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### THE MAKING OF A NATIONAL CURRENCY. SPATIAL TRANSACTION COSTS AND MONEY MARKET INTEGRATION IN SPAIN (1825-1874)

Pilar Nogues-Marco, Alfonso Herranz-Loncán and Nektarios Aslanidis

### **ECONOMIC HISTORY**

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## THE MAKING OF A NATIONAL CURRENCY. SPATIAL TRANSACTION COSTS AND MONEY MARKET INTEGRATION IN SPAIN (1825-1874)

### Abstract

This article analyses the integration of the Spanish money market in the 19th century. We use a Band-TAR model of prices of bills of exchange in 10 Spanish cities to measure convergence and efficiency in the market between 1825 and 1875. While price gaps generally decreased during the period, progress in efficiency was concentrated in a small group of cities. We suggest that increasing convergence was associated to the reduction in transaction costs, which started before the railways and the telegraph through improvements in roads and postal services. By contrast, the heterogeneous behavior of efficiency might have been largely associated to changes in the economic geography of Spain and their effects on the monetary market leadership structure.

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# The making of a national currency. Spatial transaction costs and money market integration in Spain (1825-1874)

Pilar Nogues-Marco, Alfonso Herranz-Loncán and Nektarios Aslanidis

#### ABSTRACT

This article analyses the integration of the Spanish money market in the 19<sup>th</sup> century. We use a Band-TAR model of prices of bills of exchange in 10 Spanish cities to measure convergence and efficiency in the market between 1825 and 1875. While price gaps generally decreased during the period, progress in efficiency was concentrated in a small group of cities. We suggest that increasing convergence was associated to the reduction in transaction costs, which started before the railways and the telegraph through improvements in roads and postal services. By contrast, the heterogeneous behavior of efficiency might have been largely associated to changes in the economic geography of Spain and their effects on the monetary market leadership structure.

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#### 1. INTRODUCTION

Economic integration and the removal of institutional and technological barriers to economic relations is one of the main prerequisites of economic progress (Smith, 1776; Balassa, 1961; North and Thomas, 1973). 19th century European industrialization was largely rooted on long-term processes of domestic market integration, and those countries in which integration was delayed fell behind the leading economies. Among the many dimensions of market integration, the integration of the money market performed a crucial role in igniting industrialization by facilitating the consolidation of efficient national systems of payment (Colwell, 1860; Bagehot, 1873; Levine, 1997). Bagehot (1873, I.10&I.12) pointed out the key role of a well-integrated national money market for the development of England: "The money sent up from the accumulating districts is employed in discounting the bills of the industrial districts. Deposits are made with the bankers and bill brokers in Lombard Street by the bankers of such counties as Somersetshire and Hampshire, and those bill brokers and bankers employ them in the discount of bills from Yorkshire and Lancashire. Lombard Street is thus a perpetual agent between the two great divisions of England,—between the rapidlygrowing districts, where almost any amount of money can be well and easily employed, and the stationary and the declining districts, where there is more money than can be used (...). This efficient and instantly-ready organisation gives us an enormous advantage in competition with less advanced countries—less advanced, that is, in this particular respect of credit. In a new trade English capital is instantly at the disposal of persons capable of understanding the new opportunities and of making good use of them. In countries where there is little money to lend, and where that little is lent tardily and reluctantly, enterprising traders are long kept back, because they cannot at once borrow the capital, without which skill and knowledge are useless".

A well-integrated national money system is therefore a substantial component of financial development and economic growth (King and Levine, 1993; Neusser and Kugler, 1998; Rousseau and Wachtel, 1998). Under insufficient money market integration, the scarcity of means of payment for interregional transfers increases transaction costs in the economy. Together with other factors such as high transport costs or chronic political turmoil, a fragmented payment system may represent a serious constraint for the development of national markets, specialization and structural change.

Historically, the main push to monetary integration came from the political nationalization of payment systems, which accompanied the construction of liberal nation-states during the  $19^{\text{th}}$  and early  $20^{\text{th}}$  centuries in many countries (Helleiner, 2003). Some of the main elements of national payment systems were the establishment of nationwide issuing banks, based on paper currencies circulating within the whole national territory, and the expansion of branch banking, together with an intra-national par transfer system. These allowed an almost perfect integration of the money market and the reduction of the costs of moving money across each national territory practically to zero. By contrast, before their nationalization, European money markets were defined at a city level. Interregional money transfers were based on commercial finance, i.e. on bills of exchange trade between cities (Flandreau *et al.*, 2009). Thus, any factors delaying the centralization of country payments might reduce the degree of national monetary integration and provoke situations of shortage of interregional means of payment, substantially increasing, as a consequence, domestic transaction costs in the economy.

This paper aims at analyzing the integration of the Spanish money market before the nationalization of the country's monetary system. In Spain, the Bank of Spain only obtained the national monopoly of banknote issuing in 1874, created a network of provincial branches mainly between 1874 and 1886, established a system of free money transfers between deposits held in different branches in 1883, and introduced national banknotes valid in the whole national territory in 1884 (Castañeda, 2001; Martín-Aceña et al., 2013). Prior to those changes, Spain had a diversity of provincial issuing banks and the circulation of each bank's notes was restricted to the bank's location and the surrounding area (Tortella, 1973; Sudrià and Blasco-Martel, 2016). As a consequence, before the 1880s Spain kept a traditional city-based monetary system where money transfers between cities were based on the use of bills of exchange.<sup>1</sup> This paper studies to what extent the economic, institutional and technological changes that took place in Spain between the early 19<sup>th</sup> century and the nationalization of the payment system allowed a better operation of commercial finance and the money market, arguably contributing to the reduction of domestic transaction costs and the increase in liquidity in the economy.

Such analysis is especially relevant for an economy like 19<sup>th</sup> century Spain, for which insufficient market integration has often been identified as one of the reasons for an extremely slow industrialization process (see, e.g. Fontana, 1983). Indeed, the Spanish economy in the early 19<sup>th</sup> century has been described as a mosaic of semi-autarkic regional markets. Leaving aside the complex commercial network organized to supply Madrid's needs, interregional trade is usually assumed to have been very small, especially between the center and the periphery of the country. This would have been the joint outcome of political instability and rugged geography. Whereas the latter made transport too expensive before the arrival of the railways (Gómez Mendoza, 1989; Ringrose, 1972), the succession of civil wars and coups d'état made economic relations rather risky at least until the early 1880s, and might have substantially reduced the government's ability and available resources to carry out institutional reform. All these factors would have made Spain a case of late market integration, compared with countries such as Britain, the Netherlands or France (Jacks, 2005; Uebele, 2013), and would contribute to explain Spanish sustained economic divergence during the 19<sup>th</sup> century (Prados de la Escosura, 2017). Integration would have only advanced since the late 19<sup>th</sup> century, thanks to institutional development, political stability and transport infrastructure construction. As summarized by Rosés et al. (2010: 845): "Before the mid-19th century, Spanish regions were relatively independent regional economies. (...) Both market liberalization and transport improvements, particularly the completion of Spain's railway network, induced the creation of a national market for most important commodities during the second half of the 19th century". The analysis of the Spanish

<sup>&</sup>lt;sup>1</sup> During the period under consideration in this paper, the Spanish monetary system was bimetallic. The unit of account was the *real* and the means of exchange consisted of several currencies (such as *doblón* and *escudo* for gold, or *duro* and *real* for silver) whose equivalence in units of account was legally defined. The unit of account differed from the means of exchange in order to reconcile coins of different species, often dating from the Middle Ages, into a sole monetary system. Several reforms altered the bimetallic ratio during the 19<sup>th</sup> century. Additionally, the monetary authority issued token coins for small transactions, that is, copper coins whose face value was higher than the metallic content. In 1864, the government established a new unit of account, the *escudo*, with the purpose of consolidating the adoption of the decimal system and, eventually, joining the Latin Monetary Union. Gold, silver and copper *escudos* formed the new unified monetary system. In 1868, just after the dethronement of queen Isabel II, the new government created a new currency, the *peseta*, whose bimetallic ratio was defined according to the ratio of the Latin Monetary Union. The *peseta* remained the legal tender currency in Spain until the recent adoption of the Euro in 2002.

money market that we present in this paper is expected to contribute to a better knowledge of one of the multiple dimensions of such slow process of economic integration.

The degree of integration of city-based money markets can be approached through the analysis of local quotations of bills of exchange. In each city, bills of exchange on other cities were locally traded at a discount or premium, depending on their supply and demand, largely reflecting interregional trade balances, as was often highlighted by 19<sup>th</sup> century literature (Broussein, 1805; Poy Comes, 1830; Pita Pizarro, 1833; Guillén Suárez, 1846; Castaño, 1862). The price at which bills of exchange payable in one city were traded in another city can be considered as the exchange rate between both cities. Given the metallic definition of currencies, exchange rate variations were limited by the costs of moving specie between cities, which defined a fluctuation band for exchange rates according to the specie-point mechanism. The degree of integration of the money market can be approached through the measurement of price convergence (the width of the fluctuation bands, determined by the costs of moving gold or silver) and market efficiency (the speed of adjustment of exchange rates to shocks). In this paper, we use daily prices of bills of exchange in 10 Spanish cities between 1825 and 1874 to estimate a band-threshold autoregressive (Band-TAR) model, which measures simultaneously convergence and efficiency. This approach has already been used by several authors to measure money market integration, for either the international gold standard or medieval and early modern monetary systems (e.g. Canjels et al., 2004; Volckart and Wolf, 2006; Esteves et al., 2009; Li, 2015). However, to our knowledge, this is the first time this model has been applied to study the integration of a domestic money market in late modern times.

