% for the Merton model. The difference in AUC of 2.65 pp is statistically significant: A  $\chi^2$  test for the equality of the two areas has a p-value of 0.02.

The hazard rate model exploits default information from the entire sample period, but the overwhelming majority of defaults in the sample is clustered during the financial crisis of 2008-09. To a large extent, the explanatory power of the two models in the hazard rate regression reflects the extent to which they were successful in predicting the huge increase in defaults during the financial crisis. Since it is quite clear that the financial crisis represented a large unanticipated aggregate shock, a more interesting exercise is to ask which of the models did better, based on pre-crisis information, in predicting which banks would be affected most by this shock.

In Panel B of Table 6, we therefore present results from a single cross-sectional logistic regression focused on explaining (pseudo)-defaults during 2008 using the RNPDs estimated as of the beginning of the year as the explanatory variable. A one pp increase in the Merton RNPD is associated with an increase of 1.13 pp in the odds of default, but the coefficient is insignificant. In contrast, the modified RNPD has a statistically significant and economically strong effect with a coefficient of 3.52 pp. In line with our results based on the hazard rate model, when we include both these RNPDs as explanatory variables for default, it is only the modified RNPD that remains a strong predictor of actual defaults. Based on the cross-sectional test, we find a remarkable improvement in the area under the ROC for the modified model (62.74%) compared with that for the Merton model (54.89%). This indicates that our model is considerably better in extracting cross-sectional

#### Table 6: Default Prediction: Hazards Model

Panel A of the table presents estimates from a Cox-proportional hazard model. The dependent variable is a binary variable that indicates whether the bank has defaulted in the following year or not. The set of defaulted banks includes actual bank failures from 1987-2016 as well as pseudo-defaults, which include any bank with a cumulative stock return below -40% in 2008-09. The table shows one minus hazard ratios (i.e., one minus exponentiated coefficients  $e^{\beta}$ ) and associated z-statistics in parentheses. # Banks and # (Pseudo-)defaults represent the number of unique banks and (pseudo-) defaults in our sample. Panel B presents estimation results from a cross-sectional logistic regression model estimated for year 2008.

	(i)	(ii)	(iii)
	Panel A: Cox Regression Model		
Merton EDF	0.0337		0.0098
	(9.20)		(1.73)
Modified EDF		0.0440	0.0323
		(10.39)	(5.17)
Observations	9,809	9,809	9,809
# Banks	$1,\!194$	$1,\!194$	$1,\!194$
# (Pseudo-)defaults	285	285	285
Area under ROC curve	0.6497	0.6762	
	Pa	anel B: Logistic Reg	ression Model
Merton EDF	0.0113		-0.0235
	(1.26)		(-1.89)
Modified EDF		0.0352	0.0517
		(3.40)	(4.09)
Observations	500	500	500
# (Pseudo-)defaults	226	226	
Area under ROC curve	0.5489	0.6274	

differences in default likelihood information. It is worth emphasizing that the cross-sectional results do not show out-of-sample predictions, since ex-ante one would not have known the coefficient on the explanatory variables. Instead the results show how the different models fare in discriminating between failed and surviving banks conditional on a crisis hitting.

In our next test, we modify the definition of failure to include banks that experienced a large fall in their market equity ratio during the financial crisis of 2008/09. A bank with large equity capital at the beginning of the crisis is less likely to get into distress for the same level of negative shock to its stock returns compared to a bank with lower levels of equity capital. Our earlier definition, based on stock returns below -40% during the crisis, misses out this feature. Haldane (2011) points

#### Table 7: Default Prediction with Equity-Based Classification of Distress

Panel A of the table presents estimates from a Cox-proportional hazard model. The dependent variable is a binary variable that indicates whether the bank has defaulted in the following year or not. The set of defaulted banks includes actual bank failures from 1987-2016 as well as pseudo-defaults, which include any bank with market-equity-to-book-debt ratio falling below 5% anytime during 2008-09. The table shows one minus hazard ratios (i.e., one minus exponentiated coefficients  $e^{\beta}$ ) and associated z-statistics in parentheses. # Banks and # (Pseudo-)defaults represent the number of unique banks and (pseudo-) defaults in our sample. Panel B presents estimation results from a cross-sectional logistic regression model estimated for year 2008.