Our estimation results provide a mixed picture on the evolution of money market integration in 19<sup>th</sup> century Spain. There was substantial progress in price convergence during the century, which actually started before the construction of the telegraph and railway networks. However, market efficiency only made progress in some of the intercity links covered in the analysis, while it stagnated or even decreased in the rest. Interestingly, these different trends of convergence and efficiency in the Spanish money market are consistent with results obtained by Jacks (2005) for the wheat market in Spain and other European peripheral countries, such as Russia and Norway. This author suggests that, while the progress in convergence could be associated to global improvements in commerce, communication and transport, the evolution of market efficiency rather reflects each country's level of economic development. More specifically, for the case of the Spanish money market we suggest that the early start in price convergence might be largely explained by government investment in the main road network and the organization of a regular and more efficient postal service. By contrast, efficiency only seems to have clearly improved in certain links, reflecting the significant changes in the Spanish economic geography and monetary leadership that took place during the period.

#### 2. DATA

This paper focuses on the process of integration of the Spanish money market before its nationalization and the disappearance of locally-based money in 1874-1884. In order to do this, we have hand-collected a dataset of quasi-daily prices (exchange rates) in Madrid, between 1825 and 1874, of bills of exchange payable in the main commercial and financial centres of the country: Barcelona, Bilbao, Cadiz, Corunna, Malaga,

Santander, Seville, Valencia and Zaragoza. The total number of quotations is 110,623. Map 1 shows the location of those cities, which are at a distance (by road) between 317 and 648 km from Madrid.<sup>2</sup> With the exception of Zaragoza, which was an inland town with an active domestic commerce, all other cities were among the most important ports of the country and sustained a significant international trade.



#### Map 1. Sample of cities

We start our analysis in 1825, due to data availability,<sup>3</sup> and end it in the mid-1870s, when the Bank of Spain was granted the note-issuing monopoly in the whole country. Bills of exchange payable in the other nine sample cities had almost-daily quotations in Madrid from the early 19<sup>th</sup> century onwards, which is an indication of their importance in the Spanish money market. We do not consider other cities due to scarcity of data. Secondary centers had a lower degree of liquidity and, therefore, their quotations were not published in the financial press or, when they were, the abundance of gaps prevents

<sup>&</sup>lt;sup>2</sup> The distance between Madrid and each of those cities, measured through the current road network, is: Barcelona, 624 km; Bilbao, 402 km; Cadiz, 648 km; Corunna, 591 km; Malaga, 531 km; Seville, 528 km; Santander, 437 km; Valencia, 355 km; and Zaragoza, 317 km. Current roads largely follow the 19<sup>th</sup> century road network, although some small differences (around 5% according to the available information) between current and 19<sup>th</sup> century distances must be allowed for.

<sup>&</sup>lt;sup>3</sup> The general press in Madrid (*Correo Mercantil de España y de sus Indias*) published bill of exchange quotations, although not on a regular basis, between 1792 and the French invasion of 1808. After the Napoleonic Wars, data of Madrid's exchange rates with other Spanish cities only reappeared in the local press in the mid-1820s, in the *Gaceta de Madrid*. From 1854 onwards, although the *Gaceta* went on publishing daily rates, the *Official Bulletin of the Madrid Stock Exchange* was the official source that validated exchange rate information.

the compilation of daily series, especially during the first half of the 19<sup>th</sup> century.<sup>4</sup> The lack of liquidity that affected most Spanish cities at the beginning of the 19<sup>th</sup> century had already been pointed out by Francisco Cabarrús (1813: 160), who was the director of the Bank of San Carlos (the early antecedent of the Bank of Spain) in the last years of the 18<sup>th</sup> century. Incidentally, his words also make clear that Spanish monetary centers were part of a much larger international network of European cities:

"My tasks as director of the Bank have brought me to touch some bills whose existence I would never had suspected, and have forced me to follow them back to their origin in order to explain them. If you have money in Zamora, Badajoz, Granada or Cuenca and want to cash it in Madrid, it will be faster, cheaper and less risky to bring it from Leghorn, London or Amsterdam, because there is no alternative between the hindrance and contingencies of the material cash and transport of the money or the need to wait for months until a bill is available. (...) And how many years will pass until you find a bill in Córdoba on Zaragoza, or a bill in León on Murcia? Assess, from these examples, the condition of our trade: the signs follow the commodities and both trades follow the same push."

We use quotation data in Madrid to build a database of bill of exchange crossed prices (exchange rates) between all possible pairs of cities under consideration.<sup>5</sup> Prices for those city pairs in which Madrid is one of the cities are directly provided by the original sources. For all other city pairs, we can indirectly estimate the exchange rate by combining the quotations in Madrid of bills of exchange payable in the two cities of the pair. For instance, to estimate the price in Barcelona of bills of exchange payable in Cadiz by the inverse of the price in Madrid of bills of exchange payable in Barcelona. We tested this procedure by comparing a random sample of 2,123 actual prices in Barcelona of bills of exchange payable in the other 9 cities between 1825 and 1874, taken from the *Diario de Barcelona*, with the prices estimated indirectly on the basis of Madrid data.<sup>6</sup> The correlation coefficient between the direct and indirect prices of bills of exchange in Barcelona is 0.90. This is consistent with 19<sup>th</sup> century authors stating that the direct and the indirect exchange rates tended to become equal by arbitrage (Castaño 1862, pp. 298-350).

Our data, taken from the *Gaceta de Madrid* and the *Official Bulletin of the Madrid Stock Exchange*, are prices in Madrid of bills of exchange payable in other towns at 8 days sight. Prices were quoted as the percentage of premium or discount on the bills' face value. In this paper we use those daily deviations to estimate changes in the degree of market integration in the Spanish money market in the second and third quarters of

<sup>&</sup>lt;sup>4</sup> The *Gaceta de Madrid* only reported exchange rates for 12 cities during the first half of the 19<sup>th</sup> century, and only 9 of them (those included in our sample) had regular quotations. The other 3 centers were often mentioned without quotation, which would reflect a low degree of liquidity. The *Official Bulletin of the Madrid Stock Exchange* provided information for 47 centers, but only since 1854, when it was established. To capture the long-term dynamics of the process of market integration, here we focus on Madrid and the 9 centers for which we have daily quotations from the 1820s.

<sup>&</sup>lt;sup>5</sup> We base our analysis on Madrid data because it is not possible to obtain direct prices of bills-ofexchange for the other cities in the sample. The only cities for which there is some published information are Barcelona (data available in the *Diario de Barcelona* since 1792, which, as described in the text, have been used to test the equivalence between direct and indirect exchange rates) and Cadiz (data published in the *Diario Mercantil de Cadiz* since 1800). Even for Barcelona and Cadiz, data frequency is much lower than in the case of Madrid, especially during the first half of the 19th century.

<sup>&</sup>lt;sup>6</sup> We collected the prices in Barcelona of bills of exchange payable in the other 9 cities in the months of May and June of all years ended in 5 and 0 between 1825 and 1874.

the 19<sup>th</sup> century. An integrated market, following Cournot's well-known definition, is "*an entire territory of which the parts are so united by the relations of unrestricted commerce that prices take the same level throughout with ease and rapidity*".<sup>7</sup> So, the concept of market integration includes two different dimensions: same prices across territories (price convergence) and non-persistence of asymmetric shocks (market efficiency) (Federico, 2012: 474). We use our database to measure these two dimensions. Since our dataset comprises quasi-daily observations, it allows estimating the convergence and efficiency indicators with the highest possible precision, while avoiding the problem of time aggregation and the subsequent underestimation of market efficiency (Taylor, 2001; Federico, 2012; Brunt and Cannon, 2014). Figure A1 in the appendix plots the complete series of Madrid prices, which are the empirical basis of our database.

#### 3. MODEL

Convergence and efficiency are the two essential dimensions of market integration. Price convergence can be defined as a sustained decrease in the price gap between two centers. Price gaps are limited by a band defined by the prevailing transaction costs. As for efficiency, it can be defined as an increase in the speed at which excess price gaps disappear. Therefore, price differentials may be assumed to follow a random walk when they are lower than transaction costs, but to follow an autoregressive process otherwise. This behavior may be captured through threshold autoregressive (TAR)-type models, which allow simultaneously analyzing the convergence and efficiency dimensions of market integration (Jacks, 2006). The TAR framework was initially popularized in the literature by Obstfeld and Taylor (1997), who used it to analyze purchasing power parity (PPP), and it has often been applied later on to analyze the money market.

In the case of metallic money, the definition of market integration is based on the concept of specie points (Morgenstern, 1959; Officer, 1996; Flandreau, 2004; Nogues-Marco, 2013). Differences in the price of money (bills of exchange) between two locations should be lower than or equal to the costs involved in transporting metal. These costs define a band within which the price of bills of exchange could fluctuate without making profitable the dispatch of metal to the other city. For instance, in the case of the pair composed by Madrid and Barcelona:

$$(1-\gamma)\frac{P_M}{P_B} \le e_{MB} \le (1+\gamma)\frac{P_M}{P_B} \tag{1}$$

where  $P_M$  represents the official price of gold and/or silver, expressed in units of account (currency), in Madrid;  $P_B$  represents the official price of gold and/or silver in Barcelona;  $P_M/P_B$  is thus the official exchange parity;  $\gamma$  represents the cost of transporting gold or silver between Madrid and Barcelona or between Barcelona and Madrid (we assume that the cost was the same in both directions); and  $e_{MB}$  is the market exchange rate between Madrid and Barcelona (price in Madrid of bills of exchange payable in Barcelona or vice versa). When both towns used the same currency, such as in our case, the official exchange rate  $P_M/P_B$  was always 1.

If the market exchange rate remained within the specie-points (defined by transaction costs), there would be no movement of precious metal between Madrid and Barcelona. However, if bills of exchange on Barcelona became expensive enough in Madrid to

<sup>&</sup>lt;sup>7</sup> Cournot (1838:55), quoted in Federico (2012: 474).

bring the exchange rate beyond the upper limit of the fluctuation band, agents would transfer metal from Madrid to Barcelona, rather than buying bills on Barcelona. Symmetrically, if bills became cheap enough to bring the exchange rate beyond the lower bound, it would be profitable to move metal from Barcelona to Madrid. As a consequence of those specie movements, the demand or supply of bills of exchange would decrease and the market exchange rate would go back to the fluctuation band. After a shock that brought the exchange rate out of the bands, the speed of return to the band depended on the efficiency of the market.

To measure the speed of adjustment (efficiency) and transaction costs (convergence) we apply a flexible Band-Threshold Autorregression (Band-TAR) model. The Band-TAR model takes the form:

$$\Delta x_{t} = \begin{cases} -\lambda(x_{t-1} - \gamma) + \varepsilon_{t}^{out} \text{ if } x_{t-1} > \gamma \\ \varepsilon_{t}^{in} \quad \text{if } \gamma \ge x_{t-1} \ge -\gamma \\ -\lambda(x_{t-1} + \gamma) + \varepsilon_{t}^{out} \text{ if } -\gamma > x_{t-1} \end{cases} \qquad (2)$$

where  $x_t$  is the percentage deviation of the market exchange rate from the official parity (since the official parity is  $P_i / P_j = 1$ ,  $x_t = [e_t - 1] \times 100$ ), and  $\Delta$  is the first difference operator. The parameter  $\gamma$  is the threshold that proxies for transaction costs, while  $\lambda$ indicates the speed of adjustment to equilibrium. More specifically, the market exchange rate follows a random walk inside a non-arbitrage band defined by  $[-\gamma, \gamma]$ , within which transaction costs in metal imports/exports prevent arbitrage from correcting the exchange rate disturbances. By contrast, outside the band, arbitrage forces correct any deviations and the market exchange rate has a tendency to move back to the edge of the band, at a speed that depends on  $\lambda$ . The model allows for heteroskedasticity across the different regimes, being  $\varepsilon_t^{out} \sim N(0, \sigma^{(out)^2})$  and  $\varepsilon_t^{in} \sim N(0, \sigma^{(in)^2})$  the disturbances outside and inside the band, respectively.

An appealing feature of Band-TAR models relates to its computationally simple estimation procedure. Let the parameters of interest be the vector  $\theta = (\lambda, \sigma^{(out)^2}, \sigma^{(in)^2})'$  and the threshold value  $\gamma$ . Obstfeld and Taylor (1997) propose an algorithm to estimate the Band-TAR by maximum likelihood (MLE), under the assumption that the errors are Gaussian. Holding  $\gamma$  fixed, the Gaussian log-likelihood is given by:

$$\ln L(\theta \mid \gamma) = -\sum_{t} I[|x_{t-1}| \le \gamma] \frac{1}{2} \left( \ln(2\pi) + \ln(\sigma^{(in)2}) + \frac{(\varepsilon_{t}^{in})^{2}}{\sigma^{(in)2}} \right) - \sum_{t} I[|x_{t-1}| > \gamma] \frac{1}{2} \left( \ln(2\pi) + \ln(\sigma^{(out)2}) + \frac{(\varepsilon_{t}^{out})^{2}}{\sigma^{(out)2}} \right)$$
(3)

where  $I[|x_{t-1}| \le \gamma]$  and  $I[|x_{t-1}| > \gamma]$  are indicator functions which depend on the position of the (so-called) transition variable  $x_{t-1}$  being inside or outside the band. In practice, we perform OLS regressions for the sub-samples for which  $|x_{t-1}| \le \gamma$  and  $|x_{t-1}| > \gamma$ , respectively. Once the estimates of  $\theta$  are obtained, in a second stage, the estimator of  $\gamma$  is given by:

$$\hat{\gamma} \equiv \arg \max_{\gamma \in [\gamma_L, \gamma_U]} L(\hat{\theta} \mid \gamma)$$
(4)

This is the value of  $\gamma$  that maximizes Eq. (3), where  $[\gamma_{L}\gamma_{U}]$  denotes the empirical support of  $|x_{t-1}|$ .

As is typical in the threshold literature, the above optimization problem is solved by a grid search.<sup>8</sup> More precisely, the grid search algorithm is implemented as in Obstfeld and Taylor (1997). We first find the 5th and 95th percentiles of  $|x_{t-1}|$  considering 5% trimming.<sup>9</sup> Then, we implement a grid search with increments of 0.001 over the remaining T \* 0.90 empirical support of  $|x_{t-1}|$ . This estimation algorithm results in a very dense grid search using T \* 0.90 \* 1000 equally spaced values of  $\gamma$  (for example, for T=5000, it amounts to 4500000 grid points), and guarantees that the values of the indicator functions contain enough sample variation for each choice of  $\gamma$ .<sup>10</sup>

#### 4. ESTIMATION RESULTS

Since we are interested in analyzing the evolution of market integration over time, we perform a rolling window estimation of the Band-TAR model for each pair of cities. In practice, we experimented with different estimation windows and settled with 5,000 observations, as this estimation window gave us more stable results. Since bills of exchange prices are expressed as percentage distance from parity, transaction costs, as captured by the threshold parameter  $\gamma$ , are given as a percentage of the price. In the case of efficiency, we have transformed the speed of adjustment parameter  $\lambda$  into an indicator of the half-life, i.e. the number of days that were necessary to reduce the distance of prices to the equilibrium bands by 50%.<sup>11</sup> To give an example of the results, Figures 1 and 2 present the rolling window estimates of transaction costs and speed of adjustment of the market for the pair Madrid-Barcelona. The horizontal axis in each figure indicates the initial and final years of the rolling windows. Both figures include a

<sup>11</sup> Half-lives are calculated as Time<sub>T/2</sub> =  $\frac{\ln(0.5)}{\ln(\rho)}$ , where  $\rho = 1 - \lambda$ .

<sup>&</sup>lt;sup>8</sup> For more details on the grid search method and theoretical results in threshold models, see the seminal paper by Tong and Lim (1980) and the essential contributions by Hansen (1996, 2000), among others.

<sup>&</sup>lt;sup>9</sup> Theoretical results in threshold models show that values in the range of 5% to 15% are the best choices (see, for instance, Hansen 1996, 2000, among others). In practice, we also experimented with 10% and 15% trimming, but 5% trimming delivers more reliable estimates. This trimming is also consistent with Canjels *et al.*'s (2004, p. 876) TAR estimation of the specie-point mechanism, which restrict the grid search to values such that the middle regime by itself and the upper and lower regimes combined have at least 5% of the observations.

<sup>&</sup>lt;sup>10</sup> The Band-TAR can be seen as a special case of a Self-Exciting TAR (SETAR), which we apply here because it is the most intuitive and interpretable one in terms of the specie-point mechanism and, as such, has been generally applied in this type of literature (see, for example, Canjels *et al.* 2004, Volckart and Wolf 2006, Esteves *et al* 2009, Li 2015, Bignon *et al.* 2017 and Jacks *et al.* 2017). We have compared the Band-TAR model to other threshold models from the SETAR family for 9 city pairs of the sample (those between Madrid and each of the other 9 cities), finding that the Band-TAR fits the data no worse than the fully unrestricted SETAR specifications and that in most cases we cannot reject the null hypothesis of a random walk behavior in the inner regime (which define the Band-TAR model). These results are available upon request.

dotted line reporting the results of an OLS regression line of the parameter of interest on a constant and a trend.