	(i)	(ii)	(iii)	
	Panel A: Cox Regression Model			
Merton EDF	0.0372		-0.0136	
	(16.24)		(-2.72)	
Modified EDF		0.0542	0.0723	
		(19.58)	(10.60)	
Observations	10,076	10,076	10,076	
# Banks	$1,\!194$	1,194	$1,\!194$	
# (Pseudo-)defaults	259	259	259	
Area under ROC curve	0.8766	0.9010		
	Pa	nel B: Logistic Regr	ression Model	
Merton EDF	0.0448		-0.0719	
	(3.57)		(-3.71)	
Modified EDF		0.1374	0.2025	
		(5.22)	(8.49)	
Observations	500	500	500	
# (Pseudo-)defaults	66	66	66	
Area under ROC curve	0.6729	0.8639		

out that banks with lower than 5% market equity (as a ratio of the book value of debt) were much more likely to get into distress during the crisis period. Following this approach, we now classify banks in the "default" category if its market equity to book debt ratio falls below the 5% threshold anytime during the crisis. We now get slightly lower, 259, defaults in our sample. Estimation results from the Cox regression model are provided in Panel A of Table 7. With the refined definition of default, the point estimate on both Merton model RNPD and the modified model RNPD increases. More important, in a horse-race between the two models, the modified model RNPD explains all the variation in default. In fact, conditional on this measure, the Merton model RNPD has just the opposite sign, through the effect is economically small. As we can see from the AUC of ROC curve, the models have better accuracy with this refined definition of default, consistent with the argument in Haldane (2011).

Panel B presents the estimation result of cross-sectional logistic regression model.<sup>9</sup> Again our results become stronger for the cross-sectional model. The coefficient estimates are 13.74 pp and 4.48 pp for the modified and Merton RNPDs, respectively. Similarly, the area under the ROC is considerably higher for the modified RNPD (86.39%) as compared to the Merton RNPD (67.29%).

In practice, accurate prediction of actual defaults would also need to require taking into account the presence of explicit and implicit government guarantees, including too-big-to-fail (TBTF) subsidies. But even without this extension, the modified model could be useful in reduced-form analyses of the government's role. For example, Acharya, Anginer, and Warburton (2014) use distance to default within a reduced form model to predict counterfactual no-TBTF credit spreads of large banks by extrapolating, based on the estimated model, from smaller banks. The value of the subsidy then follows from the difference between this counterfactual and the actual credit spread. One of the state variables in their reduced form model is the Merton model distance to default. Our analysis here suggests that using the default probabilities from our modified model should deliver a more accurate assessment of the counterfactual default risk.

### 4.1 Comparison with Nonlinear Transformations of the Merton Model RNPD

It is well known that a literal implementation of Merton-model implied RNPD does not match very well with empirical default data. Models such as those of Moody's  $KMV^{\odot}$  typically use a nonparametrically estimated nonlinear transformation of the Merton-model RNPD to obtain default probabilities that better match the real world default frequencies. Is our modified model simply capturing such a nonlinear transformation of the Merton model RNPD? Or, does our model have additional predictive power in explaining future default that is not captured by such transformation of the Merton model? As we show in Appendix D, the modified model RNPD is not a simple monotonic transformation of the Merton model RNPD. Even so, one may still wonder how close a nonparametrically estimated nonlinear transformation of the Merton model RNPD would get to

<sup>&</sup>lt;sup>9</sup>Based on this definition of default, we have relatively fewer number of defaults in 2008 compared to the market equity returns based definition. For equity-to-book debt ratio based definition, the majority of defaults occurred in 2009. Our results remain similar if we estimate the cross-sectional regression for 2009. We report results for 2008 to be consistent with the earlier table.

matching the predictive power of our modified model's RNPD.

To examine this, we use a non-parametric regression estimate (see Appendix D for details on the estimation) to break the modified model's RNPD into two parts: the predicted value of the modified RNPD and a residual. The predicted values from this regression model  $(\widehat{RNPD})$  gives us a transformation of the Merton-model RNPD that best matches the modified model RNPD. The residual  $(RNPD_{res})$  is the part of modified RNPD that cannot be attributed to a Merton-model transformation, and hence contains additional information about the riskiness of the bank.

Using these two parts separately, we estimate the default prediction regression using the  $\widehat{RNPD}$ and  $\widehat{RNPD}_{res}$  as the explanatory variables. As shown in Table 8, both  $\widehat{RNPD}$  (model (i)) and  $\widehat{RNPD}_{res}$  (model (ii)) predict future defaults. Furthermore, conditional on the level of  $\widehat{RNPD}$ , the marginal effect of the residual is even higher (model (iii)). This is reasonable since the residual variable by itself does not control for the base level of default risk. These results are stronger for cross-sectional estimations in Panel B. Overall the results show that the information contained in the modified model RNPD cannot not simply be captured by a non-linear transformation of the Merton model RNPD. Since key economic features of our model such as non-linearity in asset payoffs and replenishment of borrowers' collateral are simply missing from the Merton model, statistical transformations are unable to produce default estimates with same accuracy as those from our modified model.

### 4.2 Simplified Approximations of the Modified Model

As we showed in Section 2.2, simplified versions, such as single-cohort or single-borrower models, do not fully reproduce the predictions of our modified model. But are the additional features of the full model that go beyond these simplified versions also empirically relevant for default prediction? To shed light on this question, we estimate RNPDs using these simpler models and compare their default prediction performance with our full model's RNPD.

Results are provided in the Appendix Table A.II: hazard rate regression estimates in Panel A and cross-sectional logistics regression in Panel B. In both of these panels, simplified versions have positive and significant coefficient when used alone as the explanatory variable (Columns (ii) and (iii)). These results show that non-linearity of bank asset payoffs that remains preserved in the simplified models is important. However, when we include the RNPD from the full model,

### Table 8: Default Prediction with Non-linear transformation of Merton Model

Panel A of the table presents estimates from a Cox-proportional hazards model. The dependent variable is a binary variable that indicates whether the bank has defaulted in the following year or not. The set of defaulted banks includes actual bank failures from 1987-2016 as well as pseudo-defaults, which include any bank with market-equity-to-book-debt ratio falling below 5% anytime during 2008-09. The table shows one minus hazard ratios (i.e., one minus exponentiated coefficients  $e^{\beta}$ ) and associated z-statistics in parentheses. # Banks and # (Pseudo-)defaults represent the number of unique banks and (pseudo-) defaults in our sample. Panel B presents estimation results from a cross-sectional logistic regression model estimated for year 2008.

	(i)	(ii)	(iii)	
	Panel A: Cox Regression Model			
RNPD	0.0494		0.0524	
	(16.32)		(19.12)	
$RNPD_{res}$		0.0549	0.0852	
		(9.69)	(12.89)	
Observations	10,076	10,076	10,076	
# Banks	$1,\!194$	$1,\!194$	$1,\!194$	
# (Pseudo-)defaults	259	259	259	
Area under ROC curve	0.8765	0.5783		
	Pa	nel B: Logistic Reg	ression Model	
RNPD	0.0622		0.0925	
	(3.70)		(3.29)	
RNPD <sub>res</sub>		0.1699	0.1919	
		(8.36)	(8.29)	
Observations	500	500	500	
# (Pseudo-)defaults	66	66	66	
Area under ROC curve	0.6729	0.8060		

the simplified models' RNPD is no longer significant in predicting future defaults. The results are especially strong for the cross-sectional model, both in terms of marginal effect of the RNPDs and the fit of the Model. The area under the ROC is 86.39% for the full model, compared with 73-74% for the simplified versions of the model. These results confirm the usefulness of all the rich features of our full model, such as collateral resetting, in obtaining the RNPD for banks.

## 5 Conclusion

The standard assumption that firms have a log-normally distributed asset value is not appropriate when applying structural models of default risk to banks. Banks' assets are risky debt claims with capped upside and hence the asset payoff is nonlinear, with embedded optionality. As a consequence, bad shocks to borrower asset values lead to a rise in bank's asset volatility, unlike in the standard model where asset volatility is constant. A bad shock to asset values therefore reduces the distance to default much more than it would in the standard model. Our modification of the standard model takes this effect into account and leads to substantially different assessment of distance to default and bank risk dynamics. In good times, when asset values are high, the standard model substantially understates risk-neutral default probabilities because it ignores the options-on-options nature of bank equity and debt. For the same reasons, the standard model understates the value of implicit or explicit government guarantees in good times. Furthermore, the standard model also understates the degree to which banks' equity risk rises in response to an adverse shock to asset values. These shortcomings of the standard model can lead to wrong conclusions in stress tests conduct by regulators, and inaccurate assessment of deposit insurance premium charged by the deposit insurer.