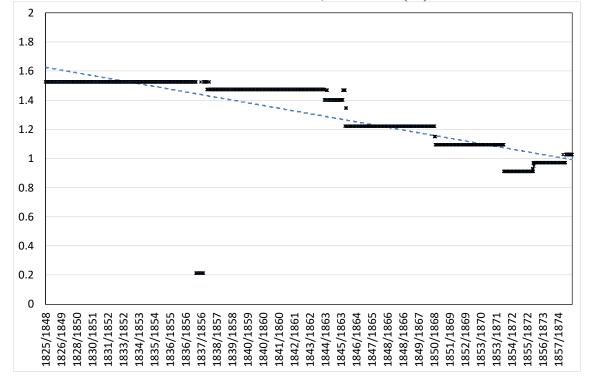


Figure 1. The evolution of transaction costs (γ) in the money market between Madrid and Barcelona, 1825-1874 (%)

Figure 2. The evolution of speed of adjustment in the money market between Madrid and Barcelona, 1825-1874 (half-lives, days)

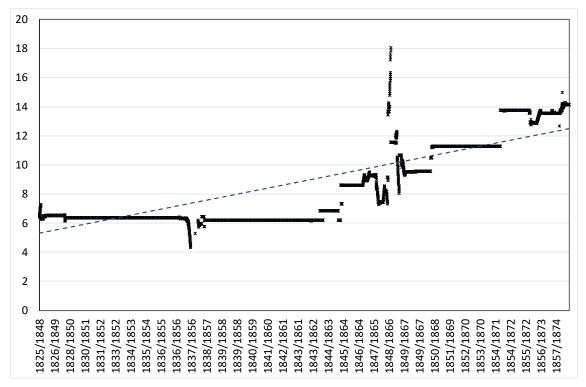


Table 1 summarizes our estimates for each city pair of the sample. Columns (1) and (3) of the table report the average estimates of transaction costs ( $\gamma$ ) and speed of adjustment (half-life) across all rolling windows of each pair of cities. We have also carried out, for each city pair, an OLS regression of the series of  $\gamma$  and half-life estimates across all rolling windows on a constant and a time trend. Column (2) and (4) present the coefficients of the time trend in each regression, which allow observing the evolution of transaction costs and market efficiency over time in each pair of cities. We also report the bootstrapped standard errors of those coefficients in order to test if they were statistically significant.

Pair of cities	(1)	(2)	(3)	(4)
	Average	Transaction costs	Average efficiency	Half-life time trend
	transaction	time trend	(half-life, days)	coefficient
	costs ( $\gamma$ ), %	coefficient		
Barcelona-Bilbao	0.9	-0.00006**	5.5	-0.00070**
		[0.0000004]		[0.0000056]
Barcelona-Cadiz	1.1	-0.00003**	3.8	0.00010**
		[0.0000005]		[0.0000034]
Barcelona-Corunna	1.0	-0.00005**	17.0	-0.00021**
		[0.0000011]		[0.0000249]
Barcelona-Madrid	1.3	-0.00009**	8.9	0.00097**
		[0.000007]		[0.0000161]
Barcelona-Malaga	1.0	0.00000	11.8	0.00324**
		[0.0000015]		[0.0000325]
Barcelona-Santander	0.8	-0.00007**	6.9	-0.00100**
		[0.0000011]		[0.0000151]
Barcelona-Seville	0.9	0.00002**	6.0	-0.00042**
		[0.0000003]		[0.0000105]
Barcelona-Valencia	0.6	0.00001**	5.1	0.00031**
		[0.0000001]		[0.0000047]
Barcelona-Zaragoza	0.8	-0.00017**	9.3	-0.00031**
		[0.0000006]		[0.0000042]
Bilbao-Cadiz	1.3	-0.00004**	6.9	0.00105**
		[0.0000001]		[0.0000098]
Bilbao-Corunna	0.9	0.00008**	13.6	-0.00285**
		[0.000002]		[0.0000268]
Bilbao-Madrid	0.9	-0.00007**	6.2	0.00097**
		[0.0000004]		[0.0000101]
Bilbao-Malaga	1.2	-0.00009**	5.2	0.00062**
		[0.000004]		[0.0000087]
Bilbao-Santander	0.7	-0.00007**	6.3	-0.00035**
		[0.000003]		[0.0000052]
Bilbao-Seville	1.2	-0.00008**	5.5	0.00069**
		[0.000007]		[0.0000050]
Bilbao-Valencia	1.0	-0.00012**	4.7	0.00010**
		[0.0000004]		[0.0000028]
Bilbao-Zaragoza	0.9	-0.00009**	6.7	-0.00126**
-		[0.0000009]		[0.0000151]
Cadiz-Corunna	1.3	-0.00001**	7.5	0.00226**
		[0.0000004]		[0.0000172]
Cadiz-Madrid	1.4	-0.00005**	13.3	0.00129**
		[0.000020]		[0.0000580]

 Table 1. Estimates of transaction costs and efficiency in the Spanish money market (1825-1874). Average levels and time trends

Pair of cities	(1)	(2)	(3)	(4)
	Average	Transaction costs	Average efficiency	Half-life time trend
	transaction	time trend	(half-life, days)	coefficient
	costs $(\gamma)$ , %	coefficient		
Cadiz-Malaga	0.9	0.00021**	5.7	-0.00094**
8		[0.0000011]		[0.0000153]
Cadiz-Santander	1.1	-0.00004**	7.1	0.00128**
		[0.0000009]		[0.0000147]
Cadiz-Seville	0.4	-0.00006**	2.7	0.00052**
		[0.0000004]		[0.0000063]
Cadiz-Valencia	0.9	-0.00002**	6.2	0.00041**
		[0.0000003]		[0.0000128]
Cadiz-Zaragoza	1.1	-0.00004**	7.1	0.00128**
		[0.0000009]		[0.0000147]
Corunna-Madrid	0.7	-0.00005**	8.1	-0.00004**
		[0.0000006]		[0.0000174]
Corunna-Malaga	1.2	-0.00005**	6.1	-0.00008**
8		[0.0000012]		[0.0000148]
Corunna-Santander	1.1	-0.00002**	6.1	0.00136**
		[0.0000008]		[0.0000103]
Corunna-Seville	0.8	-0.00008**	9.0	0.00001
	0.0	[0.0000006]	,	[0.0000128]
Corunna-Valencia	1.0	0.00002**	8.5	-0.00004*
	1.0	[0.0000006]	0.5	[0.0000155]
Corunna-Zaragoza	0.8	0.00005**	14.6	-0.00071**
	0.0	[0.000008]	11.0	[0.0000319]
Madrid-Malaga	1.3	-0.00016**	18.3	0.00571**
Widding Widiaga	1.5	[0.0000013]	10.5	[0.0000397]
Madrid-Santander	1.2	-0.00013**	7.2	0.00078**
Mauliu-Salitanuci	1.2	[0.000006]	1.2	[0.0000143]
Madrid-Seville	1.4	-0.00011**	9.5	0.00145**
Widding-Sevine	1.7	[0.000006]	).5	[0.0000181]
Madrid-Valencia	1.1	-0.00011**	6.7	0.00172**
iviauliu- v alencia	1.1	[0.000006]	0.7	[0.0000122]
Madrid-Zaragoza	0.8	-0.00013**	48.3	0.01800**
	0.0	[0.0000009]	-0.5	[0.0001028]
Malaga-Santander	1.2	-0.00001**	8.5	0.00242**
Managa-Samander	1.2	[0.000004]	0.5	[0.0000174]
Malaga-Seville	0.8	-0.00003**	5.2	0.00198**
Ivialaga-Seville	0.8	[0.000003]	5.2	[0.0000326]
Malaga-Valencia	0.9	-0.00006**	9.8	0.00259**
ivialaga- v alencia	0.9	[0.000007]	9.0	[0.0000277]
Malaga-Zaragoza	1.1	-0.00009**	9.0	0.00089**
Ivialaga-Zalagoza	1.1	[0.0000013]	9.0	
Cantan dan Carrilla	1.1	-0.00009**	4.6	[0.0000518] 0.00078**
Santander-Seville	1.1		4.0	
Santander-Valencia	0.8	[0.000008]	4.0	[0.0000079]
	0.8	-0.00001** [0.0000001]	4.9	-0.00011** [0.0000069]
Santander-Zaragoza Seville-Valencia	0.6	0.00004**	6.3	-0.00168**
	0.0		0.3	
	0.8	[0.0000020] -0.00002**	6.3	[0.0000274] -0.00035**
	0.8		0.5	
0	0.9	[0.000007]	0.9	[0.0000120]
Seville-Zaragoza	0.8	0.00002**	9.8	0.00005**
<u></u>	0.5	[0.0000003]	4.4	[0.0000141] -0.00022**
VI '7			// //	
Valencia-Zaragoza	0.5	-0.00002** [0.0000003]		[0.000048]

*Notes:* \*Significant at the 5% level; \*\*Significant at the 1% level. Bootstrapped standard errors in brackets; Positive trend in italics.

The overall average of the transaction costs estimates ( $\gamma$ ) across all windows and city pairs is 0.9%, although individual city-pair averages varied from 0.4% (between Cadiz and Seville, two cities located in close vicinity) to 1.4% (Cadiz-Madrid and Madrid-Seville). These figures are not far from the direct transaction cost data that are available in contemporary sources for the latest years of the period. For instance, railway rates of transport of money and securities between Madrid and the nine cities of the sample ranged from 0.2 to 0.4% of the declared value in 1867 (Compañía de los Ferro-Carriles de Madrid a Zaragoza y Alicante, 1867: 14), and a study included in the reports of the Spanish Monetary Advisory Board estimated that the total cost of transporting metal from Santander to Madrid amounted to 0.3% in 1877 (Junta Consultiva de Moneda, 1876-80: 274-276). These transport costs should be increased by the fee of the brokerage of the bill trade associated to the movement of metal, which amounted to 0.2% (half paid by the seller and the other half paid by the buyer, see the *Decreto* Orgánico de la Bolsa de Madrid 08/02/1854, article 77, and Castaño, 1862: 108), and the tax (timbre), which was 0.05% (Real Decreto sobre papel sellado 08/08/1851, article 35, Castaño, 1862: 95). Additionally, when the operation was conducted by an intermediary (merchant-banker), there was an additional commission fee of ca. 0.25%. The final cost was between 0.45% and 0.95%, which is slightly lower but not very different from our average estimates of 0.5 to 1.4%. The difference can likely be explained by the fact that the first rolling window for each pair of cities includes estimation periods in which the railways were not yet in operation.

The estimated percentages are also higher but not very far away from the direct estimates of transaction costs for international money flows between the main world financial centers during the Classical Gold Standard, as reported by Officer (1989, table 1), which range from 0.62 to 0.69%. They are also in line with Canjels *et al.*'s (2004: 876) figure of  $\pm 0.67\%$  for money flows between London and New York in 1879-1913, obtained by applying a similar model to ours. Finally, and not surprisingly, they are much lower than figures estimated for  $16^{\text{th}}$  century Spain, for money flows between Seville and Medina del Campo, which were as high as 6% (Bernholz and Kugler, 2011).

In the case of half-lives, the average estimate over all rolling windows and across all city pairs was 9.6 days, although the individual city-pair averages varied widely, ranging from a minimum of 2.7 days (again between Cadiz and Seville) to a maximum of 48 days between Madrid and Zaragoza or, if we set aside this anomalous value,<sup>12</sup> 18.3 days between Madrid and Malaga or 17 days between Barcelona and Corunna. 37 out of the 45 city-pair averages (i.e. 82% of the total) go from 4 to 10 days, which are in line with the 6 days half-life estimated for flows between London and New York during the classical gold standard (Canjels *et al.* 2004: 876).

The time trend coefficients in Table 1 inform on the evolution over time of transaction costs and market efficiency in the money market relations between each pair of cities. The coefficient of the  $\gamma$  series show that, over time, transaction costs clearly tended to decrease between most pairs of cities (37 out of 45, i.e. 82% of the total), showing therefore a gradual process of price convergence in the Spanish money market during the period under study. By contrast, in the case of market efficiency, the estimates show that half-lives did not decrease, but tended instead to increase (indicating a worsening in

<sup>&</sup>lt;sup>12</sup> The high level of the average half-life between Madrid and Zaragoza is an exception in our estimates and is the result of extremely high half-life estimates (larger than 100 days) for those rolling windows that include observations for 1866, the year of one of the most serious financial crises of the period.

market efficiency) in 27 out of 45 cases, i.e. 60% of the total. In other words, the speed of adjustment of the Spanish money market tended to decrease during the 19<sup>th</sup> century in more than half of the city links of the sample. Only in 11 city pairs did transaction costs and half-lives decrease over time, while in most cases (56% of the links) they evolved in opposite directions, with half-lives increasing and transaction costs decreasing. The Spanish money market provides therefore an interesting case of striking heterogeneity between different links and a wide diversity in the behavior of price convergence and efficiency. The next section suggests some potential explanations for these results.

#### 5. DISCUSSION

#### 5.1. The decrease in transaction costs

With only a few exceptions, our estimates show a generalized decrease in transaction costs in the Spanish money market during the period under study. The Spanish historiography has often associated the reduction in transaction costs and progress in market integration to the construction of the telegraph and railway systems (see, e.g. Gómez Mendoza 1989; Bahamonde Magro 1993; Rosés et al. 2010). However, in the case of the money market, price convergence seems to have started well before the establishment of railway and telegraph links between each pair of cities. In order to exclude the impact of those new technologies on price convergence, we have calculated the time trend coefficient of the series of  $\gamma$  estimates for each city pair including only those rolling windows whose end date is earlier than the establishment of a telegraph link or a railway link between both cities of the pair.<sup>13</sup> In most of the city pairs (73% in the case of the telegraph and 82% in the case of the railways) the trend of  $\gamma$  was already negative before the construction of the new transport and communication infrastructure. What is more interesting, in those cases in which the overall trend was negative in the earliest period, it was often steeper before than after the completion of the railway or the telegraph links. That happened in 60% of the city pairs in the case of the railway and in 42% of the city pairs in the case of the telegraph, indicating therefore that in those links the reduction of transaction costs actually slowed down after the arrival of these new technologies.

Such early start of the process of price convergence seems puzzling in a country without previous cheap transport and communication alternatives (such as waterways). However, a potential explanation for it is the gradual improvement in road infrastructure and in the organization of high-speed inland transport that took place before the arrival of the railways. These changes probably had a significant effect on the cost of transport of money, as happened with other high-value commodities, wealthy passengers and information.

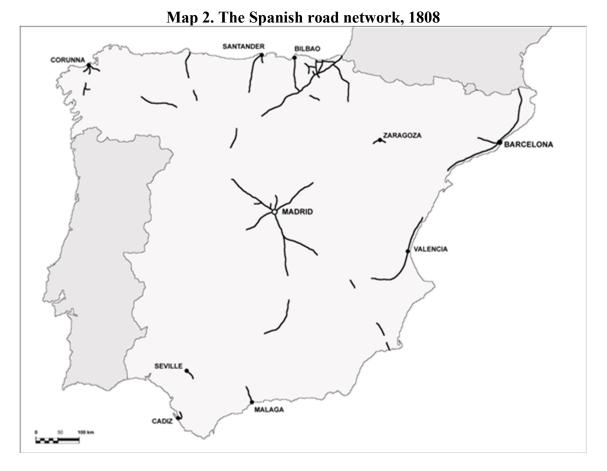
Progress in European high-speed transport during the early decades of the 19<sup>th</sup> century has been analyzed by Kaukiainen (2001). Focusing on the speed of information, he estimates that dispatch times in the 1850s were on average approximately a third of their level around 1820. This means that, on most routes, the decrease in the number of days that information took to move was higher between those two dates than afterwards, with the introduction of the telegraph. To a large extent, those early gains were the

<sup>&</sup>lt;sup>13</sup> In the case of the railways, we have excluded Corunna from the calculation, since the railway only arrived there in 1883. For all other city pairs, the railway links were completed between 1861 and 1866. As for the telegraph links, including Corunna, they were completed between 1854 and 1858.

result of the first steamships and other advances in water transport technology and infrastructure. However, Kaukiainen also observes a significant increase in the speed of overland information transmission in several European economies. While, by 1820, only in Britain, northern France and, maybe, the Low Countries and part of Germany was overland transport able to regularly cover more than 100 km in one day, by 1840 this figure had increased to 200 km on many routes outside those areas, such as the roads to and from Danzig, Marseille or Trieste. There seem to have been also significant advances in other, more peripheral, areas, such as Odessa and Constantinople. Such widespread progress would be explained by better quality and higher density road networks, better carriages and improvements in the organization of coach lines (Kaukiainen, 2001: 11-13).

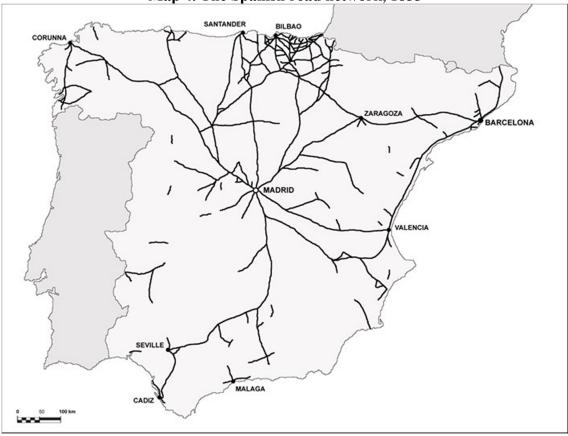
Similar advances took place in Spain before the arrival of the telegraph and railways and this may explain the early steps in the integration of the money market. Map 2 to 4 show the Spanish road network in 1808, 1840 and 1855. Investment in the network, which was very low until Ferdinand VII's death (1833), grew substantially thereafter. Between the end of the Napoleonic Wars and 1833 the government only invested 7.2 million *reales* per year. The length of the road system in 1833 was just 4,564 km, and the network consisted of a system of largely unfinished radial trunk routes centered in Madrid, partly inherited from the 18<sup>th</sup> century. Investment increased to 8.3 million per year in 1834-1840, 11.5 million in 1841-46 and 45.5 million in 1847-55 and, as a result, by 1855 the network length was 8,324 km (Uriol Salcedo, 1992: 223-25) and the main cities of the country (including those analyzed in this paper) were already connected with Madrid by good quality roads (see Map 4).<sup>14</sup>

<sup>&</sup>lt;sup>14</sup> It is very difficult to identify the specific date of completion of each road, due to the paucity of statistical information on the road network before 1856. The main contemporary sources (e.g. Dirección General de Obras Públicas, 1856; Alzola y Minondo, 1979) do not report specific dates for most roads. However, specific completion dates are less significant in the case of roads than in the case of railways, because construction took place over much longer periods, during which the economy could gradually benefit from the already completed portions. As a consequence, the positive shock associated to the construction of the main road network was not sudden, but was gradually felt along the second quarter of the 19<sup>th</sup> century.



Map 3. The Spanish road network, 1840





Map 4. The Spanish road network, 1855

Source: Madrazo (1984).