Our results have a number of implications for regulation and policy. The results are directly relevant for pricing of deposit insurance premia and for valuation of explicit or implicit government subsidies to the banking sector. Models used for these purposes are often based on the Merton model. For example, Marcus and Shaked (1984) use the Merton model to estimate the fair pricing of deposit insurance, and Acharya, Anginer, and Warburton (2014) use the Merton model distance to default in an estimation of the credit-spread effects of implicit government guarantees. Our approach provides a more accurate assessment of bank credit risk and hence should help obtain

improved estimates in these applications. Bank capital adequacy assessment is another relevant area of application. A key goal of bank capital requirements is to limit bad tail outcomes and realistic modeling of nonlinearities in banks' asset payoffs is important to arrive at an accurate assessment of the likelihood of such tail outcomes.

Our focus in this paper is on the fundamental issue that a bank's asset value cannot be lognormally distributed. As we have shown, this issue has first-order consequences for default risk evaluation. Our modified structural model is useful for understanding the economic drivers of bank default risk. Of course, a simple structural model of the kind we use here still omits many additional features that would be necessary to realistically describe banks' default risks. Extensions of the model could explore jumps in asset values, default due to liquidity problems, complex maturity and seniority structures of banks' debt, and various forms of explicit and implicit government support.

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# Appendix

## A Inverting the Models in Empirical Applications

In empirical applications of Merton-style structural models, we require estimates of the unobservable asset value and asset volatility (of the borrower in our model, of the firm in the standard Merton model). These estimates can be obtained by combining observable equity value and volatility with the model to back out implied asset value and asset volatility. Here we briefly describe the approach. We also discuss issues regarding the invertibility of the mapping from asset value and volatility to equity value and volatility.

### A.1 Inverting the standard Merton model

The firm's zero-coupon debt has face value D and matures at T. The asset value V evolves according to

$$\frac{dV_t}{V_t} = (r - \gamma)dt + \sigma_v dB_t \tag{22}$$

where  $\gamma$  is the cash payout rate. The value of the firm's equity, including the claim to the dividends until T, is

$$S_t = C(V_t, D, r, \gamma, T - t, \sigma_v) + (1 - \exp[-\gamma(T - t)])V_t$$
(23)

where C(.) is the Black-Scholes call option price,

$$C(V_t, D, r, \gamma, T - t, \sigma_v) = V_t \exp[-\gamma(T - t)]N(d_1) - D \exp[-r(T - t)]N(d_2)$$
(24)

and

$$d_1 = \frac{\log V_t - \log D + (r - \gamma + \sigma_v^2/2)(T - t)}{\sigma_v \sqrt{T - t}}$$
$$d_2 = d_1 - \sigma_v \sqrt{T - t}.$$

Equity volatility follows from the leverage ratio of the call option replicating portfolio, modified by including the claim to the dividends until T, as

$$\sigma_{s,t} = \frac{V_t \{ \exp[-\gamma(T-t)] N(d_1) + (1 - \exp[-\gamma(T-t)]) \}}{S_t} \sigma_v.$$
(25)

In our simulations in Section 2.1 where we apply the Merton model (as a misspecified model) to data generated from our modified model, we use the simulated values of  $S_t$  and the instantaneous equity volatility  $\sigma_{s,t}$  to solve equations (23) and (25) for  $V_t$  and  $\sigma_v$ . Based on  $V_t$  and  $\sigma_v$  we can then compute the risk-neutral (RN) distance-to-default as

$$DD_{BSM} = \frac{\log V_t - \log D + (r - \gamma - \sigma_v^2/2)(T - t)}{\sigma_v \sqrt{T - t}}$$

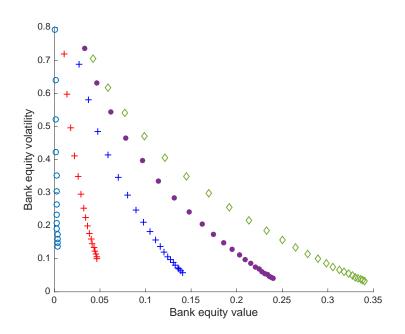


Figure A.1: Equity values and equity volatility for borrower asset value/loan book size combinations

The corresponding implied RN default probability, also called the expected default frequency (EDF), can be computed as follows:

$$EDF_{BSM} = \Phi\left(\frac{-\log V_t + \log D - (r - \gamma - \sigma_v^2/2)(T - t)}{\sigma_v\sqrt{T - t}}\right)$$

where  $\Phi(.)$  is the standard normal CDF.

We take empirically observed equity values and equity volatility (based on predicted values of equity volatility using an AR(1) model; see Appendix C) estimates to solve equations (23) and (25) simultaneously. (The alternative approach of iterating between asset value and asset volatility as in Crosbie and Bohn (2001) and Bharath and Shumway (2008) delivers similar results. An alternative estimation approach that provides similar estimates is proposed by Duan, Gauthier, and Simonato (2004).)

#### A.2 Inverting our modified model

For our modified model, we use essentially the same approach. The only difference is that instead of inverting the model to back out the bank's asset value and volatility, we back out the borrowers' aggregate asset value and the size of the bank's loan book, i.e., we look for values for  $dW_0$  shocks and for the loan face value parameter  $F_1$  that allow us to match empirically observed equity value and volatility of the bank.

It is not immediately obvious, however, that our model implies an invertible relationship. However, based on our numerical computations of the function mapping  $F_1$  and  $dW_0$  to equity value and volatility, we can confirm that the function is invertible in the empirically relevant region. Each  $(F_1, dW_0)$  pair is mapped to exactly one combination of equity value and volatility.

Figure A.1 illustrates this. Every scatter point shows a particular equity value-volatility pair. Points with the same symbol have the same  $F_1$  but different  $dW_0$ . Different symbols mean different  $F_1$  (always with the same range of borrower asset value shocks), with  $F_1$  ranging from 0.7 to 1.1. The other parameters are set to the same values as in our simulations in the main part of the paper. (In our simulations, we use a much denser grid, the relatively coarse grid in this plot is only for illustration.) Going to lower  $dW_0$  for fixed  $F_1$  results in a move in northwest direction (higher equity volatility, lower equity value), but unless  $F_1$  is very high, it's mostly a volatility effect (i.e., north). In contrast, going to higher  $F_1$ , keeping  $dW_0$  fixed, results in a move in southeast direction (lower equity volatility, higher equity value), but unless  $dW_0$  is very low, it's mostly an equity value effect (i.e., east). Overall, each equity value-volatility pair in a roughly triangular region is associated with one  $(dW_0, F_1)$  pair.

## **B** Data construction

Variable	Description	Source	Construction
Е	Market Equity Value of Bank	CRSP	shrcc x shrout
sE	Stock Return Volatility	CRSP	Predicted Stock return volatility
r	Risk-free rate	$\mathbf{FRB}$	log 10-year risk-free rate
D	Book Value of Bank Debt	Compustat	short-term debt + long-term debt + deposits + pref. equity
			(dlcq+dlttq+dptcq+pstkq)

Table A.I: Variable Definition & Construction

Notes:

All book values are obtained from Quarterly Compustat Files for Banks.

# C Computation of Conditional Equity Volatility

We first compute the annualized realized volatility of each bank on every estimation date based on past one year's daily stock returns (called  $\sigma_{i,t}$ ) assuming an AR(1) process for daily returns. To minimize the influence of large outliers in the computation of realized equity volatility using daily data, we winsorize these observations at 2.5% from both tails.

We regress realized volatility on 12-month lagged volatility to estimate of conditional equity volatility:

$$\sigma_{i,t+1} = \alpha + \beta \sigma_{i,t} + \epsilon_{i,t}.$$
(26)

We obtain the following best-fit line:

$$\sigma_{i,t+1} = 0.1178 + 0.6438\sigma_{i,t} + \epsilon_{i,t},\tag{27}$$

and we use the fitted values from this regression model as conditional volatility in our estimation.