There was also substantial progress in the organization of high-speed inland passenger transport and postal services before the 1850s, which were essential from the perspective of the money market operation. The increasing reliability, safety and speed of Spanish domestic passenger transport were perceived at the time as revolutionary (Madrazo, 1984: 420). Organized stagecoach transport of passengers started in 1816, with regular connections between Barcelona, Valencia and Madrid, and it significantly expanded in the 1820s.<sup>15</sup> The frequency of postal services increased accordingly because, from 1820 onwards, many licenses of passenger services included the obligation to transport mail twice a week. Passenger services stagnated during the 1830s due to the Carlist War, but expanded again in the early 1840s, with a fast increase in their frequency and territorial coverage. In many routes, these services included the obligation to distribute mail three times a week. Finally, in 1844, the government decided to restore and reorganize the public postal service, establishing the daily distribution of correspondence in an increasing number of cities (Madrazo, 1984; Bahamonde Magro, 1993).

Following Kaukiainen (2001), we approach the effects of infrastructure and organizational improvements on transaction costs by looking at the speed at which information travelled, for two reasons. First, travel speed is an indication of the quality of infrastructure and transportation services, which largely determine transport costs. Second, in the case of high-value commodity, the speed and regularity of trips could

<sup>&</sup>lt;sup>15</sup> For instance, the line between Madrid and Irun, in the French border, was opened in 1821, and the connection between Madrid, Seville and Cadiz in 1822; see Madrazo (1991: 137).

have been as relevant as transport fares to determine transaction costs, through higher safety and certainty, savings in travel time and the associated costs (wages, insurance, etc.). To illustrate this issue, Figure 3 presents, based on a hand-collected dataset, the evolution of the number of days elapsed between the registered dispatch and reception of the correspondence that the agents of the Bank of Spain (or its antecedent, the Bank of San Fernando) sent to the bank headquarters in Madrid. We show data for agents based in Barcelona, Cadiz, Corunna, Malaga and Santander, which are the cities for which correspondence has been preserved.

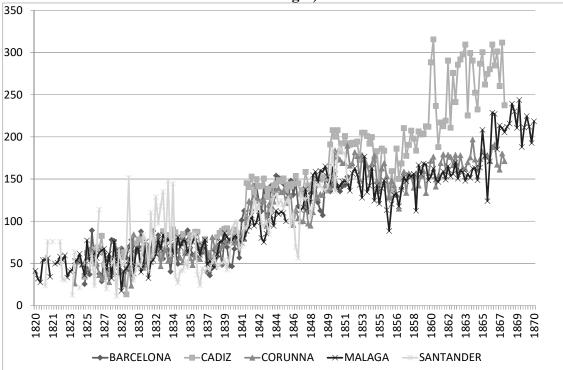


Figure 3. Speed of transmission of information to Madrid (km. per day, 3-month averages)

*Source and notes*: own calculation based on the correspondence of the Bank of San Fernando/Bank of Spain with its local agents; Historical Archive of the Bank of Spain, Barcelona (files 1073-1080), Cadiz and Corunna (1109-1133), Malaga (1228-1236), and Santander (1296-1308). The series for Barcelona and Santander finish before the rest because correspondence from these cities has not been preserved for the latest years. We have excluded extreme outliers (arguably associated to mistakes in the registered dates) from the calculation.

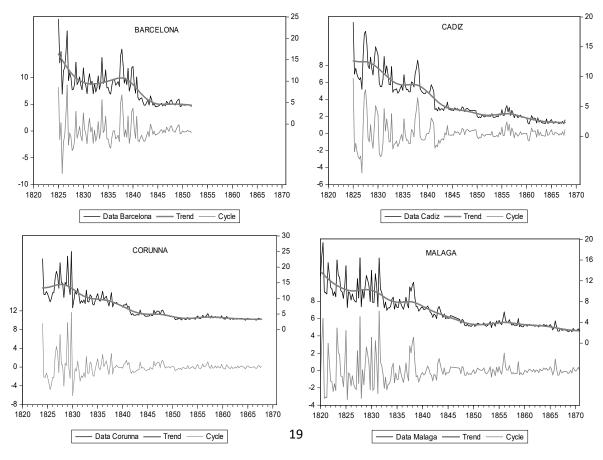
The figure shows a sustained increase over time in the speed of information transmission. Such increase was especially high in the 1840s, with two significant boosts at the beginning and at the end of the decade.<sup>16</sup> The synchronization of the evolution of speed among cities until 1850 is impressive, which indicates that improvements in information transmission were the result of national-wide processes, such as road investment and the reorganization of postal services in the 1840s. In the mid-1850s, when telegraph was introduced and right before the construction of the

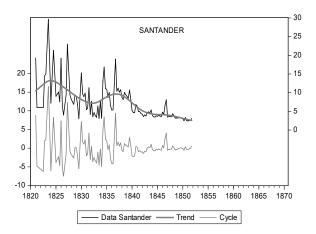
<sup>&</sup>lt;sup>16</sup> Structural breaks applied to the five series in the graph (Bai and Perron, 1998 and 2003) find significant breaks in the 1830s and 1840s but not afterwards. The only exception is Cadiz, for which the test detects a break in 1858. The results of the tests are available upon request. On the reduction in travel time between Madrid and other Spanish cities before 1850 see also Madrazo (1991: 155-158).

railway network, correspondence between these five cities and Madrid was transported at a speed between 150 and 200 km per day, which would be quite a respectable figure in comparative terms, according to Kaukiainen (2001). In other words, by the mid-19<sup>th</sup> century the efficiency of Spanish high-speed road transport was not far away from the best continental standards. In the 1860s, the railways allowed an additional increase in the speed of the postal service, which fluctuated around 220 km per day, and approached 300 in the case of Cadiz. A speed of 150 to 200 km per day meant that, by 1850, letters sent from these cities would arrive at the Bank headquarters in 3 to 4 days. This was a very short time, compared with the average 13 days that the mail took in the late 1820s. In other words, changes in the road network and in the postal service had reduced the number of days that the letters took to cross the country by 70%. In that context, the impact of the telegraph on information speed, or the effect of the railways on high-speed overland transport time, was relatively small compared with the number of days gained since the early 1820s.

The speed increase associated to early improvements in road transport was accompanied by a significant decrease in speed volatility. This can be seen in Figure 4, which shows the trend and fluctuations of the number of days that correspondence took to arrive from each city to the Bank of Spain headquarters in Madrid. The trend and the cyclical component of each series have been isolated through the application of a Hodrik-Prescott Filter. The decrease in volatility in the 1830s or 1840s (depending on the city) is impressive and reflects the improvement in the system of high-speed inland transport. To sum up, from the 1830s or 1840s onwards, agents in each Spanish city could expect to receive information and high-value commodities from other cities with considerable regularity and at a comparatively high speed.

Figure 4. Long-term trend and fluctuations of the speed of information transmission to Madrid





Source and notes: see Figure 3. The lambda parameter of the Hodrik-Prescott Filter has been set at 1,600.

The decrease in time was accompanied by other essential improvements, such as price reduction and increased safety. According to Madrazo (1991: 167) stagecoach passenger rates decreased by 57% between 1822 and 1854. This was important from the viewpoint of money transport, which usually was not dispatched, but carried by merchants or other agents, including in some cases security guards. And, especially since the 1840s and the deployment of the Civil Guard across rural Spain, banditry activity, which had been endemic some decades ago, was substantially reduced (Madrazo, 1991: 221-238). All these changes involved substantial savings and increasing certainty in Spanish overland transport. Although we cannot demonstrate causality, these improvements are likely to be among the main explanatory forces of the reduction in transaction costs that took place in the money market at the same time.

#### 5.2. The heterogeneous behaviour of efficiency in the Spanish money market

The decrease in transaction costs in the Spanish money market did not always go handin-hand with an improvement in efficiency. Indeed, Table 1 shows that in 60% of the city pairs the speed of adjustment in the market tended to decrease in the long run. Such a reduction in efficiency contrasts with the widespread progress in price convergence. Strikingly, in 25 out of 45 city pairs there was simultaneously a decrease in transaction costs and a worsening in market efficiency.

A coincidence of price convergence with a decrease in efficiency was also documented by Jacks (2005) in the context of 19<sup>th</sup> century wheat market integration in several countries. Jacks observed that market convergence and efficiency followed opposing trends in Spain, Russia and Norway, but not in other European countries, during the 19<sup>th</sup> and early 20<sup>th</sup> century. He explained such an apparent paradox by suggesting that progress in convergence could be associated to global improvements in commerce, communication and transport. By contrast, improvements in market efficiency might have been hindered by these countries' low level of economic development. Jacks'(2005) interpretation might also be applicable to the case of the Spanish money market. In the previous subsection we suggested that the progress in Spain's transport system over the 19<sup>th</sup> century, which started well before the construction of railway and telegraph networks, was probably one of the main explanatory factors for price convergence. By contrast, in this section we argue that the heterogeneous evolution of market efficiency across city pairs was most likely associated with differences in economic dynamism across cities, and the resulting changes in monetary leadership.

Several authors have argued that monetary leadership is largely related to economic size (Kindleberger 1967, Krugman 1984, Hartmann 1998, Flandreau and Jobst 2009, Eichengreen, Mehl and Chitu 2017). Historically, there have been cases of monetary leadership shared among several centres, such as Amsterdam, London and Paris in mid-18<sup>th</sup> century Europe (Flandreau et al. 2009) or the UK sterling pound and the US dollar as the world leader currencies in the interwar period (Eichengreen and Flandreau 2009). There have been also cases of a single dominant money centre, such as New York within the US payment system at the end of the 19<sup>th</sup> century (James and Weiman 2010) or the US dollar as the world leader currency in the second half of the 20<sup>th</sup> century (Eichengreen 2011). In the case of 19<sup>th</sup> century Spain, we argue that the heterogeneous behaviour of money market efficiency across city links captures a shift in monetary leadership, which would be largely explained by the gradual change in the economic geography of the country. Structural change and industrialization gradually transformed the spatial distribution of the Spanish economic activity, and must have had significant effects on liquidity and money market efficiency. As a consequence, the monetary leadership structure inherited from the Ancient Régime was gradually weakened, which gave way to a new set of emerging monetary centers.