# D Empirical Approximation of Modified Model RNPD by Nonlinear Transformation of Merton Model

To gain further insight into the relationship between the RNPD of the modified model and the Merton model, we estimate a non-parametric regression model linking the two RNPDs. We do so by estimating the conditional mean of the modified model's RNPD for every value of the Merton model's RNPD in our sample:  $E(RNPD_i^{Modified}|RNPD_i^{Merton} = x)$  using the following local-linear

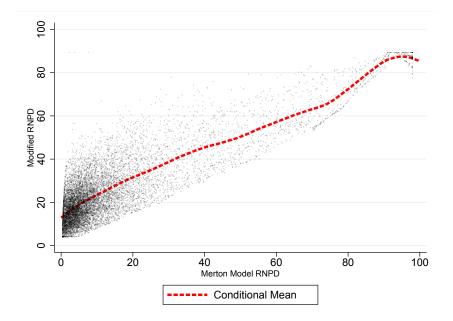


Figure A.2: Modified Risk-neutral default probabilities as a non-parametric function of Merton model default probability

regression model at each x.

$$min\gamma \sum_{i=1}^{n} \{RNPD_i^{Modified} - \gamma_0 - \gamma_1(RNPD_i^{Merton} - x)\}^2 K(RNPD_i^{Merton}, x, h)$$
(28)

The model minimizes the sum of squared error at each value x of the Merton model's RNPD, where different observations are assigned weights as per the Epanechnikov kernel density function K and an optimally chosen bandwidth parameter h. We obtain the conditional mean  $\gamma_0$  along with the slope parameter  $\gamma_1$  for every value of the Merton model RNPD. The slope parameter gives an estimate of the marginal change in the modified model's RNPD for a unit change in the Merton model's RNPD at the specific point. This model allows the parameter values to change at each estimation point, and thus provides us with a flexible non-parametric mapping from the Merton model RNPD to the modified model's RNPD.

Figure A.2 plots the conditional mean of the modified model's RNPD for each value of the Merton model RNPD based on these estimates. As expected, there is a positive relationship between the two measures. However, as is evident from the scatter plot, the relationship is not a monotonic one. Further, the non-parametric regression model also provides us the marginal effect of the Merton model's RNPD on the modified model's RNPD at each estimation point (i.e.,  $\gamma_1$  above). While these effects vary at each estimation point, the average value of the marginal effects is 0.74, i.e., a slope of less than one. At very low values of the Merton model RNPD, the modified model's RNPD is significantly higher. On the other extreme, during bad times and for banks with high leverage the situation reverses. We make use of these estimates later in the paper to further explore the relationship between these risk measures and actual default of banks.

### Table A.II: Default Predictions with Simpler Versions of Modified Model

Panel A of the table presents estimates from a Cox-proportional hazards model for some simpler versions of the modified model. The dependent variable is a binary variable that indicates whether the bank has defaulted in the following year or not. The set of defaulted banks includes actual bank failures from 1987-2016 as well as pseudo-defaults, which include any bank with market-equity-to-book-debt ratio falling below 5% anytime during 2008-09. *Modified EDF* is the RNPD from our full model with multiple cohorts of borrowers and multiple borrowers in each cohort. *Single Cohort EDF* is the RNPD estimated from a model with only one cohort. *Single Borrower EDF* is the corresponding estimate for a single borrower model. The table shows one minus hazard ratios (i.e., one minus exponentiated coefficients  $e^{\beta}$ ) and associated z-statistics in parentheses. # Banks and # (Pseudo-)defaults represent the number of unique banks and (pseudo-) defaults in our sample. Panel B presents estimation results from a cross-sectional logistic regression model estimated for year 2008.

	(i)	(ii)	(iii)	(iv)	(v)	
	Panel A: Cox Regression Model					
Modified EDF	0.0542			0.0630	0.0514	
	(19.58)			(7.47)	(5.52)	
Single Cohort EDF		0.0456		-0.0077		
		(17.01)		(-1.05)		
Single Borrower EDF			0.0512		0.0028	
0			(17.47)		(0.30)	
Observations	10,076	10,076	10,076	10,076	10,076	
# Banks	$1,\!194$	1,194	$1,\!194$	$1,\!194$	1,194	
# (Pseudo-)defaults	259	259	259	259	259	
Area under ROC curve	0.9010	0.8908	0.8961			
		Panel B: Lo	ogistic Regre	ssion Model		
Modified EDF	0.1374			0.2033	0.1888	
	(5.22)			(8.11)	(7.46)	
Single Cohort EDF		0.0642		-0.0707		
-		(4.46)		(-3.24)		
Single Borrower EDF			0.0795		-0.0585	
			(4.75)		(-2.57)	
Observations	500	500	500	500	500	
# (Pseudo-)defaults	66	66	66	66	66	
Area under ROC curve	0.8639	0.7303	0.7483			