Changes in a country's economic geography can be approached through market potential estimates. These not only reflect the economic size of each city's province, but also the level of economic activity in the closer territories, weighted by distance. Thus, for each city they provide a good approximation of both economic size and centrality. Estimates of market potential for the Spanish provinces in 1867 are available in Martínez-Galarraga (2014). Since these are the only available indicators for our time period, we focus the comparison between money market efficiency and market potential on the latest part of the sample, using average half-life estimates from the latest 50% of rolling windows. In Table 2, we report the regression results of the average half-lives of each city pair on both cities' average market potential in 1867 and the overland distance between them. The main finding drawn is that money market efficiency was higher for those city pairs that were closer and had a higher average market potential.

Average market potential (in logs)	-1.4780**
	(0.6173)
Distance	-0.0004*
	(0.0002)
Constant	10.8225***
	(3.8280)
Observations	45
$\mathbb{R}^2$	0.243

Table 2. Determinants of money market efficiency (half-lives, in logs).

*Notes:* Bootstrapped standard errors in brackets; \*\*\* significant at the 1% level; \*\* significant at the 5% level; \* significant at the 10% level.

Unfortunately, no market potential or GDP estimates are available for the Spanish provinces before the 1860s, so we had to use population growth data as a measure the economic dynamism of each center. In Figure 5, we associated the average annual rate of population growth over 1787-1877 (of each city pair) with the long-term time trend of the money market half-life, taken from Table 1.<sup>17</sup> While the fit of the regression is admittedly low, we find that among those city pairs whose efficiency increased over time, a significant number had relatively high average population growth, whereas most of the pairs that remained relatively stagnant in demographic terms, showed reductions in the speed of adjustment of the market.

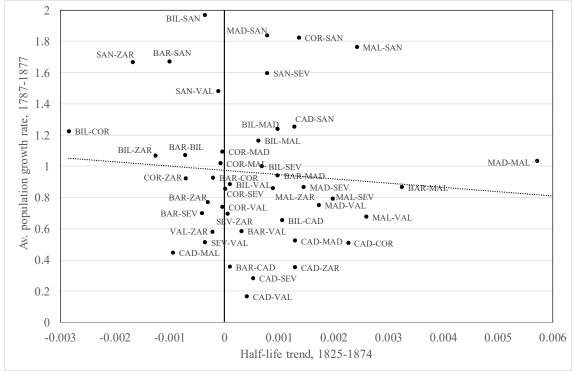


Figure 5. Population growth and half-life trends in the Spanish city pairs (1825-1874).

Sources: for population growth, see footnote 17; half-life trends from Table 1.

Although Spanish statistical information at the local or provincial level for the period before 1860 is too scarce, Figure 5 shows evidence of a positive relation between economic dynamism and money market efficiency. Moreover, looking at individual cases it is possible to draw some additional conclusions on the efficiency differences across cities and market links. As may be observed from Table 1, Figure 5, and also from Figure 6 below, there are four cities whose market links clearly tended to lose efficiency over time: Cadiz, Madrid, Malaga and Seville, i.e., the Spanish capital and the three Andalusian ports in the sample. By contrast, market efficiency tended to grow in the four cities located in the North of the country, namely, Barcelona, Bilbao,

<sup>&</sup>lt;sup>17</sup> Population data have been taken from the 1787 and 1877 Spanish censuses (Instituto Nacional de Estadística, 1987; Dirección General del Instituto Geográfico y Estadístico, 1883). Since no complete census is available for Spain between 1787 and 1857, and given the slowdown of Spanish economic growth in the late 18<sup>th</sup> and early 19<sup>th</sup> century (Álvarez-Nogal and Prados de la Escosura, 2013), we decided to use the 1787 data as the best proxy for the size of population in each city in 1825.

Santander and Zaragoza. Indeed, those four cities were actually in most city pairs (12 out of 17) where market efficiency increased. Finally, Valencia and Corunna were intermediate cases, where in most links the half-life time trend was close to zero.

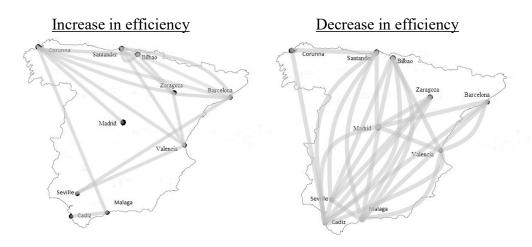


Figure 6. Half-life trends in the Spanish city pairs (1825-1874).

Sources: half-life trends from Table 1.

The above evidence establishes a stark differentiation between cities in the North of the country and those in the center/South. Northern cities included Barcelona, Bilbao and Santander,, three of the most dynamic ports of the country, which complemented their flourishing domestic and international trade with industrial growth. A remarkable example is Barcelona, a province that accounted for 18 per cent of the Spanish industrial value added by 1870 (Díez-Minguela et al. 2016). Zaragoza, in turn, although being a much less dynamic center during the 19<sup>th</sup> century, was characterized by its increasingly closer economic relations with Barcelona, to the extent that it could be considered as part of the latter's hinterland by the late 19<sup>th</sup> century. Together, they formed a system of dynamic cities with high and arguably increasing market potential, thanks to the proximity among them and to the European markets. By contrast, Madrid and the three Andalusian cities had the worst record in terms of money market efficiency. Historians have usually stressed the relative decline of the Andalusian economy and, especially, Cadiz and Seville, during the 19th century, once they lost their role as the main centers of colonial trade. For instance, until the 1820s Cadiz concentrated 70 per cent of the Spanish foreign trade, while this share decreased to 17 per cent in the mid-19<sup>th</sup> century (Martín Rodríguez, 1990: 347). Madrid, despite its demographic dynamism, did not industrialize during the 19<sup>th</sup> century and the expansion of its trade activity was constrained by its location in the center of the Peninsula, and the difficulty of using water transportation.

While the scarcity of statistical information for the period before 1860 prevents us from comparing the dynamics of those two groups of cities during the whole period under study, the economic trends of these groups after 1860 were clearly divergent. The GDP of the four Northern cities provinces, accounted for 12% of the Spanish GDP in 1860, increased their share to 15% in 1880 and 22% in 1900. On the other hand, for Madrid and for the three Andalusian ports the corresponding figures decreased from 19% in 1860 to 17% in 1880 and to 15% in 1900. Similarly, between 1860 and 1900 the

average income per capita of the four Northern provinces increased from 111% to 163% of the national average, while declined from 164% to 117% in Madrid and the three Andalusian territories (Díez-Minguela et al. 2018). As a consequence of those changes in the distribution of GDP, together with the dynamism of the European markets (that were closer to the Northern group), the difference between the average market potential of the former and the latter groups of cities increased from 7% in 1867 to 36% in 1900 (Martínez-Galarraga 2014). We argue that these changes in the Spanish economic geography, which arguably had their roots in the decades before 1860, tended to jeopardize the traditional monetary leadership of Madrid and Cadiz at the benefit of the more dynamic Northern cities.

Furthermore, changes in money market efficiency are consistent with some additional evidence that the geographical structure of the Spanish monetary and financial system, (traditionally been centered in the axis Madrid-Cadiz) was being affected by changes in economic geography. For instance, an indirect evidence of the decreasing importance of Madrid is provided by the list of Spanish cities whose bills of exchange were quoted in the London Stock Exchange, the most important international financial market at the time. According to The Economist, from 1843 to 1869 only the quotations of the bills on Madrid and Cadiz were reported. From 1870 onwards, however, the list of Spanish cities whose exchange rates were reported in The Economist grew substantially. In particular, between 1870 and 1872, Madrid and Cadiz were joined by Barcelona, Malaga and Santander. Later on, from 1873 to 1876 four other cities were added to the list (Bilbao, Granada, Seville and Zaragoza). This expansion in the list of Spanish cities reported in The Economist was an exception among European countries, since it took place at a time in which the money systems of advanced countries were being increasingly centralized and nationalized. We suggest that this Spanish exceptionality reflects instead an increasing decentralization of the Spanish payment system and the emergence of a growing number of internationally relevant financial and commercial centers, which indicates a decreasing leadership of Madrid and Cadiz in the system.

To sum up, the gradual loss of centrality of the axis Madrid-Cadiz in the Spanish economy and payment system could have reduced the liquidity and, as a consequence, the efficiency in the Madrid and Andalusian money markets, while increasing them in the more dynamic Northern cities. Changes in Spain's economic geography and, as a consequence, in monetary leadership, might therefore help to explain that, contrary to the across-the-board decreasing trend in transaction costs, the speed of adjustment in the Spanish money market did not improve everywhere but had a very different behavior across city links.

#### 6. CONCLUDING REMARKS

This paper analyses the process of integration of the Spanish money market during the 19<sup>th</sup> century. Taking advantage of the late nationalization of the Spanish monetary system and the availability of a rich database of daily prices in Madrid of bills of exchange on other Spanish cities, we have applied a Band-TAR model to estimate the evolution of price convergence and efficiency in the Spanish money market between 1825 and 1875. Our estimation results offer a mixed picture of the degree of market integration in Spain. Whereas there was substantial progress in price convergence since the early decades of the century, speed of adjustment to shocks decreased over time in most of the links of the sample.

We suggest several possible explanations for those results. Early price convergence was probably associated to the significant progress that took place in the Spanish road infrastructure and the organization of high-speed overland transport before the arrival of the telegraph and the railways. These factors would have allowed a substantial decrease in transaction costs in the money market, down to levels comparable to those prevailing in the links between the most important international financial centers. However, the reduction in transaction costs did not always go hand-in-hand with an increase in market efficiency. We argue that differences in the evolution of money market efficiency across city links reflected the significant changes that took place in the Spanish economic geography throughout the period under study, which dramatically altered the leadership structure of the monetary market that had been inherited from the Ancient Régime.

As a consequence, the integration of the Spanish money market remained incomplete at least until the 1870s and the consolidation of a perfectly integrated money market had to wait until the nationalization of the Spanish monetary system. This took place between 1874 and 1884 through the concession of the note-issuing monopoly for the whole country to the Bank of Spain, the quick creation of the Bank's network of branches, the introduction of national banknotes valid in the whole Spanish territory, and the adoption of a system of free transfers between the Bank's provincial branches (Castañeda, 2001; Martin-Aceña *et. al.*, 2013).

The nationalization of the Spanish monetary system represented the end of a system of money transfers based on sight bills of exchange. The new monetary institutional structure reduced the costs of moving money across the Spanish territory to zero and provoked therefore the full integration of the Spanish money market. This integration was clearly reflected in the quotations at the London Stock Exchange. *The Economist* had reported the exchange rate in London on several Spanish cities during the 19<sup>th</sup> century but, from 1888 onwards, only a single Spanish exchange rate was quoted under the label: "Madrid, Barcelona & co.". With a substantial delay over other Western European countries, this was the end of the traditional city-based monetary system in Spain.

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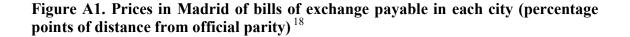
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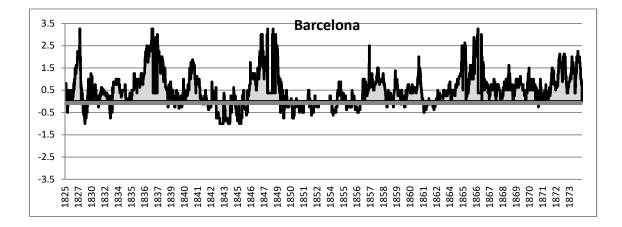
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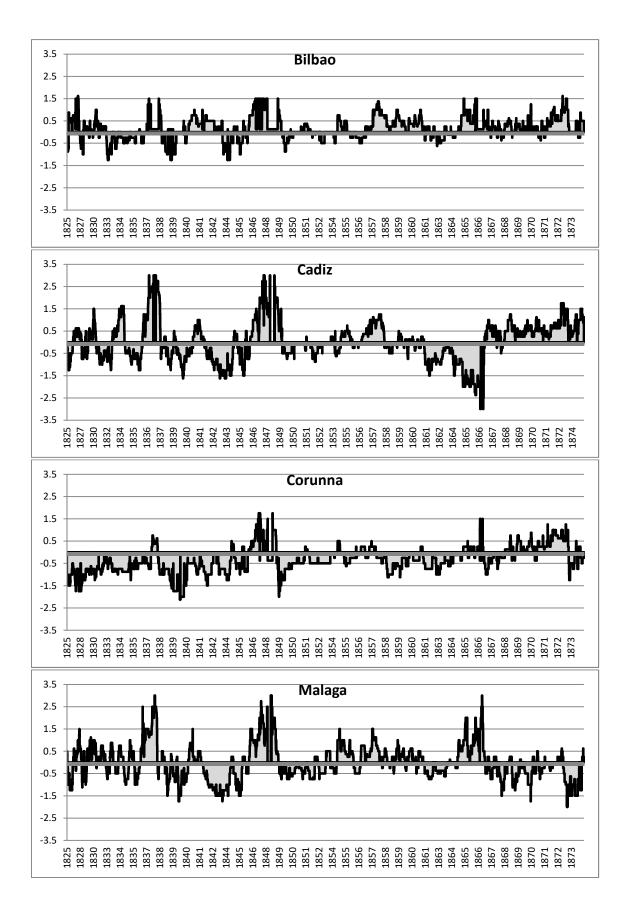
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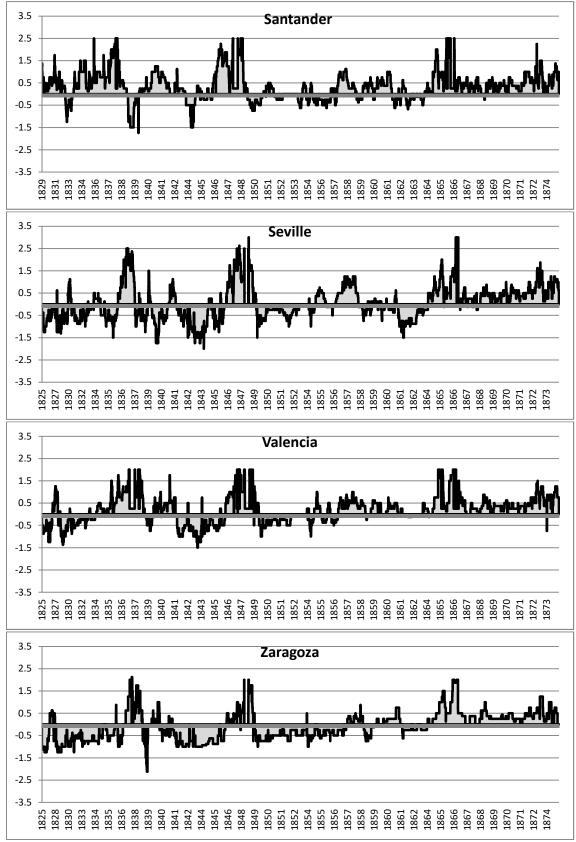
#### APPENDIX





<sup>&</sup>lt;sup>18</sup> The published data are the quotations reported by brokers at the end of the day. They are sometimes reported as a range, which represented the bid-ask price (Castaño 1862:99). In those cases, we have used the range midpoint (Canjels et. al. 2004: 870). Data plotted in Figure A1 exclude outliers. These correspond to periods of financial crises (especially those of 1848 and 1866), in which the Bank of Spain delayed the conversion of banknotes into specie. Under those circumstances, private bankers and money dealers kept exchanging banknotes for metallic currency, after applying a discount to the face value of the banknote (see Santillán, 1865: T1, 281-283; and Tedde, 1999: 222; and 2015: 18-27, for the 1848 crisis; and Tedde 2015: 304-327, for the 1866 crisis). During these episodes of "pseudo-convertibility", some bills of exchange circulated with a special clause indicating: "payable in gold or silver, excluding all paper money" (Historical Archive of the Bank of Spain, Cartas de los Comisionados del Reino y Sucursales, file 1125 - Corunna, 1847 and 1848-, and file 1307 - Santander, 1848) and exchange rate quotations were divided in two: nominal exchange rates (in the case of bills payable in notes), whose quotation incorporated the depreciation of banknotes; and metal exchange rates (in the case of bills payable in gold or silver). We have found some anecdotal evidence of provincial bulletins which published both nominal and metal exchange rates with Madrid. For instance, in the case of Bilbao, in December  $2^{nd}$ , 1848, bills payables in notes were quoted at 3.5%, whereas those payables in metal were quoted at 1.5%. The Zaragoza Discount Bank (Caja de Descuentos) indicated in April-June 1848 that: "all changes must be made in notes due to shortage of money". In April 1848, the commissioner of the Bank of San Fernando in Zaragoza complained that: "it was impossible to find takers for bills of exchange even at a discount of 2.5, and silver is extremely scarce. Having bills today is useless, since silver is impossible to find." In the same town, in August 1848, the exchange was 4 to 4.5% in the case of notes and 1% in the case of metal (Historical Archive of the Bank of Spain, Cartas de los Comisionados del Reino y Sucursales, file 1079, Bilbao; file 1380, Zaragoza; and file 1125, Cadiz). Unfortunately, Madrid brokers only reported the nominal exchange rate (published in the Gaceta de Madrid and the Official Bulletin of the Madrid Stock Exchange). Because the specie-point mechanism measures transaction costs in convertible specie-systems, and free convertibility is an absolute requirement for the proper estimation of the model, we must exclude those observations. To identify outliers, we proceed as in Stock and Watson (2005), and define as outliers as those observations with absolute median deviations larger than 3 times the interquartile range. Following these authors' recommendations, to carry out the estimation, outliers have been replaced by the median value of the series.





*Note*: Data for Cadiz were misreported from 13/08/1866 to 19/10/1866 (exchange rates were quoted with premium instead of discount). To certify and correct the quotation, we have calculated the indirect exchange rate in Madrid on Cadiz as the exchange rate in Madrid on London multiplied by the exchange rate in London on Cadiz (data from *The Economist*).